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All investments in mutual funds and pension funds are subject to market risks. Past performance is not necessarily indicative of the future results. Please read the Offering Document to understand the investment policies and the risks involved. Withdrawal from pension fund before retirement shall have tax implications".

### Market Review & Outlook

Fund Managers Report - October'17

Managed by: UBL Fund Managers Limited



#### From the CIO's Desk

October proved to be another depressing month for the local equity market as reflected in 6.6% decline in the benchmark KSE 100 Index during the month. Continued political impasse, external account concerns and rocky US Pakistan relationship kept investors vary of the stock market. Incorporating the latest correction, the Index is down 25% from its peak hit in May'17, in contrast to double digit returns posted by regional peers during the same period. Foreign investors stood as net sellers during the month, offloading shares amounting to USD 8.9mn, while local banks and individuals mopped up shares worth USD 32.2mn and 17.6mn respectively. Mutual funds sold shares worth USD 24.9mn in October. The decline was broad based, while cyclical sectors remained laggards with Cements (-14.0%), Autos (-12.9%), Engineering (-12.8%) and Glass (-10.7%) posting double digit correction.

Inflationary pressures continued to remain at bay with headline inflation clocking at 3.8% in October and averaging 3.5% for 4MFY18, well below full year target of 6.0%. However, external account position remained worrisome with September current account deficit coming at USD956mn. The current account deficit for 1Q stood at USD 3.6bn (up 117%YoY) mainly on account of higher trade deficit. On a positive note, some policy action, in the form of regulatory duties on non-essential items, has been initiated to rein in external account pressures. Furthermore, to shore up foreign exchange reserves position, the government is looking to finalize issue of Eurobond and Sukuk before December-end. On GDP growth, overall trajectory remains encouraging as captured in decent performance of major crops, strong LSM numbers (up 11.3%) for 2MFY18, improving energy situation and further progress on CPEC-related projects.

On a note of caution, oil prices have been resurgent off late with Brent crossing USD 60/barrel on account of strong global demand, growing consensus between OPEC and non-OPEC oil exporters to hold back 1.8mnbpd in oil production beyond March 2018 and decline in US drilling activity amid shareholder pressure on oil companies to improve earnings. The recent anti-corruption crackdown, including high-profile arrests, in Saudi Arabia has added further uncertainty to oil prices outlook. Any sustained and sharp increase in oil prices will be negative for the domestic economy given Pakistan's heavy reliance on imports to meet its energy needs.

The PSX currently trades at a PE of ~8.0x, a steep discount of ~46% to regional peers, offering a dividend yield of ~5.7% compared to ~2.2% on average in the Asia-Pacific region. The earnings yield comes to ~12.5%, a ~640bps premium over short-term government paper. We believe GoP's current policy measures and further efforts will allay worsening twin deficits situation. Pakistan's high GDP growth, incoming investments from USD 62bn CPEC project, robust LSM growth, low inflation & interest rate environment, growing private sector credit off-take and better security situation creates a conducive environment for investments. The aforesaid factors have strengthened the overall outlook for Pakistan as supported by recent credit rating update by Standard and Poor's. We believe market fundamentals are intact and as soon as political noise subsides, we expect the equity market to post robust double-digit returns over 1-year time horizon.

We recommend our investors to invest in our equity funds as per their risk appetite and return expectations. For instance, our Al-Ameen Islamic Asset Allocation Fund (AIAAF) offers an appropriate strategy for investors with low to moderate risk tolerance. This fund invests in a diversified portfolio of stocks, Sukuks, and Islamic money market instruments. It has the potential to earn returns well above those of Money Market Funds and Income Funds, while limiting risk by investing no more than 40% of its assets in stocks at any point in time. For those, with higher risk tolerance and return expectations, we have Al-Ameen Shariah Stock Fund which offers pure exposure to the domestic equity market.

We strongly recommend our investors to also invest in Islamic Voluntary Pension Schemes (Al-Ameen Islamic Retirement Savings Fund) in order to avail tax benefits, grow their long-term savings and achieve retirement security. For those with a longer investment horizon, we recommend a high exposure to Equity Sub-Fund of the Scheme. We have been following an aggressive investment strategy in this Sub-Fund considering its long time horizon and low liquidity/redemption pressures. The strategy has performed well and the Equity Sub-Fund has generated an absolute return of 513.15% (KMI-30 Index: 332.69%) since inception. This translates to an average annualized return of 27.42% p.a. (KMI-30 Index: 21.62% p.a.) - thus outperforming the KSE-100 Index by a significant margin.

Syed Suleman Akhtar, CFA Chief Investment Officer UBL Fund Managers

Sr.					Incontinu	Return (net of all expenses including Management Fee)				
No.	Fund Category	Fund Name	Symbol	Fund size	Inception date		CYTD (%)	Since Inception CAGR (%)		
						Fund	Benchmark	Fund	Benchmark	
1	Equity	UBL Stock Advantage Fund	USF	6,135	4-Aug-06	-10.48%	-17.13%	15.03%	10.85%	
2	Money Market	UBL Money Market Fund	UMMF	1,009	14-Oct-10	5.61%	5.23%	8.19%	8.86%	
3	Islamic Income	Al-Ameen Islamic Sovereign Fund	AISF	1,106	7-Nov-10	3.10%	4.77%	7.53%	6.57%	
4	Islamic Asset Allocation	Al-Ameen Islamic Asset Allocation Fund	AIAAF	8,153	10-Dec-13	-2.12%	6.91%	10.62%	10.03%	
5	Islamic Fund of Funds Scheme	Al-Ameen Islamic Financial Planning Fund Al-Ameen Islamic Active Allocation Plan - III	AIFPF AIActAP-III	1,547	23-Dec-15	-10.04%	-12.33%	8.84%	9.72%	
6	Islamic Fund of Funds Scheme	Al-Ameen Islamic Financial Planning Fund Al-Ameen Islamic Active Allocation Plan - IV	AIFPF AIActAP-IV	1,371	29-Mar-16	-10.38%	-12.71%	9.40%	8.61%	
7	Islamic Fund of Funds Scheme	Al-Ameen Islamic Financial Planning Fund Al-Ameen Islamic Active Allocation Plan - V	<b>AIFPF</b> AIActAP-V	1,795	15-Aug-16	-10.47%	-13.25%	1.69%	-0.65%	

All Net Assets / Fund Size as appearing in respective Fund Manager Reports are exclusive of Fund of Funds (FoF) Returns of periods greater than one year have been annualized using the Morningstar Methodology The calculation of performance does not include cost of sales load.



