# Fund Managers' Report December 2019



# Al Ameen Islamic Energy Fund



Rated AM1 by JCR-VIS Call: 0800-00026 SMS INVEST to 8258

## Market Review & Outlook

Fund Managers Report - December'19

Managed by: UBL Fund Managers Limited



#### From the CIO's Desk

The benchmark KSE-100 Index ended December up 3.7% MoM, further shoring up gains from the previous few months on successful first IMF review of USD6bn Extended Fund Facility Program and improving macroeconomic visibility as manifested in stable currency, rising foreign exchange reserves and declining long-term fixed income yields. After heightening during the previous month, political climate also cooled off during December following temporary extension granted to army chief by the Supreme Court and broad consensus reached among major political parties on legislation related to army chief extension as per apex court directives. Depicting rising investor interest, trading activity also expanded over the last month with value traded and volumes rising by 9%/4% MoM respectively.

Headline inflation for 1HFY20 came at 11.1% (new CPI basket) relative to 5.98% in the SPLY, driven by higher perishable food item prices, uptick in utility tariffs and significant currency devaluation last year. Inflation is likely to remain elevated over the next few months before declining in 4QFY19 onwards. We believe interest rates have peaked out, but we think SBP is likely to maintain status quo in the next 1-2 MPS meetings before altering its monetary stance. External position also strengthened as 5MFY20 current account deficit declined by 73% to USD 1.8bn vs. USD 6.7bn during SPLY mainly underpinned by a sharp plunge in trade deficit. Further, due to healthy financial flows, overall balance of payments position posted a surplus of USD2bn during the same period. Going forward, we believe FY20 balance of payments position to remain healthy due to contained current deficit and adequate flows on financial account.

With respect to the IMF program, SBP received USD452mn as second tranche of the USD6bn loan after a successful staff review where the current administration outperformed on all the performance benchmarks for 1QFY20 though some indicative targets were missed. As per our working, the authorities have successfully met performance criteria for December quarter as well. Thus, we expect the government to successfully sail through second IMF review slated for February 2020.

On a note of caution, the rising hostilities between Iran and USA following assassination of a top Iranian general by US forces, has caused a sizable uptick in global crude oil prices. Any sustained rise in crude oil prices pose a serious risk to the domestic economy given Pakistan's significant reliance on oil and gas imports to meet its energy needs, considerable impact of oil prices on inflation and high energy-related fiscal subsidies.

Market has risen ~45% from its low hit in mid-August. We think the rally can extend further as earnings yield is still 3.5% above 10-year PIB yield in the secondary market and corporate earnings are expected to post double-digit growth over the next two years. However any escalation of Iran-US hostilities poses risks for energy prices that could weaken investment case for domestic equities.

We recommend our investors to invest in our equity funds as per their risk appetite and return expectations. For instance, our Al-Ameen Islamic Asset Allocation Fund (AIAAF) offers an appropriate strategy for investors with low to moderate risk tolerance. This fund invests in a diversified portfolio of stocks, bonds, and money market instruments. It has the potential to earn returns well above those on offer in Money Market and Income Funds, while limiting risk by investing no more than 40% of its assets in stocks at any point in time. For those with higher risk tolerance and return expectations, we have Al-Ameen Shariah Stock Fund, which offers pure exposure to the domestic equity market.

We strongly recommend our investors to also invest in our Voluntary Pension Scheme (Al-Ameen Islamic Retirement Savings Fund) in order to avail tax benefits, grow their long-term savings and achieve retirement security. For those with a longer investment horizon, we recommend a high exposure to Equity Sub-Fund of the Scheme. We have been following an aggressive investment strategy in this Sub-Fund considering its long time horizon and low liquidity/redemption pressures. The strategy has performed well and the Equity Sub-Fund has generated an absolute return of 537.55% (KMI-30 Index: 324.56% since inception). This translates to an average annualized return of 21.16% p.a. (KMI-30 Index: 16.16% p.a.) - thus outperforming the KSE-100 Index by a significant margin.

Syed Suleman Akhtar, CFA Chief Investment Officer UBL Fund Managers

# **UBL Money Market Fund**

Fund Managers Report - December'19





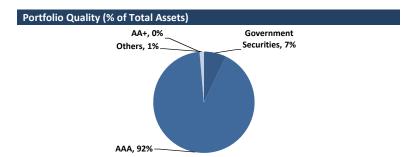
#### **Investment Objective**

The objective of UBL Money Market Fund is to generate competitive returns within a low risk portfolio to provide a regular stream of income and easy liquidity to its investors by investing a major chunk of the portfolio in short term government securities.

