# Fund Managers' Report March 2022



# **UBL Financial Sector Fund**

## PAVE THE PATH TO YOUR FUTURE

UBL Financial Sector Fund (UFSF) is an open end sector fund (financial) which aims to provide long term Capital appreciation.



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Risk profile: High / High risk of principal erosion Type of Fund/ Category: Open End Sector Equity Fund Benchmark: KSE-100 Index

Disclaimer: All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of the future results. Please read the Consolidated Offering Document to understand the investment policies and risks involved. Historic returns can be accessed in monthly FMR (https://bit.ly/3tDyoX0).

Use of name and logo of UBL Bank as given above does not mean that it is responsible for the liabilities/obligations of UBL Fund Managers or any investment scheme managed by it.

# **Table of Contents**

| Content                                      | Page No. |
|--|----------|
| From the CIO's Desk                          | Page 2   |
| Market Review & Outlook                      | Page 3   |
| Performance Summary                          | Page 4   |
| UBL Liquidity Plus Fund                      | Page 5   |
| UBL Money Market Fund                        | Page 6   |
| UBL Cash Fund                                | Page 7   |
| UBL Government Securities Fund               | Page 8   |
| UBL Income Opportunity Fund                  | Page 9   |
| UBL Growth And Income Fund                   | Page 10  |
| UBL Asset Allocation Fund                    | Page 11  |
| UBL Stock Advantage Fund                     | Page 12  |
| UBL Financial Sector Fund                    | Page 13  |
| UBL Dedicated Equity Fund                    | Page 14  |
| UBL Pakistan Enterprise Exchange Traded Fund | Page 15  |
| UBL Special Savings Plan-II                  | Page 16  |
| UBL Special Savings Plan-III                 | Page 17  |
| UBL Special Savings Plan-IV                  | Page 18  |
| UBL Special Savings Plan-V                   | Page 19  |
| UBL Special Savings Plan-VI                  | Page 20  |
| UBL Special Savings Plan-VIII                | Page 21  |
| UBL Retirement Savings Fund                  | Page 22  |
| Historical Performance                       | Page 23  |

## **Market Review & Outlook**

From the CIO's Desk

Fund Managers Report - March 2022



The benchmark KSE 100 Index closed March on a flatter note, posting a return of 1.1% M/M. However, the market exhibited considerable volatility during the month as rising domestic political uncertainty and macroeconomic concerns dampened foreign investor sentiments while extremely attractive valuations evoked domestic investor interest. Trading activity remained dull with daily turnover averaging just USD 25.4mn as compared to USD 28.5mn in Feb-22. Net foreign selling amounted to USD 23.3mn with Banks and Individuals mopping up USD 14.9mn and USD 8.6mn worth of shares during the month.

Mar-22 CPI remained elevated at 12.7% though lower electricity tariffs and fuel prices under PM's relief package depressed the inflation reading for the month. The M/M inflation was driven by higher food (+2.3%) and education (+4.7%) prices. Going forward, we expect inflationary pressures to remain strong over the next few months due to elevated global commodity prices, a weakening rupee and expected sizable increase in administered local fuel and utility prices. Despite formidable inflationary headwinds, SBP preferred to maintain status quo in the last monetary policy review meeting citing moderating economic growth and some abatement in immediate inflationary pressures following cuts in fuel prices and electricity tariffs under PM relief package for status quo decision. However, recently the spread between policy rate and secondary market yields has significantly widened depicting market's expectation of at least 1.0% increase in the policy rate.

On the external front, current account deficit clocked-in at 9 month low of USD 545mn in Feb-22 as compared to a deficit of USD 2,531mn during Jan-21, mainly due to a 40% decline recorded in goods trade deficit (goods import: -18%, goods export: +16%). On an aggregate basis, current account deficit reached USD 12.1bn during 8MFY22 as compared to a surplus of USD 994mn during SPLY. In the absence of immediate remedial measures, we see significant risks to Pakistan's balance of payments position as 1) higher global commodity prices and lack of adequate demand compression measures would continue to keep current account under stress and 2) in case of any disagreements with IMF, it would become very difficult to fund the current account deficit. The above is being manifested in falling reserves position and a weakening currency.

At present, the economy is facing unprecedented uncertainty. The ongoing Ukraine-Russia conflict has resulted in substantial increase in global commodity prices adversely affecting a net commodity importer country like Pakistan. The ongoing political tensions have taken a fresh turn with voting on the no confidence motion against the Prime Minister being deemed unconstitutional by Deputy Speaker of the Parliament. Subsequently, the President has ordered to dissolve the National Assembly. Further, amid political chaos, talks with IMF on the seventh review have been suspended. Supreme Court ruling on the current political impasse will be critical for outlook on markets and economy. However, with the benchmark KSE-100 index trading at a P/E of 4.9x, valuations already capture much of the aforesaid risks. For patient investors, potential catalysts should eventually unlock enormous value in the stock market.

We recommend our investors to invest in our equity funds as per their risk appetite and return expectations. For instance, our UBL Asset Allocation Fund (UAAF) offers an appropriate strategy for investors with low to moderate risk tolerance. This fund invests in a diversified portfolio of stocks, bonds, and money market instruments. It has the potential to earn returns well above those on offer in Money Market and Income Funds, while limiting risk by investing no more than 40% of its assets in stocks at any point in time. For those, with higher risk tolerance and return expectations, we have UBL Stock Advantage Fund which offers pure exposure to the domestic equity market.

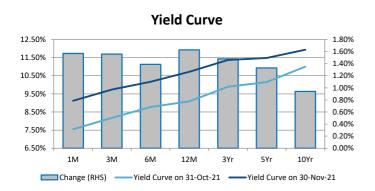
We strongly recommend our investors to also invest in our Voluntary Pension Scheme (UBL Retirement Savings Fund) in order to avail tax benefits, grow their long-term savings and achieve retirement security. For those with a longer investment horizon, we recommend a high exposure to Equity Sub-Fund of the Scheme. We have been following an aggressive investment strategy in this Sub-Fund considering its long time horizon and low liquidity/redemption pressures. The strategy has performed well and the Equity Sub-Fund has generated an absolute return of 717.40% (KSE100 Index: 337.41% since inception). This translates to an average annualized return of 19.31% p.a. (KSE-100 Index: 13.20% p.a.) - thus outperforming the KSE-100 Index by a significant margin.

## **Market Review & Outlook**

Fund Managers Report - March 2022

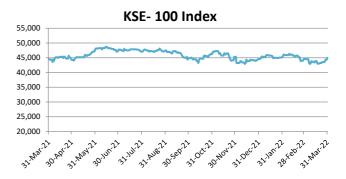


#### Money Market Review & Outlook



Mar-22 CPI remained elevated at 12.7% though lower electricity tariffs and fuel prices under PM's relief package depressed the inflation reading for the month. The M/M inflation was driven by higher food (+2.3%) and education (+4.7%) prices. Going forward, we expect inflationary pressures to remain strong over the next few months due to elevated global commodity prices, a weakening rupee and expected sizable increase in administered local fuel and utility prices. Despite formidable inflationary headwinds, SBP preferred to maintain status quo in the last monetary policy review meeting citing moderating economic growth and some abatement in immediate inflationary pressures following cuts in fuel prices and electricity tariffs under PM relief package for status quo decision. However, recently the spread between policy rate and secondary market yields has significantly widened depicting market's expectation of at least 1.0% increase in the policy rate.

#### Equity Market Review & Outlook



The benchmark KSE 100 Index closed March on a flatter note, posting a return of 1.1% M/M. However, the market exhibited considerable volatility during the month as rising domestic political uncertainty and macroeconomic concerns dampened foreign investor sentiments while extremely attractive valuations evoked domestic investor interest. Trading activity remained dull with daily turnover averaging just USD 25.4mn as compared to USD 28.5mn in Feb-22. Net foreign selling amounted to USD 23.3mn with Banks and Individuals mopping up USD 14.9mn and USD 8.6mn worth of shares during the month.

At present, the economy is facing unprecedented uncertainty. The ongoing Ukraine-Russia conflict has resulted in substantial increase in global commodity prices adversely affecting a net commodity importer country like Pakistan. The ongoing political tensions have taken a fresh turn with voting on the no confidence motion against the Prime Minister being deemed unconstitutional by Deputy Speaker of the Parliament. Subsequently, the President has ordered to dissolve the National Assembly. Further, amid political chaos, talks with IMF on the seventh review have been suspended. Supreme Court ruling on the current political impasse will be critical for outlook on markets and economy. However, with the benchmark KSE-100 index trading at a P/E of 4.9x, valuations already capture much of the aforesaid risks. For patient investors, potential catalysts should eventually unlock enormous value in the stock market.

# Performance Summary Fund Managers Report - March 2022



| oney Market oney Market oney Market come come gressive Fixed Income uity | UBL Liquidity Plus Fund  UBL Money Market Fund  UBL Cash Fund  UBL Government Securities Fund  UBL Income Opportunity Fund  UBL Growth and Income Fund  UBL Asset Allocation Fund | ULPF UMMF UCF UGSF UIOF   | Fund Risk<br>Profile  Very Low  Low  Very Low  Medium  Medium  | Principal at very low risk  Principal at low risk  Principal at low risk  Principal at very low risk  Principal at very low risk  Principal at medium risk  | 3,072<br>11,528<br>1,514   | 21-Jun-09 14-Oct-10 23-Sep-19 27-Jul-11  | Fund<br>10.89%<br>9.05%  | 9.71%<br>9.71%<br>9.71%<br>11.20%  |  | 8.13%<br>8.66%<br>7.68%   |
|--|---|---|--|---|--|--|--|--|--|---|
| oney Market  come  come  gressive Fixed Income  set Allocation           | UBL Cash Fund  UBL Government Securities Fund  UBL Income Opportunity Fund  UBL Growth and Income Fund  | UMMF<br>UCF<br>UGSF<br>UIOF   | Low Very Low Medium Medium   | very low risk  Principal at low risk  Principal at very low risk  Principal at medium risk  Principal at  | 3,072<br>11,528<br>1,514   | 14-Oct-10<br>23-Sep-19   | 10.89%<br>9.05%<br>11.31%  | 9.71%<br>9.71%<br>9.71%  | 8.74%<br>8.25%<br>9.66%  | 8.13%<br>8.66%<br>7.68%   |
| oney Market  come  come  gressive Fixed Income  set Allocation           | UBL Cash Fund  UBL Government Securities Fund  UBL Income Opportunity Fund  UBL Growth and Income Fund  | UMMF<br>UCF<br>UGSF<br>UIOF   | Low Very Low Medium Medium   | very low risk  Principal at low risk  Principal at very low risk  Principal at medium risk  Principal at  | 3,072<br>11,528<br>1,514   | 14-Oct-10<br>23-Sep-19   | 9.05%  | 9.71%<br>9.71%   | 8.25%<br>9.66%   | 8.66%<br>7.68%  |
| come come gressive Fixed Income set Allocation                           | UBL Government Securities Fund  UBL Income Opportunity Fund  UBL Growth and Income Fund   | UCF<br>UGSF<br>UIOF   | Very Low  Medium  Medium   | low risk  Principal at very low risk  Principal at medium risk  Principal at  | 11,528   | 23-Sep-19  | 11.31%   | 9.71%  | 9.66%  | 7.68%   |
| come  gressive Fixed Income  set Allocation                              | UBL Growth and Income Fund  | UGSF  | Medium<br>Medium   | very low risk  Principal at medium risk  Principal at   | 1,514  | ·  |  |  |  |   |
| come<br>gressive Fixed Income<br>set Allocation                          | UBL Income Opportunity Fund  UBL Growth and Income Fund   | UIOF  | Medium   | medium risk  Principal at   |  | 27-Jul-11  | 9.93%  | 11.20%   | 9.11%  | 0.440/  |
| gressive Fixed Income<br>set Allocation                                  | UBL Growth and Income Fund  |   |  |   | 2 267  |  |  |  |  | 8.44%   |
| set Allocation   |   | UGIF  |  |   | 3,307  | 29-Mar-13  | 11.13%   | 11.23%   | 8.21%  | 8.31%   |
|  | UBL Asset Allocation Fund   |   | Medium   | Principal at medium risk  | 1,632  | 2-Mar-06   | 10.05%   | 11.48%   | 7.29%  | 10.01%  |
| uity   |   | UAAF  | Medium   | Principal at medium risk  | 564  | 19-Aug-13  | 1.49%  | 2.06%  | 10.45%   | 9.23%   |
|  | UBL Stock Advantage Fund  | USF   | High   | Principal at<br>high risk   | 6,971  | 4-Aug-06   | 0.80%  | 0.75%  | 11.92%   | 8.55%   |
| uity   | UBL Dedicated Equity Fund   | UDEF  | High   | Principal at high risk  | 21   | 29-May-18  | 0.06%  | 0.75%  | 3.79%  | 1.68%   |
| uity   | UBL Financial Sector Fund   | UFSF  | High   | Principal at<br>high risk   | 1,478  | 6-Apr-18   | 1.62%  | 0.75%  | -2.58%   | -0.89%  |
| change Traded Fund   | UBL Pakistan Enterprise Exchange Traded Fund  | UBLP-ETF  | High   | Principal at high risk  | 35   | 24-Mar-20  | -1.75%   | -1.51%   | 9.87%  | 11.90%  |
| pital Protected Scheme   | UBL Special Savings Fund UBL SPECIAL SAVINGS PLAN-II  | USSF<br>USSP-II   | Low  | Principal at low risk   | 446  | 5-Apr-19   | 8.97%  | 11.20%   | 10.64%   | 9.85%   |
| pital Protected Scheme   | UBL Special Savings Fund UBL SPECIAL SAVINGS PLAN-III   | USSF<br>USSP-III  | Low  | Principal at low risk   | 39   | 19-Jun-19  | 8.37%  | 11.20%   | 11.42%   | 9.78%   |
| pital Protected Scheme   | UBL Special Savings Fund UBL SPECIAL SAVINGS PLAN-IV  | USSF<br>USSP-IV   | Low  | Principal at low risk   | 41   | 6-Aug-19   | 7.59%  | 11.20%   | 10.28%   | 9.71%   |
| pital Protected Scheme   | UBL Special Savings Fund UBL SPECIAL SAVINGS PLAN-V   | USSF<br>USSP-V  | Low  | Principal at low risk   | 37   | 20-Nov-19  | 8.73%  | 11.20%   | 29.96%   | 9.29%   |
| pital Protected Scheme   | UBL Special Savings Fund UBL SPECIAL SAVINGS PLAN-VI  | USSF<br>USSP-VI   | Low  | Principal at low risk   | 57   | 24-Oct-19  | 10.22%   | 11.20%   | 10.31%   | 9.47%   |
| pital Protected Scheme   | UBL Special Savings Fund - II UBL SPECIAL SAVINGS PLAN-VIII   | USSF<br>USSP-VIII   | Low  | Principal at low risk   | 134  | 8-Jun-20   | 8.39%  | 11.20%   | 7.12%  | 8.49%   |
| All Net Assets / Fund S  | Size as appearing in respective Fund Manager Reports are exclus   | ive of Fund o   | f Funds (FoF   | )   |  |  |  |  |  |   |
|  | UBL Retirement Savings Fund   | URSF  |  |   |  | 19-May-10  |  |  |  |   |
|  | Equity Sub Fund   |   |  |   | 1,597  | -  | 1.82%  | N/A  | 19.31%   | N/A   |
| luntary Doncies  | Debt Sub Fund   | Allocation I  | Dependent  |   | 1,001  | -  | 9.83%  | N/A  | 9.65%  | N/A   |
| luntary Pension<br>heme  | Money Market Sub Fund   |   |  | allocation  | 1,286  | -  | 8.91%  | N/A  | 7.47%  | N/A   |
|  | Commodity Sub Fund  |   |  |   | 18   | -  | 6.00%  | N/A  | 6.72%  | N/A   |
| p<br>p   | oital Protected Scheme oital Protected Scheme oital Protected Scheme oital Protected Scheme All Net Assets / Fund   | uBL SPECIAL SAVINGS PLAN-III  UBL SPECIAL SAVINGS PLAN-III  UBL SPECIAL SAVINGS PLAN-IV  UBL SPECIAL SAVINGS PLAN-IV  UBL SPECIAL SAVINGS PLAN-V  UBL SPECIAL SAVINGS PLAN-V  UBL SPECIAL SAVINGS PLAN-V  UBL SPECIAL SAVINGS PLAN-VI  UBL SPECIAL SAVINGS PLAN-VIII  UBL SPECIAL SAVINGS PLAN-VIII  UBL SPECIAL SAVINGS PLAN-VIII  All Net Assets / Fund Size as appearing in respective Fund Manager Reports are exclusionate and the special Savings Fund  Equity Sub Fund  Debt Sub Fund  Money Market Sub Fund  Commodity Sub Fund | ubl Special Savings Fund Ubl Special Savings F | UBL SPECIAL SAVINGS PLAN-III  UBL SPECIAL SAVINGS PLAN-III  UBL SPECIAL SAVINGS PLAN-IV  UBL SPECIAL SAVINGS PLAN-IV  UBL SPECIAL SAVINGS PLAN-IV  UBL SPECIAL SAVINGS PLAN-V  UBL SPECIAL SAVINGS PLAN-VI  UBL SPECIAL SAVINGS PLAN-VI  UBL SPECIAL SAVINGS PLAN-VII  UBL SPECIAL SAVINGS PLAN-VII  UBL SPECIAL SAVINGS PLAN-VIII  All Net Assets / Fund Size as appearing in respective Fund Manager Reports are exclusive of Fund of Funds (For Ubland Plands)  UBL Retirement Savings Fund  UBL Retirement Savings Fund  Allocation Dependent  Money Market Sub Fund  Allocation Dependent | UBL SPECIAL SAVINGS PLAN-III  UBL SPECIAL SAVINGS PLAN-IV  UBL SPECIAL SAVINGS PLAN-V  UBL SPECIAL SAVINGS PLAN-V  UBL SPECIAL SAVINGS PLAN-V  UBL SPECIAL SAVINGS PLAN-V  UBL SPECIAL SAVINGS PLAN-VI  UBL SPECIAL SAVINGS PLAN-VII  UBL SPECIAL SAVINGS PLAN-VIII  UBL SPECIAL SAVINGS PLAN-VIIII  UBL SPECIAL SA | UBL SPECIAL SAVINGS PLAN-III  UBL SPECIAL SAVINGS PLAN-IV  UBL SPECIAL SAVINGS PLAN-V  UBL SPECIAL SAVINGS PLAN-VI  UBL SPECIAL SAVINGS PLAN-VI  UBL SPECIAL SAVINGS PLAN-VII  UBL SPECIAL SAVINGS PLAN-VIII  All Net Assets / Fund Size as appearing in respective Fund Manager Reports are exclusive of Fund of Funds (FoF)  Equity Sub Fund  Debt Sub Fund  Money Market Sub Fund  Allocation Dependent  Risk based on allocation  Allocation  Allocation  Allocation  1,286 | itial Protected Scheme UBL SPECIAL SAVINGS PLAN-III USSP-III USSP-III USSP-III Low low risk 39 19-Jun-19 low risk iital Protected Scheme UBL SPECIAL SAVINGS PLAN-IV USSP-IV USSP-IV Low Principal at low risk 37 20-Nov-19 UBL SPECIAL SAVINGS PLAN-V USSP-V USSP-V Low Principal at low risk 37 20-Nov-19 lital Protected Scheme UBL SPECIAL SAVINGS PLAN-V USSP-V USSP-V Low Principal at low risk 57 24-Oct-19 UBL SPECIAL SAVINGS PLAN-VI USSP-VI USSP-VI USSP-VI Low Principal at low risk 18 134 8-Jun-20 UBL SPECIAL SAVINGS PLAN-VIII USSP-VIII USSP-VIII 19 U | Intal Protected Scheme UBL SPECIAL SAVINGS PLAN-III USSP-III USSP- | itial Protected Scheme UBL SPECIAL SAVINGS PLAN-III USSP-III USSP- | sital Protected Scheme uital Protected Scheme |