## **UBL Money Market Fund**

Fund Managers Report - October'17

# Fund Managers Savings | Mutual Funds | Advisory

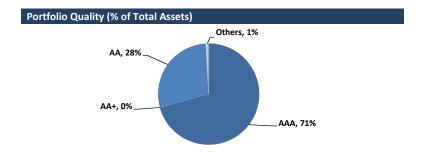
#### **Investment Objective**

The objective of UBL Money Market Fund is to generate competitive returns within a low risk portfolio to provide a regular stream of income and easy liquidity to its investors by investing a major chunk of the portfolio in short term government securities.

Fund Performance			
	UMMF <sup>1</sup>	UMMF <sup>2</sup>	Benchmark
FY-YTD (p.a.)	4.72%	4.79%	5.17%
October 2017 (p.a.)	4.93%	5.04%	5.16%
Since Inception (CAGR)		8.19%	8.86%
Standard Deviation*		0.72%	0.05%
Sharpe Ratio**		(0.80)	(14.43)
Weighted Avg Time to Maturity		9 Day	'S
Expense Ratio <sup>3</sup>		0.59%	
	Sep'17	Oct'17	%∆
Fund Size excluding FoFs (PKR Mn)	1,035	1,009	-2.47%
NAV (PKR)	101.6379	102.0631	0.42%

 $<sup>^{1}</sup>$  Simple Annualized Return  $\mid$   $^{2}$  Morning Star Return

**Note**: Benchmark has been changed effective from October 2016; Previously 75% 3M PKRV + 25% 3M TDR (with AA or better banks)





Fund Information	
Fund Type	Open-end
Fund Categorization	Money Market
Risk Profile	Low
Launch Date	14-Oct-10
Benchmark	70% Average of 3M PKRV rates + 30% 3M
	average deposit rate of three 3 AA rated
	scheduled Banks as selected by MUFAP
Listing	Pakistan Stock Exchange (PSX)
Trustee	Central Depository Company (CDC)
Auditor	KPMG – Taseer Hadi & Co
Management Co.Rating	AM2++ (JCR-VIS)
Fund Stability Rating	AA (JCR-VIS)
Minimum Investment	Rs. 500
Load	1% (Front-end)
Dealing Days	Monday to Friday
Cut off times	Issuance: 4:00 PM (Mon-Fri)
	Redemption: 9:30 AM (Mon-Fri)
Pricing Mechanism	Backward
Management Fee	1% p.a.
Fund Manager	Syed Sheeraz Ali
Investment Committee	Yasir Qadri   Syed Suleman Akhtar, CFA
Members	Farhan Bashir Khan   Syed Sheeraz Ali

Asset Allocation (% of Total Assets)	Aug'17	Sep'17	Oct'17
Placements with Banks	0%	0%	10%
Placements with DFIs	0%	0%	0%
PIB	0%	0%	0%
GOP Ijarah Sukuk	0%	0%	0%
T-Bills	0%	0%	0%
Cash	99%	99%	90%
Others	1%	1%	1%
Leverage	Nil	Nil	Nil

Total amount invested by FoFs is PKR 0.00 Mn

	3 Months	Months 6 Months 4.85% 4.84%		3 Years	5 Years	Since Inception	
UMMF (p.a)	4.85%	4.84%	5.38%	5.76%	6.61%	8.19%	
Benchmark	5.17%	5.19%	5.23%	6.03%	7.39%	8.86%	

Returns are annualized using the Morningstar Methodology

#### **Disclosures regarding Sindh Workers Welfare Fund**

The Fund/Scheme has maintained provisions against Sindh Workers' Welfare Fund liability to the tune of Rs. 1,607,745, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 0.16/0.16%.

Monthly Yield*	Nov'16	Dec'16	Jan'17	Feb'17	Mar'17	Apr'17	May'17	Jun'17	Jul'17	Aug'17	Sep'17	Oct'17	CYTD
UMMF	4.39%	4.14%	14.04%	4.09%	4.10%	4.98%	4.22%	5.68%	4.62%	4.74%	4.77%	5.04%	5.61%
Benchmark	5.26%	5.29%	5.25%	5.27%	5.28%	5.31%	5.23%	5.22%	5.19%	5.17%	5.17%	5.16%	5.23%

<sup>\*</sup>Returns are annualized using the Morningstar Methodology | For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR

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<sup>\* 12</sup>m Trailing  $\mid$  \*\* 12m Trailing, 3M PKRV yield is used as a risk-free rate

<sup>&</sup>lt;sup>3</sup> This includes 0.11% representing government levy, Worker's Welfare Fund and SECP fee.

### **UBL Stock Advantage Fund**

Fund Managers Report - October'17

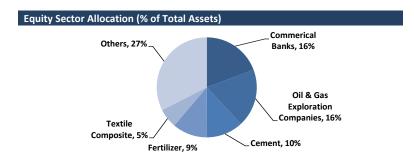
## Savings | Mutual Funds | Advisory

#### **Investment Objective**

USF is an open-end Equity Fund, investing primarily in equities listed on the KSE. The Fund seeks to maximize total returns and outperform its benchmark by investing in a combination of securities offering long term capital gains and dividend yield potential.

