

Key Fact Statement

UBL Retirement Saving Fund (URSF) Managed by UBL Fund Managers

DISCLAIMER

This document is not a replacement of Offering Document (OD). Before you invest, you are encouraged to review the detail features of each sub-fund in the Fund's OD and/or Monthly Fund Manager Report.

1. Investment Overview

<p>i. Investment Objective</p>	<p>The Investment objective of URSF is to provide a secure source of savings and regular income after retirement to the Participants</p> <p>The Pension Fund shall consist of four (4) Sub-Funds as below and their investment objectives are as follows:</p> <ol style="list-style-type: none"> Equity Sub-Fund: To earn returns from investments in Pakistani Equity Markets. Debt Sub-Fund: To earn returns from investments in debt markets of Pakistan, thus incurring a relatively lower risk than equity investments. Money Market Sub-Fund: To earn returns from investments in Money Markets of Pakistan, thus incurring a relatively lower risk than debt investments. Commodity Sub Fund: To provide exposure to Gold as an asset class which in turn is expected to provide protection against inflation over the long-term.
<p>ii. Investment Policy</p>	
<p>a. Allocation policy</p>	<ol style="list-style-type: none"> Equity Sub-fund: Assets of an equity sub-fund shall be invested in equity securities which are listed on a Stock Exchange or for the listing of which an application has been approved by a Stock Exchange and Equity sub-fund shall be eligible to invest in units of Real Estate Investment Trusts / Exchange Traded Fund provided that entity/sector/group exposure limits as prescribed are complied with. Debt Sub-fund: The Debt Sub-fund shall consist of government securities, cash in bank account, money market placements, deposits, certificate of deposits (COD), certificate of musharakas (COM), TDRs, commercial paper, TFC/ Sukuk or any other Islamic mode of placement, reverse repo, deposits/placements with Microfinance Banks and any other approved debt/ money market security issued from time to time Money Market Sub-fund: The Money Market Sub-fund shall consist of government securities, cash and near cash instruments which include cash in bank accounts (excluding TDRs), treasury bills, money market placements, depposits, certificate of deposits (COD), certificate of musharakas (COM) or any other Islamic mode of placement, TDRs, commercial papers, reverse repo Commodity Sub-fund: A Commodity Sub-fund of a Pension Fund shall invest only in Gold futures contracts that are traded at the Pakistan Mercantile Exchange.

	b. Performance Benchmark	<table><tr><td>Money Market Sub Fund</td><td>90% three (3) months PKRV rates+ 10% three (3) months average of the highest rates on savings account of three (3) AA rated scheduled Banks as selected by MUFAP.</td></tr><tr><td>Debt Sub Fund</td><td>75% Twelve (12) months PKRV + 25% six (6) months average of the highest rates on saving account of three (3) AA rated schedule banks as selected by MUFAP.</td></tr><tr><td>Equity Sub Fund</td><td>KSE – 100 Index (Total return index)</td></tr><tr><td>Commodity Sub Fund</td><td>Combination of 70% of relevant commodity's future contract at PMEX and 30% average of the highest rates on savings account of three (3) AA rated scheduled banks as selected by MUFAP.</td></tr></table>	Money Market Sub Fund	90% three (3) months PKRV rates+ 10% three (3) months average of the highest rates on savings account of three (3) AA rated scheduled Banks as selected by MUFAP.	Debt Sub Fund	75% Twelve (12) months PKRV + 25% six (6) months average of the highest rates on saving account of three (3) AA rated schedule banks as selected by MUFAP.	Equity Sub Fund	KSE – 100 Index (Total return index)	Commodity Sub Fund	Combination of 70% of relevant commodity's future contract at PMEX and 30% average of the highest rates on savings account of three (3) AA rated scheduled banks as selected by MUFAP.
Money Market Sub Fund	90% three (3) months PKRV rates+ 10% three (3) months average of the highest rates on savings account of three (3) AA rated scheduled Banks as selected by MUFAP.									
Debt Sub Fund	75% Twelve (12) months PKRV + 25% six (6) months average of the highest rates on saving account of three (3) AA rated schedule banks as selected by MUFAP.									
Equity Sub Fund	KSE – 100 Index (Total return index)									
Commodity Sub Fund	Combination of 70% of relevant commodity's future contract at PMEX and 30% average of the highest rates on savings account of three (3) AA rated scheduled banks as selected by MUFAP.									
iii.	Launch date	19-May-2010								
iv.	Minimum contribution amount	Rs. 500/- Initial & Subsequent investment (for online investment, subsequent investment shall be at least Rs.5,000/-)								
v.	Management fee	<table><tr><td>Money Market Sub Fund</td><td>Up to 1% p.a. of Average daily net assets</td></tr><tr><td>Debt Sub Fund</td><td>Up to 1.25% p.a. of Average daily net assets</td></tr><tr><td>Equity Sub Fund</td><td>Up to 2.5% p.a. of Average daily net assets</td></tr><tr><td>Commodity Sub Fund</td><td>Up to 1.5% p.a. of Average daily net assets</td></tr></table>	Money Market Sub Fund	Up to 1% p.a. of Average daily net assets	Debt Sub Fund	Up to 1.25% p.a. of Average daily net assets	Equity Sub Fund	Up to 2.5% p.a. of Average daily net assets	Commodity Sub Fund	Up to 1.5% p.a. of Average daily net assets
Money Market Sub Fund	Up to 1% p.a. of Average daily net assets									
Debt Sub Fund	Up to 1.25% p.a. of Average daily net assets									
Equity Sub Fund	Up to 2.5% p.a. of Average daily net assets									
Commodity Sub Fund	Up to 1.5% p.a. of Average daily net assets									
vi.	Subscription/ Withdrawal Days and Timing	<p>Cut off Timings: Monday to Thursday: 9:00 am – 3:00 pm Friday: 9:00 am – 4:00 pm.</p> <p>*In case there is Bank Holiday, then it will be a non-dealing business day for AIRSF and all sub-Funds</p>								