## **UBL Liquidity Plus Fund**

Fund Managers Report - March 2022





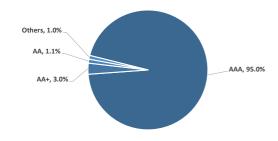
ULPF is an open-end Money Market Fund, investing in a diversified portfolio of low risk assets. The Fund seeks to provide attractive daily returns while maintaining comparatively high liquidity.

| Fund Performance                  |                   |                   |           |
|-----------------------------------|-------------------|-------------------|-----------|
|                                   | ULPF <sup>1</sup> | ULPF <sup>2</sup> | Benchmark |
| FY-YTD (p.a.)                     | 9.26%             | 9.37%             | 8.17%     |
| March 2022 (p.a)                  | 10.99%            | 11.56%            | 10.31%    |
| Since Inception (CAGR)            |                   | 8.74%             | 8.13%     |
| Standard Deviation*               |                   | 0.29%             | 1.31%     |
| Sharpe Ratio**                    |                   | 1.08              | -0.56     |
| Weighted Avg Time to Maturity     |                   | 2.15 Days         |           |
| Expense Ratio <sup>3   4</sup>    |                   | 0.42%             |           |
|                                   |                   |                   |           |
|                                   | Feb'22            | Mar'22            | %         |
| Fund Size (PKR Mn)                | 17,424            | 33,471            | 92.10%    |
| Fund Size excluding FoFs (PKR Mn) | 17,424            | 33,471            | 92.10%    |
| NAV (PKR)                         | 101.0678          | 101.2737          | 0.93%     |

- 1 Simple Annualized Return | 2 Morning Star Return
- \* 12m Trailing | \*\* 12m Trailing, 3M PKRV yield is used as a risk-free rate
- 3 This includes 0.05% representing government levy, SECP fee. Selling & Marketing Expense PKR 7.12 mn. | 4 Annualized.

Note: Benchmark has been changed effective from October 2016; Previously 50% 3M PKRV + 50% 3M TDR (with AA orbetter banks)

#### Portfolio Quality (% of Total Assets)



### Disclosures regarding Sindh Workers Welfare Fund

During the month of August 2021, provisioning against Sindh Workers Welfare Fund by ULPF amounting to Rs. 82.91 million had been reversed on the basis of clarification received from Sindh Revenue Board vide letter No. SRB/TP/70/2013/8772 dated August 12, 2021 addressed to Mutual Funds Association of Pakistan, received on August 13, 2021. This reversal of provision had contributed towards an unusual increase in NAV of the ULPF 0.28%. This was one-off event and is not likely to be repeated in the future.

| Asset Allocation (% of Total Assets)         |        |        |        |
|--|--------|--------|--------|
|  | Jan'22 | Feb'22 | Mar'22 |
| Cash   | 49.79% | 28.04% | 90.07% |
| Placements with DFIs                         | 0.00%  | 28.46% | 2.97%  |
| T-Bills                                      | 43.30% | 42.58% | 0.00%  |
| Placements with Banks                        | 6.43%  | 0.00%  | 5.95%  |
| Others                                       | 0.48%  | 0.92%  | 1.01%  |
| Leverage                                     | Nil    | Nil    | Nil    |
| Total Amount Invested by FoFs is PKR 0.00 Mn |        |        |        |



| Return vs Benchmark          |               |                |        |         |         |                    |
|------------------------------|---------------|----------------|--------|---------|---------|--------------------|
|                              | 3 Months      | 6 Months       | 1 Year | 3 Years | 5 Years | Since<br>Inception |
| ULPF (p.a)                   | 10.89%        | 9.70%          | 8.87%  | 9.69%   | 8.41%   | 8.74%              |
| Benchmark                    | 9.71%         | 8.89%          | 7.82%  | 9.07%   | 7.98%   | 8.13%              |
| Returns are annualized using | the Morningst | tar Methodolog | gy     |         |         |                    |

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| Monthly Yield *  |        |        |        |        |        |        |        |        |        |        |        |        |        |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
|  | Apr'21 | May'21 | Jun'21 | Jul'21 | Aug'21 | Sep'21 | Oct'21 | Nov'21 | Dec'21 | Jan'22 | Feb'22 | Mar'22 | CYTD   |
| ULPF (p.a)   | 7.68%  | 6.92%  | 7.54%  | 7.64%  | 10.76% | 7.77%  | 7.59%  | 7.21%  | 10.83% | 11.13% | 9.88%  | 11.56% | 10.89% |
| Benchmark  | 6.77%  | 6.77%  | 6.76%  | 6.72%  | 6.71%  | 6.83%  | 7.20%  | 7.88%  | 9.16%  | 9.27%  | 9.55%  | 10.31% | 9.71%  |
| * Returns are annualized using the Morningstar Methodology   For periodic returns as per SECP SCD Cirular No. 16 of 2014, refer to the end of this FMR |        |        |        |        |        |        |        |        |        |        |        |        |        |

Disclaimer: This publication is for informational purpose only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependent on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results. All returns are calculated assuming reinvested dividends. The calculation of performance does not include cost of sales load.

Use of name and logo of UBL Bank Ltd as given above does not mean that it is responsible for the liabilities/obligations of UBL Fund Managers Ltd. or any investment scheme managed by it.

Page 5 MUFAP's Recommended Format

## **UBL Money Market Fund**

Fund Managers Report - March 2022





#### Investment Objective

The objective of UBL Money Market Fund is to generate competitive returns within a low risk portfolio to provide a regular stream of income and easy liquidity to its investors by investing a major chunk of the portfolio in short term government securities.

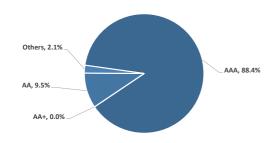
| Fund Performance                  |                   |                   |           |
|-----------------------------------|-------------------|-------------------|-----------|
|                                   | UMMF <sup>1</sup> | UMMF <sup>2</sup> | Benchmark |
| FY-YTD (p.a.)                     | 8.56%             | 8.65%             | 8.17%     |
| March 2022 (p.a)                  | 9.00%             | 9.37%             | 10.31%    |
| Since Inception (CAGR)            |                   | 8.25%             | 8.66%     |
| Standard Deviation*               |                   | 0.73%             | 1.31%     |
| Sharpe Ratio**                    |                   | -0.53             | -0.56     |
| Weighted Avg Time to Maturity     |                   | 1 Days            |           |
| Expense Ratio 3   4               |                   | 1.42%             |           |
|                                   |                   |                   |           |
|                                   | Feb'22            | Mar'22            | %         |
| Fund Size (PKR Mn)                | 3,583             | 3,072             | -14.27%   |
| Fund Size excluding FoFs (PKR Mn) | 3,583             | 3,072             | -14.27%   |
| NAV (PKR)                         | 106.3408          | 107.1532          | 0.76%     |

- 1 Simple Annualized Return | 2 Morning Star Return
- \* 12m Trailing | \*\* 12m Trailing, 3M PKRV yield is used as a risk-free rate
- 3 This includes 0.09% representing government levy, SECP fee.

Selling & Marketing Expense PKR 10.83 mn. | 4 Annualized.

Note: Benchmark has been changed effective from October 2016; Previously 75% 3M PKRV + 25% 3M TDR (with AA or better banks)

#### Portfolio Quality (% of Total Assets)



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During the month of August 2021, provisioning against Sindh Workers Welfare Fund by UMMF amounting to Rs. 20.08 million had been reversed on the basis of clarification received from Sindh Revenue Board vide letter No. SRB/TP/70/2013/8772 dated August 12, 2021 addressed to Mutual Funds Association of Pakistan, received on August 13, 2021. This reversal of provision has contributed towards an unusual increase in NAV of the UMMF 0.72%. This is one-off event and is not likely to be repeated in the future.

| Asset Allocation (% of Total Assets)           |        |        |        |
|--|--------|--------|--------|
|  | Jan'22 | Feb'22 | Mar'22 |
| Cash   | 19.55% | 44.60% | 97.89% |
| T-Bills  | 79.65% | 54.51% | 0.00%  |
| Others   | 0.80%  | 0.90%  | 2.11%  |
| Leverage                                       | Nil    | Nil    | Nil    |
| Total Amount Invested by FoFs is PKR 11.99 Mn. |        |        |        |



Benchmark 70% Average of 3M PKRV rates + 30% 3M average deposit rate of three 3 AA rated scheduled Banks as selected by MUFAP

Listing Pakistan Stock Exchange (PSX)

Trustee Central Depository Company Pakistan Limited

 Auditor
 A.F. Ferguson & Company

 Management Co.Rating
 AM1 (VIS) (31-Dec-2021)

 Fund Stability Rating
 AA+ (f) (VIS) (13-Jan-2022)

 Minimum Investment
 Rs. 500/- Initial | Subsequent

 Load
 Upto 1% (Front-end) | Nil (Back-end)

Dealing Days Monday to Friday

Cut off times 3:00 PM | 4:00 PM (Fri) | 9:30 AM (Same Day Redemption)

Pricing Mechanism Backward

 Management Fee\*
 5% of gross earnings (with min. fee of 0.15% p.a.)

 Fund Manager
 Syed Sheeraz Ali (Fixed Income Specialist)

Investment Committee Yasir Qadri | Syed Suleman Akhtar, CFA | Hadi Mukhi | Muhammad

Imran | Muhammad Ahmed, CFA | Syed Sheeraz Ali

\* Actual Management Fees charged for the month is 0.53% based on average net assets (annualized).



| Return vs Benchmark       |              |               |         |         |         |                    |
|---------------------------|--------------|---------------|---------|---------|---------|--------------------|
|                           | 3 Months     | 6 Months      | 1 Year  | 3 Years | 5 Years | Since<br>Inception |
| UMMF (p.a)                | 9.05%        | 8.23%         | 8.16%   | 9.12%   | 7.94%   | 8.25%              |
| Benchmark                 | 9.71%        | 8.89%         | 7.82%   | 9.07%   | 7.98%   | 8.66%              |
| Returns are annualized us | ing the Morn | ingstar Metho | odology |         |         |                    |

| Monthly Yield *  |        |        |        |        |        |        |        |        |        |        |        |        |       |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|-------|
|  | Apr'21 | May'21 | Jun'21 | Jul'21 | Aug'21 | Sep'21 | Oct'21 | Nov'21 | Dec'21 | Jan'22 | Feb'22 | Mar'22 | CYTD  |
| UMMF (p.a)   | 7.01%  | 6.36%  | 6.75%  | 6.54%  | 15.42% | 6.68%  | 6.68%  | 6.11%  | 9.48%  | 9.40%  | 8.31%  | 9.37%  | 9.05% |
| Benchmark  | 6.77%  | 6.77%  | 6.76%  | 6.72%  | 6.71%  | 6.83%  | 7.20%  | 7.88%  | 9.16%  | 9.27%  | 9.55%  | 10.31% | 9.71% |
| * Returns are annualized using the Morningstar Methodology   For periodic returns as per SECP SCD Cirular No. 16 of 2014, refer to the end of this FMR |        |        |        |        |        |        |        |        |        |        |        |        |       |

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## **UBL Cash Fund**

Fund Managers Report - March 2022





#### **Investment Objective**

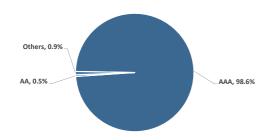
The objective of UBL Cash Fund (UCF) is to generate attractive returns within a low risk portfolio to provide a regular stream of income and easy liquidity to its investors.

|                                | UCF <sup>1</sup> | UCF <sup>2</sup> | Benchmark |
|--------------------------------|------------------|------------------|-----------|
| Y-YTD (p.a.)                   | 9.33%            | 9.43%            | 8.17%     |
| larch 2022 (p.a)               | 11.18%           | 11.77%           | 10.31%    |
| ince Inception (CAGR)          |                  | 9.66%            | 7.68%     |
| standard Deviation*            |                  | 0.15%            | 1.31%     |
| Sharpe Ratio**                 |                  | 2.54             | -0.56     |
| Weighted Avg Time to Maturity  |                  | 1 Days           |           |
| Expense Ratio <sup>3   4</sup> |                  | 0.31%            |           |
|                                | Feb'22           | Mar'22           | %         |
| Fund Size (PKR Mn)             | 10,583           | 11,528           | 8.92%     |
| NAV (PKR)                      | 106.1091         | 107.1167         | 0.95%     |

- 1 Simple Annualized Return | 2 Morning Star Return
- \* 12m Trailing | \*\* 12m Trailing, 3M PKRV yield is used as a risk-free rate
- 3 This includes 0.03% representing government levy, SECP fee.
- Selling & Marketing Expense PKR 0.00 mn. | 4 Annualized.

5 Note: UBL Fund Managers Limited had extended the temporary waiver of charging full Management Fee on UBL Cash Fund from Sep 18, 2021 till further notice. In case of upward revision the management fee shall be applied as mentioned in Fund Information section.

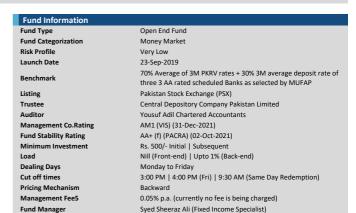
#### Portfolio Quality (% of Total Assets)



## Disclosures regarding Sindh Workers Welfare Fund

During the month of August 2021, provisioning against Sindh Workers Welfare Fund by UCF amounting to Rs. 5.78 million had been reversed on the basis of clarification received from Sindh Revenue Board vide letter No. SRB/TP/70/2013/8772 dated August 12, 2021 addressed to Mutual Funds Association of Pakistan, received on August 13, 2021. This reversal of provision has contributed towards an unusual increase in NAV of the UCF 0.12%. This is one-off event and is not likely to be repeated in the future.

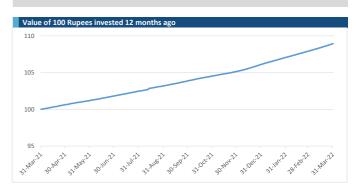
| Asset Allocation (% of Total Assets) |        |        |        |
|--------------------------------------|--------|--------|--------|
|                                      | Jan'22 | Feb'22 | Mar'22 |
| Cash                                 | 37.40% | 99.33% | 98.24% |
| T-Bills                              | 52.61% | 0.00%  | 0.00%  |
| Placements with Banks                | 9.58%  | 0.00%  | 0.87%  |
| Others                               | 0.42%  | 0.67%  | 0.89%  |
| Leverage                             | Nil    | Nil    | Nil    |



**Investment Committee** 

Yasir Qadri | Syed Suleman Akhtar, CFA | Hadi Mukhi | Muhammad

Imran | Muhammad Ahmed, CFA | Syed Sheeraz Ali



| Return vs Benchmark       |              |               |         |         |         |                    |
|---------------------------|--------------|---------------|---------|---------|---------|--------------------|
|                           | 3 Months     | 6 Months      | 1 Year  | 3 Years | 5 Years | Since<br>Inception |
| UCF (p.a)                 | 11.31%       | 10.06%        | 8.94%   | -       | -       | 9.66%              |
| Benchmark                 | 9.71%        | 8.89%         | 7.82%   | -       | -       | 7.68%              |
| Returns are annualized us | ing the Morn | ingstar Metho | odology |         |         |                    |

| Monthly Yield *  |        |        |        |        |        |        |        |        |        |        |        |        |        |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
|  | Apr'21 | May'21 | Jun'21 | Jul'21 | Aug'21 | Sep'21 | Oct'21 | Nov'21 | Dec'21 | Jan'22 | Feb'22 | Mar'22 | CYTD   |
| UCF (p.a)  | 7.77%  | 7.01%  | 7.68%  | 7.74%  | 8.72%  | 8.14%  | 7.88%  | 7.41%  | 11.27% | 11.30% | 10.82% | 11.77% | 11.31% |
| Benchmark  | 6.77%  | 6.77%  | 6.76%  | 6.72%  | 6.71%  | 6.83%  | 7.20%  | 7.88%  | 9.16%  | 9.27%  | 9.55%  | 10.31% | 9.71%  |
| * Returns are annualized using the Morningstar Methodology   For periodic returns as per SECP SCD Cirular No. 16 of 2014, refer to the end of this FMR |        |        |        |        |        |        |        |        |        |        |        |        |        |

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## **UBL Government Securities Fund**

Fund Managers Report - March 2022





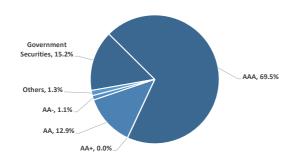
The objective of the fund is to generate a competitive return with minimum risk, by investing primarily in Government Securities.

| Fund Performance              |                   |                   |           |
|-------------------------------|-------------------|-------------------|-----------|
|                               | UGSF <sup>1</sup> | UGSF <sup>2</sup> | Benchmark |
| FY-YTD (p.a.)                 | 8.71%             | 8.81%             | 9.42%     |
| March 2022 (p.a)              | 6.84%             | 7.06%             | 11.73%    |
| Since Inception (CAGR)        |                   | 9.11%             | 8.44%     |
| Standard Deviation*           |                   | 1.48%             | 1.68%     |
| Sharpe Ratio**                |                   | -0.07             | 0.24      |
| Weighted Avg Time to Maturity |                   | 0.68 Years        |           |
| Expense Ratio 3   4           |                   | 1.71%             |           |
|                               | Feb'22            | Mar'22            | %         |
| Fund Size (PKR Mn)            | 1,874             | 1,514             | -19.22%   |
| NAV (PKR)                     | 105.8766          | 105.9614          | 0.08%     |

- 1 Simple Annualized Return | 2 Morning Star Return
- \* 12m Trailing | \*\* 12m Trailing, 3M PKRV yield is used as a risk-free rate
- 3 This includes 0.17% representing government levy, SECP fee.
- Selling & Marketing Expense PKR 0.00 mn. | 4 Annualized.

