## Fund Managers' Report September 2021



## Al-Ameen Islamic Energy Fund

Aims to provide long term capital growth by investing in Shariah Compliant listed securities in the energy sector



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Risk Profile: High Risk of Principal Erosion

### Risk Disclaimer:

- All Investments in Mutual Funds are subject to market risks.
- The NAV of Units may go down or up, based on the market conditions.
- The investors are advised in their own interest to carefully read the contents of the Offering Document. In particular the Investment Policies mentioned in Clause 2.1.1.Risk Factors mentioned in clause 2.9.
- Taxation Policies mentioned in Clause 7 & Warnings and disclaimer in Clause 9 before making any investment decision.
- Benchmark KMI-30 index.
- Fund category: Islamic equity.
- Fund type; Open end fund.

### **Market Review & Outlook**

From the CIO's Desk

Fund Managers Report - September 2021



The local bourse underwent significant correction in September, as depicted in 5.3% decline in the benchmark KSE 100 Index during the month, mainly due to downgrade of Pakistan to frontier market status, hike in policy rate by 25bps to 7.25%, continuation of PKR depreciation against USD (2.6%MoM) due to a weakening external current account position and a fluid geopolitical situation in Afghanistan. Foreigners continued to remain net sellers, offloading shares amounting to USD 44.9mn during the month. Among domestic investors, individuals/Banks and DFI/ Insurance remained net buyers, mopping up shares worth USD 29.1/16.7/16.3mn respectively.

The headline inflation for September arrived at 8.98% YoY and 2.12% MoM (above street consensus and MoF expectation) as compared to CPI reading of 8.35% in Aug, taking the 1QFY22 average inflation to 8.58% YoY (1QFY21: 8.84%). The considerable rise in NCPI arrived mainly on account of notable jump in heavyweight non-perishable food items (weight: 29.60%) by 4.13% MoM. In addition, an uptick in electricity charges kept the housing constituent up by 1.62% MoM. Going forward, high base effect is estimated to keep headline inflation in check over the near term. Subsequently, we expect elevated commodities prices, seeping through impact of sharp PKR depreciation against USD and expected adjustments in utility tariffs to put upward pressure on NCPI reading in the medium term.

In its recent meeting, the monetary policy committee decided to increase the policy rate by 25bps to 7.25%, marking an end to a 15 month hiatus (six reviews since Jun 20) of unchanged interest rate. The change in stance from "catalyzing recovery to sustaining it" is broadly based on higher than anticipated improvement in domestic demand on account of easing COVID related uncertainty along with elevated international prices pushing imports. We expect 125-175bps further increase in policy rate in the ongoing economic upcycle.

As per latest data released by SBP, Aug 21 CAD arrived at USD 1,476mn on the back of considerable rise in imports during the month. Improving economic activity and ensuing rise in imports, especially POL products, together with higher global prices propelled goods imports to USD 6.0bn. Services deficit also widened due to substantial jump in transportation charges. Going forward, we expect building of wheat/sugar strategic reserves, TERF disbursements and elevated international commodity prices to keep imports on a higher plane. Services deficit should also widen due to manifold increase in international freight rates and resumption of foreign travel from Pakistan. We fear that current account deficit could breach the upper bound of SBP stated target of 3.0% (of GDP) in FY22.

As per provisional revenue collection data, FBR collected PKR 1,395bn during the first quarter of the fiscal year, 15.2% above 1QFY22 target of PKR 1,211 BN. However, the above has been mainly due to higher imports, some taxation changes at the import stage and strong price/volumetric growth in documented sectors. The tax-base continues to remain narrow with agriculture sector virtually out of the tax net and wholesale and retail trade/transportation largely undocumented. Further, despite the encouraging start to the fiscal year, the latest domestic POL prices breakup reveal PDL is unchanged. Lower non-tax revenues should partially offset the gains made in tax revenue collection and limit the overall revenue growth. We expect the government to overshoot its FY22 budget deficit target of 6.3% of GDP on account of lower than targeted non tax revenue collection and provincial surplus.