Fund Darfarmana			
Fund Performance			
		USF	Benchmark
FY-YTD		-14.26%	-14.92%
Oct-17		-5.19%	-6.58%
Since Inception (CAGR)***		15.03%	10.85%
Standard Deviation*		18.07%	17.81%
Sharpe Ratio**		(0.00)	(0.37)
Beta*		0.99	1.00
Alpha*^		6.61%	
R-Square^^		95%	
Price-to-Earning Ratio ^^^		7.65x	7.95x
Dividend Yield ^^^		4.12%	5.56%
Value at Risk		-1.09%	-0.95%
Expense Ratio <sup>1</sup>		1.09%	
	Sep'17	Oct'17	%∆
Fund Size (PKR Mn)	6,885	6,135	-10.89%
NAV (PKR)	68.94	65.36	-5.19%

\*12M Trailing. \*\*12M Trailing, 3M PKRV yield used as Risk-Free rate. \*^ Alpha measures the risk adjusted performance of the fund vs. the benchmark. ^^ R-Square measures the correlation between the benchmark and the fund; ^^ Benchmark figures are for KSE-100 Index only. \*\*\*Returns have been annualized using Morningstar Methodology, <sup>1</sup> This includes 0.13% representing government levy, Worker's Welfare Fund and SECP fee. Selling & Marketing Expense PKR 9.45 million



Top Ten Equity Holdings (% of Total Assets)										
Habib Bank Ltd	5.5%	Pak Oilfields Ltd	4.4%							
Mari Petroleum Co. Ltd	4.9%	Nishat Mills Ltd	3.5%							
Engro Corporation	4.8%	Lucky Cement Co. Ltd	3.3%							
United Bank Ltd	4.7%	Oil & Gas Development Co. Ltd	3.3%							
Engro Fertilizer Ltd	4.4%	Hub Power Co. Ltd	3.1%							



Fund Information	
Fund Type	Open-end
Fund Categorization	Equity
Risk Profile	High
Launch Date	4-Aug-06
Benchmark	KSE-100 Index
Listing	Pakistan Stock Exchange (PSX)
Trustee	Central Depository Company (CDC)
Auditor	Deloitte- M. Yousuf Adil Saleem & Co.
Management Co.Rating	AM2++ (JCR-VIS)
Minimum Investment	Rs. 500
Load	2.5% (Front-end)
Dealing Days	Monday to Friday
Cut off times	4:00 PM
Pricing Mechanism	Forward
Management Fee	2% p.a.
Fund Manager	Mubashir Anis, CFA
Investment Committee	Yasir Qadri   Syed Suleman Akhtar, CFA

**Note:** Benchmark has been changed effective from October 2016; Previously 85% of KSE-100 Index + 15% of MSCI-ACW Index

Farhan Bashir Khan | Mubashir Anis, CFA

Asset Allocation (% of Total Assets)	Aug'17	Sep'17	Oct'17
Equities	84%	85%	83%
International Investments	0%	0%	0%
Cash	15%	14%	15%
Others	1%	1%	2%
Leverage	Nil	Nil	Nil

	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception	
USF	-13.04%	-17.33%	5.92%	43.23%	175.49%	383.19%	
Benchmark	-13.90%	-19.64%	-0.69%	25.28%	125.89%	218.62%	

Returns are on absolute basis

Members

#### **Disclosures regarding Sindh Workers Welfare Fund**

The Fund/Scheme has maintained provisions against Sindh Workers' Welfare Fund liability to the tune of Rs. 49,389,089, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 0.53/0.80%.

Monthly Yield	Nov'16	Dec'16	Jan'17	Feb'17	Mar'17	Apr'17	May'17	Jun'17	Jul'17	Aug'17	Sep'17	Oct'17	CYTD
USF	7.73%	9.84%	2.80%	1.54%	0.47%	3.25%	4.54%	-7.77%	-1.40%	-9.07%	0.88%	-5.19%	-10.48%
Benchmark	6.84%	12.16%	1.99%	-0.46%	-0.78%	2.38%	2.62%	-7.96%	-1.19%	-10.44%	2.92%	-6.58%	-17.13%

For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR  $\,$ 

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## Al-Ameen Islamic Sovereign Fund

Fund Managers Report - October'17

Managed by: UBL Fund Managers Limited



#### **Investment Objective**

AISF is an open-end Shariah Compliant Income Fund which aims to generate a competitive return with minimum risk, by investing primarily in Shariah Compliant Government Securities.

0.37%

Fund Performance			
	AISF <sup>1</sup>	AISF <sup>2</sup>	Benchmark
FY-YTD (p.a.)	1.45%	1.45%	4.68%
October 2017 (p.a.)	4.33%	4.42%	4.86%
Since Inception (CAGR)		7.53%	6.57%
Standard Deviation*		0.85%	1.31%
Sharpe Ratio**		(2.70)	(1.02)
Weighted Avg Time to Maturity		1.01 Years	
Expense Ratio <sup>3</sup>		0.54%	
	Sep'17	Oct'17	%∆
Fund Size excluding FoFs (PKR Mn)	944	1,106	17.17%

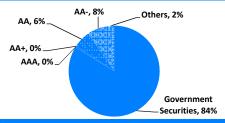
<sup>&</sup>lt;sup>1</sup> Simple Annualized Return | <sup>2</sup> Morning Star Return

NAV (PKR)

**Note:** Benchmark has been changed effective from October 2016; Previously Average of 6 Months Deposit Rates of 3 Islamic Banks (with AA- or better banks)

100.9814 101.3531

#### Portfolio Quality (% of Total Assets)



Key Interest Rates			
KIBOR (1M, 6M, 1Y)*	6.01%	6.04%	6.22%
Discount Rate			6.25%
CPI (Oct) Y-o-Y Basis			3.80%

