# Fund Managers' Report August 2021



# Performance matters

UBL Retirement Savings Fund-Equity Sub Fund outperformed its peers in the last 10 years (30th June 2011- 30th June 2021)

# **UBL Retirement Savings Fund-ESF**

**URSF-ESFs** 

20.5%

Annualized Returns (CAGR)

Peers VPS-ESFs average

18.0%



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## **Market Review & Outlook**

From the CIO's Desk

Fund Managers Report - August 2021



The local bourse continued its muted performance during August with the benchmark KSE-100 Index closing flattish (+0.8%) for the month. The lackluster performance was mainly due to capricious political situation in Afghanistan, rapid rupee depreciation against USD (2.5%MoM) despite healthy reserves accumulation and incessant foreign selling which neutralized positives such as rising domestic vaccination rate, receipt of USD2.75 under global SDR allocation by IMF and healthy corporate announcements. Trading activity also took a breather with value traded and volume declining by 14.6% and 13.6%MoM respectively. Foreigners offloaded shares amounting to USD9.86mn during the month. Among domestic investors, companies and other organization remained net buyers, mopping up shares worth USD12.6mn and USD7.7mn, respectively. Insurance companies, on the other hand remained net seller within the domestic investors selling shares of worth USD14.4mn

The headline inflation for August came in at 8.35%YoY and 0.58%MoM (in-line with street consensus) as compared to CPI reading of 8.41% in July. This takes 2MFY22 average inflation to 8.38% YoY. The rise in monthly inflation was brought about by higher food and fuel prices. We expect headline inflation numbers to remain subdued over the next few months due to high base effect and unchanged administered prices i.e. electricity and gas tariffs and retail fuel prices. However, thereafter, we expect a resurgence in inflationary pressures due to strong commodities prices, PKR/USD rupee depreciation, expected adjustments in utility tariffs and phased implementation of certain revenue measures announced in the budget. So far, monetary policy has continued to remain accommodative with SBP's decision premised on lack of demand side inflationary pressures, a negative output gap and a comfortable external current account position. We expect 150-200bps increase in policy rate in the ongoing economic upcycle.

On the external front, current account posted a deficit of USD 773mn in July as compared to surplus of USD 583mn in similar period last year. The deterioration in current account balance is mainly due to 52% YoY increase in goods imports, 75% YoY decline in other current transfers and 2% YoY decline in remittances. While export of goods and services increased by 20% and 6% YoY, respectively. We expect current account weakness to persist in the coming months due to rising imports and flattish trend in worker remittances. We estimate current account deficit to remain in the range of 2-3% of GDP in FY22.

As per provisional fiscal numbers, FBR has collected PKR850bn during the first two months of the fiscal year, up 41%YoY and 23% above 2MFY22 target. The aforesaid robust revenue performance has been mainly due to higher imports, strong volumetric and price growth in the documented manufacturing sector and certain taxation changes on imports. However, lower non-tax revenues should neutralize overall revenue growth. We expect the government to overshoot its FY22 budget deficit target of 6.3% of GDP by 1% due to below-target revenue collection and elevated current expenditures.

We maintain sanguine view on equities as the local bourse is currently trading at much discounted forward PE multiple of 6.0x as compared to historical PE of 8.5x. Also, market's current earnings yield differential with 10Y PIB yield is 6.7% (16.6% vs. 9.99%) which is much higher than the average yield gap of 1.1% over the last 15 years. Further, earnings growth is also expected to remain robust during the next 12 months. Large cap stocks in the banking, oil exploration, fertilizer and power sectors are trading at huge discount to their fundamental valuations. For patient investors, potential catalysts should eventually unlock enormous value in the above names and drive the next leg of stock market performance.

We recommend our investors to invest in our equity funds as per their risk appetite and return expectations. For instance, our UBL Asset Allocation Fund (UAAF) offers an appropriate strategy for investors with low to moderate risk tolerance. This fund invests in a diversified portfolio of stocks, bonds, and money market instruments. It has the potential to earn returns well above those on offer in Money Market and Income Funds, while limiting risk by investing no more than 40% of its assets in stocks at any point in time. For those, with higher risk tolerance and return expectations, we have UBL Stock Advantage Fund which offers pure exposure to the domestic equity market.

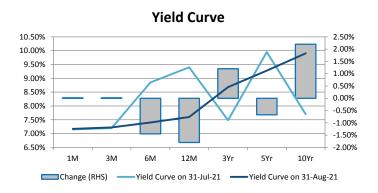
We strongly recommend our investors to also invest in our Voluntary Pension Scheme (UBL Retirement Savings Fund) in order to avail tax benefits, grow their long-term savings and achieve retirement security. For those with a longer investment horizon, we recommend a high exposure to Equity Sub-Fund of the Scheme. We have been following an aggressive investment strategy in this Sub-Fund considering its long time horizon and low liquidity/redemption pressures. The strategy has performed well and the Equity Sub-Fund has generated an absolute return of 729.01% (KSE100 Index: 361.66% since inception). This translates to an average annualized return of 20.54% p.a. (KSE-100 Index: 14.47% p.a.) - thus outperforming the KSE-100 Index by a significant margin.

### **Market Review & Outlook**

Fund Managers Report - August 2021



#### Money Market Review & Outlook



The headline inflation for August came in at 8.35%YoY and 0.58%MoM (in-line with street consensus) as compared to CPI reading of 8.41% in July. This takes 2MFY22 average inflation to 8.38% YoY. The rise in monthly inflation was brought about by higher food and fuel prices.

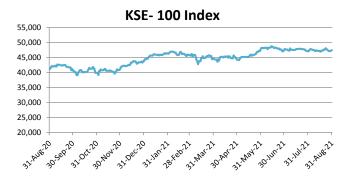
We expect headline inflation numbers to remain subdued over the next few months due to high base effect and unchanged administered prices i.e. electricity and gas tariffs and retail fuel prices. However, thereafter, we expect a resurgence in inflationary pressures due to strong commodities prices, PKR/USD rupee depreciation, expected adjustments in utility tariffs and phased implementation of certain revenue measures announced in the budget.

SBP has opted for status quo, maintaining the policy rate at 7.0% in the last MPC meeting, citing that uncertainty created by the spread of covid-19 delta variant globally and in Pakistan demand to continue support the on-going recovery through accommodative monetary policy. We expect 150-200bps policy rate increase in the ongoing economic upcycle.

On the external front, current account posted a deficit of USD 773mn in July as compared to surplus of USD 583mn in similar period last year. The deterioration in current account balance is mainly due to 52% YoY increase in goods imports, 75% YoY decline in other current transfers and 2% YoY decline in remittances. While export of goods and services increased by 20% and 6% YoY, respectively.

We expect current account weakness to persist in the coming months due to rising imports and flattish trend in worker remittances. We estimate current account deficit to remain in the range of 2-3% of GDP in FY22.

#### Equity Market Review & Outlook



The local bourse continued its muted performance during August with the benchmark KSE-100 Index closing flattish (+0.8%) for the month. The lackluster performance was mainly due to capricious political situation in Afghanistan, rapid rupee depreciation against USD (2.5%MoM) despite healthy reserves accumulation and incessant foreign selling which neutralized positives such as rising domestic vaccination rate, receipt of USD2.75 under global SDR allocation by IMF and healthy corporate announcements

Foreigners offloaded shares amounting to USD9.86mn during the month. Among domestic investors, companies and other organization remained net buyers, mopping up shares worth USD12.6mn and USD7.7mn, respectively. Insurance companies, on the other hand remained net seller within the domestic investors selling shares of worth USD14.4mn.

From fundamental standpoint, we hold our sanguine view on equity market as corporate earnings are expected to witness a decent growth in CY21 and beyond along with the encouraging macro-economic indicators. Also, the earnings yield differential from 10Y PIB yield is still 6.7% (16.6% vs. 9.99%), which is still much higher than the average yield difference of 1.1% over the last 15 years.

# Performance Summary Fund Managers Report - August 2021



		Fund Category Fund Name		E and Birth	Risk of	Fund Size	Inception Date	Return ( Net of all Expenses including Management Fee)			
S.No.	Fund Category		Symbol	Fund Risk Profile	Principal Erosion				CYTD	Since Inc	eption CAGR
					LIUSIUII			Fund	Benchmark	Fund	Benchmark
1	Money Market	UBL Liquidity Plus Fund	ULPF	Very Low	Principal at very low risk	23,850	21-Jun-09	7.69%	6.73%	8.71%	8.11%
2	Money Market	UBL Money Market Fund	UMMF	Low	Principal at low risk	2,731	14-Oct-10	7.62%	6.73%	8.26%	8.66%
3	Money Market	UBL Cash Fund	UCF	Very Low	Principal at very low risk	4,429	23-Sep-19	7.57%	6.73%	9.62%	7.40%
4	Income	UBL Government Securities Fund	UGSF	Medium	Principal at medium risk	2,412	27-Jul-11	9.15%	7.49%	9.26%	8.35%
5	Income	UBL Income Opportunity Fund	UIOF	Medium	Principal at medium risk	2,897	29-Mar-13	7.42%	7.52%	8.16%	8.19%
6	Aggressive Fixed Income	UBL Growth and Income Fund	UGIF	Medium	Principal at medium risk	1,898	02-Mar-06	15.03%	7.78%	7.26%	9.99%
7	Asset Allocation	UBL Asset Allocation Fund	UAAF	Medium	Principal at medium risk	892	19-Aug-13	6.66%	6.67%	11.14%	9.71%
8	Equity	UBL Stock Advantage Fund	USF	High	Principal at high risk	8,207	04-Aug-06	7.01%	8.37%	12.56%	9.28%
9	Equity	UBL Dedicated Equity Fund	UDEF	High	Principal at high risk	31	29-May-18	12.00%	8.37%	6.03%	3.68%
10	Equity	UBL Financial Sector Fund	UFSF	High	Principal at high risk	897	06-Apr-18	5.89%	8.37%	-4.44%	0.54%
11	Exchange Traded Fund	UBL Pakistan Enterprise Exchange Traded Fund	UBLP-ETF	High	Principal at high risk	47	24-Mar-20	5.18%	6.86%	21.54%	24.07%
12	Fund of Funds	UBL Financial Planning Fund  UBL ACTIVE PRINCIPAL PRESERVATION PLAN-III	UFPF UAPPP-III	Medium	Principal at medium risk	43	24-Oct-18	4.81%	4.58%	3.16%	4.07%
13	Capital Protected Scheme	UBL Special Savings Fund UBL SPECIAL SAVINGS PLAN-I	USSF USSP-I	Low	Principal at low risk	280	28-Dec-18	6.31%	7.49%	11.17%	9.85%
14	Capital Protected Scheme	UBL Special Savings Fund UBL SPECIAL SAVINGS PLAN-II	USSF USSP-II	Low	Principal at low risk	585	05-Apr-19	7.08%	7.49%	11.79%	9.81%
15	Capital Protected Scheme	UBL Special Savings Fund UBL SPECIAL SAVINGS PLAN-III	USSF USSP-III	Low	Principal at low risk	49	19-Jun-19	7.77%	7.49%	13.29%	9.73%
16	Capital Protected Scheme	UBL Special Savings Fund UBL SPECIAL SAVINGS PLAN-IV	USSF USSP-IV	Low	Principal at low risk	134	06-Aug-19	6.09%	7.49%	11.47%	9.63%
17	Capital Protected Scheme	UBL Special Savings Fund UBL SPECIAL SAVINGS PLAN-V	USSF USSP-V	Low	Principal at low risk	45	20-Nov-19	104.58%	7.49%	37.73%	9.08%
18	Capital Protected Scheme	UBL Special Savings Fund UBL SPECIAL SAVINGS PLAN-VI	USSF USSP-VI	Low	Principal at low risk	110	24-Oct-19	7.47%	7.49%	11.29%	9.32%
19	Capital Protected Scheme	UBL Special Savings Fund - II UBL SPECIAL SAVINGS PLAN-VIII	USSF USSP-VIII	Low	Principal at low risk	139	08-Jun-20	6.27%	7.49%	8.05%	7.93%
	All Net Assets / Fund S	Size as appearing in respective Fund Manager Reports are exclu	sive of Fund	of Funds (F	oF)						
		UBL Retirement Savings Fund	URSF				19-May-10				
	Voluntary Pension	Equity Sub Fund			Data at 1111	1,710	-	11.38%	N/A	20.54%	N/A
20	Scheme	Debt Sub Fund	Allocation [	Dependent	Principal at Risk based on	970	-	7.31%	N/A	9.74%	N/A
		Money Market Sub Fund			allocation	1,113	-	6.27%	N/A	7.45%	N/A
		Commodity Sub Fund				15	-	-2.88%	N/A	6.30%	N/A
		eater than one year have been annualized using the Morningsta formance does not include cost of sales load.	ir Methodolo	gy							

# **UBL Liquidity Plus Fund**

Fund Managers Report - August 2021





#### **Investment Objectiove**

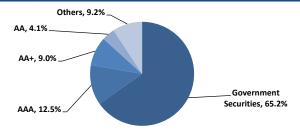
ULPF is an open-end Money Market Fund, investing in a diversified portfolio of low risk assets. The Fund seeks to provide attractive daily returns while maintaining comparatively high liquidity.

Fund Performance			
	ULPF <sup>1</sup>	ULPF <sup>2</sup>	Benchmark
FY-YTD (p.a.)	8.86%	9.19%	6.71%
August 2021 (p.a.)	10.27%	10.76%	6.71%
Since Inception (CAGR)		8.71%	8.11%
Standard Deviation*		0.28%	0.06%
Sharpe Ratio**		0.89	(8.45)
Weighted Avg Time to Maturity		76.91 Day	rs
Expense Ratio <sup>3   4</sup>		0.47%	
	Jul'21	Aug'21	%
Fund Size (PKR Mn)	29,431	23,850	-18.96%
Fund Size excluding FoFs (PKR Mn)	29,431	23,850	-18.96%
NAV (PKR)	101.1615	101.2154	0.87%

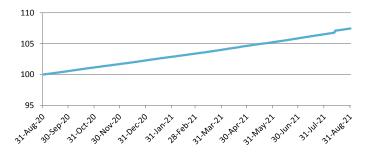
- 1 Simple Annualized Return | 2 Morning Star Return
- \* 12m Trailing | \*\* 12m Trailing, 3M PKRV yield is used as a risk-free rate
- 3 This includes 0.05% representing government levy, SECP fee.
- Selling & Marketing Expense PKR 0.00 mn. | 4 Annualized.

Note: Benchmark has been changed effective from October 2016; Previously 50% 3M PKRV + 50% 3M TDR (with AA

#### Portfolio Quality (% of Total Assets)



#### Value of 100 Rupees invested 12 months ago



runa information	
Fund Type	Open End Fund
Fund Categorization	Money Market

**Risk Profile** Very Low Launch Date 21-Jun-09

Benchmark 70% Average of 3M PKRV rates + 30% 3M average deposit rate of three 3 AA rated

scheduled Banks as selected by MUFAP
Pakistan Stock Exchange (PSX)

Listing Pakistan Stock Exchange (PSX)

Trustee Central Depository Company Pakistan Limited

 Auditor
 Yousuf Adil Chartered Accountants

 Management Co.Rating
 AM1 (VIS) (31-Dec-2020)

 Fund Stability Rating
 AA+ (f) (VIS) (07-Jan-2021)

 Minimum Investment
 Rs. 500/- Initial | Subsequent

 Load
 Nil (Front-end) | Nil (Back-end)

Dealing Days Monday to Friday

**Cut off times** 3:00 PM | 4:00 PM (Fri) | 9:30 AM (Same Day

Redemption)

Pricing Mechanism Backward

Management Fee\* Upto 5% of gross earnings (with min. fee of

0.02% p.a.)