We maintain sanguine view on equities as the local bourse is currently trading at much discounted forward PE multiple of 5.3x as compared to historical PE of 8.0x. Also, market's current earnings yield differential with 10Y PIB yield is 8.4% (18.9% vs. 10.5%) which is much higher than the average yield gap of 1.1% over the last 15 years. Further, earnings growth is also expected to remain robust during the next 12 months. Large cap stocks in the banking, oil exploration, fertilizer and power sectors are trading at huge discount to their fundamental valuations. For patient investors, potential catalysts should eventually unlock enormous value in the above names and drive the next leg of stock market performance.

We recommend our investors to invest in our equity funds as per their risk appetite and return expectations. For instance, our UBL Asset Allocation Fund (UAAF) offers an appropriate strategy for investors with low to moderate risk tolerance. This fund invests in a diversified portfolio of stocks, bonds, and money market instruments. It has the potential to earn returns well above those on offer in Money Market and Income Funds, while limiting risk by investing no more than 40% of its assets in stocks at any point in time. For those, with higher risk tolerance and return expectations, we have UBL Stock Advantage Fund which offers pure exposure to the domestic equity market.

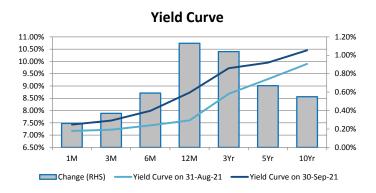
We strongly recommend our investors to also invest in our Voluntary Pension Scheme (UBL Retirement Savings Fund) in order to avail tax benefits, grow their long-term savings and achieve retirement security. For those with a longer investment horizon, we recommend a high exposure to Equity Sub-Fund of the Scheme. We have been following an aggressive investment strategy in this Sub-Fund considering its long time horizon and low liquidity/redemption pressures. The strategy has performed well and the Equity Sub-Fund has generated an absolute return of 683.42% (KSE100 Index: 337.13% since inception). This translates to an average annualized return of 19.78% p.a. (KSE-100 Index: 13.81% p.a.) - thus outperforming the KSE-100 Index by a significant margin.

### **Market Review & Outlook**

Fund Managers Report - September 2021



### Money Market Review & Outlook

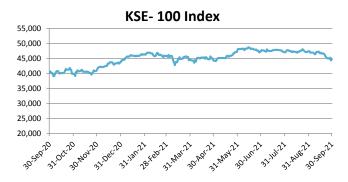


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### Equity Market Review & Outlook



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## **UBL Money Market Fund**





### **Investment Objectiove**

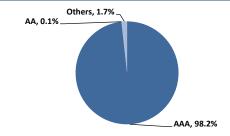
The objective of UBL Money Market Fund is to generate competitive returns within a low risk portfolio to provide a regular stream of income and easy liquidity to its investors by investing a major chunk of the portfolio in short term government securities.

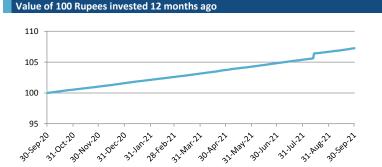
Fund Performance			
	UMMF <sup>1</sup>	UMMF <sup>2</sup>	Benchmark
FY-YTD (p.a.)	9.18%	9.50%	6.75%
September 2021 (p.a.)	6.49%	6.68%	6.83%
Since Inception (CAGR)		8.25%	8.65%
Standard Deviation*		0.73%	0.08%
Sharpe Ratio**		0.03	(6.49)
Weighted Avg Time to Maturity		2.90 Day	ys .
Expense Ratio 3   4		1.24%	
	Aug'21	Sep'21	%
Fund Size (PKR Mn)	2,768	3,077	11.17%
Fund Size excluding FoFs (PKR Mn)	2,731	3,056	11.88%
NAV (PKR)	102.4649	103.0111	0.53%

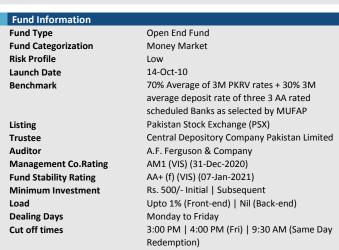
<sup>1</sup> Simple Annualized Return | 2 Morning Star Return

Note: Benchmark has been changed effective from October 2016; Previously 75% 3M PKRV + 25% 3M TDR (with AA or

### Portfolio Quality (% of Total Assets)







5% of gross earnings (with min. fee of 0.15%**Management Fee\*** 

Backward

Syed Sheeraz Ali (Fixed Income Specialist) **Fund Manager** Yasir Qadri | Syed Suleman Akhtar, CFA | Hadi **Investment Committee** Mukhi | Muhammad Imran | Muhammad

Waseem, CFA | Syed Sheeraz Ali

<sup>\*</sup> Actual Management Fees charged for the month is 0.39% based on average net assets (annualized).