<sup>\*</sup> Average during month

Open-end
Shariah Compliant Income Fund
Low
7-Nov-10
Average of 6M PKISRV rates.
Pakistan Stock Exchange (PSX)
Central Depository Company (CDC)
KPMG Taseer Hadi and Co.
Mr. Hassaan Kaleem & Mr. Najeeb Khan
AM2++ (JCR-VIS)
AA Minus (JCR-VIS)
Rs. 500
1.0% (Front-end)
Monday to Friday
4:00 PM
Forward
1.00% p.a.
Shabbir Sardar Zaidi, CFA
Yasir Qadri   Syed Suleman Akhtar, CFA
Farhan Bashir Khan
Shabbir Sardar Zaidi, CFA

Asset Allocation (% of Total Assets)	Aug'17	Sep'17	Oct'17
GoP Ijara Sukuks	55%	73%	84%
Cash	44%	25%	8%
Others	1%	2%	2%
Placements with banks	0%	0%	6%
Leverage	Nil	Nil	Nil

Total Amount Invested by FoFs is PKR 1,882.75 Mn

	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception
AISF (p.a)	3.41%	3.72%	3.65%	5.01%	6.04%	7.53%
Benchmark	4.77%	5.14%	4.62%	5.49%	6.12%	6.57%

Returns are annualized using the Morningstar Methodology

#### Disclosures regarding Sindh Workers Welfare Fund

The Fund/Scheme has maintained provisions against Sindh Workers' Welfare Fund liability to the tune of Rs. 3,625,854, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 0.12/0.12%.



Monthly Yield*	Nov'16	Dec'16	Jan'17	Feb'17	Mar'17	Apr'17	May'17	Jun'17	Jul'17	Aug'17	Sep'17	Oct'17	CYTD
AISF	14.66%	-1.01%	4.88%	1.60%	-0.01%	2.16%	2.99%	14.40%	-4.13%	2.42%	3.38%	4.42%	3.10%
Benchmark	4.12%	3.63%	3.84%	3.96%	4.27%	4.70%	5.19%	7.00%	4.40%	4.62%	4.83%	4.86%	4.77%

<sup>\*</sup>Returns are annualized using the Morningstar Methodology | For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR

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<sup>\* 12</sup>m Trailing | \*\* 12m Trailing, 3M PKRV yield is used as a risk-free rate

<sup>&</sup>lt;sup>3</sup> This includes 0.09% representing government levy, Worker's Welfare Fund and SECP fee.

### Al-Ameen Islamic Asset Allocation Fund

Fund Managers Report - October'17

Managed by: UBL Fund Managers Limited



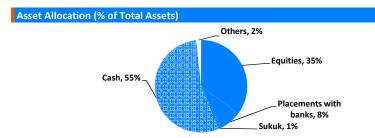
#### **Investment Objective**

The investment objective of the Fund is to earn competitive riba free return by investing in various shariah compliant asset classes/instruments based on the market outlook.

Fund Performance			
		AIAAF	Benchmark
FY-YTD		-4.63%	2.74%
Oct-17		-1.91%	0.69%
Since Inception (CAGR)***		10.62%	10.03%
Standard Deviation*		7.31%	0.46%
Sharpe Ratio**		0.03	5.22
Expense Ratio <sup>1</sup>		0.65%	
	Sep'17	Oct'17	%∆
Fund Size (PKR Mn)	8,418	8,153	-3.15%
NAV (PKR)	115.5022	113.2978	-1.91%

<sup>\*12</sup>M Trailing. \*\*12M Trailing, 3M PKRV yield used as Risk-Free rate.

**Note**: Benchmark has been changed effective from October 2016; Previously 70% 6M Deposit Rate of three AA- and above Islamic Banks + 30% KMI-30 Index



Top Ten Equity Holdings (% of Total Assets)										
Engro Fertilizer Ltd	3.2%	Oil & Gas Development Co. Ltd	1.9%							
Engro Corporation	2.3%	Hub Power Co. Ltd	1.8%							
Mari Petroleum Co. Ltd	2.1%	Lucky Cement Co. Ltd	1.6%							
Pak Oilfields Ltd	2.0%	Nishat Mills Ltd	1.6%							
Pak Petroleum Ltd	2.0%	Engro Polymer & Chemicals Ltd	1.3%							

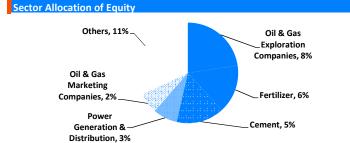


Fund Information	
Fund Type	Open-end
<b>Fund Categorization</b>	Islamic Asset Allocation
Risk Profile	Medium
Launch Date	10-Dec-13
Benchmark	Average of 6M KIBOR rate + 2%
Listing	Pakistan Stock Exchange (PSX)
Trustee	Central Depository Company (CDC)
Auditor	Ernt & Young Forde Rhodes Sidat Hyder & Co.
Management Co.Rating	AM2++ (JCR-VIS)
Minimum Investment	Rs. 10,000/- initial & subsequent
Load	3% (Front-end)
Dealing Days	Monday to Friday
Cut off times	4:00 PM
Pricing Mechanism	Forward
Management Fee	1% p.a.
Fund Manager	Usama Bin Razi
<b>Investment Committee</b>	Yasir Qadri   Syed Suleman Akhtar, CFA
Members	Farhan Bashir Khan   Usama Bin Razi

Asset Allocation (% of Total Assets)	Aug'17	Sep'17	Oct'17
Equities	33%	35%	35%
Placements with banks	12%	12%	8%
Sukuk	1%	1%	1%
Cash	53%	52%	55%
GoP Ijarah	0%	0%	0%
Others	0%	1%	2%
Leverage	Nil	Nil	Nil

	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception
AIAAF	-4.79%	-5.87%	6.20%	33.31%	-	48.12%
Benchmark	2.05%	4.13%	8.35%	31.84%	-	45.06%

Returns are on absolute basis



#### Disclosures regarding Sindh Workers Welfare Fund

The Fund/Scheme has maintained provisions against Sindh Workers' Welfare Fund liability to the tune of Rs. 24,245,715, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 0.34/0.30%.