Note: Benchmark has been changed effective from October 2016; Previously 70% 6M PKRV rate + 30% average of 3M

#### Portfolio Quality (% of Total Assets)



### Disclosures regarding Sindh Workers Welfare Fund

During the month of August 2021, provisioning against Sindh Workers Welfare Fund by UGSF amounting to Rs. 31.42 million had been reversed on the basis of clarification received from Sindh Revenue Board vide letter No. SRB/TP/70/2013/8772 dated August 12, 2021 addressed to Mutual Funds Association of Pakistan, received on August 13, 2021. This reversal of provision had contributed towards an unusual increase in NAV of the UGSF 1.33%. This was one-off event and is not likely to be repeated in the future

| Asset Allocation (% of Total Assets)         |        |        |        |
|--|--------|--------|--------|
|  | Jan'22 | Feb'22 | Mar'22 |
| PIB - Floater                                | 72.06% | 48.03% | 3.12%  |
| PIB - Fixed                                  | 6.11%  | 4.75%  | 5.71%  |
| Cash   | 19.47% | 37.54% | 83.50% |
| GOP Ijarah Sukuk                             | 0.00%  | 5.28%  | 6.37%  |
| Others                                       | 2.36%  | 4.40%  | 1.30%  |
| Leverage                                     | Nil    | Nil    | Nil    |
| Total Amount Invested by FoFs is PKR 0.00 Mn |        |        |        |



Average of 6M PKRV rates. Listing Pakistan Stock Exchange (PSX)

Central Depository Company Pakistan Limited Trustee EY Ford Rhodes

AM1 (VIS) (31-Dec-2021) Management Co.Rating Fund Stability Rating AA (f) (VIS) (13-Jan-2022) Rs. 500/- Initial | Subsequent Minimum Investment Load Upto 1% (Front-end) | Nil (Back-end)

**Dealing Days** Monday to Friday Cut off times 3:00 PM | 4:00 PM (Fri)

Pricing Mechanism Forward

Auditor

10% of all gross earnings (with min. fee of 1% p.a. & max. fee of Management Fee\*

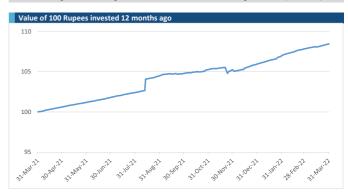
1.25% p.a.)

Syed Sheeraz Ali (Fixed Income Specialist) **Fund Manager** 

Yasir Qadri | Syed Suleman Akhtar, CFA | Hadi Mukhi | Muhammad **Investment Committee** 

Imran | Muhammad Ahmed, CFA | Syed Sheeraz Ali

\* Actual Management Fees charged for the month is 1.09% based on average net assets (annualized).



| Return vs Benchmark       |              |               |         |         |         |                    |
|---------------------------|--------------|---------------|---------|---------|---------|--------------------|
|                           | 3 Months     | 6 Months      | 1 Year  | 3 Years | 5 Years | Since<br>Inception |
| UGSF (p.a)                | 9.93%        | 7.16%         | 8.45%   | 9.53%   | 8.07%   | 9.11%              |
| Benchmark                 | 11.20%       | 10.39%        | 8.96%   | 9.80%   | 8.83%   | 8.44%              |
| Returns are annualized us | ing the Morn | ingstar Metho | odology |         |         |                    |

| Monthly Yield * |        |        |        |        |        |        |        |        |        |        |        |        |       |
|-----------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|-------|
|                 | Apr'21 | May'21 | Jun'21 | Jul'21 | Aug'21 | Sep'21 | Oct'21 | Nov'21 | Dec'21 | Jan'22 | Feb'22 | Mar'22 | CYTD  |
| UGSF (p.a)      | 7.63%  | 6.98%  | 7.56%  | 7.37%  | 26.91% | 3.17%  | 5.58%  | -0.26% | 8.29%  | 12.49% | 10.34% | 7.06%  | 9.93% |
| Benchmark       | 7.60%  | 7.51%  | 7.54%  | 7.48%  | 7.42%  | 7.67%  | 8.38%  | 9.28%  | 11.10% | 11.14% | 10.68% | 11.20% | 9.71% |
|                 |        |        |        |        |        |        |        |        |        |        |        |        |       |

\* Returns are annualized using the Morningstar Methodology | For periodic returns as per SECP SCD Cirular No. 16 of 2014, refer to the end of this FMR

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## **UBL Income Opportunity Fund**

Fund Managers Report - March 2022





The Objective of UBL Income Opportunity Fund is to provide a competitive rate of return to its investors by investing in quality TFCs / Sukuk, Government Securities, Bank Deposits, and short and long term debt instruments.

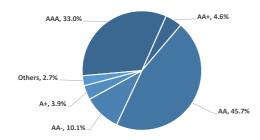
| Fund Performance               |                   |                   |           |
|--------------------------------|-------------------|-------------------|-----------|
|                                | UIOF <sup>1</sup> | UIOF <sup>2</sup> | Benchmark |
| FY-YTD (p.a.)                  | 8.77%             | 8.87%             | 9.44%     |
| March 2022 (p.a)               | 9.48%             | 9.90%             | 11.75%    |
| Since Inception (CAGR)         |                   | 8.21%             | 8.31%     |
| Standard Deviation*            |                   | 0.48%             | 1.69%     |
| Sharpe Ratio**                 |                   | -0.54             | 0.25      |
| Weighted Avg Time to Maturity  |                   | 0.55 Years        |           |
| Expense Ratio <sup>3   4</sup> |                   | 1.21%             |           |
|                                | Feb'22            | Mar'22            | %         |
| Fund Size (PKR Mn)             | 3,024             | 3,367             | 11.34%    |
| NAV (PKR)                      | 116.5749          | 117.5134          | 0.81%     |

- 1 Simple Annualized Return | 2 Morning Star Return.
- \* 12m Trailing | \*\* 12m Trailing, 3M PKRV yield is used as a risk-free rate
- 3 This includes 0.13% representing government levy, SECP fee
- 4 Selling & Marketing Expense PKR 0.03 mn. | This includes 0.06% and 0.00% expenses related to

Spread Transaction and MTS respectively | 5 Annualized

Note: Benchmark has been changed effective from October 2016; Previously 70% 6M PKRV rate + 30% average of 3M Deposit rates of AA- and above rated bank

#### Portfolio Quality (% of Total Assets)



During the month of August 2021, provisioning against Sindh Workers Welfare Fund by UIOF amounting to Rs. 7.27 million had been reversed on the basis of clarification received from Sindh Revenue Board vide letter No. SRB/TP/70/2013/8772 dated August 12, 2021 addressed to Mutual Funds Association of Pakistan, received on August 13, 2021. This reversal of provision had contributed towards an unusual increase in NAV of the UIOF 0.19%. This was one-off event and is not likely to be repeated in the future.

| Return vs Benchmark                                      |          |          |        |         |         |                    |  |  |  |  |
|--|----------|----------|--------|---------|---------|--------------------|--|--|--|--|
|  | 3 Months | 6 Months | 1 Year | 3 Years | 5 Years | Since<br>Inception |  |  |  |  |
| UIOF (p.a)   | 11.13%   | 9.32%    | 8.29%  | 10.32%  | 8.46%   | 8.21%              |  |  |  |  |
| Benchmark  | 11.23%   | 10.40%   | 8.98%  | 9.83%   | 8.86%   | 8.31%              |  |  |  |  |
| Returns are annualized using the Morningstar Methodology |          |          |        |         |         |                    |  |  |  |  |



1.5% p.a of net assets)

**Fund Manager** Syed Sheeraz Ali (Fixed Income Specialist)

Yasir Qadri | Syed Suleman Akhtar, CFA | Hadi Mukhi | Muhammad **Investment Committee** 

Imran | Muhammad Ahmed, CFA | Syed Sheeraz Ali

\* Actual Management Fees charged for the month is 0.81% based on average net assets (annualized).

| Value of 100 Rupees invested 12 months ago  | - J       | ·         | ,         |
|---|-----------|-----------|-----------|
| 110   |           |           |           |
| 105   |           |           |           |
| 100   |           |           |           |
| 95 Street of Street of Street of Street Street Street Street Street Street Street | 31.0ec.21 | 28.Feb.22 | 31-Mar.22 |

| Top Ten Holdings (% of Total Assets)        |       |
|---|-------|
|   |       |
| TFC/Sukuk-Soneri Bank Limited (08-Jul-15)   | 3.85% |
| TFC/SUKUK-Bank AL Habib Limited (30-SEP-21) | 3.04% |
| TFC/SUKUK-Bank AL Habib Limited (06-DEC-18) | 1.54% |
| TFC/SUKUK-Samba Bank Limited (01-MAR-21)    | 1.01% |
| TFC/SUKUK-Bank Alfalah Limited (15-JAN-21)  | 0.98% |
|   |       |
|   |       |
|   |       |
|   |       |

| Asset Allocation (% of Total Assets) |        |        |        |
|--------------------------------------|--------|--------|--------|
|                                      | Jan'22 | Feb'22 | Mar'22 |
| Term Finance Certificates/ Sukuks    | 15.31% | 11.55% | 10.42% |
| T-Bills                              | 27.92% | 20.92% | 0.00%  |
| Cash                                 | 28.68% | 49.40% | 78.00% |
| PIB - Floater                        | 25.29% | 15.53% | 0.00%  |
| Placements with Banks                | 0.00%  | 0.00%  | 8.88%  |
| Others                               | 2.80%  | 2.60%  | 2.70%  |
| Leverage                             | Nil    | Nil    | Nil    |

| Monthly Yield *   |        |        |        |        |        |        |        |        |        |        |        |        |        |
|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
|   | Apr'21 | May'21 | Jun'21 | Jul'21 | Aug'21 | Sep'21 | Oct'21 | Nov'21 | Dec'21 | Jan'22 | Feb'22 | Mar'22 | CYTD   |
| UIOF (p.a)  | 7.42%  | 5.56%  | 6.81%  | 8.82%  | 9.31%  | 5.76%  | 7.72%  | 6.39%  | 8.59%  | 11.16% | 12.48% | 9.90%  | 11.13% |
| Benchmark   | 7.66%  | 7.54%  | 7.58%  | 7.51%  | 7.45%  | 7.67%  | 8.35%  | 9.21%  | 11.20% | 11.20% | 10.70% | 11.75% | 11.23% |
| * Detuges are approximately using the Managaratar Mathadology I For pariodic returns as pay SECD SCO Circular No. 15 of 2014 refer to the and of this EMD |        |        |        |        |        |        |        |        |        |        |        |        |        |

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## **UBL Growth and Income Fund**

Fund Managers Report - March 2022





UGIF is an open-end Aggressive Fixed Income Fund, investing in medium to long-term fixed income instruments as well as short-tenor money market instruments and seeks to generate superior, long-term, risk-adjusted returns while preserving

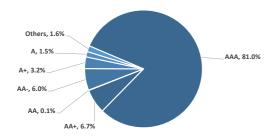
| Fund Performance              |                   |                   |           |
|-------------------------------|-------------------|-------------------|-----------|
|                               | UGIF <sup>1</sup> | UGIF <sup>2</sup> | Benchmark |
| FY-YTD (p.a.)                 | 9.82%             | 9.94%             | 9.81%     |
| March 2022 (p.a)              | 10.19%            | 10.67%            | 11.97%    |
| Since Inception (CAGR)        |                   | 7.29%             | 10.01%    |
| Standard Deviation*           |                   | 3.95%             | 1.67%     |
| Sharpe Ratio**                |                   | 1.16              | 0.46      |
| Weighted Avg Time to Maturity |                   | 0.86 Years        |           |
| Expense Ratio 3   4   5       |                   | 1.21%             |           |
|                               |                   |                   |           |
|                               | Feb'22            | Mar'22            | %         |
| Fund Size (PKR Mn)            | 1,422             | 1,632             | 14.75%    |
| NAV (PKR)                     | 90.5159           | 91.2989           | 0.87%     |

- 1 Simple Annualized Return | 2 Morning Star Return.
- \* 12m Trailing | \*\* 12m Trailing, 3M PKRV yield is used as a risk-free rate
- 3 This includes 0.12% representing government levy, SECP fee.
- 4 Selling & Marketing Expense PKR 5.10 mn. | This includes 0.08% and 0.00% expenses related to

Spread Transaction and MTS respectively | 5 Annualized.

Note: Benchmark has been changed effective from October 2016; Previously 6 Month Rolling Average of 6M KIBOR

#### Portfolio Quality (% of Total Assets)



#### Disclosures regarding Sindh Workers Welfare Fund

UGIF (p.a)

During the month of August 2021, provisioning against Sindh Workers Welfare Fund by UGIF amounting to Rs. 19.48 million had been reversed on the basis of clarification received from Sindh Revenue Board vide letter No. SRB/TP/70/2013/8772 dated August 12, 2021 addressed to Mutual Funds Association of Pakistan, received on August 13, 2021. This reversal of provision had contributed towards an unusual increase in NAV of the UGIF 1.08%. This was one-off event and is not likely to be repeated in the future.

|  | Return vs Benchmark  |            |           |                  |            |         |                    |  |  |  |
|--|--|------------|-----------|------------------|------------|---------|--------------------|--|--|--|
|  |  | 3 Months   | 6 Months  | 1 Year           | 3 Years    | 5 Years | Since<br>Inception |  |  |  |
|  | UGIF (p.a)   | 10.05%     | 8.42%     | 13.15%           | 11.40%     | 9.28%   | 7.29%              |  |  |  |
|  | Benchmark  | 11.48%     | 10.79%    | 9.32%            | 9.99%      | 9.07%   | 10.01%             |  |  |  |
|  |  |            |           |                  |            |         |                    |  |  |  |
|  | Disclosure of Excess Exposure (Per Issue) as at March 31, 2022 |            |           |                  |            |         |                    |  |  |  |
|  | Name of Investment   |            | Exposu    | ге Туре          | % of Issue | Limit   | Excess             |  |  |  |
|  | Agritech Ltd-TFC (14-01-08)                                    |            | Per Is    | ssue             | 11.00%     | 10.00%  | 1.00%              |  |  |  |
|  | Agritech Ltd-TFC (30-11-07)                                    |            | Per Is    | ssue             | 19.00%     | 10.00%  | 9.00%              |  |  |  |
|  | New Allied Electronics (15-05-0                                | 17)        | Per Is    | ssue             | 17.00%     | 10.00%  | 7.00%              |  |  |  |
|  | Security Leasing Sukuk - (19-09                                | -07)       | Per Issue |                  | 13.00%     | 10.00%  | 3.00%              |  |  |  |
|  | Trust Investment Bank Ltd-TFC                                  | (04-07-08) | Per Is    | Per Issue 20.00% |            | 10.00%  | 10.00%             |  |  |  |
|  |  |            |           |                  |            |         |                    |  |  |  |

| Disclosure of Non-Compliant | Investme | nts as at Ma                 | rch 31, 2022                  |                          |                 |                      |
|-----------------------------|----------|------------------------------|-------------------------------|--------------------------|-----------------|----------------------|
| Name of Investment          | Туре     | Value<br>Before<br>Provision | Provision<br>held (if<br>any) | Value after<br>Provision | % of Net Assets | % of Gross<br>Assets |
| Azgard Nine                 | Pref.    | 850,000                      | 850,000                       |                          | 0.00%           | 0.00%                |

The UGIF scheme holds certain non-compliant investments. Before making any investment decision, investor should review the latest monthly Fund Manager Report and Financial Statements Monthly Yield \*

Apr'21

68.45%

May'21

6.22%

| runa imormation     |   |
|---------------------|---|
| Fund Type           | Open End Fund                               |
| Fund Categorization | Aggressive Fixed Income                     |
| Risk Profile        | Medium                                      |
| Launch Date         | 02-Mar-2006                                 |
| Benchmark           | Average of 1 year KIBOR rates.              |
| Listing             | Pakistan Stock Exchange (PSX)               |
| Trustee             | Central Depository Company Pakistan Limited |
| Auditor             | EV Ford Phodos                              |

Management Co.Rating AM1 (VIS) (31-Dec-2021) **Fund Stability Rating** A+ (f) (VIS) (13-Jan-2022) Rs. 500/- Initial | Subsequent Minimum Investment Upto 1.5% (Front-end) | Nil (Back-end) Load

Dealing Days Monday to Friday 3:00 PM | 4:00 PM (Fri) Cut off times

Pricing Mechanism Forward

Management Fee\* Up to 15% of gross earnings (with min 0.25%) **Fund Manager** Syed Sheeraz Ali (Fixed Income Specialist)

**Investment Committee** Yasir Qadri | Syed Suleman Akhtar, CFA | Hadi Mukhi | Muhammad Imran | Muhammad Ahmed, CFA | Syed Sheeraz Ali

\* Actual Management Fees charged for the month is 0.66% based on average net assets (annualized).



| Top Ten Holdings (% of Total Assets)                   |       |
|--|-------|
| Company name   |       |
| TFC/SUKUK-Bank AL Habib Limited (30-SEP-21)            | 4.61% |
| TFC/Sukuk-Soneri Bank Limited (08-Jul-15)              | 3.11% |
| TFC/SUKUK-Samba Bank Limited (01-MAR-21)               | 3.07% |
| TFC/SUKUK-Bank Alfalah Limited (15-JAN-21)             | 1.52% |
| TFC/Sukuk-Jahangir Siddiqui & Company Ltd. (18-Jul-17) | 1.07% |
| TFC/Sukuk-K-Electric (03-Aug-20)                       | 1.02% |
|  |       |
|  |       |
|  |       |

| Asset Alloca  | ition (% of  | Total Assets | 5)     |        |        |        |        |
|---------------|--------------|--------------|--------|--------|--------|--------|--------|
|               |              |              |        |        | Jan'22 | Feb'22 | Mar'22 |
| Cash          |              |              |        |        | 37.57% | 38.90% | 82.53% |
| Term Finance  | Certificates | / Sukuks     | 16.58% | 16.45% | 14.39% |        |        |
| Others        |              |              | 4.53%  | 3.96%  | 1.62%  |        |        |
| Commercial P  | aper         |              | 1.67%  | 1.65%  | 1.46%  |        |        |
| T-Bills       |              |              |        |        | 16.58% | 16.38% | 0.00%  |
| PIB - Floater |              |              |        |        | 23.07% | 22.66% | 0.00%  |
| Leverage      |              |              |        |        | Nil    | Nil    | Nil    |
|               |              |              |        |        |        |        |        |
| Sep'21        | Oct'21       | Nov'21       | Dec'21 | Jan'22 | Feb'22 | Mar'22 | CYTD   |
| 6.70%         | 6.85%        | 3.54%        | 10.15% | 9.27%  | 10.23% | 10.67% | 10.05% |
| 8.06%         | 8.97%        | 9.84%        | 11.51% | 11.44% | 10.99% | 11.97% | 11.48% |

9.22% Benchmark 7.91% 7.81% 7.82% 7.80% 7.77% \* Returns are annualized using the Morningstar Methodology | For periodic returns as per SECP SCD Cirular No. 16 of 2014, refer to the end of this FMR

5.52%

Disclaimer: This publication is for informational purpose only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependent on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results. All returns are calculated assuming reinvested dividends. The calculation of performance does not include cost of sales load. Use of name and logo of UBL Bank Ltd as given above does not mean that it is responsible for the liabilities/obligations of UBL Fund Managers Ltd. or any investment scheme managed by it.