Asset Allocation (% of Total Assets)			
	Jul'21	Aug'21	Sep'21
Cash	9.3%	5.6%	83.8%
Placements with Banks	0.0%	7.2%	14.5%
Placements with DFIs	8.9%	16.1%	0.0%
T-Bills	81.4%	70.3%	0.0%
Others	0.4%	0.8%	1.7%
Leverage	Nil	Nil	Nil

Total Amount Invested by FoFs is PKR 21.06 Mn

**Pricing Mechanism** 

Return v	<b>Benchma</b>	rk				
	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception
UMMF (p.a)	9.50%	8.10%	7.25%	9.22%	7.70%	8.25%
Benchmark	6.75%	6.76%	6.71%	9.04%	7.62%	8.65%

Returns are annualized using the Morningstar Methodology

Monthly Yield *													
	Oct'20	Nov'20	Dec'20	Jan'21	Feb'21	Mar'21	Apr'21	May'21	Jun'21	Jul'21	Aug'21	Sep'21	CYTD
UMMF (p.a)	6.51%	6.10%	6.78%	6.38%	6.16%	6.47%	7.01%	6.36%	6.75%	6.54%	15.42%	6.68%	7.52%
Benchmark	6.64%	6.63%	6.62%	6.65%	6.67%	6.78%	6.77%	6.77%	6.76%	6.72%	6.71%	6.83%	6.74%

<sup>\*</sup> Returns are annualized using the Morningstar Methodology | For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR

Disclaimer: This publication is for informational purpose only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependent on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results. All returns are calculated assuming reinvested dividends. The calculation of performance does not include cost of sales load.

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<sup>\* 12</sup>m Trailing | \*\* 12m Trailing, 3M PKRV yield is used as a risk-free rate

<sup>3</sup> This includes 0.08% representing government levy, SECP fee.

Selling & Marketing Expense PKR 2.59 mn. | 4 Annualized

## UBL Stock Advantage Fund





### **Investment Objective**

USF is an open-end Equity Fund, investing primarily in equities listed on the PSX. The Fund seeks to maximize total returns and outperform its benchmark by investing in a combination of securities offering long term capital gains and dividend yield potential.

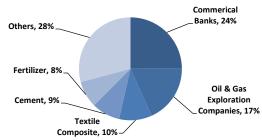
Fund Performance			
		USF	Benchmark
FY-YTD		-4.37%	-5.19%
September 2021		-5.94%	-5.31%
Since Inception (CAGR)***		12.03%	8.83%
Standard Deviation*		13.90%	14.41%
Sharpe Ratio**		0.05	0.24
Beta*		0.92	1.00
Alpha*^		-2.78%	
R-Square^^		90%	
Price-to-Earning Ratio ^^^		5.66x	6.52x
Dividend Yield ^^^		7.22%	8.16%
Value at Risk		-1.28%	-1.26%
Expense Ratio <sup>1</sup>		1.12%	
	Aug'21	Sep'21	%
Fund Size (PKR Mn)	8,207	7,523	-8.33%
NAV (PKR)	79.84	75.10	-5.94%

<sup>\*12</sup>M Trailing. | \*\*12M Trailing, 3M PKRV yield used as Risk-Free rate. | \*^ Alpha measures the risk adjusted performance of the fund vs. the benchmark. | ^^ R-Square measures the correlation between the benchmark and the fund. | ^^/ Benchmark figures are for KSE-100 Index only. | \*\*\*Returns have been annualized using Morningstar Methodology,

Selling & Marketing Expense PKR 20.37mn.