Monthly Yield	Nov'16	Dec'16	Jan'17	Feb'17	Mar'17	Apr'17	May'17	Jun'17	Jul'17	Aug'17	Sep'17	Oct'17	CYTD
AIAAF	3.53%	4.80%	1.43%	0.56%	0.55%	1.39%	1.65%	-2.90%	0.17%	-3.73%	0.82%	-1.91%	-2.12%
Benchmark	0.66%	0.68%	0.68%	0.62%	0.68%	0.66%	0.68%	0.66%	0.68%	0.68%	0.66%	0.69%	6.91%

For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR  $\,$ 

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<sup>\*\*\*</sup>Returns have been annualized using Morningstar Methodology

 $<sup>^1</sup>$  This includes 0.08%  $\,$  representing government levy, Worker's Welfare Fund and SECP fee. Selling & Marketting Expense PKR 11.14 million

Al-Ameen Islamic Active Allocation Plan - II
Fund Managers Report - September'17

Managed by: UBL Fund Managers Limited



#### **Investment Objective**

AIFPF is an Open-end Shariah Compliant Fund of funds that aims to generate returns on Investment as per the respective Allocation Plan by investing in Shariah Compliant Mutual Funds in line with the risk tolerance of the Investor.

Fund Performance		
	AIActAP-II	Benchmark
FY-YTD	-6.05%	-3.34%
Sep-17	0.66%	1.17%
Since Inception (CAGR)***	12.83%	13.81%
Standard Deviation*	13.00%	13.82%
Sharpe Ratio**	0.15	0.15
Expense Ratio <sup>1</sup>	0.07%	

	Aug'17	Sep'17	%∆
Fund Size (PKR Mn)	2,582	2,575	-0.26%
NAV (PKR)	124.2937	100.0581^	0.66%

<sup>\*12</sup>M Trailing. \*\*12M Trailing, 3M PKRV yield used as Risk-Free rate.

**Note**: Benchmark has been changed effective from October 2016; Previously Weighted avg. daily return of KMI 30 index, 6m deposit rate of AA- rated (and above) Islamic Banks, based on actual proportion of investment made by allocation plan.

Holdings (% of Total Assets)		
Al-Ameen Islamic Dedicated Equity Fund	0%	
Al-Ameen Islamic Cash Fund	98%	
Al-Ameen Islamic Sovereign Fund	0%	



Fund Information	
Fund Type	Open-end
Fund Categorization	Shariah Compliant Fund of Funds Scheme
Risk Profile	Medium
Launch Date	28-Sep-15
Benchmark	Weighted Avg. of 3M average deposit rates of 3 AA rated islamic banks/windows as selected by MUFAP, 6M PKISRV rates and KMI-30 Index on basis of actual investment by the active allocation plan
Listing	Pakistan Stock Exchange (PSX)
Trustee	Central Depository Company
Auditor	Deloitte Chartered Accountants
Management Co.Rating	AM2++ (JCR-VIS)
Fund Stability Rating	Not yet Rated
Minimum Investment	Rs 10,000/- initial & Rs 1,000/- subsequently
Load	3% (Front-end), 4% (Contingent Load)*
Dealing Days	Monday to Friday
Cut off times	4:00 PM
Pricing Mechanism	Forward
Management Fee	Upto 1% p.a. (on the value of underlying Funds not managed by UBL Fund Managers)
Fund Manager	Shabbir Sardar Zaidi, CFA
Investment Committee	Yasir Qadri   Syed Suleman Akhtar, CFA
Members	Farhan Bashir Khan   Shabbir Sardar Zaidi, CFA
* 1% If more than 1 year to Maturity of Plan	and 2% if 1 year or less to Maturity of Plan

<sup>\* 4%</sup> If more than 1 year to Maturity of Plan and 2% if 1 year or less to Maturity of Plan

470 If more than 1 year to Matarity of Flam and 270 If 1 year or less to Matarity of Flam						
Asset Allocation (% of Total Assets)	Jul'17	Aug'17	Sep'17			
Equity Funds	50%	24%	0%			
Money Market Funds	36%	55%	98%			
Income Funds	12%	18%	0%			
Others	0%	0%	0%			
Cash	2%	2%	2%			
Leverage	Nil	Nil	Nil			

6 Months	1 Year	3 Years	5 Years	Inception
-7.67%	7.99%	-	-	27.34%
-6.17%	8.03%	-	-	29.57%
	,,,,,	7.0770 7.5570	7.0770 7.5570	710770 715570

Returns are on absolute basis | Figures are as at 27 Sep'17, as the fund matured on that date

#### Disclosures regarding Sindh Workers Welfare Fund

The Fund/Scheme has maintained provisions against Sindh Workers' Welfare Fund liability to the tune of Rs. 15,356,738, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 0.60/0.60%.

Monthly Yield	Oct'16	Nov'16	Dec'16	Jan'17	Feb'17	Mar'17	Apr'17	May'17	Jun'17	Jul'17	Aug'17	Sep'17	CYTD
AIActAP-II	-2.09%	6.64%	8.74%	1.80%	0.62%	0.50%	2.68%	2.92%	-7.00%	-2.09%	-4.68%	0.66%	-4.95%
Benchmark	-2.44%	5.61%	11.46%	2.05%	-0.19%	-1.65%	2.69%	2.98%	-8.20%	0.87%	-5.28%	1.17%	-6.00%

For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR

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<sup>\*\*\*</sup>Returns have been annualized using Morningstar Methodology

 $<sup>^{\</sup>rm 1}$  This includes 0.02% representing government levy, Worker's Welfare Fund and SECP fee.