Aug'21

23.64%

## **UBL Asset Allocation Fund**

Fund Managers Report - March 2022





2.17%

2.02%

1 67%

1.58%

1.52%

1.49%

**Investment Objective** 

The investment objective of the Fund is to earn competitive return by investing in various asset classes/instruments based on the market outlook.

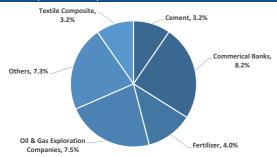
| Fund Performance           |          |          |           |
|----------------------------|----------|----------|-----------|
|                            |          | UAAF     | Benchmark |
| FY-YTD (p.a.)              |          | 3.44%    | 2.51%     |
| March 2022 (p.a)           |          | -0.21%   | 1.08%     |
| Since Inception (CAGR)     |          | 10.45%   | 9.23%     |
| Standard Deviation*        |          | 5.95%    | 5.57%     |
| Sharpe Ratio**             |          | -0.33%   | -0.42     |
| Expense Ratio <sup>1</sup> |          | 2.30%    |           |
|                            |          |          |           |
|                            |          |          |           |
|                            | Feb'22   | Mar'22   | %         |
| Fund Size (PKR Mn)         | 716      | 564      | -21.21%   |
| NAV (PKR)                  | 154.2422 | 153.9158 | -0.21%    |
|                            |          |          |           |

- \* 12m Trailing | \*\* 12m Trailing, 3M PKRV yield is used as a risk-free rate
- \*\*\*Returns have been annualized using Morningstar Methodology
- 1 This includes 0.14% representing government levy, SECP fee.

Selling & Marketing Expense PKR 6.63mn.

Note: Benchmark has been changed effective from 6 December 2017; Previously Average of 6M KIBOR rate + 2%

#### Equity Sector Allocation (% of Total Assets)



#### Disclosures regarding Sindh Workers Welfare Fund

TFC/SUKUK-Bank Alfalah Limited (15-JAN-21)
TFC/SUKUK-Bank Al Habib Limited (30-SEP-21)

During the month of August 2021, provisioning against Sindh Workers Welfare Fund by UAAF amounting to Rs. 16.74 million had been reversed on the basis of clarification received from Sindh Revenue Board vide letter No. SRB/TP/70/2013/8772 dated August 12, 2021 addressed to Mutual Funds Association of Pakistan, received on August 13, 2021. This reversal of provision has contributed towards an unusual increase in NAV of the UAAF 1.88%. This is one-off event and is not likely to be repeated in the future.

| 3 Months    | 6 Months                     | 1 Year                     | 3 Years                                | 5 Years  | Since<br>Inception  |
|-------------|------------------------------|----------------------------|--|--|---|
| 1.49%       | 3.20%                        | 6.59%                      | 29.57%                                 | 32.74%   | 135.46%   |
| 2.06% 3.39% |                              | 6.24% 30.53%               |  | 45.69%   | 114.10%   |
|             |                              |                            |  |  |   |
| l Assets)   |                              |                            |  |  |   |
| Company Ltd | d. (18-Jul-17)               |                            |  |  | 7.49%   |
|             | 1.49%<br>2.06%<br>Il Assets) | 1.49% 3.20%<br>2.06% 3.39% | 1.49% 3.20% 6.59%<br>2.06% 3.39% 6.24% | 1.49% 3.20% 6.59% 29.57%<br>2.06% 3.39% 6.24% 30.53% | 1.49% 3.20% 6.59% 29.57% 32.74% 2.06% 3.39% 6.24% 30.53% 45.69% |

| Disclosure of Excess Exposure (Per Issue) as at March 31, 2022 |                       |         |        |        |  |  |  |  |
|--|-----------------------|---------|--------|--------|--|--|--|--|
| Name of Investment   | Туре                  | % of NA | Limit  | Excess |  |  |  |  |
| Listed Equity Exporure   | Total equity exposure | 42.38%  | 40.00% | 2.38%  |  |  |  |  |

The UAAF scheme holds certain non-compliant investments. Before making any investment decision, investor should review the latest monthly Fund Manager Report and Financial Statements.

| Fund Information  |  |
|---|--|
| Fund Type   | Open End Fund  |
| Fund Categorization   | Asset Allocation   |
| Risk Profile  | Medium   |
| Launch Date   | 19-Aug-2013  |
| Benchmark   | Weighted Avg. of (3M PKRV rates + 3M avg. deposit rate of 3 AA rabanks as selected by MUFAP), 6M KIBOR and KSE-100 Index based actual proportion of the scheme in money market, fixed income an equity securities          |
| Listing   | Pakistan Stock Exchange (PSX)  |
| Trustee   | Central Depository Company Pakistan Limited  |
| Auditor   | EY Ford Rhodes   |
| Management Co.Rating Minimum Investment Load Dealing Days Cut off times Pricing Mechanism Management Fee Fund Manager | AM1 (VIS) (31-Dec-2021) Rs. 10,000/- Initial   Subsequent Upto 3% (Front-end)   Nil (Back-end) Monday to Friday 3:00 PM   4:00 PM (Fri) Forward 1% p.a. Syed Sheeraz Ali (Fixed Income Specialist) Mubashir Anis, CFA (Equ |
| Investment Committee  | Specialist)<br>Yasir Qadri   Syed Suleman Akhtar, CFA   Hadi Mukhi   Muhamma<br>Imran   Mubashir Ani, CFA   Muhammad Ahmed, CFA   Syed Shee<br>Ali   Irfan Nepal   Shabih ul Hasnain                                       |
| Value of 100 Rupees invested  | 12 months ago  |
| 100   |  |
|   | Shuri Breez,  |
| Top Ten Equity Holdings (% of   | Total Assets)  |
| Company name  |  |
| Mari Petroleum Co. Ltd. United Bank Ltd.  | 4.38%<br>2.29%   |

| Oil & Gas Development Co. Ltd.       |        |        | 1.47%  |
|--------------------------------------|--------|--------|--------|
| Bank Al Habib Ltd.                   |        |        | 1.36%  |
|                                      |        |        |        |
|                                      |        |        |        |
|                                      |        |        |        |
| Asset Allocation (% of Total Assets) |        |        |        |
| Asset Allocation (% of Total Assets) |        |        |        |
|                                      | Jan'22 | Feb'22 | Mar'22 |
| Equities                             | 39.10% | 39.63% | 33.47% |
| Term Finance Certificates/ Sukuks    | 15.22% | 18.04% | 18.45% |
| PIB - Floater                        | 11.68% | 13.70% | 14.02% |
| PIB - Fixed                          | 10.71% | 12.56% | 12.55% |
| Cash                                 | 19.69% | 12.72% | 11.92% |
| Others                               | 2 61%  | 2 25%  | 0.50%  |

Nil

Nil

| Monthly Yield *   |        |        |        |        |        |        |        |        |        |        |        |        |       |
|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|-------|
|   | Apr'21 | May'21 | Jun'21 | Jul'21 | Aug'21 | Sep'21 | Oct'21 | Nov'21 | Dec'21 | Jan'22 | Feb'22 | Mar'22 | CYTD  |
| UAAF  | 0.03%  | 3.43%  | -0.39% | 0.44%  | 2.20%  | -2.36% | 3.14%  | -1.00% | -0.41% | 1.37%  | 0.33%  | -0.21% | 1.49% |
| Benchmark   | 0.14%  | 3.58%  | -0.09% | 0.16%  | 0.68%  | -1.68% | 1.58%  | -0.50% | 0.23%  | 1.25%  | -0.28% | 1.08%  | 2.06% |
| For periodic returns as per SECP SCD Cirular No. 16 of 2014, refer to the end of this FMR |        |        |        |        |        |        |        |        |        |        |        |        |       |

Habib Bank Ltd.

Lucky Cement Ltd

Fauji Fertilizer Co. Ltd.

The Hub Power Co. Ltd.

Kohat Cement Co. Ltd.

Kohinoor Textile Mills Ltd.

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MUFAP's Recommended Format
Page 11

## **UBL Stock Advantage Fund**

Fund Managers Report - March 2022





USF is an open-end Equity Fund, investing primarily in equities listed on the PSX. The Fund seeks to maximize total returns and outperform its benchmark by investing in a combination of securities offering long term capital gains and dividend yield

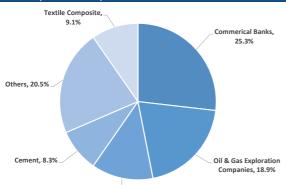
| Fund Performance           |        |         |           |
|----------------------------|--------|---------|-----------|
|                            |        | USF     | Benchmark |
| FY-YTD                     |        | -0.42%  | -5.13%    |
| March 2022                 |        | -0.58%  | 1.05%     |
| Since Inception (CAGR)***  |        | 11.92%  | 8.55%     |
| Standard Deviation*        |        | 13.61%  | 14.20%    |
| Sharpe Ratio**             |        | -0.27   | -0.55     |
| Beta*                      |        | 0.92    | 1.00      |
| Alpha*^                    |        | 4.04%   |           |
| R-Square^^                 |        | 94.22%  |           |
| Value at Risk              |        | -1.06%  | -1.12%    |
| Expense Ratio <sup>1</sup> |        | 3.47%   |           |
| Price-to-Earning Ratio^^^  |        | 5.14x   | 6.17x     |
| Dividend Yield^^^          |        | 7.30%   | 8.07%     |
|                            | Feb'22 | Mar'22  | %         |
| Fund Size (PKR Mn)         | 7,070  | 6,971   | -1.39%    |
| NAV (PKR)                  | 78.66  | 78.2000 | 0.08%     |

<sup>\* 12</sup>m Trailing | \*\* 12m Trailing, 3M PKRV yield is used as a risk-free rate | \*^ Alpha measures the risk adjusted performance of the fund vs. the benchmark. | ^^ R-Square measures the correlation between the benchmark and the fund. | ^^^ Benchmark figures are for KSE-100 Index only. | \*\*\*Returns have been annualized using Morningstar Methodology

1 This includes 0.31% representing government levy, SECP fee.

Selling & Marketing Expense PKR 57.53 mn

#### Equity Sector Allocation (% of Total Assets)



During the month of August 2021, provisioning against Sindh Workers Welfare Fund by USF amounting to Rs. 90.87 million had been reversed on the basis of clarification received from Sindh Revenue Board vide letter No. SRB/TP/70/2013/8772 dated August 12, 2021 addressed to Mutual Funds Association of Pakistan, received on August 13, 2021. This reversal of  $provision\ has\ contributed\ towards\ an\ unusual\ increase\ in\ NAV\ of\ the\ USF\ 1.11\%.\ This\ is\ one-off\ event\ and\ is\ not\ likely\ to\ in\ the\ i$ 

Fertilizer, 12.0%

| be repeated in the ruture.                                     |          |          |        |            |         |                    |  |  |  |
|--|----------|----------|--------|------------|---------|--------------------|--|--|--|
| Return vs Benchmark  |          |          |        |            |         |                    |  |  |  |
|  | 3 Months | 6 Months | 1 Year | 3 Years    | 5 Years | Since<br>Inception |  |  |  |
| USF  | 0.80%    | 4.13%    | 4.81%  | 21.88%     | 3.09%   | 483.55%            |  |  |  |
| Benchmark  | 0.75%    | 0.07%    | 0.76%  | 16.25%     | -6.70%  | 261.33%            |  |  |  |
| Returns are on absolute basis                                  |          |          |        |            |         |                    |  |  |  |
| Disclosure of Excess Exposure (Per Issue) as at March 31, 2022 |          |          |        |            |         |                    |  |  |  |
| Name of Investment   |          | Exposur  | е Туре | % of Issue | Limit   | Excess             |  |  |  |
| Mari Ordinary Shares   |          | Single   | entity | 10.31%     | 10.00%  | 0.31%              |  |  |  |

The USF scheme holds certain non-compliant investments. Before making any investment decision, investor should review the latest monthly Fund Manager Report and Financial Statements.

Fund Information **Fund Type Fund Categorizatio** Equity Risk Profile High Launch Date 04-Aug-2006 Benchmark KSE-100 Index Listing Pakistan Stock Exchange (PSX) Trustee

Central Depository Company Pakistan Limited

Auditor Grant Thornton Anium Rehman AM1 (VIS) (31-Dec-2021) Management Co.Rating Minimum Investment Rs. 500/ - initial & subsequent Load Upto 2.5% (Front-end), Nil (Back-end)

**Dealing Days** Monday to Friday Cut off times 3:00 PM | 4:00 PM (Fri) Forward

**Pricing Mechanism** 

Fund Manager Mubashir Anis, CFA (Equity Specialist) Investment Committee

Yasir Qadri | Syed Suleman Akhtar, CFA | Hadi Mukhi | Mubashir Anis, CFA | Muhammad Ahmed, CFA | Irfan Nepal | Shabih ul

Note: Benchmark has been changed effective from October 2016; Previously 85% of KSE-100 Index + 15%  $\,$ of MSCI-ACW Index

\* Actual Management Fees charged for the month is 2.75% based on average net assets (annualized).



| Top Ten Holdings (% of Total Assets) |        |
|--------------------------------------|--------|
| Mari Petroleum Co. Ltd.              | 10.16% |
| Habib Bank Ltd.                      | 6.72%  |
| Fauji Fertilizer Co. Ltd.            | 6.28%  |
| United Bank Ltd.                     | 5.75%  |
| The Hub Power Co. Ltd.               | 4.87%  |
| Lucky Cement Ltd.                    | 4.53%  |
| Bank Al Habib Ltd.                   | 4.17%  |
| Pakistan Petroleum Ltd.              | 4.06%  |
| Oil & Gas Development Co. Ltd.       | 3.99%  |
| Kohat Cement Co. Ltd.                | 3.76%  |

| ı | Asset Allocation (% of Total Assets) |        |        |        |
|---|--------------------------------------|--------|--------|--------|
|   |                                      | Jan'22 | Feb'22 | Mar'22 |
|   | Cash                                 | 3.87%  | 2.67%  | 3.37%  |
|   | Equities                             | 95.08% | 96.09% | 94.17% |
|   | Others                               | 1.05%  | 1.24%  | 2.46%  |
|   | Leverage                             | Nil    | Nil    | Nil    |
|   |                                      |        |        |        |

| Monthly Yield *  |                |                    |        |        |        |        |        |        |        |        |        |        |       |
|--|----------------|--------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|-------|
|  | Apr'21         | May'21             | Jun'21 | Jul'21 | Aug'21 | Sep'21 | Oct'21 | Nov'21 | Dec'21 | Jan'22 | Feb'22 | Mar'22 | CYTD  |
| USF  | -0.72%         | 7.42%              | -1.31% | 0.38%  | 1.28%  | -5.94% | 7.02%  | -1.59% | -1.91% | 1.77%  | -0.37% | -0.58% | 0.80% |
| Benchmark  | -0.73%         | 8.21%              | -1.13% | -0.64% | 0.77%  | -5.31% | 2.94%  | -2.48% | -1.06% | 1.75%  | -2.01% | 1.05%  | 0.75% |
| * For periodic returns as per SECP's SCD Cirular No. 16 of | 2014, refer to | the end of this FM | IR     |        |        |        |        |        |        |        |        |        |       |

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## **UBL Financial Sector Fund**

Fund Managers Report - March 2022





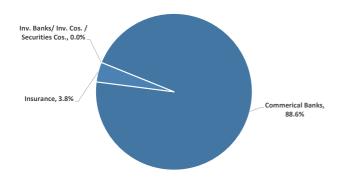
#### Investment Objective

The objective is to provide investors long-term capital appreciation by investing primarily in a mix of actively managed portfolio of listed equities that offer capital gains and dividends yield potential preferably in the Financial Sector.

|                            |         | UFSF    | Benchmark |
|----------------------------|---------|---------|-----------|
| FY-YTD                     |         | 9.94%   | -5.13%    |
| March 2022                 |         | -1.88%  | 1.05%     |
| Since Inception (CAGR)***  |         | -2.58%  | -0.89%    |
| Standard Deviation*        |         | 12.35%  | 14.20%    |
| Sharpe Ratio**             |         | 0.58%   | -0.55%    |
| Price-to-Earning Ratio^^^  |         | 4.05x   | 6.17x     |
| Dividend Yield^^^          |         | 8.95%   | 8.07%     |
| Expense Ratio <sup>1</sup> |         | 3.70%   |           |
|                            | Feb'22  | Mar'22  | %         |
| Fund Size (PKR Mn)         | 1,469   | 1,478   | 0.57%     |
| NAV (PKR)                  | 84.0489 | 82.4669 | -1.88%    |

- \* 12m Trailing | \*\* 12m Trailing, 3M PKRV yield is used as a risk-free rate
- \*\*\*Returns have been annualized using Morningstar Methodology
- 1 This includes 0.25% representing government levy, SECP fee.
- Selling & Marketing Expense PKR 17.40mn.
- ^^^ Benchmark figures are for KSE-100 Index only.