Fund Manager Syed Sheeraz Ali (Fixed Income Specialist)
Investment Committee Yasir Qadri | Syed Suleman Akhtar, CFA | Hadi
Mukhi | Muhammad Imran | Muhammad

Mukhi | Muhammad Imran | Muhammad Waseem, CFA | Syed Sheeraz Ali

\* Actual Management Fees charged for the month is 0.15% based on average net assets (annualized).

Asset Allocation (% of Total Assets)			
	Jun'21	Jul'21	Aug'21
T-Bills	0.0%	89.0%	65.2%
Placements with Banks	17.0%	0.0%	11.9%
Placements with DFIs	0.0%	8.4%	9.0%
Cash	82.5%	2.2%	4.7%
Others	0.5%	0.3%	9.2%
Leverage	Nil	Nil	Nil

Total Amount Invested by FoFs is PKR 0.00 Mn

Return vs Benchmark									
	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception			
ULPF (p.a)	8.65%	7.96%	7.46%	9.53%	8.10%	8.71%			
Benchmark	6.73%	6.75%	6.70%	9.04%	7.59%	8.11%			

Returns are annualized using the Morningstar Methodology

#### Disclosures regarding Sindh Workers Welfare Fund

During the month of August 2021, provisioning against Sindh Workers Welfare Fund by ULPF amounting to Rs. 82.91 million has been reversed on the basis of clarification received from Sindh Revenue Board vide letter No. SRB/TP/70/2013/8772 dated August 12, 2021 addressed to Mutual Funds Association of Pakistan, received on August 13, 2021. This reversal of provision has contributed towards an unusual increase in NAV of the ULPF 0.28%. This is one-off event and is not likely to be repeated in the future.

Disclosure of Excess Exposure (Per Issue) as at August 31, 2021						
Name of Investment	Exposure Type	% of Issue	Limit	Excess		
Bank Alfalah Limited - Clean Placement	Single entity	12.0%	10.0%	2.0%		

The ULPF scheme holds certain non-compliant investments. Before making any investment decision, investor should review the latest monthly Fund Manager Report and Financial Statements.

Monthly Yield *													
	Sep'20	Oct'20	Nov'20	Dec'20	Jan'21	Feb'21	Mar'21	Apr'21	May'21	Jun'21	Jul'21	Aug'21	CYTD
ULPF (p.a)	7.00%	7.16%	6.77%	7.03%	6.98%	6.78%	7.21%	7.68%	6.92%	7.54%	7.64%	10.76%	7.69%
Benchmark	6.69%	6.64%	6.63%	6.62%	6.65%	6.67%	6.78%	6.77%	6.77%	6.76%	6.72%	6.71%	6.73%

<sup>\*</sup> Returns are annualized using the Morningstar Methodology | For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR

Disclaimer: This publication is for informational purpose only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependent on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results. All returns are calculated assuming reinvested dividends. The calculation of performance does not include cost of sales load.

# **UBL Money Market Fund**





#### **Investment Objectiove**

The objective of UBL Money Market Fund is to generate competitive returns within a low risk portfolio to provide a regular stream of income and easy liquidity to its investors by investing a major chunk of the portfolio in short term government securities.

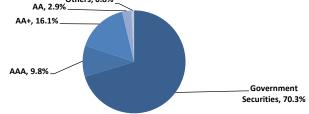
Fund Performance			
	UMMF <sup>1</sup>	UMMF <sup>2</sup>	Benchmark
FY-YTD (p.a.)	10.43%	10.89%	6.71%
August 2021 (p.a.)	14.43%	15.42%	6.71%
Since Inception (CAGR)		8.26%	8.66%
Standard Deviation*		0.73%	0.06%
Sharpe Ratio**		0.02	(8.45)
Weighted Avg Time to Maturity		72.86 Day	s
Expense Ratio <sup>3   4</sup>		1.21%	
	Jul'21	Aug'21	%
Fund Size (PKR Mn)	2,764	2,768	0.14%
Fund Size excluding FoFs (PKR Mn)	2,706	2,731	0.94%
NAV (PKR)	101.2243	102.4649	1.23%

<sup>1</sup> Simple Annualized Return | 2 Morning Star Return

Selling & Marketing Expense PKR 1.48 mn. | 4 Annualized

 $Note: Benchmark \ has \ been \ changed \ effective \ from \ October \ 2016; \ Previously \ 75\% \ 3M \ PKRV + 25\% \ 3M \ TDR \ (with \ AA \ or \$ 

## Portfolio Quality (% of Total Assets) Others, 0.8% AA, 2.9%\_\_ AA+, 16,1%







I una miormation	
Fund Type	Open End Fund
Fund Categorization	Money Market
Risk Profile	Low
Launch Date	14-Oct-10
Benchmark	70% Average of 3M PKRV rates + 30% 3M
	average deposit rate of three 3 AA rated
	scheduled Banks as selected by MUFAP
Listing	Pakistan Stock Exchange (PSX)
Trustee	Central Depository Company Pakistan Limited
Auditor	A.F. Ferguson & Company
Management Co.Rating	AM1 (VIS) (31-Dec-2020)
Fund Stability Rating	AA+ (f) (VIS) (07-Jan-2021)
Minimum Investment	Rs. 500/- Initial   Subsequent
Load	Upto 1% (Front-end)   Nil (Back-end)
Dealing Days	Monday to Eriday

**Cut off times** 3:00 PM | 4:00 PM (Fri) | 9:30 AM (Same Day

**Pricing Mechanism** Backward

Fund Information

5% of gross earnings (with min. fee of 0.15% **Management Fee\*** 

Syed Sheeraz Ali (Fixed Income Specialist) **Fund Manager** Yasir Qadri | Syed Suleman Akhtar, CFA | Hadi **Investment Committee** Mukhi | Muhammad Imran | Muhammad

Waseem, CFA | Syed Sheeraz Ali

<sup>\*</sup> Actual Management Fees charged for the month is 0.36% based on average net assets (annualized).

Asset Allocation (% of Total Assets)			
	Jun'21	Jul'21	Aug'21
T-Bills	0.0%	81.4%	70.3%
Placements with DFIs	0.0%	8.9%	16.1%
Placements with Banks	18.5%	0.0%	7.2%
Cash	80.8%	9.3%	5.6%
Others	0.7%	0.4%	0.8%
Leverage	Nil	Nil	Nil

Total Amount Invested by FoFs is PKR 36.33 Mn

Return vs Benchmark								
	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception		
UMMF (p.a)	9.53%	8.06%	7.22%	9.21%	7.67%	8.26%		
Benchmark	6.73%	6.75%	6.70%	9.04%	7.59%	8.66%		

Returns are annualized using the Morningstar Methodology

#### Disclosures regarding Sindh Workers Welfare Fund

During the month of August 2021, provisioning against Sindh Workers Welfare Fund by UMMF amounting to Rs. 20.08 million has been reversed on the basis of clarification received from Sindh Revenue Board vide letter No. SRB/TP/70/2013/8772 dated August 12, 2021 addressed to Mutual Funds Association of Pakistan, received on August 13, 2021. This reversal of provision has contributed towards an unusual increase in NAV of the UMMF 0.72%. This is one-off event and is not likely to be repeated in the future.

Monthly Yield *													
	Sep'20	Oct'20	Nov'20	Dec'20	Jan'21	Feb'21	Mar'21	Apr'21	May'21	Jun'21	Jul'21	Aug'21	CYTD
UMMF (p.a)	6.29%	6.51%	6.10%	6.78%	6.38%	6.16%	6.47%	7.01%	6.36%	6.75%	6.54%	15.42%	7.62%
Benchmark	6.69%	6.64%	6.63%	6.62%	6.65%	6.67%	6.78%	6.77%	6.77%	6.76%	6.72%	6.71%	6.73%

<sup>\*</sup> Returns are annualized using the Morningstar Methodology | For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR

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<sup>\* 12</sup>m Trailing | \*\* 12m Trailing, 3M PKRV yield is used as a risk-free rate

<sup>3</sup> This includes 0.08% representing government levy, SECP fee.

## **UBL Cash Fund**

Fund Managers Report - August 2021





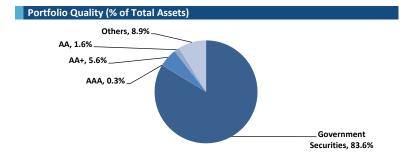
#### **Investment Objectiove**

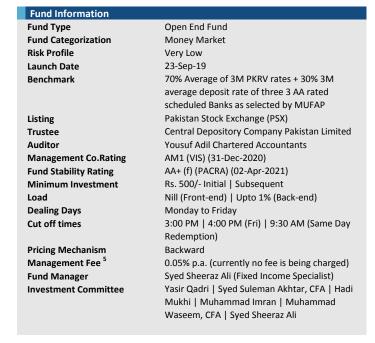
The objective of UBL Cash Fund (UCF) is to generate attractive returns within a low risk portfolio to provide a regular stream of income and easy liquidity to its investors.

Fund Performance			
	UCF <sup>1</sup>	UCF <sup>2</sup>	Benchmark
FY-YTD (p.a.)	7.96%	8.23%	6.71%
August 2021 (p.a.)	8.39%	8.72%	6.71%
Since Inception (CAGR)		9.62%	7.40%
Standard Deviation*		0.13%	0.06%
Sharpe Ratio**		1.76	(8.45)
Weighted Avg Time to Maturity		79.00 Da	ys
Expense Ratio 3   4		0.40%	
	Jul'21	Aug'21	%
Fund Size (PKR Mn)	5,581	4,429	-20.64%
NAV (PKR)	100.7429	101.4611	0.71%

- 1 Simple Annualized Return | 2 Morning Star Return
- \* 12m Trailing | \*\* 12m Trailing, 3M PKRV yield is used as a risk-free rate
- 3 This includes 0.03% representing government levy, SECP fee.
- Selling & Marketing Expense PKR 0.00 mn. | 4 Annualized.

5 Note: UBL Fund Managers Limited has decided to temporary waive its Management Fee on UBL Cash Fund fully from the close of IPO Period till Sep 17, 2021. Thereafter the management fee shall be applied as mentioned.





Asset Allocation (% of Total Assets)			
	Jun'21	Jul'21	Aug'21
T-Bills	0.0%	91.0%	83.6%
Placements with DFIs	0.0%	4.5%	5.6%
Cash	90.9%	4.2%	1.9%
Placements with Banks	8.6%	0.0%	0.0%
Others	0.5%	0.3%	8.9%
Leverage	Nil	Nil	Nil

Value of 100 Rupees invested 12 months ago
110
105
100
95
31 ABE 30 SEP 31 OCE 30 MOUND 31 DEED 31 LBT 12 SEPENT 31 MEET 31 MEET 31 MEET 31 MEET 31 LBT 12 31 LBT 12 31 LBT 12

Return vs Benchmark											
	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception					
UCF (p.a)	8.05%	7.73%	7.44%	-	-	9.62%					
Benchmark	6.73%	6.75%	6.70%	-	-	7.40%					
Returns are an	nualized using th	ne Morningstar N	/lethodology								

#### Disclosures regarding Sindh Workers Welfare Fund

During the month of August 2021, provisioning against Sindh Workers Welfare Fund by UCF amounting to Rs. 5.78 million has been reversed on the basis of clarification received from Sindh Revenue Board vide letter No. SRB/TP/70/2013/8772 dated August 12, 2021 addressed to Mutual Funds Association of Pakistan, received on August 13, 2021. This reversal of provision has contributed towards an unusual increase in NAV of the UCF 0.12%. This is one-off event and is not likely to be repeated in the future.

Monthly Yield *													
	Sep'20	Oct'20	Nov'20	Dec'20	Jan'21	Feb'21	Mar'21	Apr'21	May'21	Jun'21	Jul'21	Aug'21	CYTD
UCF (p.a)	7.11%	7.32%	6.99%	7.24%	7.19%	6.96%	7.44%	7.77%	7.01%	7.68%	7.74%	8.72%	7.57%
Benchmark	6.69%	6.64%	6.63%	6.62%	6.65%	6.67%	6.78%	6.77%	6.77%	6.76%	6.72%	6.71%	6.73%

<sup>\*</sup> Returns are annualized using the Morningstar Methodology | For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR

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## **UBL Government Securities Fund**

und Managers Report - August 2021





#### **Investment Objective**

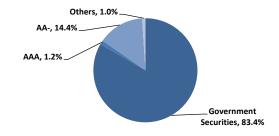
The objective of the fund is to generate a competitive return with minimum risk, by investing primarily in Government Securities.

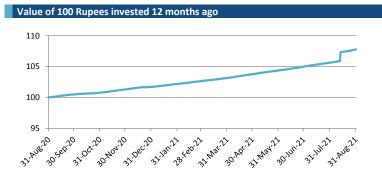
Fund Performance			
	UGSF <sup>1</sup>	UGSF <sup>2</sup>	Benchmark
FY-YTD (p.a.)	15.68%	16.73%	7.45%
August 2021 (p.a.)	24.07%	26.91%	7.42%
Since Inception (CAGR)		9.26%	8.35%
Standard Deviation*		1.36%	0.18%
Sharpe Ratio**		0.42	1.02
Weighted Avg Time to Maturity		2.13	Years
Expense Ratio 3   4		1.55%	
	Jul'21	Aug'21	%
Fund Size (PKR Mn)	2,100	2,412	14.88%
NAV (PKR)	105.8099	105.9249	2.04%

<sup>1</sup> Simple Annualized Return | 2 Morning Star Return

Note: Benchmark has been changed effective from October 2016; Previously 70% 6M PKRV rate + 30% average of 3M Deposit rates of AA- and above rated bank

#### Portfolio Quality (% of Total Assets)





Fund Information	
Fund Type	Open End Fund
Fund Categorization	Income
Risk Profile	Medium
Launch Date	27-Jul-11
Benchmark	Average of 6M PKRV rates.
Listing	Pakistan Stock Exchange (PSX)
Trustee	Central Depository Company Pakistan Limited
Auditor	BDO Ebrahim & Co.
Management Co.Rating	AM1 (VIS) (31-Dec-2020)
Fund Stability Rating	AA (f) (VIS) (07-Jan-2021)
Minimum Investment	Rs. 500/- Initial   Subsequent
Load	Upto 1% (Front-end)   Nil (Back-end)
Dealing Days	Monday to Friday
Cut off times	3:00 PM   4:00 PM (Fri)
Pricing Mechanism	Forward
Management Fee *	10% of all gross earnings (with min. fee of 1%
	p.a. & max. fee of 1.25% p.a.)
Fund Manager	Syed Sheeraz Ali (Fixed Income Specialist)
Investment Committee	Yasir Qadri   Syed Suleman Akhtar, CFA   Hadi
	Mukhi   Muhammad Imran   Muhammad
	Waseem, CEA   Sved Sheeraz Ali

\* Actual Management Fees charged for the month is 1.04% based on average net assets (annualized).

Asset Allocation (% of Total Assets)			
	Jun'21	Jul'21	Aug'21
PIB - Floater	49.6%	65.5%	36.8%
T-Bills	0.0%	21.4%	34.2%
Cash	44.5%	11.4%	15.6%
PIB - Fixed	1.3%	0.0%	12.4%
Placements with Banks	4.1%	0.0%	0.0%
Others	0.5%	1.7%	1.0%
Leverage	Nil	Nil	Nil
Total Amount Invested by FoEs is PKR 0.00 Mn			

Return vs Benchmark										
	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception				
UGSF (p.a)	13.66%	10.18%	7.78%	9.88%	7.81%	9.26%				
Benchmark	7.48%	7.54%	7.39%	9.78%	8.35%	8.35%				

Returns are annualized using the Morningstar Methodology

#### Disclosures regarding Sindh Workers Welfare Fund

During the month of August 2021, provisioning against Sindh Workers Welfare Fund by UGSF amounting to Rs. 31.42 million has been reversed on the basis of clarification received from Sindh Revenue Board vide letter No. SRB/TP/70/2013/8772 dated August 12, 2021 addressed to Mutual Funds Association of Pakistan, received on August 13, 2021. This reversal of provision has contributed towards an unusual increase in NAV of the UGSF 1.33%. This is one-off event and is not likely to be repeated in the future.