<sup>^</sup> NAV adjusted for PkR 25.04/unit Dividend payout in Sep'17. | Figures are as at 27 Sep'17, as the fund matured on that date

Al-Ameen Islamic Active Allocation Plan - III
Fund Managers Report - October'17

Managed by:
UBL Fund Managers Limited



#### **Investment Objective**

AIFPF is an Open-end Shariah Compliant Fund of funds that aims to generate returns on Investment as per the respective Allocation Plan by investing in Shariah Compliant Mutual Funds in line with the risk tolerance of the Investor.

Fund Performance		
	AIActAP-III	Benchmark
FY-YTD	-11.04%	-9.88%
Oct-17	-2.95%	-3.24%
Since Inception (CAGR)***	8.84%	9.72%
Standard Deviation*	14.33%	15.81%
Sharpe Ratio**	(0.12)	(0.17)
Expense Ratio <sup>1</sup>	0.10%	

	Sep'17	Oct'17	%Δ
Fund Size (PKR Mn)	1,596		-3.12%
NAV (PKR)	117.0735	113.6145	-2.95%

<sup>\*12</sup>M Trailing. \*\*12M Trailing, 3M PKRV yield used as Risk-Free rate.

**Note:** Benchmark has been changed effective from October 2016; Previously Weighted avg. daily return of KMI 30 index, 3m & 6m deposit rate of AA- rated (and above) Islamic Banks, based on actual proportion of investment made by allocation plan.

Holdings (% of Total Assets)		
Al-Ameen Islamic Dedicated Equity Fund	58%	
Al-Ameen Islamic Cash Fund	15%	
Al-Ameen Islamic Sovereign Fund	27%	



Fund Information	
Fund Type	Open-end
Fund Categorization	Shariah Compliant Fund of Funds Scheme
Risk Profile	Medium
Launch Date	22-Dec-15
Benchmark	Weighted Avg. of 3M average deposit rates of 3 AA rated islamic banks/windows as selected by MUFAP, 6M PKISRV rates and KMI-30 Index on basis of actual investment by the active allocation plan
Listing	Pakistan Stock Exchange (PSX)
Trustee	Central Depository Company
Auditor	Deloitte Chartered Accountants
Management Co.Rating	AM2++ (JCR-VIS)
Fund Stability Rating	Not yet Rated
Minimum Investment	Rs 10,000/- initial & Rs 1,000/- subsequently
Load	3% (Front-end), 4% (Contingent Load)*
Dealing Days	Monday to Friday
Cut off times	4:00 PM
Pricing Mechanism	Forward
Management Fee	Upto 1% p.a. (on the value of underlying Funds not managed by UBL Fund Managers)
Fund Manager	Shabbir Sardar Zaidi, CFA
Investment Committee	Yasir Qadri   Syed Suleman Akhtar, CFA
Members	Farhan Bashir Khan
	Shabbir Sardar Zaidi, CFA

<sup>\* 4%</sup> If more than 1 year to Maturity of Plan and 2% if 1 year or less to Maturity of Plan

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Asset Allocation (% of Total Assets)	Aug'17	Sep'17	Oct'17			
Equity Funds	59%	60%	58%			
Money Market Funds	14%	14%	15%			
Income Funds	26%	26%	27%			
Others	0%	0%	0%			
Cash	0%	0%	0%			
Leverage	Nil	Nil	Nil			

	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception
AIActAP-III	-10.15%	-14.96%	4.22%	-	-	17.07%
Benchmark	-10.56%	-14.80%	3.25%	-	-	18.83%

Returns are on absolute basis

#### Disclosures regarding Sindh Workers Welfare Fund

The Fund/Scheme has maintained provisions against Sindh Workers' Welfare Fund liability to the tune of Rs. 8,587,850, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 0.63/0.56%.

Monthly Yield	Nov'16	Dec'16	Jan'17	Feb'17	Mar'17	Apr'17	May'17	Jun'17	Jul'17	Aug'17	Sep'17	Oct'17	CYTD
AIActAP-III	6.59%	8.68%	1.84%	0.61%	0.48%	2.75%	2.84%	-7.05%	-0.99%	-7.89%	0.52%	-2.95%	-10.04%
Benchmark	5.65%	11.47%	2.05%	-0.18%	-1.64%	2.70%	2.98%	-8.20%	0.76%	-9.09%	1.68%	-3.24%	-12.33%

For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR  $\,$ 

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<sup>\*\*\*</sup>Returns have been annualized using Morningstar Methodology

<sup>&</sup>lt;sup>1</sup> This includes 0.03% representing government levy, Worker's Welfare Fund and SECP fee.

Al-Ameen Islamic Active Allocation Plan - IV
Fund Managers Report - October 17

Managed by:
UBL Fund Managers Limited



#### **Investment Objective**

AIFPF is an Open-end Shariah Compliant Fund of funds that aims to generate returns on Investment as per the respective Allocation Plan by investing in Shariah Compliant Mutual Funds in line with the risk tolerance of the Investor.

Fund Performance		
	AIActAP-IV	Benchmark
FY-YTD	-11.33%	-10.24%
Oct-17	-3.20%	-3.53%
Since Inception (CAGR)***	9.40%	8.61%
Standard Deviation*	14.50%	16.03%
Sharpe Ratio**	(0.15)	(0.20)
Expense Ratio <sup>1</sup>	0.10%	

	Sep'17	Oct'17	%∆
Fund Size (PKR Mn)	1,426	1,371	-3.85%
NAV (PKR)	115.4990	111.7993	-3.20%

<sup>\*12</sup>M Trailing. \*\*12M Trailing, 3M PKRV yield used as Risk-Free rate.

**Note:** Benchmark has been changed effective from October 2016; Previously Weighted avg. daily return of KMI 30 index, 3m & 6m deposit rate of AA- rated (and above) Islamic Banks, based on actual proportion of investment made by allocation plan.