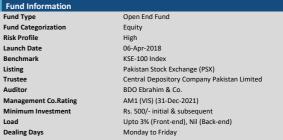
#### Equity Sector Allocation (% of Total Assets)



#### Disclosures regarding Sindh Workers Welfare Fund

During the month of August 2021, provisioning against Sindh Workers Welfare Fund by UFSF amounting to Rs. 2.75 million had been reversed on the basis of clarification received from Sindh Revenue Board vide letter No. SRB/TP/70/2013/8772 dated August 12, 2021 addressed to Mutual Funds Association of Pakistan, received on August 13, 2021. This reversal of provision has contributed towards an unusual increase in NAV of the UFSF 0.31%. This is one-off event and is not likely to be repeated in the future.

| Return vs Benchmark           |          |          |        |         |         |                    |
|-------------------------------|----------|----------|--------|---------|---------|--------------------|
|                               | 3 Months | 6 Months | 1 Year | 3 Years | 5 Years | Since<br>Inception |
| UFSF                          | 1.62%    | 6.62%    | 15.76% | 4.96%   | -       | -9.89%             |
| Benchmark                     | 0.75%    | 0.07%    | 0.76%  | 16.25%  | -       | -3.51%             |
| Poturne are on absolute basis |          |          |        |         |         |                    |



 Dealing Days
 Monday to Friday

 Cut off times
 3:00 PM | 4:00 PM (Fri)

 Pricing Mechanism
 Forward

 Management Fee\*
 Up to 3% p.a.

Fund Manager Mubashir Anis, CFA (Equity Specialist)

Investment Committee Yasir Qadri | Syed Suleman Akhtar, CFA | Hadi Mukhi | Mubashir Anis, CFA | Muhammad Ahmed, CFA | Irfan Nepal | Shabih ul

lasnain

\* Actual Management Fees charged for the month is 2.00% based on average net assets (annualized).



| П | Top Tell Holdings (70 of Total Assets | •)     |                        |         |        |
|---|---------------------------------------|--------|------------------------|---------|--------|
|   | United Bank Ltd.                      | 17.79% | Faysal Bank Ltd.       |         | 9.76%  |
|   | Bank Alfalah Ltd.                     | 14.61% | Habib Metropolitan Bar | nk Ltd. | 3.96%  |
|   | Meezan Bank Ltd.                      | 14.56% | Adamjee Insurance Co.  | Ltd.    | 3.77%  |
|   | Habib Bank Ltd.                       | 13.06% | Allied Bank Ltd.       |         | 3.03%  |
|   | Bank Al Habib Ltd.                    | 9.78%  | The Bank Of Punjab     |         | 1.13%  |
|   | Asset Allocation (% of Total Assets   | )      |                        |         |        |
|   |                                       |        | Jan'22                 | Feb'22  | Mar'22 |
|   | Equities                              |        | 94.74%                 | 95.59%  | 92.35% |
|   | Others                                |        | 1.47%                  | 0.40%   | 4.06%  |
|   | Cash                                  |        | 3.79%                  | 4.01%   | 3.58%  |
|   |                                       |        |                        |         |        |
|   | Leverage                              |        | Nil                    | Nil     | Nil    |

| Monthly Yield *                                 |                             |                 |        |        |        |        |        |        |        |        |        |        |       |
|---|-----------------------------|-----------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|-------|
|   | Apr'21                      | May'21          | Jun'21 | Jul'21 | Aug'21 | Sep'21 | Oct'21 | Nov'21 | Dec'21 | Jan'22 | Feb'22 | Mar'22 | CYTD  |
| UFSF  | 1.98%                       | 5.99%           | -2.59% | 1.04%  | 3.44%  | -1.34% | 9.24%  | -0.21% | -3.74% | 5.30%  | -1.65% | -1.88% | 1.62% |
| Benchmark                                       | -0.73%                      | 8.21%           | -1.13% | -0.64% | 0.77%  | -5.31% | 2.94%  | -2.48% | -1.06% | 1.75%  | -2.01% | 1.05%  | 0.75% |
| * For periodic returns as per SECP's SCD Cirula | ar No. 16 of 2014, refer to | the end of this | FMR    |        |        |        |        |        |        |        |        |        |       |

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## **UBL Dedicated Equity Fund**

Fund Managers Report - March 2022





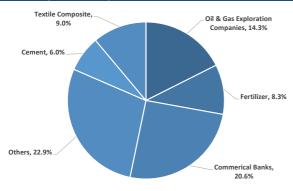
#### Investment Objective

The investment objective of the Fund is to provide other 'Fund of Funds' schemes & Separately Managed Accounts an avenue for investing in Equities.

|                                   |          | UDEF     | Benchmark |
|-----------------------------------|----------|----------|-----------|
| FY-YTD                            |          | -2.59%   | -5.13%    |
| March 2022                        |          | -1.16%   | 1.05%     |
| Since Inception (CAGR)***         |          | 3.79%    | 1.68%     |
| Standard Deviation*               |          | 12.88%   | 14.20%    |
| Sharpe Ratio**                    |          | -0.18%   | -0.55%    |
| Price-to-Earning Ratio^^^         |          | 3.47x    | 6.17x     |
| Dividend Yield^^^                 |          | 5.90%    | 8.07%     |
| Expense Ratio <sup>1</sup>        |          | 4.75%    |           |
|                                   | Feb'22   | Mar'22   | %         |
| Fund Size (PKR Mn)                | 21       | 21       | -1.16%    |
| Fund Size excluding FoFs (PKR Mn) | 21       | 21       | -1.16%    |
| NAV (PKR)                         | 116.7356 | 115.3777 | -1.16%    |

<sup>\* 12</sup>m Trailing | \*\* 12m Trailing, 3M PKRV yield is used as a risk-free rate

#### Equity Sector Allocation (% of Total Assets)



#### Disclosures regarding Sindh Workers Welfare Fund

During the month of August 2021, provisioning against Sindh Workers Welfare Fund by UDEF amounting to Rs. 0.25 million had been reversed on the basis of clarification received from Sindh Revenue Board vide letter No. SRB/TP/70/2013/8772 dated August 12, 2021 addressed to Mutual Funds Association of Pakistan, received on August 13, 2021. This reversal of provision has contributed towards an unusual increase in NAV of the UDEF 0.81%. This is one-off event and is not likely to be repeated in the future.

| Return vs Benchmark          |          |          |        |         |         |                    |
|------------------------------|----------|----------|--------|---------|---------|--------------------|
|                              | 3 Months | 6 Months | 1 Year | 3 Years | 5 Years | Since<br>Inception |
| UDEF                         | 0.06%    | 0.28%    | 6.27%  | 24.99%  | -       | 15.38%             |
| Benchmark                    | 0.75%    | 0.07%    | 0.76%  | 16.25%  | -       | 6.62%              |
| Returns are on absolute basi | s        |          |        |         |         |                    |

\* For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR





Anis, CFA | Muhammad Ahmed, CFA | Irfan Nepal | Shabih ul



| Top Ten Holdings (% of Total Assets) |        |        |        |
|--------------------------------------|--------|--------|--------|
| Company name                         |        |        |        |
| Mari Petroleum Co. Ltd.              |        |        | 6.25%  |
| United Bank Ltd.                     |        |        | 5.73%  |
| The Hub Power Co. Ltd.               |        |        | 5.59%  |
| Service Industries Ltd.              |        |        | 4.83%  |
| Lucky Cement Ltd.                    |        |        | 4.78%  |
| Bank Al Habib Ltd.                   |        |        | 4.69%  |
| Habib Bank Ltd.                      |        |        | 4.64%  |
| Pakistan Petroleum Ltd.              |        |        | 4.07%  |
| Oil & Gas Development Co. Ltd.       |        |        | 3.94%  |
| Fauji Fertilizer Co. Ltd.            |        |        | 3.07%  |
| Asset Allocation (% of Total Assets) |        |        |        |
|                                      | Jan'22 | Feb'22 | Mar'22 |

80.43%

14.03%

5 54%

81.26%

15.40%

3 34%

81.12%

16.40%

2 48%

|                 |        |        |        |        |        | Leverage<br>Total Amount | t Invested by | FoFs is PKR 0 | I.00 Mn. |        | Nil    | Nil    | Nil   |
|-----------------|--------|--------|--------|--------|--------|--------------------------|---------------|---------------|----------|--------|--------|--------|-------|
| Monthly Yield * |        |        |        |        |        |                          |               |               |          |        |        |        |       |
|                 | Apr'21 | May'21 | Jun'21 | Jul'21 | Aug'21 | Sep'21                   | Oct'21        | Nov'21        | Dec'21   | Jan'22 | Feb'22 | Mar'22 | CYTD  |
| UDEF            | -1.22% | 7.73%  | 2.52%  | 0.18%  | 2.03%  | -4.96%                   | 5.10%         | -1.25%        | -3.45%   | 2.05%  | -0.79% | -1.16% | 0.06% |
| Renchmark       | -0.73% | 9 21%  | -1 12% | -0.64% | 0.77%  | -5 21%                   | 2 0/1%        | -2 /19%       | -1.06%   | 1 75%  | -2.01% | 1.05%  | 0.75% |

Equities

Others

Cash

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<sup>\*\*\*</sup>Returns have been annualized using Morningstar Methodology

<sup>1</sup> This includes 0.26% representing government levy, SECP fee.

Selling & Marketing Expense PKR 0.00mn.

<sup>^^^</sup> Benchmark figures are for KSE-100 Index only.

## **UBL Pakistan Enterprise Exchange Traded Fund**

Fund Managers Report - March 2022





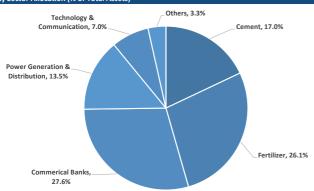
**Investment Objective** 

UBL Pakistan Enterprise Exchange Traded Fund (UBLP-ETF) aims to track the performance of the benchmark index in order to provide long- term capital appreciation and dividend yields to its investors.

| Fund Performance             |               |               |                  |
|------------------------------|---------------|---------------|------------------|
|                              |               | UBLP-ETF      | Benchmark        |
| FY-YTD (p.a.)                |               | -8.61%        | -7.72%           |
| March 2022                   |               | 0.52%         | 0.64%            |
| Since Inception (CAGR)       |               | 9.87%         | 11.90%           |
| Standard Deviation*          |               | 15.32%        | 16.05%           |
| Sharpe Ratio**               |               | -0.82%        | -0.67%           |
| Expense Ratio <sup>1</sup>   |               | 1.19%         |                  |
|                              |               |               |                  |
|                              | Feb'22        | Mar'22        | %                |
| Friend Cine (DVD NAm)        |               |               |                  |
| Fund Size (PKR Mn) NAV (PKR) | 43<br>12.4279 | 35<br>12.4929 | -17.01%<br>0.52% |
| ,                            | 12.4275       | 12.4323       | 3.3270           |

<sup>\* 12</sup>m Trailing | \*\* 12m Trailing, 3M PKRV yield is used as a risk-free rate

#### Equity Sector Allocation (% of Total Assets)



#### Disclosures regarding Sindh Workers Welfare Fund

During the month of August 2021, provisioning against Sindh Workers Welfare Fund by UBLP-ETF amounting to Rs. 0.05 million had been reversed on the basis of clarification received from Sindh Revenue Board vide letter No. SRB/TP/70/2013/8772 dated August 12, 2021 addressed to Mutual Funds Association of Pakistan, received on August 13, 2021. This reversal of provision has contributed towards an unusual increase in NAV of the UBLP-ETF 0.11%. This is one-off event and is not likely to be repeated in the future.

| Return vs Benchmark           |           |          |        |         |         |                    |
|-------------------------------|-----------|----------|--------|---------|---------|--------------------|
|                               | 3 Months  | 6 Months | 1 Year | 3 Years | 5 Years | Since<br>Inception |
| UBLP-ETF                      | -1.75%    | -2.93%   | -3.99% | -       | -       | 20.96%             |
| Benchmark                     | -1.51%    | -2.10%   | -2.16% | -       | -       | 25.52%             |
| Returns are on absolute basis |           |          |        |         |         |                    |
| Tracking Error Risk           |           |          |        |         |         |                    |
| Tracking Error ( Absolute)    |           |          |        |         |         | 0.04%              |
| Asset Allocation (% of Tota   | l Assets) |          |        |         |         |                    |
|                               |           |          |        | Jan'22  | Feb'22  | Mar'22             |
| Equities                      |           |          |        | 93.01%  | 95.86%  | 94.50%             |
| Others                        |           |          |        | 2.16%   | 2.35%   | 3.15%              |
| Cash                          |           |          |        | 4.83%   | 1.79%   | 2.36%              |
| Leverage                      |           |          |        | Nil     | Nil     | Nil                |
| Monthly Yield *               |           |          |        |         |         |                    |
|                               |           |          | Apr'21 | May'21  | Jun'21  | Jul'21             |
| LIBI P-FTF                    |           |          | 1 88%  | 7.49%   | -4.07%  | 0.34%              |

For periodic returns as per SECP SCD Cirular No. 16 of 2014, refer to the end of this FMR

Fund Information **Fund Type** Open End Fund **Fund Categorization** Exchange Traded Fund Risk Profile High Launch Date 24-Mar-2020 UBL PSX Pakistan Enterprise Index Pakistan Stock Exchange (PSX) Central Depository Company Pakistan Limited EY Ford Rhodes Management Co.Rating AM1 (VIS) (31-Dec-2021) As per PSX **Dealing Days** Cut off times As per Market Hours **Pricing Mechanism** Backward **Management Fee** 0.65% p.a. Fund Manager Mubashir Anis, CFA (Equity Specialist)



| 15.42% |
|--------|
| 14.70% |
| 13.56% |
| 13.50% |
| 12.92% |
| 10.65% |
| 7.00%  |
| 3.42%  |
| 3.33%  |
|        |
|        |

| Monthly Yield * |        |        |        |        |        |        |        |        |        |        |        |        |        |
|-----------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
|                 | Apr'21 | May'21 | Jun'21 | Jul'21 | Aug'21 | Sep'21 | Oct'21 | Nov'21 | Dec'21 | Jan'22 | Feb'22 | Mar'22 | CYTD   |
| UBLP-ETF        | 1.88%  | 7.49%  | -4.07% | 0.34%  | -0.26% | -5.92% | 4.76%  | -5.55% | -0.15% | 0.63%  | -2.88% | 0.52%  | -1.75% |
| Benchmark       | 2.10%  | 8.21%  | -4.04% | 0.47%  | -0.15% | -6.04% | 5.11%  | -5.39% | -0.04% | 0.73%  | -2.86% | 0.64%  | -1.51% |
|                 |        |        |        |        |        |        |        |        |        |        |        |        |        |

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<sup>\*\*\*</sup>Returns have been annualized using Morningstar Methodology

<sup>1</sup> This includes 0.09% representing government levy, SECP fee. Selling & Marketing Expense PKR 0.00mn.

### **UBL SPECIAL SAVINGS PLAN-II**

Fund Managers Report - March 2022



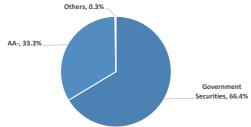


The "UBL Special Savings Plan-II (USSP-II)" is an Allocation Plan under "UBL Special Savings Fund". The objective is to earn competitive regular return with capital preservation for unit holders who hold their investment for thirty six (36) Months from commencement of life of plan

|                        |                      | ,                    |           |
|------------------------|----------------------|----------------------|-----------|
|                        | USSP-II <sup>1</sup> | USSP-II <sup>2</sup> | Benchmark |
| FY-YTD (p.a.)          | 7.07%                | 7.13%                | 9.42%     |
| March 2022 (p.a)       | 8.44%                | 8.77%                | 11.73%    |
| Since Inception (CAGR) |                      | 10.64%               | 9.85%     |
| Standard Deviation*    |                      | 0.80%                | 1.68%     |
| Sharpe Ratio**         |                      | -1.84                | 0.24      |
| Expense Ratio 3   4    |                      | 1.68%                |           |
|                        |                      |                      |           |
|                        | Feb'22               | Mar'22               | %         |
| Fund Size (PKR Mn)     | 460                  | 446                  | -2.98%    |
| NAV (PKR)              | 103.0750             | 103.8139             | 0.72%     |

- 1 Simple Annualized Return | 2 Morning Star Return
- \* 12m Trailing | \*\* 12m Trailing, 3M PKRV yield is used as a risk-free rate
- 3 This includes 0.16% representing government levy, SECP fee.
- Selling & Marketing Expense PKR 1.31 mn. | 4 Annualized.