Monthly Yield *													
	Sep'20	Oct'20	Nov'20	Dec'20	Jan'21	Feb'21	Mar'21	Apr'21	May'21	Jun'21	Jul'21	Aug'21	CYTD
UGSF (p.a)	6.04%	3.33%	6.67%	4.52%	5.84%	6.16%	5.87%	7.63%	6.98%	7.56%	7.37%	26.91%	9.15%
Benchmark	7.16%	7.21%	7.19%	7.18%	7.25%	7.43%	7.66%	7.60%	7.51%	7.54%	7.48%	7.42%	7.49%

Returns are annualized using the Morningstar Methodology | For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR

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<sup>\* 12</sup>m Trailing | \*\* 12m Trailing, 3M PKRV yield is used as a risk-free rate

<sup>3</sup> This includes 0.17% representing government levy, SECP fee.

Selling & Marketing Expense PKR 0.00 mn. | 4 Annualized.

# **UBL Income Opportunity Fund**

und Managers Report - August 2021





#### **Investment Objective**

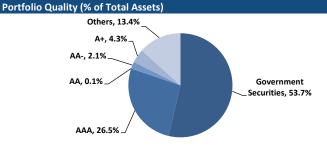
The Objective of UBL Income Opportunity Fund is to provide a competitive rate of return to its investors by investing in quality TFCs / Sukuk, Government Securities, Bank Deposits, and short and long term debt instruments.

Fund Performance			
	UIOF1	UIOF <sup>2</sup>	Benchmark
FY-YTD (p.a.)	8.74%	9.06%	7.48%
August 2021 (p.a.)	8.94%	9.31%	7.45%
Since Inception (CAGR)		8.16%	8.19%
Standard Deviation*		0.62%	0.18%
Sharpe Ratio**		(0.23)	1.13
Weighted Avg Time to Maturity		0.71 Years	
Expense Ratio 3   4   5		1.41%	
	Jul'21	Aug'21	%
Fund Size (PKR Mn)	3,529	2,897	-17.89%
NAV (PKR)	111.0478	111.8905	0.76%
, ,			
1 Simple Annualized Return   2 Morning Star Return			
* 12m Trailing   ** 12m Trailing, 3M PKRV yield is used as a ri	sk-free rate		
3 This includes 0.28% representing government levy, SECP fee	) <u>.</u>		

<sup>4</sup> Selling & Marketing Expense PKR 0.02mn. | This includes 0.05% and 0.00% expenses related to

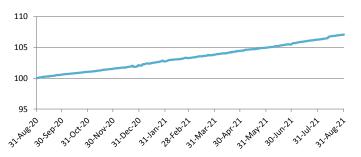
pread Transaction and MTS respectively | 5 Annualized

Note: Benchmark has been changed effective from October 2016; Previously 70% 6M PKRV rate + 30% average of 3M Deposit rates of AA- and above rated bank



Top Ten Holdings (% of Total Assets)	
TFC/Sukuk-Soneri Bank Limited (08-Jul-15)	4.15%
TFC/SUKUK-Samba Bank Limited (01-MAR-21)	1.55%
TFC/SUKUK-Bank Alfalah Limited (15-JAN-21)	1.16%

#### Value of 100 Rupees invested 12 months ago



Fund Information	
Fund Type	Open End Fund
Fund Categorization	Income
Risk Profile	Medium
Launch Date	29-Mar-13
Benchmark	Average of 6M KIBOR rates.
Listing	Pakistan Stock Exchange (PSX)
Trustee	Central Depository Company Pakistan Limited
Auditor	EY Ford Rhodes, Chartered Accountants
Management Co.Rating	AM1 (VIS) (31-Dec-2020)
Fund Stability Rating	AA- (f) (VIS) (07-Jan-2021)
Minimum Investment	Rs. 500/- Initial   Subsequent
Load	Upto 1.5% (Front-end)   Nil (Back-end)
Dealing Days	Monday to Friday
Cut off times	3:00 PM   4:00 PM (Fri)
Pricing Mechanism	Forward
Management Fee *	Up to 10% of gross earnings (with min. fee of
	0.25% and max of 1.5% p.a of net assets)
Fund Manager	Syed Sheeraz Ali (Fixed Income Specialist)
Investment Committee	Yasir Qadri   Syed Suleman Akhtar, CFA   Hadi
	Mukhi   Muhammad Imran   Muhammad
	Waseem, CEA   Sved Sheeraz Ali

\* Actual Management Fees charged for the month is 0.62% based on average net assets (annualized).

Asset Allocation (% of Total Assets)				
	Jun'21	Jul'21	Aug'21	
T-Bills	3.3%	34.4%	38.1%	
Cash	38.5%	19.8%	15.7%	
PIB - Floater	15.3%	11.5%	15.5%	
Spread Transaction	26.8%	10.3%	11.1%	
Placements with Banks	6.7%	0.0%	10.2%	
Term Finance Certificates/ Sukuks	7.4%	5.2%	7.1%	
Others	1.9%	18.9%	2.3%	
Leverage	Nil	Nil	Nil	

Return vs Benchmark												
	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception						
UIOF (p.a)	8.32%	7.41%	7.06%	10.29%	7.95%	8.16%						
Benchmark	7.51%	7.57%	7.41%	9.82%	8.39%	8.19%						

Returns are annualized using the Morningstar Methodology

#### Disclosures regarding Sindh Workers Welfare Fund

During the month of August 2021, provisioning against Sindh Workers Welfare Fund by UIOF amounting to Rs. 7.27 million has been reversed on the basis of clarification received from Sindh Revenue Board vide letter No. SRB/TP/70/2013/8772 dated August 12, 2021 addressed to Mutual Funds Association of Pakistan, received on August 13, 2021. This reversal of provision has contributed towards an unusual increase in NAV of the UIOF 0.19%. This is one-off event and is not likely to be repeated in the future.

Disclosure of Excess Exposure (Per Issue) as at August 31, 2021										
Name of Investment	Exposure Type	% of Issue	Limit	Excess						
Bank Alfalah Limited - Clean Placement	Single entity	10.4%	10.0%	0.4%						

 $The \, UIOF \, scheme \, holds \, certain \, non-compliant \, investments. \, Before \, making \, any \, investment \, decision, \, investor \, should \, review \, the \, latest \, monthly \, Fund \, Manager \, Report \, and \, Financial \, Statements.$ 

Monthly Yield *													
	Sep'20	Oct'20	Nov'20	Dec'20	Jan'21	Feb'21	Mar'21	Apr'21	May'21	Jun'21	Jul'21	Aug'21	CYTD
UIOF (p.a)	7.42%	5.47%	6.12%	6.44%	7.82%	7.06%	6.55%	7.42%	5.56%	6.81%	8.82%	9.31%	7.42%
Benchmark	7.17%	7.22%	7.23%	7.23%	7.26%	7.46%	7.67%	7.66%	7.54%	7.58%	7.51%	7.45%	7.52%

<sup>\*</sup> Returns are annualized using the Morningstar Methodology | For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR

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## **UBL Growth and Income Fund**

Fund Managers Report - August 2021





#### **Investment Objective**

UGIF is an open-end Aggressive Fixed Income Fund, investing in medium to long-term fixed income instruments as well as short-tenor money market instruments and seeks to generate superior, long-term, risk-adjusted returns while preserving capital over the long-term.

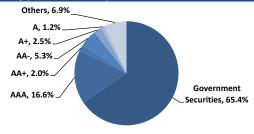
Fund Performance			
	UGIF <sup>1</sup>	UGIF <sup>2</sup>	Benchmark
FY-YTD (p.a.)	15.21%	16.20%	7.78%
August 2021 (p.a.)	21.41%	23.64%	7.77%
Since Inception (CAGR)		7.26%	9.99%
Standard Deviation*		3.94%	0.22%
Sharpe Ratio**		1.30	2.01
Weighted Avg Time to Maturity		1.88 Ye	ars
Expense Ratio 3   4   5		1.56%	
	Jul'21	Aug'21	%
Fund Size (PKR Mn)	1,974	1,898	-3.85%
NAV (PKR)	85.6676	87.2255	1.82%

<sup>1</sup> Simple Annualized Return | 2 Morning Star Return

Spread Transaction and MTS respectively | 5 Annualized.

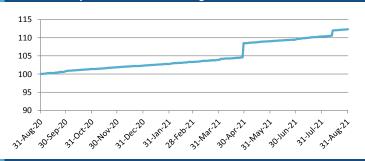
Note: Benchmark has been changed effective from October 2016; Previously 6 Month Rolling Average of 6M KIBOR

#### Portfolio Quality (% of Total Assets)



Top Ten Holdings (% of Total Assets)	
TFC/SUKUK-Samba Bank Limited (01-MAR-21)	4.31%
TFC/Sukuk-Soneri Bank Limited (08-Jul-15)	2.54%
TFC/SUKUK-Bank Alfalah Limited (15-JAN-21)	1.37%
TFC/Sukuk-Jahangir Siddiqui & Company Ltd. (18-Jul-17)	1.14%
TFC/Sukuk-K-Electric (03-Aug-20)	0.86%

#### Value of 100 Rupees invested 12 months ago



Fund Information	
Fund Type	Open End Fund
Fund Categorization	Aggressive Fixed Income
Risk Profile	Medium
Launch Date	02-Mar-06
Benchmark	Average of 1 year KIBOR rates.
Listing	Pakistan Stock Exchange (PSX)
Trustee	Central Depository Company Pakistan Limited
Auditor	EY Ford Rhodes, Chartered Accountants
Management Co.Rating	AM1 (VIS) (31-Dec-2020)
Fund Stability Rating	A+ (f) (VIS) (07-Jan-2021)
Minimum Investment	Rs. 500/- Initial   Subsequent
Load	Upto 1.5% (Front-end)   Nil (Back-end)
Dealing Days	Monday to Friday
Cut off times	3:00 PM   4:00 PM (Fri)
Pricing Mechanism	Forward
Management Fee *	Up to 15% of gross earnings (with min 0.25%)
Fund Manager	Syed Sheeraz Ali (Fixed Income Specialist)
Investment Committee	Yasir Qadri   Syed Suleman Akhtar, CFA   Hadi
	Mukhi   Muhammad Imran   Muhammad

\* Actual Management Fees charged for the month is 0.64% based on average net assets (annualized

Waseem, CFA | Syed Sheeraz Ali

Actual Ivialia	gement rees co	larged for the	1110111111115 0.02	+70 Daseu OII av	erage net as	sets (ammanize
Asset Allo	cation (% of	<b>Total Asset</b>	s)			
				Jun'21	Jul'21	Aug'21
T-Bills				4.6%	25.4%	42.8%
PIB - Floate	r			16.8%	15.9%	17.8%
Cash				28.2%	14.4%	16.3%
Term Financ	ce Certificates	s/ Sukuks	9.8%	9.1%	10.2%	
PIB - Fixed			1.1%	0.0%	4.9%	
Spread Tran	saction		30.0%	6.4%	3.8%	
Commercia	l Paper		0.0%	1.0%	1.2%	
Placements	with Banks			7.2%	0.0%	0.0%
Others				2.3%	27.7%	3.1%
Leverage				Nil	Nil	Nil
Return vs	Benchmark					
	3 Months	6 Months	1 Year	3 Years	5 Years	Since
	3 WOULTS	O IVIOITUIS	1 ieai	5 Teals	J Teals	Inception
UGIF (p.a)	12.61%	18.01%	12.33%	11.37%	8.83%	7.26%
Benchmark	7.80%	7.84%	7.65%	9.99%	8.58%	9.99%

Returns are annualized using the Morningstar Methodology

#### Disclosures regarding Sindh Workers Welfare Fund

During the month of August 2021, provisioning against Sindh Workers Welfare Fund by UGIF amounting to Rs. 19.48 million has been reversed on the basis of clarification received from Sindh Revenue Board vide letter No. SRB/TP/70/2013/8772 dated August 12, 2021 addressed to Mutual Funds Association of Pakistan, received on August 13, 2021. This reversal of provision has contributed towards an unusual increase in NAV of the UGIF 1.08%. This is one-off event and is not likely to be repeated in the future.

Disclosure of Non-Compliant Investments as at August 31, 2021											
Name of Investment	Туре	Value Before Provision	Provision held (if any)	Value after Provision	% of Net Assets	% of Gross Assets					
Azgard Nine	Pref. Shares	850,000	850,000	-	0.00%	0.00%					
Disclosure of Excess Exposure (Per Issue) as at August 31, 2021											
Name of Investm	ent	ı	Exposure Type	% of Issue	Limit	Excess					
Agritech Ltd-TF0	C (14-01-08)		Per Issue	11.0%	10.0%	1.0%					
Agritech Ltd-TF0	2 (30-11-07)		Per Issue	19.0%	10.0%	9.0%					
New Allied Elect	tronics (15-05-	07)	Per Issue	17.0%	10.0%	7.0%					
Security Leasing	Sukuk - (19-0	9-07)	Per Issue	13.0%	10.0%	3.0%					
Trust Investmen	nt Bank Ltd-TF0	C (04-07-08)	Per Issue	20.0%	10.0%	10.0%					

The UGIF scheme holds certain non-compliant investments. Before making any investment decision, investor should review the latest monthly Fund Manager Report and Financial Statements.

Monthly Yield *													
	Sep'20	Oct'20	Nov'20	Dec'20	Jan'21	Feb'21	Mar'21	Apr'21	May'21	Jun'21	Jul'21	Aug'21	CYTD
UGIF (p.a)	10.36%	7.07%	6.00%	5.21%	5.33%	7.21%	6.78%	68.45%	6.22%	5.52%	9.22%	23.64%	15.03%
Benchmark	7.32%	7.40%	7.44%	7.43%	7.47%	7.76%	7.92%	7.91%	7.81%	7.82%	7.80%	7.77%	7.78%

<sup>\*</sup> Returns are annualized using the Morningstar Methodology | For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR

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<sup>\* 12</sup>m Trailing | \*\* 12m Trailing, 3M PKRV yield is used as a risk-free rate

<sup>3</sup> This includes 0.06% representing government levy, SECP fee.

<sup>4</sup> Selling & Marketing Expense PKR 0.08mn. | This includes 0.03% and 0.00% expenses related to

## **UBL Asset Allocation Fund**

Fund Managers Report - August 2021





#### **Investment Objective**

The investment objective of the Fund is to earn competitive return by investing in various asset classes/instruments based on the market outlook.