### Equity Sector Allocation (% of Total Assets)

Value of 100 Rupees invested 12 months ago



Top Ten Holdings (% of Total As	sets)		
Mari Petroleum Co. Ltd.	10.01%	Fauji Fertilizer Co. Ltd.	4.29%
United Bank Ltd.	6.52%	Kohinoor Textile Mills Ltd.	4.11%
Habib Bank Ltd.	5.96%	Bank AL Habib Ltd.	4.00%
The Hub Power Co. Ltd.	5.03%	Kohat Cement Co. Ltd.	3.83%
Lucky Coment Ltd	4 60%	Oil & Gas Dovolonment Co. Ltd.	2 020/

## 120 110 90

Fund Information	
Fund Type	Open End Fund
Fund Categorization	Equity
Risk Profile	High
Launch Date	04-Aug-06
Benchmark	KSE-100 Index
Listing	Pakistan Stock Exchange (PSX)
Trustee	Central Depository Company Pakistan Limited
Auditor	Grant Thornton Anjum Rehman
Management Co.Rating	AM1 (VIS) (31-Dec-2020)
Minimum Investment	Rs. 500/ - initial & subsequent
Load	Upto 2.5% (Front-end), Nil (Back-end)
Dealing Days	Monday to Friday
Cut off times	3:00 PM   4:00 PM (Fri)
Pricing Mechanism	Forward
Management Fee *	Up to 3%
Fund Manager	Mubashir Anis, CFA (Equity Specialist)
Investment Committee	Yasir Qadri   Syed Suleman Akhtar, CFA   Hadi
	Mukhi   Muhammad Waseem, CFA   Mubashir
	Anis, CFA   Irfan Nepal

Note: Benchmark has been changed effective from October 2016; Previously 85% of KSE-100 Index + 15% of

<sup>\*</sup> Actual Management Fees charged for the month is 2.75% based on average net assets (annualized).

Asset Allocation (% of Total Assets)			
	Jul'21	Aug'21	Sep'21
Equities	93.2%	93.8%	95.5%
Cash	5.6%	5.8%	1.8%
Others	1.1%	0.5%	2.7%
Leverage	Nil	Nil	Nil

Return vs Benchmark											
	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception					
USF	-4.37%	0.65%	7.89%	12.02%	20.07%	460.42%					
Benchmark	-5.19%	0.70%	10.67%	9.51%	10.75%	261.10%					

Returns are on absolute basis

Disclosure of Excess Exposure (Per Issue) as at September 30, 2021								
Name of Investment	Exposure Type	% of Issue	Limit	Excess				
MARI -Ordinary shares > 10%	Single	10.2%	10.0%	0.2%				

The USF scheme holds certain non-compliant investments. Before making any investment decision, investor should review the latest monthly Fund Manager Report and Financial Statements.

Monthly Yield													
	Oct'20	Nov'20	Dec'20	Jan'21	Feb'21	Mar'21	Apr'21	May'21	Jun'21	Jul'21	Aug'21	Sep'21	CYTD
USF	-1.02%	3.38%	4.76%	5.14%	-0.40%	-4.50%	-0.72%	7.42%	-1.31%	0.38%	1.28%	-5.94%	0.65%
Benchmark	-1.68%	2.96%	6.54%	6.01%	-1.12%	-2.78%	-0.73%	8.21%	-1.13%	-0.64%	0.77%	-5.31%	2.62%

For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR

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<sup>1</sup> This includes 0.10% representing government levy, SECP fee.

## **Al-Ameen Islamic Sovereign Fund**

Fund Managers Report - September 2021





### **Investment Objective**

AISF is an open-end Shariah Compliant Income Fund which aims to generate a competitive return with minimum risk, by investing primarily in Shariah Compliant Government Securities.

Fund Performance			
	AISF <sup>1</sup>	AISF <sup>2</sup>	Benchmark
FY-YTD (p.a.)	11.14%	11.61%	7.16%
September 2021 (p.a.)	9.89%	10.36%	7.13%
Since Inception (CAGR)		7.39%	6.66%
Standard Deviation*		1.07%	0.25%
Sharpe Ratio**		0.10	0.78
Weighted Avg Time to Maturity		5.18 Y	'ears
Expense Ratio 3   4		1.68%	
	Aug'21	Sep'21	%
Fund Size (PKR Mn)	3,042	3,139	3.19%
Fund Size excluding FoFs (PKR Mn)	2,930	3,027	3.34%
NAV (PKR)	103.3008	104.1409	0.81%

<sup>1</sup> Simple Annualized Return | 2 Morning Star Return

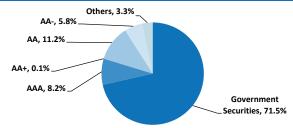
Selling & Marketing Expense PKR 1.48 mn. | 4 Annualized.