#### Portfolio Quality (% of Total Assets)



During the month of August 2021, provisioning against Sindh Workers Welfare Fund by USSP-II amounting to Rs. 3.87 million had been reversed on the basis of clarification received from Sindh Revenue Board vide letter No. SRB/TP/70/2013/8772 dated August 12, 2021 addressed to Mutual Funds Association of Pakistan, received on August 13, 2021. This reversal of provision has contributed towards an unusual increase in NAV of the USSP-II 0.66%. This is one-off event and is not likely to be repeated in the future.

| Asset Allocation (% of Total Assets)                             |                     |        |        |
|--|---------------------|--------|--------|
|  | Jan'22              | Feb'22 | Mar'22 |
| T-Bills*   | 87.30%              | 63.85% | 66.37% |
| Cash   | 12.09%              | 35.88% | 33.34% |
| Others   | 0.61%               | 0.27%  | 0.29%  |
| Leverage   | Nil                 | Nil    | Nil    |
| * Weighted Average Time to Maturity 0.00 years for PIBs and 0.04 | 4 years for T-Bills |        |        |



| Fund Type            | Open End Fund  |
|----------------------|--|
| Fund Categorization  | Capital Protected Scheme   |
| Risk Profile         | Low  |
| Launch Date          | 05-Apr-2019  |
| Benchmark            | Average of 6M PKRV rates.  |
| Listing              | Pakistan Stock Exchange (PSX)                                    |
| Trustee              | Central Depository Company Pakistan Limited                      |
| Auditor              | Yousuf Adil, Chartered Accountants                               |
| Management Co.Rating | AM1 (VIS) (31-Dec-2021)  |
| Minimum Investment   | Subscription closed  |
|                      | Upto 1.5% (Front-end)   1% during 1st Year, 0.75% during 2nd Yea |
| Load                 | 0.25% during 3rd Year, NIL after 3rd Year (Backend/Deferred) +   |

(Contingent Load) Dealing Days Monday to Friday

Cut off times 12:00 PM **Pricing Mechanism** Forward Management Fee\* Upto 1%

Fund Information

Syed Sheeraz Ali (Fixed Income Specialist)

Investment Committee Yasir Qadri | Syed Suleman Akhtar, CFA | Hadi Mukhi | Muhammad

Imran | Muhammad Ahmed, CFA | Syed Sheeraz Ali

\* Actual Management Fees charged for the month is 1.00% based on average net assets (annualized).



| Return vs Benchmark       |              |                                |         |         |         |           |
|---------------------------|--------------|--------------------------------|---------|---------|---------|-----------|
|                           | 3 Months     | 6 Months                       | 1 Year  | 3 Years | 5 Years | Since     |
|                           | 3 WOULTS     | Dittis dividitiis Treat Steats |         | 3 icais | J Tears | Inception |
| USSP-II (p.a)             | 8.97%        | 6.89%                          | 7.07%   | 10.57%  | -       | 10.64%    |
| Benchmark                 | 11.20%       | 10.39%                         | 8.96%   | 9.80%   | -       | 9.85%     |
| Returns are annualized us | ing the Morn | ingstar Metho                  | odology |         |         |           |

| Monthly Yield *  |        |        |        |        |        |        |        |        |        |        |        |        |        |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
|  | Apr'21 | May'21 | Jun'21 | Jul'21 | Aug'21 | Sep'21 | Oct'21 | Nov'21 | Dec'21 | Jan'22 | Feb'22 | Mar'22 | CYTD   |
| USSP-II (p.a)  | 11.00% | 3.89%  | 6.03%  | 7.45%  | 17.35% | -1.46% | 3.21%  | 3.85%  | 7.61%  | 9.65%  | 8.45%  | 8.77%  | 8.97%  |
| Benchmark  | 7.60%  | 7.51%  | 7.54%  | 7.48%  | 7.42%  | 7.67%  | 8.38%  | 9.28%  | 11.10% | 11.14% | 10.68% | 11.73% | 11.20% |
| * Returns are annualized using the Morningstar Methodology   For periodic returns as per SECP SCD Cirular No. 16 of 2014, refer to the end of this FMR |        |        |        |        |        |        |        |        |        |        |        |        |        |

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### **UBL SPECIAL SAVINGS PLAN-III**

Fund Managers Report - March 2022





#### **Investment Objective**

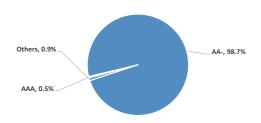
The "UBL Special Savings Plan-III (USSP-III)" is an Allocation Plan under "UBL Special Savings Fund". The objective is to earn competitive regular return with capital preservation for unit holders who hold their investment for thirty six (36) Months from compensation of the following programment of life of plan.

| Fund Performance       |                       |                       |           |
|------------------------|-----------------------|-----------------------|-----------|
|                        | USSP-III <sup>1</sup> | USSP-III <sup>2</sup> | Benchmark |
| FY-YTD (p.a.)          | 7.64%                 | 7.71%                 | 9.42%     |
| March 2022 (p.a)       | 7.67%                 | 7.94%                 | 11.73%    |
| Since Inception (CAGR) |                       | 11.42%                | 9.78%     |
| Standard Deviation*    |                       | 1.99%                 | 1.68%     |
| Sharpe Ratio**         |                       | -0.46                 | 0.24      |
| Expense Ratio 3   4    |                       | 2.30%                 |           |
|                        | Feb'22                | Mar'22                | %         |
| Fund Size (PKR Mn)     | 41                    | 39                    | -5.27%    |
| NAV (PKR)              | 105.7171              | 106.4054              | 0.65%     |

- 1 Simple Annualized Return | 2 Morning Star Return
- \* 12m Trailing | \*\* 12m Trailing, 3M PKRV yield is used as a risk-free rate
- 3 This includes 0.16% representing government levy, SECP fee.

Selling & Marketing Expense PKR 0.24 mn. | 4 Annualized.

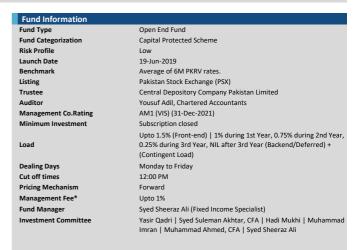
#### Portfolio Quality (% of Total Assets)



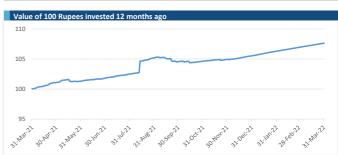
#### Disclosures regarding Sindh Workers Welfare Fund

During the month of August 2021, provisioning against Sindh Workers Welfare Fund by USSP-III amounting to Rs. 0.87 million had been reversed on the basis of clarification received from Sindh Revenue Board vide letter No. SRB/TP/70/2013/8772 dated August 12, 2021 addressed to Mutual Funds Association of Pakistan, received on August 13, 2021. This reversal of provision has contributed towards an unusual increase in NAV of the USSP-III 1.76%. This is one-off event and is not likely to be repeated in the future.

| Asset Allocation (% of Total Assets)                            |                     |        |        |
|---|---------------------|--------|--------|
|   | Jan'22              | Feb'22 | Mar'22 |
| T-Bills*  | 29.19%              | 48.42% | 0.00%  |
| Cash  | 70.12%              | 50.71% | 99.10% |
| Others  | 0.69%               | 0.87%  | 0.90%  |
| Leverage  | Nil                 | Nil    | Nil    |
| * Weighted Average Time to Maturity 0.00 years for PIBs and 0.0 | 0 years for T-Bills |        |        |



\* Actual Management Fees charged for the month is 1.00% based on average net assets (annualized).



| Return vs Benchmark                                      |          |          |        |         |         |                    |  |  |  |  |  |
|--|----------|----------|--------|---------|---------|--------------------|--|--|--|--|--|
|  | 3 Months | 6 Months | 1 Year | 3 Years | 5 Years | Since<br>Inception |  |  |  |  |  |
| USSP-III(p.a)  | 8.37%    | 5.99%    | 7.64%  | -       | -       | 11.42%             |  |  |  |  |  |
| Benchmark  | 11.20%   | 10.39%   | 8.96%  | -       | -       | 9.78%              |  |  |  |  |  |
| Returns are annualized using the Morningstar Methodology |          |          |        |         |         |                    |  |  |  |  |  |
|  |          |          |        |         |         |                    |  |  |  |  |  |

| Monthly Yield *  |        |        |        |        |        |        |        |        |        |        |        |        |        |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
|  | Apr'21 | May'21 | Jun'21 | Jul'21 | Aug'21 | Sep'21 | Oct'21 | Nov'21 | Dec'21 | Jan'22 | Feb'22 | Mar'22 | CYTD   |
| USSP-III(p.a)  | 14.00% | 2.47%  | 6.27%  | 8.29%  | 35.73% | -7.02% | 0.82%  | 3.56%  | 6.85%  | 9.05%  | 8.09%  | 7.94%  | 8.37%  |
| Benchmark  | 7.60%  | 7.51%  | 7.54%  | 7.48%  | 7.42%  | 7.67%  | 8.38%  | 9.28%  | 11.10% | 11.14% | 10.68% | 11.73% | 11.20% |
| * Returns are annualized using the Morningstar Methodology   For periodic returns as per SECP SCD Cirular No. 16 of 2014, refer to the end of this FMR |        |        |        |        |        |        |        |        |        |        |        |        |        |

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### **UBL SPECIAL SAVINGS PLAN-IV**

Fund Managers Report - March 2022





#### Investment Objective

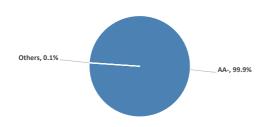
The "UBL Special Savings Plan-IV (USSP-IV)" is an Allocation Plan under "UBL Special Savings Fund". The objective is to earn competitive regular return with capital preservation for unit holders who hold their investment for twenty four (24) Months from commencement of life of plan.

|                                | USSP-IV <sup>1</sup> | USSP-IV <sup>2</sup> | Benchmark |
|--------------------------------|----------------------|----------------------|-----------|
| FY-YTD (p.a.)                  | 6.59%                | 6.64%                | 9.42%     |
| March 2022 (p.a)               | 7.00%                | 7.23%                | 11.73%    |
| Since Inception (CAGR)         |                      | 10.28%               | 9.71%     |
| Standard Deviation*            |                      | 0.66%                | 1.68%     |
| Sharpe Ratio**                 |                      | -3.43                | 0.24      |
| Expense Ratio <sup>3   4</sup> |                      | 2.39%                |           |
|                                | Feb'22               | Mar'22               | %         |
| Fund Size (PKR Mn)             | 44                   | 41                   | -6.39%    |
| NAV (PKR)                      | 101.2009             | 101.8028             | 0.59%     |

- 1 Simple Annualized Return | 2 Morning Star Return
- \* 12m Trailing | \*\* 12m Trailing, 3M PKRV yield is used as a risk-free rate
- 3 This includes 0.16% representing government levy, SECP fee.

Selling & Marketing Expense PKR 0.85 mn. | 4 Annualized.

#### Portfolio Quality (% of Total Assets)



#### Disclosures regarding Sindh Workers Welfare Fund

During the month of August 2021, provisioning against Sindh Workers Welfare Fund by USSP-IV amounting to Rs. 0.95 million had been reversed on the basis of clarification received from Sindh Revenue Board vide letter No. SRB/TP/70/2013/8772 dated August 12, 2021 addressed to Mutual Funds Association of Pakistan, received on August 13, 2021. This reversal of provision has contributed towards an unusual increase in NAV of the USSP-IV 0.58%. This is one-off event and is not likely to be repeated in the future.

| Asset Allocation (% of Total Assets)   |        |        |        |  |  |  |  |  |
|--|--------|--------|--------|--|--|--|--|--|
|  | Jan'22 | Feb'22 | Mar'22 |  |  |  |  |  |
| Cash   | 28.84% | 48.62% | 99.94% |  |  |  |  |  |
| T-Bills  | 70.91% | 51.35% | 0.00%  |  |  |  |  |  |
| Others   | 0.25%  | 0.03%  | 0.06%  |  |  |  |  |  |
| Leverage   | Nil    | Nil    | Nil    |  |  |  |  |  |
| * Weighted Average Time to Maturity 0.00 years for PIBs and 0.00 years for T-Bills |        |        |        |  |  |  |  |  |



\* Actual Management Fees charged for the month is 1.00% based on average net assets (annualized).



| Return vs Benchmark                                      |          |          |        |         |         |                    |  |  |  |  |  |
|--|----------|----------|--------|---------|---------|--------------------|--|--|--|--|--|
|  | 3 Months | 6 Months | 1 Year | 3 Years | 5 Years | Since<br>Inception |  |  |  |  |  |
| USSP-IV (p.a)  | 7.59%    | 6.18%    | 6.29%  | -       | -       | 10.28%             |  |  |  |  |  |
| Benchmark  | 11.20%   | 10.39%   | 8.96%  | -       | -       | 9.71%              |  |  |  |  |  |
| Returns are annualized using the Morningstar Methodology |          |          |        |         |         |                    |  |  |  |  |  |
|  |          |          |        |         |         |                    |  |  |  |  |  |

| Monthly Yield *  |        |        |        |        |        |        |        |        |        |        |        |        |        |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
|  | Apr'21 | May'21 | Jun'21 | Jul'21 | Aug'21 | Sep'21 | Oct'21 | Nov'21 | Dec'21 | Jan'22 | Feb'22 | Mar'22 | CYTD   |
| USSP-IV (p.a)  | 5.77%  | 4.89%  | 5.07%  | 5.29%  | 14.11% | 3.48%  | 4.19%  | 3.06%  | 7.19%  | 7.81%  | 7.73%  | 7.23%  | 7.59%  |
| Benchmark  | 7.60%  | 7.51%  | 7.54%  | 7.48%  | 7.42%  | 7.67%  | 8.38%  | 9.28%  | 11.10% | 11.14% | 10.68% | 11.73% | 11.20% |
| * Returns are annualized using the Morningstar Methodology   For periodic returns as per SECP SCD Cirular No. 16 of 2014, refer to the end of this FMR |        |        |        |        |        |        |        |        |        |        |        |        |        |

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### **UBL SPECIAL SAVINGS PLAN-V**

Fund Managers Report - March 2022



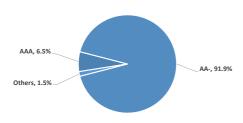


The "UBL Special Savings Plan-V (USSP-V)" is an Allocation Plan under "UBL Special Savings Fund". The objective is to earn competitive regular return with capital preservation for unit holders who hold their investment for thirty six (36) Months from commencement of life of plan.

|                        | USSP-V <sup>1</sup> | USSP-V <sup>2</sup> | Benchmar |
|------------------------|---------------------|---------------------|----------|
| FY-YTD (p.a.)          | 81.13%              | 88.43%              | 9.42%    |
| March 2022 (p.a)       | 7.13%               | 7.37%               | 11.73%   |
| Since Inception (CAGR) |                     | 29.96%              | 9.29%    |
| Standard Deviation*    |                     | 52.76%              | 1.68%    |
| Sharpe Ratio**         |                     | 1.06                | 0.24     |
| Expense Ratio 3   4    |                     | 2.39%               |          |
|                        | Feb'22              | Mar'22              | %        |
| Fund Size (PKR Mn)     | 37                  | 37                  | -6.39%   |
| NAV (PKR)              | 104.4025            | 105.0348            | 0.59%    |

- 1 Simple Annualized Return | 2 Morning Star Return
- \* 12m Trailing | \*\* 12m Trailing, 3M PKRV yield is used as a risk-free rate
- 3 This includes 0.04% representing government levy, SECP fee.
- Selling & Marketing Expense PKR 0.00 mn. | 4 Annualized.

#### Portfolio Quality (% of Total Assets)



#### Disclosures regarding Sindh Workers Welfare Fund

During the month of August 2021, provisioning against Sindh Workers Welfare Fund by USSP-V amounting to Rs. 15.52 million had been reversed on the basis of clarification received from Sindh Revenue Board vide letter No. SRB/TP/70/2013/8772 dated August 12, 2021 addressed to Mutual Funds Association of Pakistan, received on August 13, 2021. This reversal of provision has contributed towards an unusual increase in NAV of the USSP-V 52.74%. This is one-off event and is not likely to be repeated in the future.

| Asset Allocation (% of Total Assets)   |        |        |        |  |  |  |  |  |
|--|--------|--------|--------|--|--|--|--|--|
|  | Jan'22 | Feb'22 | Mar'22 |  |  |  |  |  |
| T-Bills*   | 0.00%  | 39.70% | 0.00%  |  |  |  |  |  |
| Cash   | 98.66% | 58.86% | 98.70% |  |  |  |  |  |
| Others   | 1.34%  | 1.44%  | 1.30%  |  |  |  |  |  |
| Leverage   | Nil    | Nil    | Nil    |  |  |  |  |  |
| * Weighted Average Time to Maturity 0.00 years for PIBs and 0.00 years for T-Bills |        |        |        |  |  |  |  |  |





| Return vs Benchmark                                      |          |          |        |         |         |                 |  |  |  |  |
|--|----------|----------|--------|---------|---------|-----------------|--|--|--|--|
|  | 3 Months | 6 Months | 1 Year | 3 Years | 5 Years | Since Inception |  |  |  |  |
| USSP-V (p.a)   | 8.73%    | 7.16%    | 64.66% | -       | -       | 29.96%          |  |  |  |  |
| Benchmark  | 11.20%   | 10.39%   | 8.96%  | -       | -       | 9.29%           |  |  |  |  |
| Returns are annualized using the Morningstar Methodology |          |          |        |         |         |                 |  |  |  |  |

| Monthly Yield * |        |        |        |        |           |        |        |        |        |        |        |        |        |
|-----------------|--------|--------|--------|--------|-----------|--------|--------|--------|--------|--------|--------|--------|--------|
|                 | Apr'21 | May'21 | Jun'21 | Jul'21 | Aug'21    | Sep'21 | Oct'21 | Nov'21 | Dec'21 | Jan'22 | Feb'22 | Mar'22 | CYTD   |
| USSP-V (p.a)    | 11.39% | 8.66%  | 9.11%  | 10.89% | 15545.04% | 4.00%  | 4.81%  | 5.41%  | 6.72%  | 11.22% | 7.52%  | 7.37%  | 8.73%  |
| Benchmark       | 7.60%  | 7.51%  | 7.54%  | 7.48%  | 7.42%     | 7.67%  | 8.38%  | 9.28%  | 11.10% | 11.14% | 10.68% | 11.73% | 11.20% |

\* Returns are annualized using the Morningstar Methodology | For periodic returns as per SECP SCD Cirular No. 16 of 2014, refer to the end of this FMR

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## **UBL SPECIAL SAVINGS PLAN-VI**

Fund Managers Report - March 2022







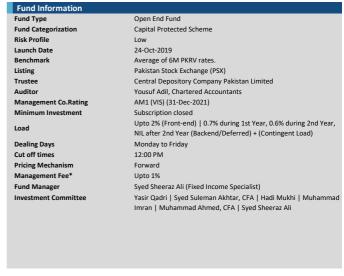
#### **Investment Objective**

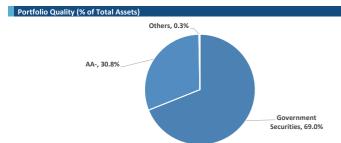
The "UBL Special Savings Plan-VI (USSP-VI)" is an Allocation Plan under "UBL Special Savings Fund". The objective is to earn competitive regular return with capital preservation for unit holders who hold their investment for twenty four (24) Months from commencement of life of plan.

|                                | USSP-VI <sup>1</sup> | USSP-VI <sup>2</sup> | Benchmark |
|--------------------------------|----------------------|----------------------|-----------|
| FY-YTD (p.a.)                  | 7.80%                | 7.88%                | 9.42%     |
| March 2022 (p.a)               | 9.51%                | 9.93%                | 11.73%    |
| Since Inception (CAGR)         |                      | 10.31%               | 9.47%     |
| Standard Deviation*            |                      | 0.74%                | 1.68%     |
| Sharpe Ratio**                 |                      | -1.21                | 0.24      |
| Expense Ratio <sup>3   4</sup> |                      | 1.45%                |           |
|                                | Feb'22               | Mar'22               | %         |
| Fund Size (PKR Mn)             | 65                   | 57                   | -11.14%   |
| NAV (PKR)                      | 100.5507             | 101.3625             | 0.81%     |

- 1 Simple Annualized Return | 2 Morning Star Return
- \* 12m Trailing | \*\* 12m Trailing, 3M PKRV yield is used as a risk-free rate
- 3 This includes 0.16% representing government levy, SECP fee.