2. Risk Profile and Product Suitability

i. Whom is this product suitable for?	The product is suitable for salaried persons, self-employed professionals who want to avail tax benefits as well as individualized allocation for their retirement savings and earn income after retirement from the Scheme. Product is also suitable for institutions who want to structure their own Contributory Pension Schemes, replace or allow transfer of balances from a recognized Provident/Gratuity/Superannuation Fund. Tax credit U/s 63 of Income Tax Ordinance, 2001 is available against contributions made in a tax year for salary income and income from business sources only. Accumulation/gains are currently tax free and participant can withdraw up to 50% of accumulated amount at the time of retirement from Scheme, making it a highly tax efficient retirement/pension scheme.
a. Return objectives	Accumulation of pre-retirement savings through various asset allocation plans invested if one or many Sub-Funds of different asset classes as per risk

		appetite of the participant, ideally for medium to long-term investment horizon and earn market based or annuity based post-retirement income.																		
ii.	Risk profile of the fund as per their Allocation	<table> <tr> <th>Allocation Plan</th><th>Risk Profile (Product & Investor)</th><th>Risk of Principal Erosion</th></tr> <tr> <td>Customized Plan with 100% in Money Market Sub Fund</td><td>Very Low</td><td>Principal at Very Low Risk</td></tr> <tr> <td>Lower Volatility Plan & Lifecycle Plan (for age 60 years & above) with Zero Equity exposure</td><td>Low</td><td>Principal at Low Risk</td></tr> <tr> <td>Low Volatility Plan. Lifecycle Plan (for age between 51-60 years). Customized Plan with 0% -25% Equity & Commodity Sub Fund aggregate exposure</td><td>Moderate</td><td>Principal at Moderate Risk</td></tr> <tr> <td>Medium Volatility Plan. Lifecycle Plan (for age between 51-60 years). Customized Plan with 26% - 50% Equity & Commodity Sub Fund aggregate exposure</td><td>Medium</td><td>Principal at Medium Risk</td></tr> <tr> <td>High Volatility & Life Cycle Plans (up to the age of 50 years). Customized Plan with more than 50% Equity & Commodity Sub Fund aggregate exposure</td><td>High</td><td>Principal at High Risk</td></tr> </table>	Allocation Plan	Risk Profile (Product & Investor)	Risk of Principal Erosion	Customized Plan with 100% in Money Market Sub Fund	Very Low	Principal at Very Low Risk	Lower Volatility Plan & Lifecycle Plan (for age 60 years & above) with Zero Equity exposure	Low	Principal at Low Risk	Low Volatility Plan. Lifecycle Plan (for age between 51-60 years). Customized Plan with 0% -25% Equity & Commodity Sub Fund aggregate exposure	Moderate	Principal at Moderate Risk	Medium Volatility Plan. Lifecycle Plan (for age between 51-60 years). Customized Plan with 26% - 50% Equity & Commodity Sub Fund aggregate exposure	Medium	Principal at Medium Risk	High Volatility & Life Cycle Plans (up to the age of 50 years). Customized Plan with more than 50% Equity & Commodity Sub Fund aggregate exposure	High	Principal at High Risk
Allocation Plan	Risk Profile (Product & Investor)	Risk of Principal Erosion																		
Customized Plan with 100% in Money Market Sub Fund	Very Low	Principal at Very Low Risk																		
Lower Volatility Plan & Lifecycle Plan (for age 60 years & above) with Zero Equity exposure	Low	Principal at Low Risk																		
Low Volatility Plan. Lifecycle Plan (for age between 51-60 years). Customized Plan with 0% -25% Equity & Commodity Sub Fund aggregate exposure	Moderate	Principal at Moderate Risk																		
Medium Volatility Plan. Lifecycle Plan (for age between 51-60 years). Customized Plan with 26% - 50% Equity & Commodity Sub Fund aggregate exposure	Medium	Principal at Medium Risk																		
High Volatility & Life Cycle Plans (up to the age of 50 years). Customized Plan with more than 50% Equity & Commodity Sub Fund aggregate exposure	High	Principal at High Risk																		
iii.	Fund's investment risks.	<p>Disclaimer: All investments in the Pension Funds are subject to market risks. The value of such investments may depreciate as well as appreciate, subject to market fluctuations and risks inherent in all such investments. Investors should read this Offering Document carefully to understand the investment policies, risks and tax implication and should consult legal, financial or tax advisors before making any investment decision.</p> <p>" Use of the name and logo of (bank/sponsor) as given above does not mean that it is responsible for the liabilities/obligations of (asset management company) or any investment scheme managed by it."</p> <p>For Detail referrer clause 8.11 of the Offering Document of URSF</p>																		