Holdings (% of Total Assets)		
Al-Ameen Islamic Dedicated Equity Fund	63%	
Al-Ameen Islamic Cash Fund	13%	
Al-Ameen Islamic Sovereign Fund	23%	



Fund Information	
Fund Type	Open-end
Fund Categorization	Shariah Compliant Fund of Funds Scheme
Risk Profile	Medium
Launch Date	29-Mar-16
Benchmark	Weighted Avg. of 3M average deposit rates of 3 AA rated islamic banks/windows as selected by MUFAP, 6M PKISRV rates and KMI-30 Index on basis of actual investment by the active allocation plan
Listing	Pakistan Stock Exchange (PSX)
Trustee	Central Depository Company
Auditor	Deloitte Chartered Accountants
Management Co.Rating	AM2++ (JCR-VIS)
Fund Stability Rating	Not yet Rated
Minimum Investment	Rs 10,000/- initial & Rs 1,000/- subsequently
Load	3% (Front-end), 4% (Contingent Load)*
Dealing Days	Monday to Friday
Cut off times	4:00 PM
Pricing Mechanism	Forward
Management Fee	Upto 1% p.a. (on the value of underlying Funds not managed by UBL Fund Managers)
Fund Manager	Shabbir Sardar Zaidi, CFA
Investment Committee	Yasir Qadri   Syed Suleman Akhtar, CFA
Members	Farhan Bashir Khan
	Shabbir Sardar Zaidi, CFA
* 40/ 15	

<sup>\* 4%</sup> If more than 1 year to Maturity of Plan and 2% if 1 year or less to Maturity of Plan

476 If More than I year to Matanty of Flan and 276 If I year of less to Matanty of Flan						
Asset Allocation (% of Total Assets)	Aug'17	Sep'17	Oct'17			
Equity Funds	64%	64%	63%			
Money Market Funds	12%	12%	13%			
Income Funds	23%	23%	23%			
Others	0%	0%	0%			
Cash	1%	1%	1%			
Leverage	Nil	Nil	Nil			

	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception
AIActAP-IV	-10.44%	-15.19%	3.76%	-	-	15.40%
Benchmark	-10.88%	-15.18%	2.75%	-	-	14.07%

Returns are on absolute basis

#### Disclosures regarding Sindh Workers Welfare Fund

The Fund/Scheme has maintained provisions against Sindh Workers' Welfare Fund liability to the tune of Rs. 7,363,681, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 0.60/0.54%.%.

Monthly Yield	Nov'16	Dec'16	Jan'17	Feb'17	Mar'17	Apr'17	May'17	Jun'17	Jul'17	Aug'17	Sep'17	Oct'17	CYTD
AIActAP-IV	6.63%	8.58%	1.86%	0.59%	0.48%	2.64%	2.75%	-6.91%	-0.99%	-7.97%	0.54%	-3.20%	-10.38%
Benchmark	5.60%	11.46%	2.05%	-0.18%	-1.65%	2.72%	2.98%	-8.25%	0.72%	-9.23%	1.77%	-3.53%	-12.71%

For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR  $\,$ 

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<sup>\*\*\*</sup>Returns have been annualized using Morningstar Methodology

<sup>&</sup>lt;sup>1</sup> This includes 0.03% representing government levy, Worker's Welfare Fund and SECP fee.

Al-Ameen Islamic Active Allocation Plan - V
Fund Managers Report - October'17

Managed by: UBL Fund Managers Limited



#### **Investment Objective**

AIFPF is an Open-end Shariah Compliant Fund of funds that aims to generate returns on Investment as per the respective Allocation Plan by investing in Shariah Compliant Mutual Funds in line with the risk tolerance of the Investor.

Fund Performance		
	AIActAP-V	Benchmark
FY-YTD	-11.67%	-10.87%
Oct-17	-3.70%	-4.18%
Since Inception (CAGR)***	1.69%	-0.65%
Standard Deviation*	14.72%	16.34%
Sharpe Ratio**	-15.55%	-23.65%
Expense Ratio 1	0.10%	

	Sep'17	Oct'17	%∆
Fund Size (PKR Mn)	1,888	1,795	-4.97%
NAV (PKR)	103.7011	99.8618	-3.70%

 $<sup>^*</sup>$ 12M Trailing.  $^*$ \*12M Trailing, 3M PKRV yield used as Risk-Free rate.

**Note:** Benchmark has been changed effective from October 2016; Previously Weighted avg. daily return of KMI 30 index, 3m & 6m deposit rate of AA- rated (and above) Islamic Banks, based on actual proportion of investment made by allocation plan.

Holdings (% of Total Assets)		
Al-Ameen Islamic Dedicated Equity Fund	76%	
Al-Ameen Islamic Cash Fund	8%	
Al-Ameen Islamic Sovereign Fund	15%	



_	
Fund Information	
Fund Type	Open-end
Fund Categorization	Shariah Compliant Fund of Funds Scheme
Risk Profile	Medium
Launch Date	15-Aug-16
Benchmark	Weighted Avg. of 3M average deposit rates of 3 AA rated islamic banks/windows as selected by MUFAP, 6M PKISRV rates and KMI-30 Index on basis of actual investment by the active allocation plan
Listing	Pakistan Stock Exchange (PSX)
Trustee	Central Depository Company
Auditor	Deloitte Chartered Accountants
Management Co.Rating	AM2++ (JCR-VIS)
Fund Stability Rating	Not yet Rated
Minimum Investment	Rs 10,000/- initial & Rs 1,000/- subsequently
Load	3% (Front-end), 4% (Contingent Load)*
Dealing Days	Monday to Friday
Cut off times	4:00 PM
Pricing Mechanism	Forward
Management Fee	Upto 1% p.a. (on the value of underlying Funds not managed by UBL Fund Managers)
Fund Manager	Shabbir Sardar Zaidi, CFA
Investment Committee	Yasir Qadri   Syed Suleman Akhtar, CFA
Members	Farhan Bashir Khan
	Shabbir Sardar Zaidi, CFA