Selling & Marketing Expense PKR 0.00 mn. | 4 Annualized.

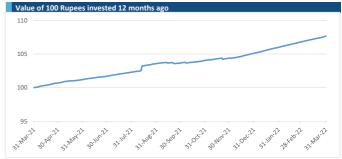




#### Disclosures regarding Sindh Workers Welfare Fund

During the month of August 2021, provisioning against Sindh Workers Welfare Fund by USSP-VI amounting to Rs. 0.72 million had been reversed on the basis of clarification received from Sindh Revenue Board vide letter No. SRB/TP/70/2013/8772 dated August 12, 2021 addressed to Mutual Funds Association of Pakistan, received on August 13, 2021. This reversal of provision has contributed towards an unusual increase in NAV of the USSP-VI 0.66%. This is one-off event and is not likely to be repeated in the future.





| Return vs Benchmark                                      |          |          |        |         |         |                    |  |  |  |  |  |
|--|----------|----------|--------|---------|---------|--------------------|--|--|--|--|--|
|  | 3 Months | 6 Months | 1 Year | 3 Years | 5 Years | Since<br>Inception |  |  |  |  |  |
| USSP-VI (p.a)  | 10.22%   | 7.87%    | 7.66%  | -       | -       | 10.31%             |  |  |  |  |  |
| Benchmark  | 11.20%   | 10.39%   | 8.96%  | -       | -       | 9.47%              |  |  |  |  |  |
| Returns are annualized using the Morningstar Methodology |          |          |        |         |         |                    |  |  |  |  |  |

| Monthly Yield * |        |        |        |        |        |        |        |        |        |        |        |        |        |
|-----------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
|                 | Apr'21 | May'21 | Jun'21 | Jul'21 | Aug'21 | Sep'21 | Oct'21 | Nov'21 | Dec'21 | Jan'22 | Feb'22 | Mar'22 | CYTD   |
| USSP-VI (p.a)   | 8.88%  | 5.94%  | 6.18%  | 7.17%  | 15.75% | 1.03%  | 4.43%  | 4.20%  | 8.26%  | 10.56% | 10.16% | 9.93%  | 10.22% |
| Benchmark       | 7.60%  | 7.51%  | 7.54%  | 7.48%  | 7.42%  | 7.67%  | 8.38%  | 9.28%  | 11.10% | 11.14% | 10.68% | 11.73% | 11.20% |
|                 |        |        |        |        |        |        |        |        |        |        |        |        |        |

\* Returns are annualized using the Morningstar Methodology | For periodic returns as per SECP SCD Cirular No. 16 of 2014, refer to the end of this FMR

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### **UBL SPECIAL SAVINGS PLAN-VIII**

Fund Managers Report - March 2022







#### Investment Objective

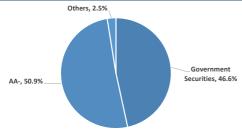
The "UBL Special Savings Plan-VIII (USSP-VIII)" is an Allocation Plan under "UBL Special Savings Fund - II". The objective is to earn competitive regular return with capital preservation for unit holders who hold their investment for thirty (30) Months & beyond from commencement of life of plan

| Fund Performance               |                        |                        |           |
|--------------------------------|------------------------|------------------------|-----------|
|                                | USSP-VIII <sup>1</sup> | USSP-VIII <sup>2</sup> | Benchmark |
| FY-YTD (p.a.)                  | 5.41%                  | 5.45%                  | 9.42%     |
| March 2022 (p.a)               | 4.96%                  | 5.08%                  | 11.73%    |
| Since Inception (CAGR)         |                        | 7.12%                  | 8.49%     |
| Standard Deviation*            |                        | 0.76%                  | 1.68%     |
| Sharpe Ratio**                 |                        | -3.67                  | 0.24      |
| Expense Ratio <sup>3   4</sup> |                        | 1.78%                  |           |
|                                | Feb'22                 | Mar'22                 | %         |
| Fund Size (PKR Mn)             | 133                    | 134                    | 0.42%     |
| NAV (PKR)                      | 101.7505               | 102.1793               | 0.42%     |

- 1 Simple Annualized Return | 2 Morning Star Return
- \* 12m Trailing | \*\* 12m Trailing, 3M PKRV yield is used as a risk-free rate
- 3 This includes 0.13% representing government levy, SECP fee.

Selling & Marketing Expense PKR 0.00 mn. | 4 Annualized.





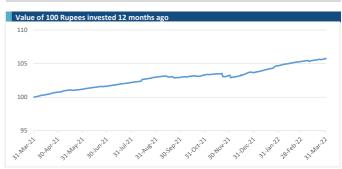
#### Disclosures regarding Sindh Workers Welfare Fund

During the month of August 2021, provisioning against Sindh Workers Welfare Fund by USSP-VIII amounting to Rs. 0.29 million had been reversed on the basis of clarification received from Sindh Revenue Board vide letter No. SRB/TP/70/2013/8772 dated August 12, 2021 addressed to Mutual Funds Association of Pakistan, received on August 13, 2021. This reversal of provision has contributed towards an unusual increase in NAV of the USSP-VIII 0.21%. This is one-off event and is not likely to be repeated in the future.

| Asset Allocation (% of Total Assets)   |        |        |        |  |  |  |  |  |  |
|--|--------|--------|--------|--|--|--|--|--|--|
|  | Jan'22 | Feb'22 | Mar'22 |  |  |  |  |  |  |
| T-Bills*   | 0.00%  | 0.00%  | 0.00%  |  |  |  |  |  |  |
| PIB-Fixed*   | 45.93% | 46.55% | 46.59% |  |  |  |  |  |  |
| Cash   | 50.14% | 49.21% | 50.89% |  |  |  |  |  |  |
| Others   | 3.94%  | 4.24%  | 2.52%  |  |  |  |  |  |  |
| Leverage   | Nil    | Nil    | Nil    |  |  |  |  |  |  |
| * Weighted Average Time to Maturity 0.22 years for PIBs and 0.00 years for T-Bills |        |        |        |  |  |  |  |  |  |



\* Actual Management Fees charged for the month is 0.75% based on average net assets (annualized).



| Return vs Benchmark       |              |               |         |         |         |                    |
|---------------------------|--------------|---------------|---------|---------|---------|--------------------|
|                           | 3 Months     | 6 Months      | 1 Year  | 3 Years | 5 Years | Since<br>Inception |
| USSP-VIII (p.a)           | 8.39%        | 5.53%         | 5.75%   | -       | -       | 7.12%              |
| Benchmark                 | 11.20%       | 10.39%        | 8.96%   | -       | -       | 8.49%              |
| Returns are annualized us | ing the Morn | ingstar Metho | odology |         |         |                    |
|                           |              |               |         |         |         |                    |

| Monthly Yield * |        |        |        |        |        |        |        |        |        |        |        |        |        |
|-----------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
|                 | Apr'21 | May'21 | Jun'21 | Jul'21 | Aug'21 | Sep'21 | Oct'21 | Nov'21 | Dec'21 | Jan'22 | Feb'22 | Mar'22 | CYTD   |
| USSP-VIII (p.a) | 9.41%  | 5.37%  | 5.32%  | 6.76%  | 9.55%  | -0.39% | 4.29%  | -0.99% | 5.07%  | 12.33% | 7.85%  | 5.08%  | 8.39%  |
| Benchmark       | 7.60%  | 7.51%  | 7.54%  | 7.48%  | 7.42%  | 7.67%  | 8.38%  | 9.28%  | 11.10% | 11.14% | 10.68% | 11.73% | 11.20% |
|                 |        |        |        |        |        |        |        |        |        |        |        |        |        |

\* Returns are annualized using the Morningstar Methodology | For periodic returns as per SECP SCD Cirular No. 16 of 2014, refer to the end of this FMR

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## **UBL Retirement Savings Fund**

Fund Managers Report - March 2022





#### Investment Objective

URSF is an open-end fund that aims to provide a secure source of savings and regular income after retirement to the Participants. The Participants would ontribute to the Fund during their working life and would typically withdraw from the Fund on or after retirement

| Fund Performance   |            |              |          |           |  |  |  |  |  |  |  |
|--|------------|--------------|----------|-----------|--|--|--|--|--|--|--|
|  | Debt       | Money Market | Equity   | Commodity |  |  |  |  |  |  |  |
| FY-YTD   | 8.46% p.a. | 7.84% p.a.   | 1.01%    | 10.14%    |  |  |  |  |  |  |  |
| March 2022   | 9.35% p.a. | 9.63% p.a.   | -0.31%   | 1.60%     |  |  |  |  |  |  |  |
| Simple annualization methodology used for Debt and Money Market Sub-Fund |            |              |          |           |  |  |  |  |  |  |  |
| FY-YTD   | 8.55% p.a  | 7.84% p.a    | 1.01%    | 10.14%    |  |  |  |  |  |  |  |
| March 2022   | 9.76% p.a  | 9.63% p.a    | -0.31%   | 1.60%     |  |  |  |  |  |  |  |
| Since Inception (CAGR)-(p.a.)  | 9.65% p.a  | 7.47%        | 19.31%   | 6.72%     |  |  |  |  |  |  |  |
| Returns have been annualized using Morningstar Metho                     | odology    |              |          |           |  |  |  |  |  |  |  |
| Fund Size (PKR Mn)   | 1,001      | 1,285.87     | 1,596.61 | 18.42     |  |  |  |  |  |  |  |
| NAV (PKR)  | 299.49     | 235.59       | 817.40   | 167.84    |  |  |  |  |  |  |  |
| Expense Ratio 1   2  | 1.92%      | 1.89%        | 1.80%    | 2.45%     |  |  |  |  |  |  |  |

1 This includes 0.18% (URSF-CSF),0.25% (URSF-DSF),0.25% (URSF-MMSF),0.22% (URSF-ESF) representing government levy, SECP fee

2 Annualized for Money Market & Debt, absolute for Equity & Commodity sub funds.

### Disclosures regarding Sindh Workers Welfare Fund

During the month of October 2021, provisioning against Sindh Workers Welfare Fund by URSF-CSF amounting to Rs. 0.39 million, URSF-DSF amounting to Rs. -0.36 million, URSF-ESF amounting to Rs. 0.28 million, URSF-MMSF amounting to Rs. 0.11 million, had been reversed on the basis of clarification received from Sindh Revenue Board vide letter No. 0.00 dated October 12, 2021 addressed to Mutual Funds Association of Pakistan, received on October 13, 2021. This reversal of provision has contributed towards an unusual increase in NAV of the URSF-CSF 0.00%, URSF-DSF 0.00%, URSF-ESF 0.00%. URSF-MMSF 0.00%. This is one-off event and is not likely to be repeated in the future.

| URSF Debt (% of Total Assets)      |         |         |         |
|------------------------------------|---------|---------|---------|
|                                    | Jan'22  | Feb'22  | Mar'22  |
| Cash                               | 38.04%  | 54.19%  | 80.97%  |
| T-Bills                            | 20.11%  | 3.57%   | 0.00%   |
| Term Finance Certificates/ Sukuks  | 9.40%   | 9.02%   | 9.18%   |
| PIB - Floater                      | 30.75%  | 31.01%  | 7.43%   |
| Others                             | 1.69%   | 2.21%   | 2.42%   |
| URSF Commodity (% of Total Assets) |         |         |         |
|                                    | Jan'22  | Feb'22  | Mar'22  |
| Gold                               | 84.15%  | 85.27%  | 80.04%  |
| Cash                               | 82.11%  | 77.54%  | 79.27%  |
| Others                             | -66.26% | -62.81% | -59.31% |

\* The negative 'others' position represents liabilities for the futures contracts, and these are fully funded by a combination of t-bills and cash assets of the fund.

## Top Ten Equity Holdings (% of Total Assets)

| Mari Petroleum Co. Ltd.   | 9.09% | The Hub Power Co. Ltd.         | 4.07% |
|---------------------------|-------|--------------------------------|-------|
| United Bank Ltd.          | 6.65% | Engro Fertilizers Ltd.         | 4.03% |
| Lucky Cement Ltd.         | 4.53% | Oil & Gas Development Co. Ltd. | 3.36% |
| Fauji Fertilizer Co. Ltd. | 4.50% | Bank Alfalah Ltd.              | 3.21% |
| Habib Bank Ltd.           | 4.48% | Bank Al Habib Ltd.             | 3.20% |



Fund Information

Fund Type Open End Fund

Fund Categorization Voluntary Pension Scheme
Risk Profile Allocation dependent
Launch Date 19-May-2010

Benchmark N/A

Trustee Central Depository Company Pakistan Limited

Auditor Yousuf Adil Chartered Accountants

Pension Manager Rating AM1 (VIS) (31-Dec-2021)

Minimum Investment Rs. 500/- Initial | Subsequent

Minimum Investment Rs. 500/ - Initial | Subsequent

Load Upto 3% (Front-end), Nil (Back-end)

 Dealing Days
 Monday to Friday

 Cut off times
 3:00 PM | 4:00 PM (Fri)

 Pricing Mechanism
 Forward

Management Fee 1.5% p.a.

Fund Manager Syed Sheeraz Ali (Fixed Income Specialist) Mubashir Anis, CFA

(Equity Specialist)

Investment Committee Yasir Qadri | Syed Suleman Akhtar, CFA | Hadi Mukhi | Muhammad Imran | Mubashir Ani. CFA | Muhammad Ahmed. CFA | Syed

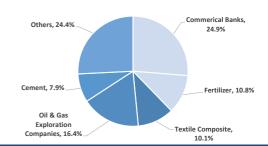
Sheeraz Ali | Irfan Nepal | Shabih ul Hasnain

| URSF Equity (% of Total Assets) |        |        |        |
|---------------------------------|--------|--------|--------|
|                                 | Jan'22 | Feb'22 | Mar'22 |
| Cash                            | 5.76%  | 3.98%  | 1.92%  |
| Equities                        | 92.89% | 93.92% | 94.64% |
| Others                          | 1.35%  | 2.10%  | 3.44%  |

| URSF Money Market (% of Total Assets) |        |        |        |
|---------------------------------------|--------|--------|--------|
|                                       | Jan'22 | Feb'22 | Mar'22 |
| Cash                                  | 30.10% | 86.16% | 89.95% |
| T-Bills                               | 68.76% | 12.32% | 0.00%  |
| Placements with Banks                 | 0.00%  | 0.00%  | 7.71%  |
| Others                                | 1.14%  | 1.52%  | 2.34%  |

| Return  | 3 Months   | 6 Months | 1 year | 3 Year | 5 Year | Since<br>Inception |  |  |  |  |
|---|------------|----------|--------|--------|--------|--------------------|--|--|--|--|
| URSF-CSF <sup>2</sup>   | 6.00%      | 9.94%    | 13.24% | 44.50% | 53.03% | 67.84%             |  |  |  |  |
| URSF-DSF <sup>1</sup>   | 9.83%      | 8.25%    | 8.20%  | 9.69%  | 8.04%  | 9.65%              |  |  |  |  |
| URSF-ESF <sup>2</sup>   | 1.82%      | 4.34%    | 8.36%  | 30.58% | 8.13%  | 717.40%            |  |  |  |  |
| URSF-MMSF <sup>1</sup>  | 8.91%      | 8.00%    | 7.35%  | 8.40%  | 7.19%  | 7.47%              |  |  |  |  |
| 1 Debt and Money Market Sub-Fund returns have been annualized using Morningstar Methodology   2 |            |          |        |        |        |                    |  |  |  |  |
| Returns are on absolu   | ute basis. |          |        |        |        |                    |  |  |  |  |

Equity Sector Allocation (% of Total Assets)



\* 50% Equity, 40% Debt, 10% Money Market

| Wontnly Yield "  |        |        |        |        |        |        |        |        |        |        |        |        |       |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|-------|
|  | Apr'21 | May'21 | Jun'21 | Jul'21 | Aug'21 | Sep'21 | Oct'21 | Nov'21 | Dec'21 | Jan'22 | Feb'22 | Mar'22 | CYTD  |
| URSF-MMSF (p.a)*   | 6.19%  | 5.63%  | 5.87%  | 5.86%  | 10.68% | 6.05%  | 5.85%  | 5.85%  | 9.68%  | 9.17%  | 7.83%  | 9.63%  | 8.91% |
| URSF-ESF   | -1.11% | 8.29%  | 0.17%  | 0.20%  | 2.24%  | -5.50% | 6.35%  | -1.76% | -1.92% | 2.40%  | -0.25% | -0.31% | 1.82% |
| URSF-DSF (p.a)*  | 7.17%  | 6.50%  | 7.83%  | 6.18%  | 15.05% | 6.32%  | 5.72%  | 6.09%  | 8.36%  | 9.80%  | 9.95%  | 9.76%  | 9.83% |
| URSF-CSF   | 2.85%  | 6.26%  | -5.93% | 1.93%  | 1.03%  | -2.72% | 1.30%  | -0.59% | 3.00%  | -1.41% | 5.82%  | 1.60%  | 6.00% |
| * Returns are annualized using the Morningstar Methodology   For periodic returns as per SECP SCD Cirular No. 16 of 2014, refer to the end of this FMR |        |        |        |        |        |        |        |        |        |        |        |        |       |

Disclaimer: This publication is for informational purpose only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependent on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results. All returns are calculated assuming reinvested dividends. The calculation of performance does not include cost of sales load.

Use of name and logo of UBL Bank Ltd as given above does not mean that it is responsible for the liabilities/obligations of UBL Fund Managers Ltd. or any investment scheme managed by it.

## **Historical Performance**

Disclosure as per SECP's SCD Circular No. 16, 2014

Fund Managers Report - March 2022



The periodic returns for the funds have been presented below as per SECP's SCD Circular No. 16 dated July 03, 2014. The returns presented below are:

- Yearly returns for the last five fiscal years, and
- Absolute returns for every fiscal year since inception
- The returns have been annualized for money market, income and aggressive income schemes where the performance evaluation period is less than one year.