Note: Benchmark has been changed effective from October 2016; Previously Average of 6 Months Deposit Rates of 3 Islamic Banks (with AA- or better banks)

#### Fund Information **Fund Type** Open End Fund **Fund Categorization** Shariah Compliant Income Fund **Risk Profile** Medium **Launch Date** 07-Nov-10 Average of 6M PKISRV rates. Benchmark Pakistan Stock Exchange (PSX) Listing Trustee Central Depository Company Pakistan Limited **Auditor** A.F. Ferguson & Company Mufti Hassaan Kaleem & Mufti Najeeb Khan **Shariah Advisory Board** Management Co.Rating AM1 (VIS) (31-Dec-2020) **Fund Stability Rating** AA- (f) (VIS) (07-Jan-2021) Minimum Investment Rs. 500/- Initial | Subsequent Upto 1.0% (Front-end) | Nil (Back-end) Load **Dealing Days** Monday to Friday **Cut off times** 3:00 PM | 4:00 PM (Fri) **Pricing Mechanism** Forward 1.00% p.a. **Management Fee Fund Manager** Syed Sheeraz Ali (Shariah Compliant Fixed Income Specialist) **Investment Committee** Yasir Qadri | Syed Suleman Akhtar, CFA | Hadi Mukhi | Muhammad Imran | Muhammad Waseem, CFA | Syed Sheeraz Ali

Asset Allocation (% of Total Assets)			
	Jul'21	Aug'21	Sep'21
Term Finance Certificates/ Sukuks	55.7%	52.4%	49.5%
Cash	17.4%	22.7%	25.3%
GOP Ijarah Sukuk	24.4%	22.6%	21.9%
Others	2.6%	2.4%	3.3%
Leverage	Nil	Nil	Nil
Total Amount Invested by FoFs is PKR 111.76 Mn			

### Portfolio Quality (% of Total Assets)



Value of 100 Rupees invested 12 months ago
110
105
100
95
30.5er30.0t.20.nov.23.12ec.23.1.2er23.1.2er23.1.2.20.20.22.1.20.22.1.20.22.1.20.22.1.20.22.1.20.22.20.20.20.20.20.20.20.20.20.20.20.

Return vs Benchmark										
	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception				
AISF (p.a)	11.61%	8.64%	7.34%	8.30%	6.49%	7.39%				
Benchmark	7.16%	7.26%	7.48%	7.27%	6.35%	6.66%				

Returns are annualized using the Morningstar Methodology

Monthly Yield *													
	Oct'20	Nov'20	Dec'20	Jan'21	Feb'21	Mar'21	Apr'21	May'21	Jun'21	Jul'21	Aug'21	Sep'21	CYTD
AISF (p.a)	6.03%	5.40%	6.72%	5.36%	5.79%	6.96%	5.33%	5.96%	5.84%	6.00%	18.81%	10.36%	7.77%
Benchmark	7.61%	7.68%	7.80%	7.76%	7.62%	7.68%	7.57%	7.28%	7.25%	7.20%	7.15%	7.13%	7.40%

Returns are annualized using the Morningstar Methodology | For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR

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<sup>\* 12</sup>m Trailing | \*\* 12m Trailing, 3M PKRV yield is used as a risk-free rate

<sup>3</sup> This includes 0.16% representing government levy, SECP fee.

## **Al-Ameen Shariah Stock Fund**

Fund Managers Report - September 2021





### **Investment Objective**

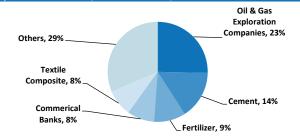
ASSF is an open-end Equity Fund, investing primarily in Shariah compliant equities. The Fund seeks to maximize total returns and utperform its benchmark by investing in a combination of securities offering long term capital gains and dividend yield potential.