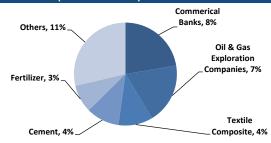
Fund Performance		
	UAAF	Benchmark
FY-YTD	2.65%	0.84%
August 2021	2.20%	0.68%
Since Inception (CAGR)***	11.14%	9.71%
Standard Deviation*	5.97%	5.76%
Sharpe Ratio**	0.55	0.73
Expense Ratio <sup>1</sup>	0.48%	

	Jul'21	Aug'21	%
Fund Size (PKR Mn)	877	892	1.77%
NAV (PKR)	149.4612	152.7466	2.20%

<sup>\* 12</sup>m Trailing | \*\* 12m Trailing, 3M PKRV yield is used as a risk-free rate

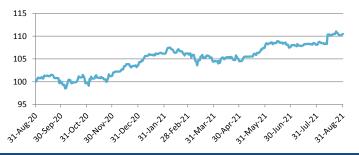
Note: Benchmark has been changed effective from 6 December 2017; Previously Average of 6M KIBOR rate + 2%

#### **Equity Sector Allocation (% of Total Assets)**



Top Ten Equity Holdings (% of To	tal Ass	ets)	
Mari Petroleum Co. Ltd.	3.96%	The Hub Power Co. Ltd.	1.87%
United Bank Ltd.	2.22%	Fauji Fertilizer Co. Ltd.	1.85%
Lucky Cement Ltd.	2.12%	Allied Bank Ltd.	1.61%
Habib Bank Ltd.	2.08%	Oil & Gas Development Co. Ltd.	1.56%
Kohingor Teytile Mills Ltd	1 90%	Kohat Cement Co. Ltd.	1 56%

#### Value of 100 Rupees invested 12 months ago



Fund Information	
Fund Type	Open End Fund
Fund Categorization	Asset Allocation
Risk Profile	Medium
Launch Date	19-Aug-13
Benchmark	Weighted Avg. of (3M PKRV rates + 3M avg.
	deposit rate of 3 AA rated banks as selected by
	MUFAP), 6M KIBOR and KSE-100 Index based
	on actual proportion of the scheme in money
	market, fixed income and equity securities
Listing	Pakistan Stock Exchange (PSX)
Trustee	Central Depository Company Pakistan Limited
Auditor	EY Ford Rhodes, Chartered Accountants
Management Co.Rating	AM1 (VIS) (31-Dec-2020)
Minimum Investment	Rs. 10,000/- Initial   Subsequent
Load	Upto 1.5% (Front-end)   Nil (Back-end)
Dealing Days	Monday to Friday
Cut off times	3:00 PM   4:00 PM (Fri)
Pricing Mechanism	Forward
Management Fee	1% p.a.
Fund Manager	Syed Sheeraz Ali (Fixed Income Specialist)
	Mubashir Anis, CFA (Equity Specialist)
Investment Committee	Yasir Qadri   Syed Suleman Akhtar, CFA   Hadi
	Mukhi   Muhammad Imran   Mubashir Anis, CFA

Asset Allocation (% of Total Assets)			
	Jun'21	Jul'21	Aug'21
Equities	32.4%	36.5%	37.3%
Cash	32.7%	26.9%	26.1%
Term Finance Certificates/ Sukuks	11.4%	12.3%	12.3%
PIB - Floater	19.7%	21.9%	11.0%
PIB - Fixed	0.0%	0.0%	10.5%
Others	3.7%	2.4%	2.8%
Leverage	Nil	Nil	Nil

Irfan Nepal

| Muhammad Waseem, CFA | Syed Sheeraz Ali |

Return vs Benchmark									
	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception			
UAAF	2.25%	4.04%	10.51%	30.21%	45.60%	133.67%			
Benchmark	0.74%	3.88%	11.40%	29.17%	50.48%	110.61%			
Returns are on	absolute basis								

#### Disclosures regarding Sindh Workers Welfare Fund

During the month of August 2021, provisioning against Sindh Workers Welfare Fund by UAAF amounting to Rs. 16.74 million has been reversed on the basis of clarification received from Sindh Revenue Board vide letter No. SRB/TP/70/2013/8772 dated August 12, 2021 addressed to Mutual Funds Association of Pakistan, received on August 13, 2021. This reversal of provision has contributed towards an unusual increase in NAV of the UAAF 1.88%. This is one-off event and is not likely to be repeated in the future.

Top TFC Holdings (% of Total Assets)	
TFC/Sukuk-Jahangir Siddiqui & Company Ltd. (18-Jul-17)	7.19%
TFC/SUKUK-Bank Alfalah Limited (15-JAN-21)	4.77%

Monthly Yield													
	Sep'20	Oct'20	Nov'20	Dec'20	Jan'21	Feb'21	Mar'21	Apr'21	May'21	Jun'21	Jul'21	Aug'21	CYTD
UAAF	-0.30%	-0.03%	1.64%	2.26%	2.48%	0.03%	-1.64%	0.03%	3.43%	-0.39%	0.44%	2.20%	6.66%
Benchmark	-0.15%	-0.17%	1.72%	3.00%	2.75%	-0.07%	-0.59%	0.14%	3.58%	-0.09%	0.16%	0.68%	6.67%

For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR  $\,$ 

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<sup>\*\*\*</sup>Returns have been annualized using Morningstar Methodology

<sup>1</sup> This includes 0.03% representing government levy. SECP fee.

Selling & Marketing Expense PKR 1.54mn.

# **UBL Stock Advantage Fund**

und Managers Report - August 2021





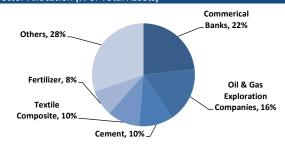
#### **Investment Objective**

USF is an open-end Equity Fund, investing primarily in equities listed on the PSX. The Fund seeks to maximize total returns and outperform its benchmark by investing in a combination of securities offering long term capital gains and dividend yield potential.

Fund Performance			
		USF	Benchmark
FY-YTD		1.67%	0.13%
August 2021		1.28%	0.77%
Since Inception (CAGR)***		12.56%	9.28%
Standard Deviation*		14.08%	14.47%
Sharpe Ratio**		0.37	0.56
Beta*		0.93	1.00
Alpha*^		-2.95%	
R-Square^^		89%	
Price-to-Earning Ratio ^^^		6.39x	7.1x
Dividend Yield ^^^		6.76%	7.56%
Value at Risk		-1.06%	-1.26%
Expense Ratio <sup>1</sup>		0.74%	
	Jul'21	Aug'21	%
Fund Size (PKR Mn)	8,105	8,207	1.26%
NAV (PKR)	78.83	79.84	1.28%

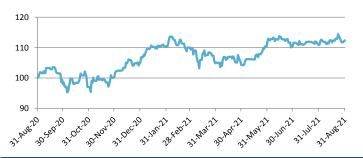
<sup>\*12</sup>M Trailing. | \*\*12M Trailing, 3M PKRV yield used as Risk-Free rate. | \*^ Alpha measures the risk adjusted performance of the fund vs. the benchmark. | ^^ R-Square measures the correlation between the benchmark and the fund. | ^^^ Benchmark figures are for KSE-100 Index only. | \*\*\*Returns have been annualized using Morningstar Methodology,

#### Equity Sector Allocation (% of Total Assets)



Top Ten Holdings (% of Total Asse	ets)		
Mari Petroleum Co. Ltd.	8.86%	Kohinoor Textile Mills Ltd.	4.48%
United Bank Ltd.	5.70%	Kohat Cement Co. Ltd.	4.25%
Habib Bank Ltd.	5.68%	Fauji Fertilizer Co. Ltd.	4.02%
Lucky Cement Ltd.	4.99%	Bank AL Habib Ltd.	3.63%
The Hub Power Co. Ltd.	4.90%	Oil & Gas Development Co. Ltd.	3.63%

#### Value of 100 Rupees invested 12 months ago



Fund Information	
Fund Type	Open End Fund
Fund Categorization	Equity
Risk Profile	High
Launch Date	04-Aug-06
Benchmark	KSE-100 Index
Listing	Pakistan Stock Exchange (PSX)
Trustee	Central Depository Company Pakistan Limited
Auditor	Grant Thornton Anjum Rehman
Management Co.Rating	AM1 (VIS) (31-Dec-2020)
Minimum Investment	Rs. 500/ - initial & subsequent
Load	Upto 2.5% (Front-end), Nil (Back-end)
Dealing Days	Monday to Friday
Cut off times	3:00 PM   4:00 PM (Fri)
Pricing Mechanism	Forward
Management Fee *	Up to 3%
Fund Manager	Mubashir Anis, CFA (Equity Specialist)
Investment Committee	Yasir Qadri   Syed Suleman Akhtar, CFA   Hadi
	Mukhi   Muhammad Waseem, CFA   Mubashir
	Anis, CFA   Irfan Nepal

Note: Benchmark has been changed effective from October 2016; Previously 85% of KSE-100 Index + 15% of

<sup>\*</sup> Actual Management Fees charged for the month is 2.65% based on average net assets (annualized).

Asset Allocation (% of Total Assets)			
	Jun'21	Jul'21	Aug'21
Equities	90.7%	93.2%	93.8%
Cash	7.1%	5.6%	5.8%
Others	2.2%	1.1%	0.5%
Leverage	Nil	Nil	Nil

Return v	Return vs Benchmark									
	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception				
USF	0.33%	2.19%	12.39%	17.13%	30.05%	495.79%				
Benchmark	-1.00%	3.39%	15.35%	13.60%	18.89%	281.37%				

Returns are on absolute basis

#### Disclosures regarding Sindh Workers Welfare Fund

During the month of August 2021, provisioning against Sindh Workers Welfare Fund by USF amounting to Rs. 90.87 million has been reversed on the basis of clarification received from Sindh Revenue Board vide letter No. SRB/TP/70/2013/8772 dated August 12, 2021 addressed to Mutual Funds Association of Pakistan, received on August 13, 2021. This reversal of provision has contributed towards an unusual increase in NAV of the USF 1.11%. This is one-off event and is not likely to be repeated in the future.

Monthly Yield													
	Sep'20	Oct'20	Nov'20	Dec'20	Jan'21	Feb'21	Mar'21	Apr'21	May'21	Jun'21	Jul'21	Aug'21	CYTD
USF	-2.01%	-1.02%	3.38%	4.76%	5.14%	-0.40%	-4.50%	-0.72%	7.42%	-1.31%	0.38%	1.28%	7.01%
Benchmark	-1.31%	-1.68%	2.96%	6.54%	6.01%	-1.12%	-2.78%	-0.73%	8.21%	-1.13%	-0.64%	0.77%	8.37%

For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR  $\,$ 

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<sup>1</sup> This includes 0.07% representing government levy, SECP fee.

Selling & Marketing Expense PKR 13.87mn.

## **UBL Financial Sector Fund**

Fund Managers Report - August 2021



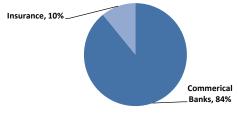


#### **Investment Objective**

The objective is to provide investors long-term capital appreciation by investing primarily in a mix of actively managed portfolio of listed equities that offer capital gains and dividends yield potential preferably in the Financial Sector.

Fund Performance			
		UFSF	Benchmark
FY-YTD		4.52%	0.13%
August 2021		3.44%	0.77%
Since Inception (CAGR)***		-4.44%	0.54%
Standard Deviation*		13.77%	14.47%
Sharpe Ratio**		(0.05)	0.56
Price-to-Earning Ratio ^^^		4.84x	7.1x
Dividend Yield ^^^		8.66%	7.56%
Expense Ratio <sup>1</sup>		0.81%	
	Jul'21	Aug'21	%
Fund Size (PKR Mn)	871	897	2.98%
NAV (PKR)	75.7896	78.3995	3.44%
* 12m Trailing   ** 12m Trailing, 3M PKRV yield is used	d as a risk-free rate		
***Returns have been annualized using Morningstar N	/lethodology		
1 This includes 0.05% representing government levy, S	SECP fee.		
Selling & Marketing Expense PKR 2.90 mn.			
^^^ Benchmark figures are for KSE-100 Index only.			

#### Equity Sector Allocation (% of Total Assets)

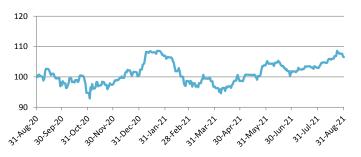


Top Ten Holdings (% of T	otal Assets)	
Meezan Bank Ltd.	14.51% Allied Bank Ltd.	7.07%
Bank AL Habib Ltd.	14.24% MCB Bank Ltd.	6.90%
United Bank Ltd.	13.94% Habib Metropolitan Bank Ltd.	6.11%
Habib Bank Ltd.	13.05% Bank Alfalah Ltd.	5.60%

10.22% Faysal Bank Ltd.

#### Value of 100 Rupees invested 12 months ago

Adamjee Insurance Co. Ltd.



Fund Information	
Fund Type	Open End Fund
Fund Categorization	Equity
Risk Profile	High
Launch Date	06-Apr-18
Benchmark	KSE-100 Index
Listing	Pakistan Stock Exchange (PSX)
Trustee	Central Depository Company Pakistan Limited
Auditor	BDO Ebrahim & Co.
Management Co.Rating	AM1 (VIS) (31-Dec-2020)
Minimum Investment	Rs. 500/- initial & subsequent
Load	Upto 3% (Front-end), Nil (Back-end)
Dealing Days	Monday to Friday
Cut off times	3:00 PM   4:00 PM (Fri)
Pricing Mechanism	Forward
Management Fee *	Up to 3%
Fund Manager	Mubashir Anis, CFA (Equity Specialist)
Investment Committee	Yasir Qadri   Syed Suleman Akhtar, CFA   Hadi
	Mukhi   Mubashir Anis, CFA   Muhammad
	Waseem, CFA   Irfan Nepal

Asset Allocation (% of Total Assets)				
	Jun'21	Jul'21	Aug'21	
Equities	89.1%	92.9%	93.9%	
Cash	10.2%	6.5%	4.8%	
Others	0.7%	0.6%	1.3%	
Leverage	Nil	Nil	Nil	

\* Actual Management Fees charged for the month is 2.00% based on average net assets (annualized).

Return v	Return vs Benchmark								
	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception			
UFSF	1.82%	8.00%	6.50%	-4.53%	-	-14.33%			
Benchmark	-1.00%	3.39%	15.35%	13.60%	-	1.84%			

Returns are on absolute basis

#### Disclosures regarding Sindh Workers Welfare Fund

During the month of August 2021, provisioning against Sindh Workers Welfare Fund by UFSF amounting to Rs. 2.75 million has been reversed on the basis of clarification received from Sindh Revenue Board vide letter No. SRB/TP/70/2013/8772 dated August 12, 2021 addressed to Mutual Funds Association of Pakistan, received on August 13, 2021. This reversal of provision has contributed towards an unusual increase in NAV of the UFSF 0.31%. This is one-off event and is not likely to be repeated in the future.

Monthly Yield													
	Sep'20	Oct'20	Nov'20	Dec'20	Jan'21	Feb'21	Mar'21	Apr'21	May'21	Jun'21	Jul'21	Aug'21	CYTD
UFSF	-2.74%	-2.59%	3.04%	3.02%	6.29%	-7.76%	-1.86%	1.98%	5.99%	-2.59%	1.04%	3.44%	5.89%
Benchmark	-1.31%	-1.68%	2.96%	6.54%	6.01%	-1.12%	-2.78%	-0.73%	8.21%	-1.13%	-0.64%	0.77%	8.37%

2.22%

For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR

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# **UBL Dedicated Equity Fund**

Fund Managers Report - August 2021





#### **Investment Objective**

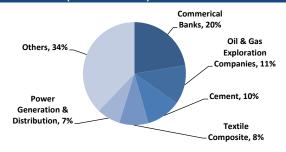
The investment objective of the Fund is to provide other 'Fund of Funds' schemes & Separately Managed Accounts an avenue for investing in Equities.