#### Last 3 and 5 Fiscal Years

| Last 3 and 5 Fiscal Years |       |        |        |        |        |                       |       |        |        |       |        |  |
|---------------------------|-------|--------|--------|--------|--------|-----------------------|-------|--------|--------|-------|--------|--|
|                           |       |        |        |        |        |                       |       |        |        |       |        |  |
|                           | FY'17 | FY'18  | FY'19  | FY'20  | FY'21  |                       | FY'17 | FY'18  | FY'19  | FY'20 | FY'21  |  |
| ULPF                      | 6.2%  | 5.5%   | 8.7%   | 12.6%  | 7.0%   | USSF - (USSP-II)      | -     | -      | 3.6%   | 22.6% | 5.0%   |  |
| Benchmark                 | 5.2%  | 5.4%   | 8.7%   | 11.7%  | 6.7%   | Benchmark             | -     | -      | 11.5%  | 12.1% | 7.3%   |  |
|                           |       |        |        |        |        |                       |       |        |        |       |        |  |
|                           |       |        |        |        |        |                       |       |        |        |       |        |  |
|                           | FY'17 | FY'18  | FY'19  | FY'20  | FY'21  |                       | FY'17 | FY'18  | FY'19  | FY'20 | FY'21  |  |
| UMMF                      | 5.4%  | 5.1%   | 8.5%   | 12.1%  | 6.3%   | USSF - (USSP-III)     |       | -      | 2.5%   | 24.8% | 3.7%   |  |
| Benchmark                 | 5.3%  | 5.4%   |        |        | 6.7%   | Benchmark             | -     | -      | 12.1%  | 12.1% |        |  |
| венситатк                 | 5.3%  | 5.4%   | 8.7%   | 11.7%  | 0.7%   | вепсптагк             | -     | -      | 12.1%  | 12.1% | 7.3%   |  |
|                           |       |        |        |        |        |                       |       |        |        |       |        |  |
|                           |       |        |        |        | muda e |                       |       |        |        |       | mude a |  |
|                           | FY'17 | FY'18  | FY'19  | FY'20  | FY'21  |                       | FY'17 | FY'18  | FY'19  | FY'20 | FY'21  |  |
| UGSF                      | 4.8%  | 4.7%   | 7.6%   | 14.8%  | 5.6%   | USSF - (USSP-IV)      | -     | -      | 7.9%   | 19.3% | 4.7%   |  |
| Benchmark                 | 5.8%  | 6.2%   | 10.0%  | 12.1%  | 7.3%   | Benchmark             | -     | -      | 12.8%  | 12.1% | 7.3%   |  |
|                           |       |        |        |        |        |                       |       |        |        |       |        |  |
|                           |       |        |        |        |        |                       |       |        |        |       |        |  |
|                           | FY'17 | FY'18  | FY'19  | FY'20  | FY'21  |                       | FY'17 | FY'18  | FY'19  | FY'20 | FY'21  |  |
| UIOF                      | 4.7%  | 4.3%   | 8.5%   | 15.8%  | 6.4%   | USSF - (USSP-V)       | -     | -      | -      | 16.6% | 7.3%   |  |
| Benchmark                 | 5.9%  | 6.2%   | 10.1%  | 12.1%  | 7.3%   | Benchmark             | -     | -      | -      | 11.7% | 7.3%   |  |
|                           |       |        |        |        |        |                       |       |        |        |       |        |  |
|                           |       |        |        |        |        |                       |       |        |        |       |        |  |
|                           | FY'17 | FY'18  | FY'19  | FY'20  | FY'21  |                       | FY'17 | FY'18  | FY'19  | FY'20 | FY'21  |  |
| UGIF                      | 6.8%  | 5.2%   | 7.9%   | 13.6%  | 10.9%  | USSF - (USSP-VI)      | -     | -      | -      | 17.6% | 5.8%   |  |
| Benchmark                 | 6.2%  | 6.4%   | 10.5%  | 12.0%  | 7.5%   | Benchmark             | -     | -      | -      | 11.9% | 7.3%   |  |
|                           |       |        |        |        |        |                       |       |        |        |       |        |  |
|                           |       |        |        |        |        |                       |       |        |        |       |        |  |
|                           | FY'17 | FY'18  | FY'19  | FY'20  | FY'21  |                       | FY'17 | FY'18  | FY'19  | FY'20 | FY'21  |  |
| UAAF                      | 14.5% | -0.1%  | -1.7%  | 11.3%  | 16.5%  | UFPF - (UAPPP-III)    | -     | -      | 0.4%   | 1.0%  | 5.7%   |  |
| Benchmark                 | 9.6%  | 7.9%   | -2.7%  | 11.0%  | 19.5%  | Benchmark             |       | _      | 1.4%   | 2.2%  | 6.9%   |  |
| Delicilliark              | 3.076 | 7.570  | -2.770 | 11.0/0 | 13.370 | Delicilliark          | -     | -      | 1.470  | 2.2/0 | 0.570  |  |
|                           |       |        |        |        |        |                       |       |        |        |       |        |  |
|                           | EVIAT | EVIAO  | EVIAO  | EVIDO  | EVIDA  | URSF                  | ENIAZ | EVIAO  | EVIAO  | EVIDO | EVIDA  |  |
| LICE                      | FY'17 | FY'18  | FY'19  | FY'20  | FY'21  |                       | FY'17 | FY'18  | FY'19  | FY'20 | FY'21  |  |
| USF                       | 30.1% | -10.1% | -16.3% | 4.9%   | 31.7%  | Debt Sub Fund         | 4.4%  | 4.6%   | 7.6%   | 14.8% | 5.9%   |  |
| Benchmark                 | 22.8% | -10.0% | -19.1% | 1.5%   | 37.6%  | Money Market Sub Fund | 4.5%  | 4.4%   | 7.9%   | 11.5% | 5.4%   |  |
|                           |       |        |        |        |        | Equity Sub Fund       | 30.1% | -12.4% | -17.6% | 7.9%  | 37.8%  |  |
|                           |       |        |        |        |        | Commodity Sub Fund    | -1.1% | 1.2%   | 8.6%   | 25.7% | -2.4%  |  |
|                           | FY'17 | FY'18  | FY'19  | FY'20  | FY'21  |                       |       |        |        |       |        |  |
| UDEF                      | -     | -1.9%  | -17.6% | 6.6%   | 37.4%  |                       |       |        |        |       |        |  |
| Benchmark                 | -     | -0.5%  | -19.1% | 1.5%   | 37.6%  |                       |       |        |        |       |        |  |
|                           |       |        |        |        |        |                       |       |        |        |       |        |  |
|                           |       |        |        |        |        |                       |       |        |        |       |        |  |
|                           | FY'17 | FY'18  | FY'19  | FY'20  | FY'21  |                       |       |        |        |       |        |  |
| UFSF                      | -     | -8.8%  | -12.1% | -15.3% | 20.7%  |                       |       |        |        |       |        |  |
| Benchmark                 | -     | -10.0% | -19.1% | 1.5%   | 37.6%  |                       |       |        |        |       |        |  |
|                           |       |        |        |        |        |                       |       |        |        |       |        |  |
|                           |       |        |        |        |        |                       |       |        |        |       |        |  |
|                           | FY'17 | FY'18  | FY'19  | FY'20  | FY'21  |                       |       |        |        |       |        |  |
| UBLP-ETF                  | -     | -      | -      | 6.2%   | 24.6%  |                       |       |        |        |       |        |  |
| Benchmark                 | _     | -      |        | 6.5%   | 27.7%  |                       |       |        |        |       |        |  |
| - C. John Mark            |       |        |        | 0.370  | 27.770 |                       |       |        |        |       |        |  |
|                           |       |        |        |        |        |                       |       |        |        |       |        |  |
|                           |       |        |        |        |        |                       |       |        |        |       |        |  |

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FY'19 FY'20 FY'21

4 4%

12.1% 7.3%

22 3%

FY'18

5.5%

11.0%

USSF - (USSP-I)

Benchmark

## **Historical Performance**

Fund Managers Report - March 2022



The periodic returns for the funds have been presented below as per SECP's SCD Circular No. 16 dated July 03, 2014. The returns presented below are:

- Yearly returns for the last five fiscal years, and

- Absolute returns for every fiscal year since inception

**UBLP-ETF** vs Benchmark (Fund return in top row)

USSF - (USSP-I) vs Benchmark (Fund return in top row) FY'13 FY'14 FY'15 FY'16 FY'17 FY'18

FY'13 FY'14 FY'15 FY'16 FY'17 FY'18 FY'19 FY'20 FY'21

-1.9%

| The returns have been annualized for money market, income and aggressive income schemes where the performance evaluation period is less than one year. |  |            |             |         |        |        |         |           |              |  |   |           |          |        |        |          |        |  |  |  |
|--|--|------------|-------------|---------|--------|--------|---------|-----------|--------------|--|---|-----------|----------|--------|--------|----------|--------|--|--|--|
| Since Inception Absolute Returns   |  |            |             |         |        |        |         |           |              |  |   |           |          |        |        |          |        |  |  |  |
| ULPF vs Benchmark (Fund return in top row)  USSF - (USSP-II) vs Benchmark (Fund return in top row)   |  |            |             |         |        |        |         |           |              |  |   |           |          |        |        |          |        |  |  |  |
| FY'13  | FY'14                                      | FY'15      | FY'16       | FY'17   | FY'18  | FY'19  | FY'20   | FY'21     | FY'13        | FY'14  | FY'15   | FY'16     | FY'17    | FY'18  | FY'19  | FY'20    | FY'21  |  |  |  |
| 50.3%  | 62.3%                                      | 76.2%      | 85.9%       | 97.4%   | 108.4% | 126.4% | 155.1%  |           | -            | -  | -   | -         | -        | -      | 1.4%   | 24.4%    | 30.6%  |  |  |  |
| 44.9%  | 56.8%                                      | 68.9%      | 78.1%       | 87.5%   | 97.5%  | 114.8% | 140.0%  |           | _            | -  | -   | -         | -        | -      | 4.4%   | 17.1%    | 25.7%  |  |  |  |
|  |  |            |             |         |        |        |         |           |              |  |   |           |          |        |        |          |        |  |  |  |
| UMMF vs Benchmark (Fund return in top row)   |  |            |             |         |        |        |         | USSF - (I | JSSP-III) vs | Benchma  | ark (Fund                                       | return in | top row) |        |        |          |        |  |  |  |
| FY'13  | FY'14                                      | FY'15      | FY'16       | FY'17   | FY'18  | FY'19  | FY'20   | FY'21     | FY'13        | FY'14  | FY'15   | FY'16     | FY'17    | FY'18  | FY'19  | FY'20    | FY'21  |  |  |  |
| 32.8%  | 43.2%                                      | 54.6%      | 62.6%       | 71.5%   | 80.2%  | 95.6%  | 119.4%  | 133.2%    | -            | -  | -   | -         | -        | -      | 0.5%   | 25.6%    | 30.2%  |  |  |  |
| 34.9%  | 47.8%                                      | 60.1%      | 69.7%       | 78.8%   | 88.4%  | 104.9% | 129.0%  | 144.3%    | -            | -  | -   | -         | -        | -      | 2.4%   | 14.8%    | 23.2%  |  |  |  |
|  |  |            |             |         |        |        |         |           |              |  |   |           |          |        |        |          |        |  |  |  |
| UGSF vs  | Benchmai                                   | rk (Fund r | eturn in to | op row) |        |        |         |           | USSF - (I    | USSF - (USSP-IV) vs Benchmark (Fund return in top row) |   |           |          |        |        |          |        |  |  |  |
| FY'13  | FY'14                                      | FY'15      | FY'16       | FY'17   | FY'18  | FY'19  | FY'20   | FY'21     | FY'13        | FY'14  | FY'15   | FY'16     | FY'17    | FY'18  | FY'19  | FY'20    | FY'21  |  |  |  |
| 22.3%  | 32.3%                                      | 52.8%      | 66.5%       | 74.5%   | 82.8%  | 96.5%  | 125.8%  | 138.5%    | -            | -  | -   | -         | -        | -      | 0.6%   | 20.1%    | 25.8%  |  |  |  |
| 19.8%  | 30.4%                                      | 41.0%      | 49.2%       | 57.9%   | 67.7%  | 84.6%  | 107.0%  | 122.1%    | -            | -  | -   | -         | -        | -      | 1.0%   | 13.3%    | 21.6%  |  |  |  |
|  |  |            |             |         |        |        |         |           |              |  |   |           |          |        |        |          |        |  |  |  |
| UIOF vs Benchmark (Fund return in top row)   |  |            |             |         |        |        |         |           |              | JSSP-V) vs   |   | •         |          |        |        |          |        |  |  |  |
| FY'13  | FY'14                                      | FY'15      | FY'16       | FY'17   | FY'18  | FY'19  | FY'20   | FY'21     | FY'13        | FY'14  | FY'15   | FY'16     | FY'17    | FY'18  | FY'19  | FY'20    | FY'21  |  |  |  |
| 2.4%   | 9.5%                                       | 21.4%      | 30.8%       | 37.0%   | 42.9%  | 55.0%  | 79.5%   | 91.1%     | -            | -  | -   | -         | -        | -      | -3.1%  | -        | 21.3%  |  |  |  |
| 2.1%   | 11.0%                                      | 20.6%      | 28.6%       | 36.2%   | 44.7%  | 59.3%  | 78.8%   | 91.8%     | -            | -  | -   | -         | -        | -      | -      | 9.2%     | 17.2%  |  |  |  |
| UGIF vs Benchmark (Fund return in top row)  USSF - (USSP-VI) vs Benchmark (Fund return in top row)   |  |            |             |         |        |        |         |           |              |  |   |           |          |        |        |          |        |  |  |  |
| UGIF vs Benchmark (Fund return in top row)   |  |            |             |         |        |        |         |           |              |  |   |           |          |        |        |          |        |  |  |  |
| FY'13  | FY'14                                      | FY'15      | FY'16       | FY'17   | FY'18  | FY'19  | FY'20   | FY'21     | FY'13        | FY'14  | FY'15   | FY'16     | FY'17    | FY'18  | FY'19  | FY'20    | FY'21  |  |  |  |
| 27.4%  | 50.8%                                      | 68.8%      | 89.2%       |         | 112.5% | 129.6% | 160.7%  | 188.9%    | -            | -  | -   | -         | -        | -      | -1.6%  | - 10.70/ | 22.6%  |  |  |  |
| 123.8%   | 145.2%                                     | 168.7%     | 187.1%      | 204.8%  | 224.8% | 258.7% | 302.1%  | 332.7%    | -            | -  | -   | -         | -        | -      | -      | 10.7%    | 18.8%  |  |  |  |
| HAAFve   | UAAF vs Benchmark (Fund return in top row) |            |             |         |        |        |         |           |              |  | UAPPP-III vs Benchmark (Fund return in top row) |           |          |        |        |          |        |  |  |  |
| FY'13  | FY'14                                      | FY'15      | FY'16       | FY'17   | FY'18  | FY'19  | FY'20   | FY'21     | FY'13        | FY'14  | FY'15   | FY'16     | FY'17    | FY'18  | FY'19  | FY'20    | FY'21  |  |  |  |
| - 1113   | 13.5%                                      | 39.2%      | 56.4%       | 79.0%   | 78.8%  | 75.7%  | 95.5%   | 127.6%    | 1113         | 1124   | 1113  | 1110      | - 1117   | -      | 0.4%   | 1.4%     | 7.2%   |  |  |  |
| _  | 13.8%                                      | 26.9%      | 36.8%       | 49.9%   | 61.8%  | 57.5%  | 74.8%   | 108.9%    | _            | _  | -   | -         | -        | -      | 1.4%   | 3.6%     | 10.8%  |  |  |  |
|  | 25.070                                     | 20.570     | 50.070      | 13.370  | 02.070 | 37.370 | 7 11070 | 200.570   |              |  |   |           |          |        | 21170  | 5.676    | 20.070 |  |  |  |
| USF vs Benchmark (Fund return in top row)  |  |            |             |         |        |        |         | URSF      |              |  |   |           |          |        |        |          |        |  |  |  |
| FY'13  | FY'14                                      | FY'15      | FY'16       | FY'17   | FY'18  | FY'19  | FY'20   | FY'21     | FY'13        | FY'14  | FY'15   | FY'16     | FY'17    | FY'18  | FY'19  | FY'20    | FY'21  |  |  |  |
| 136.7%   | 211.2%                                     | 279.8%     | 333.0%      | 463.6%  | 406.5% | 324.1% | 344.8%  | 486.0%    | Debt Su      | b Fund   |   |           |          |        |        |          |        |  |  |  |
| 80.9%  | 149.8%                                     | 183.5%     | 204.9%      | 274.5%  | 237.1% | 172.6% | 176.8%  | 280.9%    | 36.4%        | 47.1%  | 75.6%   | 97.3%     | 105.9%   | 115.5% | 131.7% | 166.1%   | 181.6% |  |  |  |
|  |  |            |             |         |        |        |         |           | Money I      | Market Sul   | b Fund  |           |          |        |        |          |        |  |  |  |
| <b>UDEF</b> vs   | Benchmai                                   | rk (Fund r | eturn in to | op row) |        |        |         |           | 33.8%        | 43.4%  | 53.8%   | 60.9%     | 68.2%    | 75.5%  | 89.4%  | 111.1%   | 122.6% |  |  |  |
| FY'13  | FY'14                                      | FY'15      | FY'16       | FY'17   | FY'18  | FY'19  | FY'20   | FY'21     | Equity S     | ub Fund  |   |           |          |        |        |          |        |  |  |  |
| -  | -  | -          | -           | -       | -1.9%  | -19.1% | -13.8%  | 18.4%     | 133.1%       | 226.0%   | 381.6%  | 479.5%    | 654.0%   | 560.5% | 444.2% | 487.4%   | 709.2% |  |  |  |
| -  | -  | -          | -           | -       | -0.5%  | -19.5% | -18.3%  | 12.4%     | Commo        | dity Sub Fu  | ınd   |           |          |        |        |          |        |  |  |  |
|  |  |            |             |         |        |        |         |           | -            | 3.3%   | 0.4%  | 14.2%     | 13.0%    | 14.4%  | 24.2%  | 56.1%    | 52.4%  |  |  |  |
|  |  |            | eturn in to |         |        |        |         |           |              |  |   |           |          |        |        |          |        |  |  |  |
| FY'13  | FY'14                                      | FY'15      | FY'16       | FY'17   | FY'18  | FY'19  | FY'20   | FY'21     |              |  |   |           |          |        |        |          |        |  |  |  |
| -  | -  | -          | -           | -       | -8.8%  | -19.8% | -32.1%  | -18.0%    |              |  |   |           |          |        |        |          |        |  |  |  |
| -  | -  | -          | -           | -       | -10.0% | -27.2% | -26.1%  | 1.7%      |              |  |   |           |          |        |        |          |        |  |  |  |

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1.6%

FY'19 FY'20 FY'21

26.7%

32.4% 21.7% 197.9%

32.2% 19.9% 28.7%

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