Fund Performance			
		ASSF	Benchmark
FY-YTD		-3.27%	-5.62%
September 2021		-6.48%	-6.86%
Since Inception (CAGR)***		13.28%	12.37%
Standard Deviation*		15.01%	17.16%
Sharpe Ratio**		0.25	0.26
Beta*		0.84	1.00
Alpha*^		-0.70%	
R-Square^^		91%	
Price-to-Earning Ratio ^^^		6.53x	7.25x
Dividend Yield ^^^		6.71%	7.57%
Value at Risk		-1.25%	-1.50%
Expense Ratio <sup>1</sup>		1.12%	
	Aug'21	Sep'21	%
Fund Size (PKR Mn)	9,401	8,856	-5.79%
NAV (PKR)	165.17	154.46	-6.48%

<sup>\*12</sup>M Trailing. | \*\*12M Trailing, 3M PKRV yield used as Risk-Free rate. | \*^ Alpha measures the risk adjusted performance of the fund vs. the benchmark. | ^^ R-Square measures the correlation between the benchmark and the fund. | ^^^ Benchmark figures are for KSE-100 Index only. | \*\*\*Returns have been annualized using Morningstar Methodology,

Selling & Marketing Expense PKR 23.22mn.

### Equity Sector Allocation (% of Total Assets)



### Top Ten Holdings (% of Total Assets)

6- (· · · · · · · · · · · · · · · · · · ·			
Mari Petroleum Co. Ltd.	12.29%	Kohat Cement Co. Ltd.	5.42%
Lucky Cement Ltd.	9.00%	Pakistan Petroleum Ltd.	5.33%
Meezan Bank Ltd.	8.14%	Engro Corporation Ltd.	5.13%
The Hub Power Co. Ltd.	6.11%	Kohinoor Textile Mills Ltd.	4.17%
Oil & Gas Development Co. Ltd.	5.83%	Fauji Fertilizer Co. Ltd.	3.96%

### Value of 100 Rupees invested 12 months ago



Fund Information	
Fund Type	Open End Fund
Fund Categorization	Islamic Equity
Risk Profile	High
Launch Date	24-Dec-06
Benchmark	KMI-30
Listing	Pakistan Stock Exchange (PSX)
Trustee	Central Depository Company Pakistan Limited
Auditor	A.F. Ferguson & Company
Shariah Advisory Board	Mufti Hassaan Kaleem & Mufti Najeeb Khan
Management Co.Rating	AM1 (VIS) (31-Dec-2020)
Minimum Investment	Rs. 500 - initial & subsequent
Load	Upto 2.5% (Front-end), Nil (Back-end)
Dealing Days	Monday to Friday
Cut off times	3:00 PM   4:00 PM (Fri)
Pricing Mechanism	Forward
Management Fee *	Up to 3%
Fund Manager	Mubashir Anis, CFA (Equity Specialist)
Investment Committee	Yasir Qadri   Syed Suleman Akhtar, CFA   Hadi
	Mukhi   Mubashir Anis, CFA   Muhammad

Actual Management Fees charged for the month is 2.75% based on average net assets (annualized).
Reconstitution of the Fund on 18th July 2012 from "Islamic Balanced to Islamic Equity"

Asset Allocation (% of Total Assets)			
	Jul'21	Aug'21	Sep'21
Equities	92.4%	92.5%	92.6%
Cash	6.5%	7.1%	5.7%
Others	1.1%	0.4%	1.7%
Leverage	Nil	Nil	Nil

Waseem, CFA | Irfan Nepal

Return vs Benchmark											
	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception					
ASSF	-3.27%	0.95%	11.01%	17.89%	24.64%	531.52%					
Benchmark	-5.62%	-0.99%	11.71%	4.46%	4.87%	460.62%					
Returns are on absolute basis											

Monthly Yield													
	Oct'20	Nov'20	Dec'20	Jan'21	Feb'21	Mar'21	Apr'21	May'21	Jun'21	Jul'21	Aug'21	Sep'21	CYTD
ASSF	-0.37%	4.29%	5.01%	4.01%	2.67%	-5.64%	-1.86%	7.94%	-1.48%	0.73%	2.69%	-6.48%	1.73%
Benchmark	-1.92%	4.44%	7.31%	4.29%	2.77%	-4.25%	-2.14%	10.17%	-2.70%	-0.47%	1.81%	-6.86%	1.61%
For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR													

Disclaimer: This publication is for informational purpose only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependent on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results. All returns are calculated assuming reinvested dividends. The calculation of performance does not include cost of sales load.

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<sup>1</sup> This includes 0.10% representing government levy, SECP fee.

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