Fund Performance			
	UMMF <sup>1</sup>	UMMF <sup>2</sup>	Benchmark
FY-YTD (p.a.)	12.32%	12.70%	12.67%
December 2019 (p.a.)	12.69%	13.45%	12.75%
Since Inception (CAGR)		8.25%	8.81%
Standard Deviation*		0.12%	1.46%
Sharpe Ratio**		(8.81)	(0.62)
Weighted Avg Time to Maturity		8.16 Days	
Expense Ratio <sup>3, 4</sup>		1.57%	
	Nov'19	Dec'19	%∆
Fund Size (PKR Mn)	4,022	4,281	6.46%
Fund Size excluding FoFs (PKR Mn)	3,808	4,127	8.39%
NAV (PKR)	105.7896	106.9299	1.08%
<sup>1</sup> Simple Annualized Return   <sup>2</sup> Morning Star Return			

Note: Benchmark has been changed effective from October 2016; Previously 75% 3M PKRV + 25% 3M TDR (with AA or better banks)

<sup>\*</sup>Actual Management Fees charged for the month is 0.71% based on average net assets (annualized).





Fund Information	
Fund Type	Open-end
Fund Categorization	Money Market
Risk Profile	Low
Launch Date	14-Oct-10
Benchmark	70% Average of 3M PKRV rates + 30% 3M
	average deposit rate of three 3 AA rated
	scheduled Banks as selected by MUFAP
Listing	Pakistan Stock Exchange (PSX)
Trustee	Central Depository Company (CDC)
Auditor	KPMG – Taseer Hadi & Co
Management Co.Rating	AM1 (JCR-VIS)
Fund Stability Rating	AA (f) (JCR-VIS)
Minimum Investment	Rs. 500
Load	1% (Front-end)
Dealing Days	Monday to Friday
Cut off times	Issuance: 4:00 PM (Mon-Fri)
	Redemption: 9:30 AM (Mon-Fri)
Pricing Mechanism	Backward
Management Fee	5% of gross earnings (with min. fee of 0.15%
	p.a. )
Fund Manager	Syed Sheeraz Ali
Investment Committee	Yasir Qadri Syed Suleman Akhtar, CFA Hadi
Members	Mukhi Muhammad Waseem, CFA Syed Sheeraz Ali

Asset Allocation (% of Total Assets)	Oct'19	Nov'19	Dec'19
Placements with Banks	17%	10%	9%
Placements with DFIs	11%	18%	0%
PIB	0%	0%	0%
GOP Ijarah Sukuk	0%	0%	0%
T-Bills	49%	2%	7%
Cash	22%	69%	83%
Others	1%	1%	1%
Leverage	Nil	Nil	Nil

Total amount invested by FoFs is PKR 154.11 Mn

	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception
UMMF (p.a)	12.90%	12.70%	11.27%	7.67%	6.84%	8.25%
Benchmark	12.74%	12.67%	11.40%	7.69%	7.06%	8.81%

Returns are annualized using the Morningstar Methodology

#### **Disclosures regarding Sindh Workers Welfare Fund**

The Fund/Scheme has maintained provisions against Sindh Workers' Welfare Fund liability to the tune of Rs. 10,764,643, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 0.27/0.25%.

Monthly Yield*	Jan'19	Feb'19	Mar'19	Apr'19	May'19	Jun'19	Jul'19	Aug'19	Sep'19	Oct'19	Nov'19	Dec'19	CYTD
UMMF	9.75%	9.88%	9.42%	9.93%	7.97%	12.21%	11.90%	12.56%	13.04%	13.36%	11.86%	13.45%	11.27%
Benchmark	8.99%	9.27%	9.76%	10.11%	10.77%	11.66%	12.19%	12.77%	12.88%	12.74%	12.72%	12.75%	11.40%

<sup>\*</sup>Returns are annualized using the Morningstar Methodology | For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR

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<sup>\* 12</sup>m Trailing | \*\* 12m Trailing, 3M PKRV yield is used as a risk-free rate

 $<sup>^3</sup>$  This includes 0.37% representing government levy, Worker's Welfare Fund and SECP fee. Selling and Mkt expense PKR

# **UBL Stock Advantage Fund**

Fund Managers Report - December'19



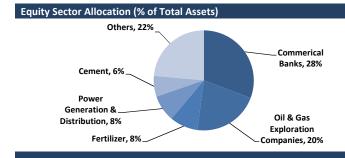


#### **Investment Objective**

USF is an open-end Equity Fund, investing primarily in equities listed on the KSE. The Fund seeks to maximize total returns and outperform its benchmark by investing in a combination of securities offering long term capital gains and dividend yield potential.