<sup>\* 4%</sup> If more than 1 year to Maturity of Plan and 2% if 1 year or less to Maturity of Plan

The first control of the control of	or ress to maturity of		
Asset Allocation (% of Total Assets)	Aug'17	Sep'17	Oct'17
Equity Funds	74%	74%	76%
Money Market Funds	9%	9%	8%
Income Funds	16%	16%	15%
Others	0%	0%	0%
Cash	1%	1%	1%
Leverage	Nil	Nil	Nil

	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception
AIActAP-V	-10.81%	-15.53%	3.67%	-	-	2.06%
Benchmark	-11.49%	-15.73%	2.09%	-	-	-0.79%

Returns are on absolute basis

#### Disclosures regarding Sindh Workers Welfare Fund

The Fund/Scheme has maintained provisions against Sindh Workers' Welfare Fund liability to the tune of Rs. 6,208,307, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 0.35/0.35%.

Monthly Yield	Nov'16	Dec'16	Jan'17	Feb'17	Mar'17	Apr'17	May'17	Jun'17	Jul'17	Aug'17	Sep'17	Oct'17	CYTD
AIActAP-V	6.51%	8.71%	2.09%	0.60%	0.48%	2.71%	2.89%	-7.05%	-0.97%	-8.04%	0.72%	-3.70%	-10.47%
Benchmark	5.56%	11.49%	2.07%	-0.18%	-1.64%	2.71%	2.98%	-8.18%	0.70%	-9.41%	1.97%	-4.18%	-13.25%

For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR

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<sup>\*\*\*</sup>Returns have been annualized using Morningstar Methodology

<sup>&</sup>lt;sup>1</sup> This includes 0.03% representing government levy, Worker's Welfare Fund and SECP fee.

### Disclosure as per SECP's SCD Circular No. 16, 2014

Fund Managers Report



The periodic returns for the funds have been presented below as per SECP's SCD Circular No. 16 dated July 03, 2014. The returns presented below are:

- Yearly returns for the last five fiscal years, and
- Absolute returns for every fiscal year since inception

The returns have been annualized for money market, income and aggressive income schemes where the performance evaluation period is less than one year.

#### Last 3 & 5 Fiscal Years

	FY'12	FY'13	FY'14	FY'15	FY'16
UBL Money Market Fund	12.06%	9.31%	7.81%	7.98%	5.15%
Benchmark	13.03%	10.27%	10.06%	8.61%	5.91%
UBL Government Securities Fund	12.07%	9.90%	8.26%	15.47%	8.95%
Benchmark	11.42%	9.25%	9.23%	8.44%	5.79%
UBL Stock Advantage Fund	12.40%	55.20%	31.48%	22.05%	14.01%
Benchmark	7.78%	45.98%	38.06%	13.47%	7.56%

	FY'12	FY'13	FY'14	FY'15	FY'16
5 5	1129				
AISF	11.34%	9.09%	8.10%	6.15%	4.35%
Benchmark	8.10%	7.09%	7.49%	7.66%	5.39%
AIAAF		-	5.26%	17.98%	9.15%
Benchmark	988	-	7.32%	11.56%	8.74%
A					
AIFPF - (AIActAP-II)	-	200		-	11.36%
Benchmark		-	- [	- 2	15.74%
AIFPF - (AIActAP-III)		21	12:		8.39%
Benchmark		-	(F)	3	13.77%
AIFPF - (AIActAP-IV)	- 1	*	- 1		7.13%

#### Since Inception Absolute returns

UMMF vs Benchmark (Fund return in top row)

FY'08	FY'09	FY'10	FY'11	FY'12	FY'13	FY'14	FY'15	FY'16
35	-		11.9%	21.6%	32.9%	43.2%	54.7%	62.6%
72	(25)	72	14.2%	24.5%	37.3%	51.1%	64.1%	69.7%

USF vs Benchmark (Fund return in top row)

FY'08	FY'09	FY'10	FY'11	FY'12	FY 13	FY 14	FY'15	FY'16
24.4%	-19.5%	0.0%	35.5%	52.4%	136.5%	210.9%	279.5%	333.0%
15.2%	-32.9%	-8.9%	16.1%	25.2%	82.7%	152.3%	186.3%	204.9%

UGSF vs Benchmark (Fund return in top row)

FY'08	FY'09	FY'10	FY'11	FY 12	FY'13	FY 14	FY'15	FY'16
-	3	-	- 5	12.1%	22.3%	32.4%	52.8%	66.5%
TIE .	Ψ.	_ E	2	11.4%	20.9%	32.0%	43.2%	49.2%

FY'08	FY'09	FY'10	FY'11	FY'12	FY 13	FY'14	FY'15	FY'16
ICT up D	an ahma anti	(Complete)	rn in top ro	a.				
ISF VS DO	entrimark -	truna retu	11.8%	19.9%	30.8%	41.3%	50.0%	56.6%
	_	-	7 000	4.3.757	24 707	30.00/	40.00/	40 70/
25	in in		7.9%	13.7%	21.7%	30.8%	40.9%	46.7%
NAAF vs	Benchmar	rk (Fund re	7.9%		21.7%	5.3%	24.2%	46.7%

AIFPF - (A	IActAP-II) v	s Benchma	ark (Fund r	eturn in to	p row)			
	2 7	_ =				5	-	11.4%
-	8	2	×	*	- 2	8	-	15.7%

AIFPF - (AIActAP-III) vs Benchmark (Fund return in top row)

-	+	-	-	8	9	*	- 43	8.4%
-	-	-	-	-	- 5	- 5		13.8%

AIFPF - (AIActAP-IV) vs Benchmark (Fund return in top row)

-	=	5		8	8	8	170	3.8%
-	2	-	-	21	29	Ş	23	5.7%

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