Fund Performance			
		UDEF	Benchmark
FY-YTD		2.21%	0.13%
August 2021		2.03%	0.77%
Since Inception (CAGR)***		6.03%	3.68%
Standard Deviation*		14.09%	14.47%
Sharpe Ratio**		0.68	0.56
Price-to-Earning Ratio ^^^		5.74x	7.1x
Dividend Yield ^^^		5.69%	7.56%
Expense Ratio <sup>1</sup>		1.29%	
	Jul'21	Aug'21	%
Fund Size (PKR Mn)	30	31	2.32%
Fund Size excluding FoFs (PKR Mn)	30	31	2.32%
NAV (PKR)	118.6582	121.0678	2.03%

<sup>\* 12</sup>m Trailing | \*\* 12m Trailing, 3M PKRV yield is used as a risk-free rate

#### Fund Information **Fund Type** Open End Fund **Fund Categorization** Equity **Risk Profile** High **Launch Date** 29-May-18 KSE-100 Index Benchmark Pakistan Stock Exchange (PSX) Listing Trustee Central Depository Company Pakistan Limited Auditor EY Ford Rhodes, Chartered Accountants AM1 (VIS) (31-Dec-2020) Management Co.Rating **Minimum Investment** Rs. 10,000/- initial & subsequent Upto 3% (Front-end), Nil (Back-end) **Dealing Days** Monday to Friday **Cut off times** 3:00 PM | 4:00 PM (Fri) **Pricing Mechanism** Forward **Management Fee** 2% p.a. **Fund Manager** Mubashir Anis, CFA (Equity Specialist) Yasir Qadri | Syed Suleman Akhtar, CFA | Hadi **Investment Committee** Mukhi | Mubashir Anis, CFA | Muhammad Waseem, CFA | Irfan Nepal

#### **Equity Sector Allocation (% of Total Assets)**



Asset Allocation (% of Total Assets)			
	Jun'21	Jul'21	Aug'21
Equities	80.1%	85.0%	89.6%
Cash	9.8%	4.6%	0.1%
Others	10.1%	10.5%	10.3%
Leverage	Nil	Nil	Nil

Total Amount Invested	by	FoFs	is	PKR	0.00	Mn

Top Ten Holdings (% of Total Asse	ets)		
The Hub Power Co. Ltd.	6.60%	Kohat Cement Co. Ltd.	3.45%
United Bank Ltd.	5.70%	Bank AL Habib Ltd.	3.41%
Mari Petroleum Co. Ltd.	5.47%	Highnoon Laboratories Ltd.	3.18%
Meezan Bank Ltd.	4.76%	Gul Ahmed Textile Mills Ltd.	3.13%
Lucky Cement Ltd.	4.36%	Habib Metropolitan Bank Ltd.	2.83%

Return vs benchmark									
	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception			
UDEF	4.80%	7.41%	16.82%	23.32%	-	21.07%			
Benchmark	-1.00%	3.39%	15.35%	13.60%	-	12.53%			
Returns are on	absolute basis								

#### Value of 100 Rupees invested 12 months ago



#### Disclosures regarding Sindh Workers Welfare Fund

During the month of August 2021, provisioning against Sindh Workers Welfare Fund by UDEF amounting to Rs. 0.25 million has been reversed on the basis of clarification received from Sindh Revenue Board vide letter No. SRB/TP/70/2013/8772 dated August 12, 2021 addressed to Mutual Funds Association of Pakistan, received on August 13, 2021. This reversal of provision has contributed towards an unusual increase in NAV of the UDEF 0.81%. This is one-off event and is not likely to be repeated in the future.

Monthly Yield													
	Sep'20	Oct'20	Nov'20	Dec'20	Jan'21	Feb'21	Mar'21	Apr'21	May'21	Jun'21	Jul'21	Aug'21	CYTD
UDEF	-1.37%	-1.50%	2.73%	4.51%	5.48%	-1.14%	-3.68%	-1.22%	7.73%	2.52%	0.18%	2.03%	12.00%
Benchmark	-1.31%	-1.68%	2.96%	6.54%	6.01%	-1.12%	-2.78%	-0.73%	8.21%	-1.13%	-0.64%	0.77%	8.37%

For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR

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<sup>\*\*\*</sup>Returns have been annualized using Morningstar Methodology

<sup>1</sup> This includes 0.06% representing government levy, SECP fee.

Selling & Marketing Expense PKR 0.00 mn.

<sup>^^^</sup> Benchmark figures are for KSE-100 Index only

# **UBL Pakistan Enterprise Exchange Traded Fund**

Fund Managers Report - August 2023



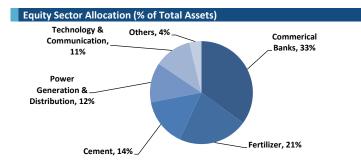


#### **Investment Objective**

UBL Pakistan Enterprise Exchange Traded Fund (UBLP-ETF) aims to track the performance of the benchmark index in order to provide long- term capital appreciation and dividend yields to its investors.

Fund Performance			
		UBLP-ETF	Benchmark
FY-YTD		0.08%	0.32%
August 2021		-0.26%	-0.15%
Since Inception (CAGR)***		21.54%	24.07%
Standard Deviation*		12.96%	13.38%
Sharpe Ratio**		0.19	0.37
Expense Ratio <sup>1</sup>		2.06%	
	Jul'21	Aug'21	%
Fund Size (PKR Mn)	<b>Jul'21</b> 47	<b>Aug'21</b> 47	<b>%</b> -0.26%
Fund Size (PKR Mn) NAV (PKR)		ŭ	-0.26%
	47 13.7162	47	
NAV (PKR)	47 13.7162 ed as a risk-free rate	47	-0.26%
NAV (PKR)  * 12m Trailing   ** 12m Trailing, 3M PKRV yield is use	47 13.7162 ed as a risk-free rate Methodology	47	-0.26%





Jun'21	Jul'21	Aug'21
90.9%	95.7%	95.6%
2.7%	1.8%	1.8%
6.4%	2.4%	2.7%
Nil	Nil	Nil
	90.9% 2.7% 6.4%	90.9% 95.7% 2.7% 1.8% 6.4% 2.4%

Top Ten Holdings (% of Total Assets)					
Lucky Cement Ltd.	14.36% MCB Bank Ltd.	10.48%			
Habib Bank Ltd.	13.98% United Bank Ltd.	8.97%			
Engro Corporation Ltd.	13.98% Engro Fertilizers Ltd.	7.00%			
The Hub Power Company Ltd.	11.93% The Searle Company Ltd.	3.62%			
TRG Pakistan Ltd.	11.24%				

Return vs Benchmark								
	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception		
UBLP-ETF	-4.00%	0.91%	9.66%	-	-	32.46%		
Benchmark	-3.73%	2.11%	12.15%	-	-	36.46%		
Returns are o	n absolute basis							

Value of 100 Rupees invested 12 months ago	

During the month of August 2021, provisioning against Sindh Workers Welfare Fund by UBLP-ETF amounting to Rs. 0.05 million has been reversed on the basis of clarification received from Sindh Revenue Board vide letter No. SRB/TP/70/2013/8772 dated August 12, 2021 addressed to Mutual Funds Association of Pakistan, received on August 13, 2021. This reversal of provision has contributed towards an unusual increase in NAV of the UBLP-ETF 0.11%. This is one-off event and is not likely to be repeated in the future.

Disclosures regarding Sindh Workers Welfare Fund

Value of 100 hapees invested 12 months ago
130
120
110
100
90
80
31.1648.30 30.560.30 30.106.30 30.106.30 31.166.30 31.166.31 10.166.31 10.166.31 10.166.31 10.166.31 10.166.31

Tracking Error Risk	
Tracking Error ( Absolute)	0.03%

Monthly Yield													
	Sep'20	Oct'20	Nov'20	Dec'20	Jan'21	Feb'21	Mar'21	Apr'21	May'21	Jun'21	Jul'21	Aug'21	CYTD
UBLP-ETF	-0.58%	-0.04%	0.22%	4.68%	4.56%	-0.30%	-4.02%	1.88%	7.49%	-4.07%	0.34%	-0.26%	5.18%
Benchmark	-0.51%	0.07%	0.42%	4.96%	4.88%	-0.21%	-4.00%	2.10%	8.21%	-4.04%	0.47%	-0.15%	6.86%

For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR

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# UBL Financial Planning Fund UBL ACTIVE PRINCIPAL PRESERVATION PLAN-III

Fund Managers Report - August 2021





#### **Investment Objective**

UBL Financial Planning Fund is an open-end Fund of Funds Scheme that aims to generate returns on Investments as per respective Allocation Plans by investing in Mutual Funds in line with the risk tolerance of the Investor.

Fund Performance			
		UAPPP-III	Benchmark
FY-YTD		1.98%	1.15%
August 2021		1.57%	0.57%
Since Inception (CAGR)***		3.16%	4.07%
Standard Deviation*		1.32%	0.00%
Sharpe Ratio**		(0.22)	-
Expense Ratio <sup>3</sup>		0.26%	
Find City (DVD Ma)	<b>Jul'21</b> 64	<b>Aug'21</b> 43	<b>%</b> -33.62%
Fund Size (PKR Mn)			
NAV (PKR)	107.4939	109.1867	1.57%

<sup>1</sup> Simple Annualized Return | 2 Morning Star Return

Selling & Marketing Expense PKR 0.00 mn.

Management Fee Note: up to 1%p.a, if plan invest in CIS not managed by UBL Fund Managers or if net assets of money market component invested in saving accounts and term deposits

## **UBL Money Market Fund**



Fund Information	
Fund Type	Open End Fund
Fund Categorization	Fund of Funds
Risk Profile	Medium
Launch Date	24-Oct-18
Benchmark	Weighted Avg. of (70% 3M PKRV rates + 30%
	3M avg. deposit rates of 3 AA rated Banks as
	selected by MUFAP), 6M PKRV rates and KSE-
	100 Index, on the basis of actual investment by
	the plan.
Listing	Pakistan Stock Exchange (PSX)
Trustee	Central Depository Company Pakistan Limited
Auditor	EY Ford Rhodes, Chartered Accountants
Management Co.Rating	AM1 (VIS) (31-Dec-2020)
Minimum Investment	Subscription closed
Load	Upto 3% (Front-end)   4% (Contingent Load) 4%
	If redeemed within 1 year, 2% if redemeed in
	within second year and Nil after 2 years
Dealing Days	Monday to Friday
Cut off times	3:00 PM   4:00 PM (Fri)
Pricing Mechanism	Forward
Management Fee	1% p.a., If plan invests in CIS not managed by
	UBL Fund Managers
Fund Manager	Syed Sheeraz Ali (Fixed Income Specialist)
	Mubashir Anis, CFA (Equity Specialist)
Investment Committee	Yasir Qadri   Syed Suleman Akhtar, CFA   Hadi
	Mukhi   Muhammad Imran   Mubashir Ani, CFA
	Muhammad Waseem, CFA   Syed Sheeraz Ali
	Irfan Nepal

Asset Allocation (% of Total Assets)			
	Jun'21	Jul'21	Aug'21
Money Market Funds	88.7%	88.9%	83.3%
Cash	8.8%	8.4%	12.7%
Others	2.5%	2.7%	4.0%
Leverage	Nil	Nil	Nil

Return vs Benchmark									
	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception			
UAPPP-III	2.59%	3.90%	6.91%	-	-	9.31%			
Benchmark	1.71%	3.46%	6.93%	-	-	12.08%			

Returns are on absolute basis

Multiplier	
Multiplier as at August 31, 2021	0.00
Multiplier range during the month of August 2021	0.00 - 0.00

#### Profit Locked-in Profit locked-in\* 0%

\* Profit Lock-in feature allows the Fund Manager to realize some of the equity investment gains into Income/money market investments, in order to secure the profit if any for investors.

#### Disclosures regarding Sindh Workers Welfare Fund

During the month of August 2021, provisioning against Sindh Workers Welfare Fund by UAPPP-III amounting to Rs. 0.26 million has been reversed on the basis of clarification received from Sindh Revenue Board vide letter No. SRB/TP/70/2013/8772 dated August 12, 2021 addressed to Mutual Funds Association of Pakistan, received on August 13, 2021. This reversal of provision has contributed towards an unusual increase in NAV of the UAPPP-III 0.61%. This is one-off event and is not likely to be repeated in the future.

Monthly Yield													
	Sep'20	Oct'20	Nov'20	Dec'20	Jan'21	Feb'21	Mar'21	Apr'21	May'21	Jun'21	Jul'21	Aug'21	CYTD
UAPPP-III	0.46%	0.53%	0.48%	0.52%	0.46%	0.42%	0.51%	0.44%	0.32%	0.60%	0.39%	1.57%	4.81%
Benchmark	0.55%	0.57%	0.55%	0.56%	0.57%	0.51%	0.58%	0.56%	0.58%	0.56%	0.57%	0.57%	4.58%

For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR

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<sup>\* 12</sup>m Trailing | \*\* 12m Trailing, 3M PKRV yield is used as a risk-free rate

<sup>\*\*\*</sup>Returns have been annualized using Morningstar Methodology

<sup>3</sup> This includes 0.00% representing government levy, SECP fee.

# UBL Special Savings Fund UBL SPECIAL SAVINGS PLAN-I

Fund Managers Report - August 2021





#### **Investment Objective**

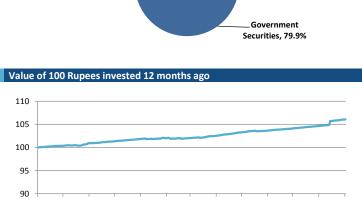
The "UBL Special Savings Plan-I (USSP-I)" is an Allocation Plan under "UBL Special Savings Fund". The objective is to earn competitive regular return with capital preservation for unit holders who hold their investment for thirty six (36) Months from commencement of life of plan.

Fund Performance			
	USSP-I <sup>1</sup>	USSP-I <sup>2</sup>	Benchmark
FY-YTD (p.a.)	11.11%	11.63%	7.45%
August 2021 (p.a.)	15.92%	17.14%	7.42%
Since Inception (CAGR)		11.17%	9.85%
Standard Deviation*		0.88%	0.18%
Sharpe Ratio**		(1.28)	1.02
Expense Ratio 3   4		1.94%	
	Jul'21	Aug'21	%
Fund Size (PKR Mn)	277	280	1.05%
NAV (PKR)	102.4487	103.8342	1.35%

<sup>1</sup> Simple Annualized Return | 2 Morning Star Return

Selling & Marketing Expense PKR 0.24 mn. | 4 Annualized.

# Portfolio Quality (% of Total Assets) Others, 0.8% AA-. 19.3% Government



Fund Information	
Fund Type	Open End Fund
Fund Categorization	Capital Protected Scheme
Risk Profile	Low
Launch Date	28-Dec-18
Benchmark	Average of 6M PKRV rates.
Listing	Pakistan Stock Exchange (PSX)
Trustee	Central Depository Company Pakistan Limited
Auditor	KPMG Taseer Hadi & Co.
Management Co.Rating	AM1 (VIS) (31-Dec-2020)
Minimum Investment	Subscription closed
Load	Upto 1% (Front-end)   1% during 1st Year,
	0.75% during 2nd Year, 0.25% during 3rd Year,
	NIL after 3rd Year (Backend/Deferred) +
	(Contingent Load)
Dealing Days	Monday to Friday
Cut off times	12:00 PM
Pricing Mechanism	Forward
Management Fee *	Upto 1%
Fund Manager	Syed Sheeraz Ali (Fixed Income Specialist)
Investment Committee	Yasir Qadri   Syed Suleman Akhtar, CFA   Hadi
	Mukhi   Muhammad Imran   Muhammad
	Waseem, CFA   Syed Sheeraz Ali

\* Actual Management Fees charged for the month is 0.97% based on average net assets (annualized).