3. Withdrawals, drawdowns and benefits

i.	Minimum retirement age	A Participant may at any time before or after becoming a Participant choose or change his date of retirement which shall be any date from and including his sixtieth (60th) birthday to and including his seventieth (70th) birthday or twenty-five (25) years since the age of first contribution to a pension fund, whichever is earlier. Participant may change their retirement age from Scheme well in time.
----	------------------------	---

ii.	Options available to participants upon retirement?	<p>a. withdraw up to fifty per cent (50%) or such other percentage of the amount in his Individual Pension Account as permissible under the Income Tax Ordinance, 2001 as cash and tax free; and</p> <p>b. either purchase an Approved Annuity Plan from a Life Insurance/Asset Management Company of his choice with the remaining amount; provided that the Approved Annuity Plan purchased may be single life, joint or survivor life, level (with or without guarantee period), increasing, investment linked and retail price index linked or with any additional features as may be offered by the Life Insurance/Asset Management Company or as may be prescribed under the Rules; or</p> <p>c. enter into an agreement with the Pension Fund Manager to transfer his remaining balance to an Approved Income Payment Plan offered by the Pension Fund Manager and withdraw from its monthly installments for up to fifteen (15) years following the date of retirement according to the Approved Income Payment Plan.</p>
iii.	Early withdrawal conditions and implications	<p>Participants at any time before retirement from the Scheme are entitled to redeem the whole or any part of the Units held to their credit in their Individual Pension Account. Tax may be applicable in accordance with the requirements of the Income Tax Ordinance, 2001 and, if applicable, will be deducted by the Pension Fund Manager from the amount withdrawn (currently @average tax rate of preceding three years)</p> <p>Note: Participant would be asked for last 3 years income tax returns and in case of non-filer, maximum tax rate as per law would be deducted from the amount withdrawn.</p>
iv.	Any other Key information which would help investors to determine if the product is suitable for them:	Generally, the product is suitable for income tax filers and non-filers only in case they save till the retirement from the scheme.

4. Brief information on the product charges

1. Front-end Load	Distribution Channel	Percentage
	Direct Investment Through AMC	Up to 3%
	Digital/Online Platform or App of AMC / Third party (also applicable if contributions through employer)	Up to 3%

Total Expense Ratio (TER)

Participants are advised to consult the Fund Manager Report (FMR) of the respective Pension Fund for the latest information pertaining to the updated TER.

Applicable Taxes

Disclaimer - Tax credit U/s 63 of Income Tax Ordinance, 2001 on sources of income from “salary” and “business income” on

investment up to 20% of taxable income can be availed on contributions made in any tax year. Currently there is no Capital Gains tax and WHT on dividends, also there is no requirement for distribution dividends from Pension sub-funds). Taxes are applicable in case of early withdrawal before retirement age from Scheme and any withdrawals from Annuity/Income payment plans(s). Income from Annuity & Income Payment Plans is also subject to income tax as per Income Tax Ordinance, 2001.

5. Key Stakeholders

a. UBL Fund Managers Limited

4th floor, STSM Building, Beaumont Road, Civil Lines, Karachi
Customer Care Unit at 0800-00026

b. Trustee : Central Depository Company of Pakistan Limited

CDC House, 99-B, Block B, S.M.C.H.S., Main Shahra-e-Faisal, Karachi
Contact : (92-21) 111-111-500