Asset Allocation (% of Total Assets)			
	Jun'21	Jul'21	Aug'21
T-Bills*	10.4%	10.6%	61.9%
Cash	2.4%	71.0%	19.3%
PIB - Fixed*	84.2%	18.0%	18.1%
Others	3.0%	0.5%	0.8%
Leverage	Nil	Nil	Nil

<sup>\*</sup> Weighted Average Time to Maturity 0.34 years for PIBs and 0.28 years for T-Bills

Return vs	Benchmar	·k				
	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception
USSP-I (p.a)	9.66%	8.00%	6.08%	-	-	11.17%
Benchmark	7.48%	7.54%	7.39%	-	-	9.85%

Returns are annualized using the Morningstar Methodology

#### Disclosures regarding Sindh Workers Welfare Fund

During the month of August 2021, provisioning against Sindh Workers Welfare Fund by USSP-I amounting to Rs. 2.07 million has been reversed on the basis of clarification received from Sindh Revenue Board vide letter No. SRB/TP/70/2013/8772 dated August 12, 2021 addressed to Mutual Funds Association of Pakistan, received on August 13, 2021. This reversal of provision has contributed towards an unusual increase in NAV of the USSP-I 0.74%. This is one-off event and is not likely to be repeated in

Monthly Yield *													
	Sep'20	Oct'20	Nov'20	Dec'20	Jan'21	Feb'21	Mar'21	Apr'21	May'21	Jun'21	Jul'21	Aug'21	CYTD
USSP-I (p.a)	4.96%	6.36%	5.33%	5.84%	2.26%	0.11%	5.83%	9.11%	4.28%	5.71%	6.38%	17.14%	6.31%
Benchmark	7.16%	7.21%	7.19%	7.18%	7.25%	7.43%	7.66%	7.60%	7.51%	7.54%	7.48%	7.42%	7.49%

<sup>\*</sup> Returns are annualized using the Morningstar Methodology | For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR

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<sup>\* 12</sup>m Trailing | \*\* 12m Trailing, 3M PKRV yield is used as a risk-free rate

<sup>3</sup> This includes 0.16% representing government levy, SECP fee.

# **UBL Special Savings Fund**

UBL SPECIAL SAVINGS PLAN-II

Fund Managers Report - August 2021

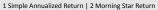




#### **Investment Objective**

The "UBL Special Savings Plan-II (USSP-II)" is an Allocation Plan under "UBL Special Savings Fund". The objective is to earn competitive regular return with capital preservation for unit holders who hold their investment for thirty six (36) Months from commencement of life of plan.

Fund Performance			
	USSP-II <sup>1</sup>	USSP-II <sup>2</sup>	Benchmark
FY-YTD (p.a.)	11.71%	12.29%	7.45%
August 2021 (p.a.)	16.10%	17.35%	7.42%
Since Inception (CAGR)		11.79%	9.81%
Standard Deviation*		0.81%	0.18%
Sharpe Ratio**		(0.62)	1.02
Expense Ratio 3   4		1.61%	
	Jul'21	Aug'21	%
Fund Size (PKR Mn)	582	585	0.50%
NAV (PKR)	102.3664	103.7665	1.37%

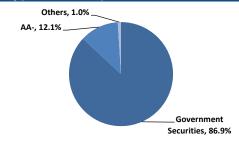


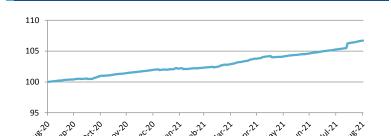
<sup>\* 12</sup>m Trailing | \*\* 12m Trailing, 3M PKRV yield is used as a risk-free rate

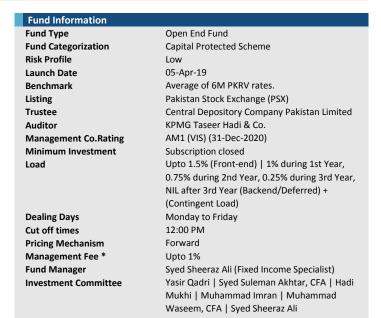
Selling & Marketing Expense PKR 0.33 mn. | 4 Annualized

#### Portfolio Quality (% of Total Assets)

Value of 100 Rupees invested 12 months ago







Actual Management Fees charged for the month is 1.00% based on average net assets (annualized).

Asset Allocation (% of Total Assets)			
	Jun'21	Jul'21	Aug'21
T-Bills*	0.0%	0.0%	57.6%
PIB - Fixed*	28.2%	29.1%	29.3%
Cash	70.6%	70.3%	12.1%
Others	1.2%	0.6%	1.0%
Leverage	Nil	Nil	Nil

 $<sup>^{\</sup>ast}$  Weighted Average Time to Maturity 0.55 years for PIBs and 0.26 years for T-Bills

Return vs	Benchmar	k				
	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception
USSP-II (p.a)	10.21%	8.65%	6.70%	-	-	11.79%
Benchmark	7.48%	7.54%	7.39%	-	-	9.81%

Returns are annualized using the Morningstar Methodology

#### Disclosures regarding Sindh Workers Welfare Fund

During the month of August 2021, provisioning against Sindh Workers Welfare Fund by USSP-II amounting to Rs. 3.87 million has been reversed on the basis of clarification received from Sindh Revenue Board vide letter No. SRB/TP/70/2013/8772 dated August 12, 2021 addressed to Mutual Funds Association of Pakistan, received on August 13, 2021. This reversal of provision has contributed towards an unusual increase in NAV of the USSP-II 0.66%. This is one-off event and is not likely to be repeated in the future.

Monthly Yield *													
	Sep'20	Oct'20	Nov'20	Dec'20	Jan'21	Feb'21	Mar'21	Apr'21	May'21	Jun'21	Jul'21	Aug'21	CYTD
USSP-II (p.a)	5.35%	6.59%	5.65%	6.17%	2.83%	1.79%	6.69%	11.00%	3.89%	6.03%	7.45%	17.35%	7.08%
Benchmark	7.16%	7.21%	7.19%	7.18%	7.25%	7.43%	7.66%	7.60%	7.51%	7.54%	7.48%	7.42%	7.49%

<sup>\*</sup>Returns are annualized using the Morningstar Methodology | For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR

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<sup>3</sup> This includes 0.16% representing government levy, SECP fee.

# **UBL Special Savings Fund**

**UBL SPECIAL SAVINGS PLAN-III** 

Fund Managers Report - August 2021





#### **Investment Objective**

The "UBL Special Savings Plan-III (USSP-III)" is an Allocation Plan under "UBL Special Savings Fund". The objective is to earn competitive regular return with capital preservation for unit holders who hold their investment for thirty six (36) Months from commencement of life of plan.

Fund Performance			
	USSP-III <sup>1</sup>	USSP-III <sup>2</sup>	Benchmark
FY-YTD (p.a.)	19.58%	21.24%	7.45%
August 2021 (p.a.)	30.95%	35.73%	7.42%
Since Inception (CAGR)		13.29%	9.73%
Standard Deviation*		2.14%	0.18%
Sharpe Ratio**		(0.01)	1.02
Expense Ratio <sup>3   4</sup>		2.20%	
	Jul'21	Aug'21	%
Fund Size (PKR Mn)	48	49	2.19%
NAV (PKR)	105.1212	107.8846	2.63%

<sup>1</sup> Simple Annualized Return | 2 Morning Star Return

Selling & Marketing Expense PKR 0.06 mn. | 4 Annualized.

# Portfolio Quality (% of Total Assets) Others, 1.1% AA-, 15.8% Government Securities, 83.1%





\* Actual Management Fees charged for the month is 1.00% based on average net assets (annualized).

Asset Allocation (% of Total Assets)			
	Jun'21	Jul'21	Aug'21
PIB - Fixed*	69.0%	57.6%	58.0%
T-Bills*	22.9%	25.9%	25.1%
Cash	5.3%	15.9%	15.8%
Others	2.8%	0.6%	1.1%
Leverage	Nil	Nil	Nil

<sup>\*</sup> Weighted Average Time to Maturity 1.09 years for PIBs and 0.12 years for T-Bills

Return vs I	Benchmark					
	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception
USSP-III (p.a)	16.14%	11.85%	7.18%	-	-	13.29%
Benchmark	7.48%	7.54%	7.39%	-	-	9.73%

Returns are annualized using the Morningstar Methodology

#### Disclosures regarding Sindh Workers Welfare Fund

During the month of August 2021, provisioning against Sindh Workers Welfare Fund by USSP-III amounting to Rs. 0.87 million has been reversed on the basis of clarification received from Sindh Revenue Board vide letter No. SRB/TP/70/2013/8772 dated August 12, 2021 addressed to Mutual Funds Association of Pakistan, received on August 13, 2021. This reversal of provision has contributed towards an unusual increase in NAV of the USSP-III 1.76%. This is one-off event and is not likely to be repeated in the future.

Monthly Yield *													
	Sep'20	Oct'20	Nov'20	Dec'20	Jan'21	Feb'21	Mar'21	Apr'21	May'21	Jun'21	Jul'21	Aug'21	CYTD
USSP-III (p.a)	4.59%	7.95%	5.26%	6.25%	-0.93%	-7.35%	7.22%	14.00%	2.47%	6.27%	8.29%	35.73%	7.77%
Benchmark	7.16%	7.21%	7.19%	7.18%	7.25%	7.43%	7.66%	7.60%	7.51%	7.54%	7.48%	7.42%	7.49%

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<sup>\* 12</sup>m Trailing | \*\* 12m Trailing, 3M PKRV yield is used as a risk-free rate

<sup>3</sup> This includes 0.16% representing government levy, SECP fee.

# **UBL Special Savings Fund**

**UBL SPECIAL SAVINGS PLAN-IV** 

Fund Managers Report - August 2021





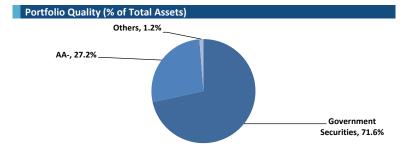
#### **Investment Objective**

The "UBL Special Savings Plan-IV (USSP-IV)" is an Allocation Plan under "UBL Special Savings Fund". The objective is to earn competitive regular return with capital preservation for unit holders who hold their investment for twenty four (24) Months from commencement of life of plan.

Fund Performance			
	USSP-IV <sup>1</sup>	USSP-IV <sup>2</sup>	Benchmark
FY-YTD (p.a.)	9.25%	9.61%	7.45%
August 2021 (p.a.)	13.27%	14.11%	7.42%
Since Inception (CAGR)		11.47%	9.63%
Standard Deviation*		0.61%	0.18%
Sharpe Ratio**		(2.52)	1.02
Expense Ratio 3   4		2.33%	
	Jul'21	Aug'21	%
Fund Size (PKR Mn)	170	134	-21.15%
NAV (PKR)	100.5210	101.6542	1.13%

<sup>1</sup> Simple Annualized Return | 2 Morning Star Return

Selling & Marketing Expense PKR 0.27 mn. | 4 Annualized.





<sup>\*</sup> Actual Management Fees charged for the month is 1.00% based on average net assets (annualized).

Asset Allocation (% of Total Assets)			
	Jun'21	Jul'21	Aug'21
T-Bills	0.0%	0.0%	71.6%
Cash	99.8%	99.4%	27.2%
Others	0.2%	0.7%	1.2%
Leverage	Nil	Nil	Nil

 $<sup>^{\</sup>ast}$  Weighted Average Time to Maturity 0.00 years for PIBs and 0.32 years for T-Bills

# Value of 100 Rupees invested 12 months ago 110 105 100 95 3that 3th

Return vs	Benchmark					
	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception
USSP-IV (p.a)	8.11%	6.55%	5.67%	-	-	11.47%
Benchmark	7.48%	7.54%	7.39%	-	-	9.63%

Returns are annualized using the Morningstar Methodology

#### Disclosures regarding Sindh Workers Welfare Fund

During the month of August 2021, provisioning against Sindh Workers Welfare Fund by USSP-IV amounting to Rs. 0.95 million has been reversed on the basis of clarification received from Sindh Revenue Board vide letter No. SRB/TP/70/2013/8772 dated August 12, 2021 addressed to Mutual Funds Association of Pakistan, received on August 13, 2021. This reversal of provision has contributed towards an unusual increase in NAV of the USSP-IV 0.58%. This is one-off event and is not likely to be repeated in the future.

Monthly Yield *													
	Sep'20	Oct'20	Nov'20	Dec'20	Jan'21	Feb'21	Mar'21	Apr'21	May'21	Jun'21	Jul'21	Aug'21	CYTD
USSP-IV (p.a)	4.64%	4.87%	4.90%	4.96%	4.21%	5.24%	4.39%	5.77%	4.89%	5.07%	5.29%	14.11%	6.09%
Benchmark	7.16%	7.21%	7.19%	7.18%	7.25%	7.43%	7.66%	7.60%	7.51%	7.54%	7.48%	7.42%	7.49%

\*Returns are annualized using the Morningstar Methodology | For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR

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<sup>\* 12</sup>m Trailing | \*\* 12m Trailing, 3M PKRV yield is used as a risk-free rate

<sup>3</sup> This includes 0.16% representing government levy, SECP fee.

# UBL Special Savings Fund UBL SPECIAL SAVINGS PLAN-V

Fund Managers Report - August 2021

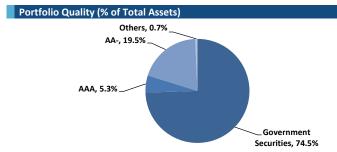


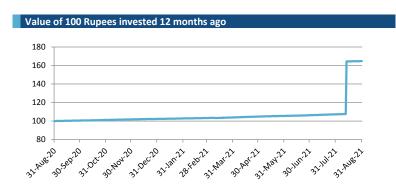


#### **Investment Objective**

The "UBL Special Savings Plan-V (USSP-V)" is an Allocation Plan under "UBL Special Savings Fund". The objective is to earn competitive regular return with capital preservation for unit holders who hold their investment for thirty six (36) Months from commencement of life of plan.

Fried Douformones			
Fund Performance	ucen v <sup>1</sup>	USSP-V <sup>2</sup>	Benchmark
	U33P-V	U33P-V	benchmark
FY-YTD (p.a.)	323.48%	1217.16%	7.45%
August 2021 (p.a.)	631.02%	15545.0%	7.42%
Since Inception (CAGR)		37.73%	9.08%
Standard Deviation*		52.76%	0.18%
Sharpe Ratio**		1.09	1.02
Expense Ratio 3   4		1.69%	
	Jul'21	Aug'21	%
Fund Size (PKR Mn)	29	45	53.59%
NAV (PKR)	103.9003	159.5837	53.59%
1 Simple Annualized Return   2 Morning Star Return			
* 12m Trailing   ** 12m Trailing, 3M PKRV yield is used a	s a risk-free rate		
3 This includes 0.09% representing government levy, SEC	P fee.		





Fund Information	
Fund Type	Open End Fund
Fund Categorization	Capital Protected Scheme
Risk Profile	Low
Launch Date	20-Nov-19
Benchmark	Average of 6M PKRV rates.
Listing	Pakistan Stock Exchange (PSX)
Trustee	Central Depository Company Pakistan Limited
Auditor	KPMG Taseer Hadi & Co.
Management Co.Rating	AM1 (VIS) (31-Dec-2020)
Minimum Investment	Subscription closed
Load	Upto 1% (Front-end)   0% to 2%
	(Backend/Deferred) + (Contingent Load)
Dealing Days	Monday to Friday
Cut off times	12:00 PM
Pricing Mechanism	Forward
Management Fee *	0.1%
Fund Manager	Syed Sheeraz Ali (Fixed Income Specialist)
Investment Committee	Yasir Qadri   Syed Suleman Akhtar, CFA   Hadi
	Mukhi   Muhammad Imran   Muhammad
	Waseem, CFA   Syed Sheeraz Ali

\* Actual Management Fees charged for the month is 0.62% based on average net assets (annualized).

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.5%
.9%
7%
Nil

<sup>\*</sup> Weighted Average Time to Maturity 0.00 years for PIBs and 0.17 years for T-Bills

Return vs I	Benchmark					
	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception
USSP-V (p.a)	484.63%	152.43%	64.72%	-	-	37.73%
Benchmark	7.48%	7.54%	7.39%	-	-	9.08%

Returns are annualized using the Morningstar Methodology

#### Disclosures regarding Sindh Workers Welfare Fund

During the month of August 2021, provisioning against Sindh Workers Welfare Fund by USSP-V amounting to Rs. 15.52 million has been reversed on the basis of clarification received from Sindh Revenue Board vide letter No. SRB/TP/70/2013/8772 dated August 12, 2021 addressed to Mutual Funds Association of Pakistan, received on August 13, 2021. This reversal of provision has contributed towards an unusual increase in NAV of the USSP-V 34.53%. This is one-off event and is not likely to be repeated in the future.

Monthly Yield *													
	Sep'20	Oct'20	Nov'20	Dec'20	Jan'21	Feb'21	Mar'21	Apr'21	May'21	Jun'21	Jul'21	Aug'21	CYTD
USSP-V (p.a)	6.87%	7.65%	7.27%	6.16%	6.39%	6.03%	7.04%	11.39%	8.66%	9.11%	10.89%	########	104.58%
Benchmark	7.16%	7.21%	7.19%	7.18%	7.25%	7.43%	7.66%	7.60%	7.51%	7.54%	7.48%	7.42%	7.49%

\*Returns are annualized using the Morningstar Methodology | For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR

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# UBL Special Savings Fund UBL SPECIAL SAVINGS PLAN-VI

Fund Managers Report - August 2021





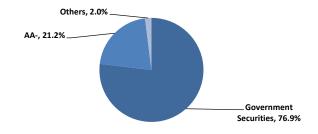
#### **Investment Objective**

The "UBL Special Savings Plan-VI (USSP-VI)" is an Allocation Plan under "UBL Special Savings Fund". The objective is to earn competitive regular return with capital preservation for unit holders who hold their investment for twenty four (24) Months from commencement of life of plan.

Fund Performance			
	USSP-VI <sup>1</sup>	USSP-VI <sup>2</sup>	Benchmark
FY-YTD (p.a.)	10.87%	11.38%	7.45%
August 2021 (p.a.)	14.72%	15.75%	7.42%
Since Inception (CAGR)		11.29%	9.32%
Standard Deviation*		0.72%	0.18%
Sharpe Ratio**		(0.16)	1.02
Expense Ratio 3   4		1.37%	
	L-II24	A=124	04
Frond Cine (DVD 84m)	Jul'21	Aug'21	4.25%
Fund Size (PKR Mn)	109	110	1.25%
NAV (PKR)	99.6428	100.8883	1.25%
1 Simple Annualized Return   2 Morning Star Return	urn		
* 12m Trailing   ** 12m Trailing, 3M PKRV yield i	s used as a risk-free rate		
3 This includes 0.16% representing government I	evy, SECP fee.		



Selling & Marketing Expense PKR 0.00 mn. | 4 Annualized.





Fund Information	
Fund Type	Open End Fund
Fund Categorization	Capital Protected Scheme
Risk Profile	Low
Launch Date	24-Oct-19
Benchmark	Average of 6M PKRV rates.
Listing	Pakistan Stock Exchange (PSX)
Trustee	Central Depository Company Pakistan Limited
Auditor	KPMG Taseer Hadi & Co.
Management Co.Rating	AM1 (VIS) (31-Dec-2020)
Minimum Investment	Subscription closed
Load	Upto 2% (Front-end)   0.7% during 1st Year,
	0.6% during 2nd Year, NIL after 2nd Year
Dealing Days	Monday to Friday
Cut off times	12:00 PM
Pricing Mechanism	Forward
Management Fee *	Upto 1%
Fund Manager	Syed Sheeraz Ali (Fixed Income Specialist)
Investment Committee	Yasir Qadri   Syed Suleman Akhtar, CFA   Hadi
	Mukhi   Muhammad Imran   Muhammad
	Waseem, CFA   Syed Sheeraz Ali

\* Actual Management Fees charged for the month is 1.00% based on average net assets (annualized).

Asset Allocation (% of Total Assets)			
	Jun'21	Jul'21	Aug'21
T-Bills*	0.0%	0.0%	43.8%
PIB - Fixed*	32.2%	33.2%	33.0%
Cash	66.9%	65.3%	21.2%
Others	1.0%	1.5%	2.0%
Leverage	Nil	Nil	Nil

 $^{st}$  Weighted Average Time to Maturity 0.35 years for PIBs and 0.20 years for T-Bills

Return vs E	Benchmark					
	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception
USSP-VI (p.a)	9.66%	8.39%	7.09%	-	-	11.29%
Benchmark	7.48%	7.54%	7.39%	-	-	9.32%

Returns are annualized using the Morningstar Methodology

#### Disclosures regarding Sindh Workers Welfare Fund

During the month of August 2021, provisioning against Sindh Workers Welfare Fund by USSP-VI amounting to Rs. 0.72 million has been reversed on the basis of clarification received from Sindh Revenue Board vide letter No. SRB/TP/70/2013/8772 dated August 12, 2021 addressed to Mutual Funds Association of Pakistan, received on August 13, 2021. This reversal of provision has contributed towards an unusual increase in NAV of the USSP-VI 0.66%. This is one-off event and is not likely to be repeated in

Monthly Yield *													
	Sep'20	Oct'20	Nov'20	Dec'20	Jan'21	Feb'21	Mar'21	Apr'21	May'21	Jun'21	Jul'21	Aug'21	CYTD
USSP-VI (p.a)	5.85%	6.32%	6.48%	6.70%	4.23%	5.13%	6.69%	8.88%	5.94%	6.18%	7.17%	15.75%	7.47%
Benchmark	7.16%	7.21%	7.19%	7.18%	7.25%	7.43%	7.66%	7.60%	7.51%	7.54%	7.48%	7.42%	7.49%

\*Returns are annualized using the Morningstar Methodology | For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR

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# **UBL Special Savings Fund - II**

UBL SPECIAL SAVINGS PLAN-VIII

Fund Managers Report - August 2021



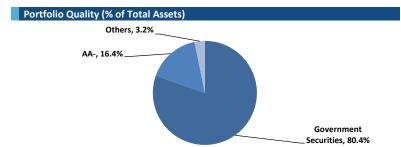


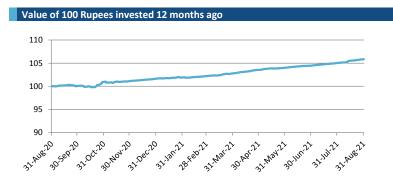
#### **Investment Objective**

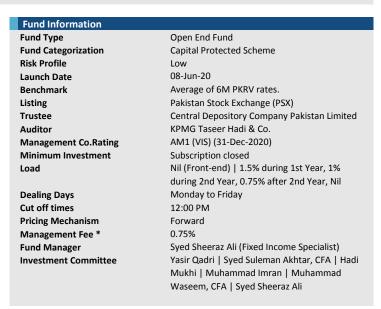
The "UBL Special Savings Plan-VIII (USSP-VIII)" is an Allocation Plan under "UBL Special Savings Fund - II". The objective is to earn competitive regular return with capital preservation for unit holders who hold their investment for thirty (30) Months & beyond from commencement of life of plan

Fund Performance			
	USSP-VIII <sup>1</sup>	USSP-VIII <sup>2</sup>	Benchmark
FY-YTD (p.a.)	7.89%	8.15%	7.45%
August 2021 (p.a.)	9.16%	9.55%	7.42%
Since Inception (CAGR)		8.05%	7.93%
Standard Deviation*		0.80%	0.18%
Sharpe Ratio**		(1.70)	1.02
Expense Ratio 3   4		1.83%	
	Jul'21	Aug'21	%
Fund Size (PKR Mn)	138	139	0.78%
NAV (PKR)	100.8245	101.6089	0.78%
1 Simple Annualized Return   2 Morning Star Re	turn		
* 12m Trailing   ** 12m Trailing, 3M PKRV yield	is used as a risk-free rate		

Selling & Marketing Expense PKR 0.00 mn. | 4 Annualized.







<sup>\*</sup> Actual Management Fees charged for the month is 0.75% based on average net assets (annualized).

	(		
Asset Allocation (% of Total Assets)			
	Jun'21	Jul'21	Aug'21
PIB - Fixed*	58.7%	46.2%	46.0%
T-Bills*	36.9%	36.9%	34.4%
Cash	1.5%	14.0%	16.4%
Others	2.9%	2.9%	3.2%
everage	Nil	Nil	Nil
* Weighted Average Time to Maturity 0.49 years for PIBs and 0	.16 years for T-Bills		

Return vs B	enchmark					
	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception
USSP-VIII (p.a)	7.22%	7.21%	5.84%	-	-	8.05%
Benchmark	7.48%	7.54%	7.39%	-	-	7.93%

Returns are annualized using the Morningstar Methodology

#### Disclosures regarding Sindh Workers Welfare Fund

During the month of August 2021, provisioning against Sindh Workers Welfare Fund by USSP-VIII amounting to Rs. 0.29 million has been reversed on the basis of clarification received from Sindh Revenue Board vide letter No. SRB/TP/70/2013/8772 dated August 12, 2021 addressed to Mutual Funds Association of Pakistan, received on August 13, 2021. This reversal of provision has contributed towards an unusual increase in NAV of the USSP-VIII 0.21%. This is one-off event and is not likely to be repeated in the future.

Monthly Yield *													
	Sep'20	Oct'20	Nov'20	Dec'20	Jan'21	Feb'21	Mar'21	Apr'21	May'21	Jun'21	Jul'21	Aug'21	CYTD
USSP-VIII (p.a)	1.09%	10.46%	2.21%	6.24%	3.14%	3.68%	6.91%	9.41%	5.37%	5.32%	6.76%	9.55%	6.27%
Benchmark	7.16%	7.21%	7.19%	7.18%	7.25%	7.43%	7.66%	7.60%	7.51%	7.54%	7.48%	7.42%	7.49%

Returns are annualized using the Morningstar Methodology | For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR

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<sup>3</sup> This includes 0.13% representing government levy, SECP fee.

# **UBL Retirement Savings Fund**

Fund Managers Report - August 2023



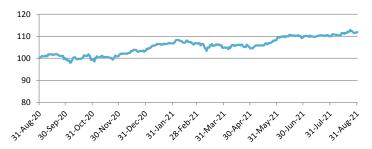


#### **Investment Objective**

URSF is an open-end fund that aims to provide a secure source of savings and regular income after retirement to the Participants. The Participants would ontribute to the Fund during their working life and would typically withdraw from the Fund on or after retirement.

FY-YTD August 2021 Simple annualization methodology used for FY-YTD August 2021 Since Inception (CAGR)-(p.a.) Returns have been annualized using Morning Fund Size (PKR Mn) NAV (PKR) URSF Debt (% of Total Assets	10.53% p.a 15.05% p.a 9.74% gstar Methodology 970 286.44	Money Market 7.97% p.a. 10.19% p.a. larket Sub-Fund 8.24% p.a. 10.68% p.a. 7.45%  1,113 225.63	2.45% 2.24% 2.24% 2.45% 2.24% 20.54% 1,710 829.01	2.98% 1.03% 2.98% 1.03% 6.30% 15 156.93
August 2021 Simple annualization methodology used for FY-YTD August 2021 Since Inception (CAGR)-(p.a.) Returns have been annualized using Morning Fund Size (PKR Mn) NAV (PKR)	14.10% p.a Debt and Money M 10.53% p.a 15.05% p.a 9.74% gstar Methodology 970 286.44	10.19% p.a.  larket Sub-Fund 8.24% p.a. 10.68% p.a. 7.45%  1,113	2.24% 2.45% 2.24% 20.54% 1,710	1.03% 2.98% 1.03% 6.30%
Simple annualization methodology used for FY-YTD August 2021 Since Inception (CAGR)-(p.a.) Returns have been annualized using Morning Fund Size (PKR Mn) NAV (PKR)	Debt and Money M 10.53% p.a 15.05% p.a 9.74% gstar Methodology 970 286.44	8.24% p.a. 10.68% p.a. 7.45%	2.45% 2.24% 20.54% 1,710	2.98% 1.03% 6.30%
FY-YTD August 2021 Since Inception (CAGR)-(p.a.) Returns have been annualized using Morning Fund Size (PKR Mn) NAV (PKR)	10.53% p.a 15.05% p.a 9.74% gstar Methodology 970 286.44	8.24% p.a. 10.68% p.a. 7.45% 1,113	2.24% 20.54% 1,710	1.03% 6.30%
August 2021 Since Inception (CAGR)-(p.a.) Returns have been annualized using Morning Fund Size (PKR Mn) NAV (PKR)	15.05% p.a 9.74% gstar Methodology 970 286.44	10.68% p.a. 7.45% 1,113	2.24% 20.54% 1,710	1.03% 6.30%
Since Inception (CAGR)-(p.a.) Returns have been annualized using Morning Fund Size (PKR Mn) NAV (PKR)	9.74% gstar Methodology 970 286.44	7.45% 1,113	20.54%	6.30%
Returns have been annualized using Morning Fund Size (PKR Mn) NAV (PKR)	gstar Methodology 970 286.44	1,113	1,710	15
Fund Size (PKR Mn) NAV (PKR)	970 286.44	•	•	
NAV (PKR)	286.44	•	•	
· ,		225.63	829.01	156.93
URSF Debt (% of Total Assets	s)			
		Jun'21	Jul'21	Aug'21
T-Bills		0.0%	26.5%	35.7%
PIB - Floater		33.8%	42.6%	30.7%
PIB - Fixed		2.3%	0.4%	14.7%
Cash		51.7%	23.4%	10.6%
Term Finance Certificates/ Sukul	ks	4.8%	5.9%	5.7%
Placements with Banks		6.3%	0.0%	0.0%
Others		1.1%	1.3%	2.6%
URSF Money Market (% of To	otal Assets)			
		Jun'21	Jul'21	Aug'21
T-Bills		0.0%	91.4%	65.5%
Placements with Banks		17.4%	0.0%	8.9%
Cash		81.6%	7.9%	4.5%
Others		1.0%	0.8%	21.2%
URSF Equity (% of Total Asse	ts)			
		Jun'21	Jul'21	Aug'21
Equities		86.0%	91.8%	95.1%
Cash		11.0%	6.7%	4.2%
Others		3.0%	1.6%	0.7%
URSF Commodity (% of Total	Assets)			
		Jun'21	Jul'21	Aug'21
Gold		80.1%	82.0%	83.1%
Cash		79.3%	80.5%	80.7%
Others		-59.4%	-62.5%	-63.8%

#### Value of 100 Rupees invested (medium volatility allocation\*) 12 months ago



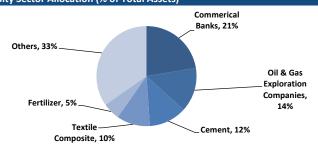
<sup>\* 50%</sup> Equity, 40% Debt, 10% Money Market

of t-bills and cash assets of the fund

#### **Fund Information Fund Type** Open End Fund **Fund Categorization** Voluntary Pension Scheme **Risk Profile** Allocation dependent **Launch Date** 19-May-10 **Benchmark** Trustee Central Depository Company Pakistan Limited Auditor Yousuf Adil Chartered Accountants **Pension Manager Rating** AM1 (VIS) (31-Dec-2020) **Minimum Investment** Rs. 500/- Initial | Subsequent Upto 3% (Front-end), Nil (Back-end) Load **Dealing Days** Monday to Friday **Cut off times** 3:00 PM | 4:00 PM (Fri) **Pricing Mechanism** Forward Management Fee 1.5% p.a. **Fund Manager** Syed Sheeraz Ali (Fixed Income Specialist) Mubashir Anis, CFA (Equity Specialist) Yasir Qadri | Syed Suleman Akhtar, CFA | Hadi Investment Committee

Irfan Nepal

Equity Sector Allocation (% of Total Assets)



Mukhi | Muhammad Imran | Mubashir Anis, CFA | Muhammad Waseem, CFA | Syed Sheeraz Ali |

Return						
	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception
URSF-DSF <sup>1</sup>	9.64%	8.04%	6.45%	9.65%	7.63%	9.74%
URSF-MSF <sup>1</sup>	7.46%	6.60%	6.00%	8.38%	6.82%	7.45%
URSF-ESF <sup>2</sup>	2.62%	5.46%	17.29%	23.73%	35.99%	729.01%
URSF-CSF <sup>2</sup>	-3.12%	4.98%	-5.63%	42.28%	38.64%	56.93%

1 Debt and Money Market Sub-Fund returns have been annualized using Morningstar Methodology | 2 Returns are on absolute basis.

Top Ten Equity Holdings (% o	of Total Assets)	
Mari Petroleum Co. Ltd.	7.67% Kohinoor Textile Mills Ltc	3.98%
Lucky Cement Ltd.	5.33% Fauji Fertilizer Co. Ltd.	3.96%
The Hub Power Co. Ltd.	4.72% Bank AL Habib Ltd.	3.65%
Habib Bank Ltd.	4.68% United Bank Ltd.	3.50%
Kohat Cement Co. Ltd.	4.07% Pakistan Petroleum Ltd.	3.44%

#### Disclosures regarding Sindh Workers Welfare Fund

During the month of August 2021, provisioning against Sindh Workers Welfare Fund by URSF-CSF amounting to Rs. 0.13 million, URSF-DSF amounting to Rs. 5.64 million, URSF-ESF amounting to Rs. 25.23 million, URSF-MMSF amounting to Rs. 4.48 million, has been reversed on the basis of clarification received from Sindh Revenue Board vide letter No. SRB/TP/70/2013/8772 dated August 12, 2021 addressed to Mutual Funds Association of Pakistan, received on August 13, 2021. This reversal of provision has contributed towards an unusual increase in NAV of the URSF-CSF 0.89%, URSF-DSF 0.59%, URSF-ESF 1.46%, URSF-MMSF 0.39%. This is one-off event and is not likely to be repeated in the future.

Monthly Yield													
	Sep'20	Oct'20	Nov'20	Dec'20	Jan'21	Feb'21	Mar'21	Apr'21	May'21	Jun'21	Jul'21	Aug'21	CYTD
URSF-DSF (p.a)*	5.91%	3.29%	5.41%	4.46%	5.08%	5.03%	5.77%	7.17%	6.50%	7.83%	6.18%	15.05%	7.31%
URSF-MSF(p.a)*	5.16%	5.20%	5.32%	6.20%	5.28%	5.16%	5.46%	6.19%	5.63%	5.87%	5.86%	10.68%	6.27%
URSF-ESF	-1.53%	-0.61%	3.03%	4.44%	5.88%	-0.25%	-4.04%	-1.11%	8.29%	0.17%	0.20%	2.24%	11.38%
URSF-CSF	-3.36%	-0.63%	-4.15%	5.57%	-2.46%	-5.16%	-0.84%	2.85%	6.26%	-5.93%	1.93%	1.03%	-2.88%
* Returns are annualized using the Morning	star Methodology	For periodic r	eturns as per SE	CP's SCD Cirular	No. 16 of 2014,	refer to the end o	f this FMR						

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## **Historical Performance**

FY'17 FY'18

USSF - (USSP-I)

Benchmark

FY'19 FY'20

11.0% 12.1%

22.3%

5.5%

FY'21

7.3%

4.4%

Fund Managers Report - August 2021



The periodic returns for the funds have been presented below as per SECP's SCD Circular No. 16 dated July 03, 2014. The returns presented below are:

- Yearly returns for the last five fiscal years, and
- Absolute returns for every fiscal year since inception

The returns have been annualized for money market, income and aggressive income schemes where the performance evaluation period is less than one year.

		Years

Last 3 and 5 Fiscal Years													
	FY'17	FY'18	FY'19	FY'20	FY'21		FY'17	FY'18	FY'19	FY'20	FY'21		
ULPF	6.2%	5.5%	8.7%	12.6%	7.0%	USSF - (USSP-II)	-	-	3.6%	22.6%	5.0%		
Benchmark	5.2%	5.4%	8.7%	11.7%	6.7%	Benchmark	-	-	11.5%	12.1%	7.3%		
	End a E	Evil 4 O	ENILLO	Evilan	mulaa		=344=	mula o	ENGL O	EV/20	mulas		
110.00.05	FY'17	FY'18	FY'19	FY'20	FY'21	LICCE (LICCE III)	FY'17	FY'18	FY'19	FY'20	FY'21		
UMMF Benchmark	5.4% 5.3%	5.1% 5.4%	8.5% 8.7%	12.1% 11.7%	6.3% 6.7%	USSF - (USSP-III) Benchmark	-	-	2.5% 12.1%	24.8% 12.1%	3.7% 7.3%		
Benchmark	5.5%	5.4%	8.7%	11.7%	0.7%	benchmark	-	-	12.1%	12.1%	7.3%		
	FY'17	FY'18	FY'19	FY'20	FY'21		FY'17	FY'18	FY'19	FY'20	FY'21		
UGSF	4.8%	4.7%	7.6%	14.8%	5.6%	USSF - (USSP-IV)	-	-	7.9%	19.3%	4.7%		
Benchmark	5.8%	6.2%	10.0%	12.1%	7.3%	Benchmark	-	-	12.8%	12.1%	7.3%		
	FY'17	FY'18	FY'19	FY'20	FY'21		FY'17	FY'18	FY'19	FY'20	FY'21		
UIOF	4.7%	4.3%	8.5%	15.8%	6.4%	USSF - (USSP-V)	-	-	-	16.6%	7.3%		
Benchmark	5.9%	6.2%	10.1%	12.1%	7.3%	Benchmark	-	-	-	11.7%	7.3%		
	FY'17	FY'18	FY'19	FY'20	FY'21		FY'17	FY'18	FY'19	FY'20	FY'21		
UGIF	6.8%	5.2%	7.9%	13.6%	10.9%	USSF - (USSP-VI)		- L1 10	L1 13	17.6%	5.8%		
Benchmark	6.2%	6.4%	10.5%	12.0%	7.5%	Benchmark	-	-	_	11.9%	7.3%		
					,								
	FY'17	FY'18	FY'19	FY'20	FY'21		FY'17	FY'18	FY'19	FY'20	FY'21		
UAAF	14.5%	-0.1%	-1.7%	11.3%	16.5%	UFPF - (UAPPP-III)	-	-	0.4%	1.0%	5.7%		
Benchmark	9.6%	7.9%	-2.7%	11.0%	19.5%	Benchmark	-	-	1.4%	2.2%	6.9%		
	FY'17	FY'18	FY'19	FY'20	FY'21	URSF	FY'17	FY'18	FY'19	FY'20	FY'21		
USF	30.1%	-10.1%	-16.3%	4.9%	31.7%	Debt Sub Fund	4.4%	4.6%	7.6%	14.8%	5.9%		
Benchmark	22.8%	-10.0%	-19.1%	1.5%	37.6%	Money Market Sub Fund	4.5%	4.4%	7.9%	11.5%	5.4%		
				,		Equity Sub Fund	30.1%	-12.4%	-17.6%	7.9%	37.8%		
						Commodity Sub Fund	-1.1%	1.2%	8.6%	25.7%	-2.4%		
	FY'17	FY'18	FY'19	FY'20	FY'21								
UDEF	-	-1.9%	-17.6%	6.6%	37.4%								
Benchmark	-	-0.5%	-19.1%	1.5%	37.6%								
	End a E	mula o	ENILLO	Evilan	mulaa								
HECE	FY'17	FY'18	FY'19	FY'20	FY'21								
UFSF Benchmark	-	-8.8% -10.0%	-12.1% -19.1%	-15.3% 1.5%	20.7% 37.6%								
Dentillidik	-	-10.0%	-19.1%	1.5%	37.0%								
	FY'17	FY'18	FY'19	FY'20	FY'21								
UBLP-ETF	-	-	-	6.2%	24.6%								
Benchmark	-	-	-	6.5%	27.7%								

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# **Historical Performance**

Disclosure as per SECP's SCD Circular No. 16, 2014

Fund Managers Report - August 2021



The periodic returns for the funds have been presented below as per SECP's SCD Circular No. 16 dated July 03, 2014. The returns presented below are:

- Yearly returns for the last five fiscal years, and
- Absolute returns for every fiscal year since inception

The returns have been annualized for money market, income and aggressive income schemes where the performance evaluation period is less than one year.																	
	Since Inception Absolute Returns																
ULPF vs I	Benchmar	k (Fund re	eturn in to	p row)					USSF - (U	SSP-II) vs	Benchma	rk (Fund ı	return in t	op row)			
FY'13	FY'14	FY'15	FY'16	FY'17	FY'18	FY'19	FY'20	FY'21	FY'13	FY'14	FY'15	FY'16	FY'17	FY'18	FY'19	FY'20	FY'21
50.3%	62.3%	76.2%	85.9%	97.4%	108.4%	126.4%	155.1%	172.9%	-	-	-	-	-	-	1.4%	24.4%	30.6%
44.9%	56.8%	68.9%	78.1%	87.5%	97.5%	114.8%	140.0%	156.1%	-	-	-	-	-	-	4.4%	17.1%	25.7%
UMMF v	s Benchm	ark (Fund	return in	top row)					USSF - (U	SSP-III) vs	Benchma	ark (Fund	return in	top row)			
FY'13	FY'14	FY'15	FY'16	FY'17	FY'18	FY'19	FY'20	FY'21	FY'13	FY'14	FY'15	FY'16	FY'17	FY'18	FY'19	FY'20	FY'21
32.8%	43.2%	54.6%	62.6%	71.5%	80.2%	95.6%	119.4%	133.2%	-	-	-	-	-	-	0.5%	25.6%	30.2%
34.9%	47.8%	60.1%	69.7%	78.8%	88.4%	104.9%	129.0%	144.3%	-	-	-	-	-	-	2.4%	14.8%	23.2%
		•	eturn in to								Benchma	•					
FY'13	FY'14	FY'15	FY'16	FY'17	FY'18	FY'19	FY'20	FY'21	FY'13	FY'14	FY'15	FY'16	FY'17	FY'18	FY'19	FY'20	FY'21
22.3%	32.3%	52.8%	66.5%	74.5%	82.8%	96.5%		138.5%	-	-	-	-	-	-	0.6%	20.1%	25.8%
19.8%	30.4%	41.0%	49.2%	57.9%	67.7%	84.6%	107.0%	122.1%	-	-	-	-	-	-	1.0%	13.3%	21.6%
									11005 (11								
			eturn in to		EV/40	EVIAO	EVIDO	EVIDA			Benchma				EVIAO	EVIDO	EVIDA
FY'13	FY'14	FY'15	FY'16	FY'17	FY'18	FY'19	FY'20	FY'21	FY'13	FY'14	FY'15	FY'16	FY'17	FY'18	FY'19	FY'20	FY'21
2.4%	9.5%	21.4%	30.8%	37.0%	42.9%	55.0%	79.5%	91.1%	-	-	-	-	-		-3.1%	- 0.20/	21.3%
2.1%	11.0%	20.6%	28.6%	36.2%	44.7%	59.3%	78.8%	91.8%	-	-	-	-	-	-	-	9.2%	17.2%
LIGIE ve E	Ronchmar	k (Eund re	eturn in to	n rowl					HSSE - /II	ISSD_VI\ w	Benchma	ork (Eund	roturn in	ton rowl			
FY'13	FY'14	FY'15	FY'16	FY'17	FY'18	FY'19	FY'20	FY'21	FY'13	FY'14	FY'15	FY'16	FY'17	FY'18	FY'19	FY'20	FY'21
27.4%	50.8%	68.8%	89.2%	102.0%	112.5%		160.7%	188.9%	F1 13	F1 14	F1 13	F1 10	F1 1/	F1 10	-1.6%		22.6%
123.8%	145.2%	168.7%	187.1%	204.8%	224.8%	258.7%	302.1%		-						-1.076	10.7%	18.8%
123.070	143.270	100.770	107.170	204.070	224.070	250.770	302.170	332.770								10.770	10.070
UAAF vs	Benchma	rk (Fund r	eturn in to	op row)					UAPPP-II	l vs Bench	ımark (Fu	nd return	in top ro	w)			
FY'13	FY'14	FY'15	FY'16	FY'17	FY'18	FY'19	FY'20	FY'21	FY'13	FY'14	FY'15	FY'16	FY'17	FY'18	FY'19	FY'20	FY'21
-	13.5%	39.2%	56.4%	79.0%	78.8%	75.7%	95.5%	127.6%	-	-	-	-	-	-	0.4%	1.4%	7.2%
-	13.8%	26.9%	36.8%	49.9%	61.8%	57.5%	74.8%	108.9%	-	-	-	-	-	-	1.4%	3.6%	10.8%
USF vs B	enchmark	(Fund ret	turn in top	row)					URSF								
FY'13	FY'14	FY'15	FY'16	FY'17	FY'18	FY'19	FY'20	FY'21	FY'13	FY'14	FY'15	FY'16	FY'17	FY'18	FY'19	FY'20	FY'21
136.7%	211.2%	279.8%	333.0%	463.6%	406.5%	324.1%	344.8%	486.0%	Debt Sub	Fund							
80.9%	149.8%	183.5%	204.9%	274.5%	237.1%	172.6%	176.8%	280.9%	36.4%	47.1%	75.6%	97.3%	105.9%	115.5%	131.7%	166.1%	181.6%
									Money N	/larket Su	b Fund						
UDEF vs	Benchmai	rk (Fund r	eturn in to	op row)					33.8%	43.4%	53.8%	60.9%	68.2%	75.5%	89.4%	111.1%	122.6%
FY'13	FY'14	FY'15	FY'16	FY'17	FY'18	FY'19	FY'20	FY'21	Equity Su								
-	-	-	-	-	-1.9%	-19.1%	-13.8%	18.4%			381.6%	479.5%	654.0%	560.5%	444.2%	487.4%	709.2%
-	-	-	-	-	-0.5%	-19.5%	-18.3%	12.4%	Commod	ity Sub Fu						==	
		. /= .		,					-	3.3%	0.4%	14.2%	13.0%	14.4%	24.2%	56.1%	52.4%
FY'13		FY'15	eturn in to		FY'18	FY'19	FY'20	FY'21									
- FY 13	FY'14	- FY 15	FY'16	FY'17	-8.8%	-19.8%	-32.1%	-18.0%									
		-	-	-	-10.0%	-19.8%	-26.1%	1.7%									
-	-	_	-	_	-10.076	-27.270	-20.1/6	1.770									
LIBI P-FTI	F vs Bench	mark (Fu	nd return	in ton ro	w)												
FY'13	FY'14	FY'15	FY'16	FY'17	FY'18	FY'19	FY'20	FY'21									
-	-	-	-	-	-	-	1.6%	32.4%									
-	-	-	-	-	-	-	21.7%	197.9%									
USSF - (U	ISSP-I) vs I	Benchmai	rk (Fund re	eturn in t	op row)												
FY'13	FY'14	FY'15	FY'16	FY'17	FY'18	FY'19	FY'20	FY'21									
-	-	-	-	-	-1.9%	-	26.7%	32.2%									
-	-	-	-	-	-	6.9%	19.9%	28.7%									

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