Fund Performance			
		USF	Benchmark
FY-YTD		20.45%	20.16%
Dec-19		3.44%	3.68%
Since Inception (CAGR)***		12.92%	9.25%
Standard Deviation*		18.72%	18.38%
Sharpe Ratio**		(0.00)	(0.13)
Beta*		0.98	1.00
Alpha*^		2.34%	
R-Square^^		93%	
Price-to-Earning Ratio ^^^		6.29x	7.94x
Dividend Yield ^^^		5.01%	5.56%
Value at Risk		-1.24%	-1.42%
Expense Ratio <sup>1</sup>		2.03%	
	Nov'19	Dec'19	%∆
Fund Size (PKR Mn)	6,109	6,294	3.03%
NAV (PKR)	66.79	69.09	3.44%

\*12M Trailing. \*\*12M Trailing, 3M PKRV yield used as Risk-Free rate. \*^ Alpha measures the risk adjusted performance of the fund vs. the benchmark. ^^ R-Square measures the correlation between the benchmark and the fund; ^^ Benchmark figures are for KSE-100 Index only. \*\*\*Returns have been annualized using Morningstar Methodology, <sup>1</sup> This includes 0.56% representing government levy, Worker's Welfare Fund and SECP fee. Selling & Marketing Expense PKR 12.73 million.



Top Ten Equity Holdings (% of Total Assets)									
Mari Petroleum Co. Ltd.	8.3%	Hub Power Co. Ltd.	5.2%						
Habib Bank Ltd.	7.4%	Allied Bank Ltd.	4.7%						
Oil And Gas Development Co. Ltd.	6.3%	Bank Al-Habib Ltd.	4.6%						
United Bank Ltd.	5.8%	Kohat Cement Co. Ltd.	4.3%						
Bank Alfalah Ltd.	5.8%	Engro Corporation	4.0%						



Fund Information	
Fund Type	Open-end
Fund Categorization	Equity
Risk Profile	High
Launch Date	4-Aug-06
Benchmark	KSE-100 Index
Listing	Pakistan Stock Exchange (PSX)
Trustee	Central Depository Company (CDC)
Auditor	Grant Thornton Anjum Rehman
Management Co.Rating	AM1 (JCR-VIS)
Minimum Investment	Rs. 500
Load	2.5% (Front-end)
Dealing Days	Monday to Friday
Cut off times	4:00 PM
Pricing Mechanism	Forward
Management Fee	2% p.a.
Fund Manager	Mubashir Anis, CFA
Investment Committee	Yasir Qadri   Syed Suleman Akhtar, CFA   Asim
Members	Wahab Khan, CFA   Muhammad Waseem,
	CFA Hadi Mukhi  Mubashir Anis, CFA

**Note:** Benchmark has been changed effective from October 2016; Previously 85% of KSE-100 Index + 15% of MSCI-ACW Index

Asset Allocation (% of Total Assets)	Oct'19	Nov'19	Dec'19
Equities	90%	90%	92%
International Investments	0%	0%	0%
T-bills	0%	0%	0%
Cash	9%	9%	7%
Others	1%	1%	1%
Leverage	Nil	Nil	Nil

	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception
USF	28.97%	20.45%	12.23%	-5.37%	39.82%	410.76%
Benchmark	26.98%	20.16%	9.90%	-14.79%	22.89%	227.61%

Returns are on absolute basis

#### Disclosures regarding Sindh Workers Welfare Fund

The Fund/Scheme has maintained provisions against Sindh Workers' Welfare Fund liability to the tune of Rs. 69,155,990, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 0.76/1.10%.

Monthly Yield	Jan'19	Feb'19	Mar'19	Apr'19	May'19	Jun'19	Jul'19	Aug'19	Sep'19	Oct'19	Nov'19	Dec'19	CYTD
USF	11.09%	-3.09%	-2.29%	-4.23%	-1.82%	-5.80%	-6.19%	-8.01%	8.22%	8.83%	14.56%	3.44%	12.23%
Benchmark	10.07%	-4.28%	-1.04%	-4.83%	-2.20%	-5.76%	-5.79%	-7.10%	8.11%	6.62%	14.86%	3.68%	9.90%

For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR  $\,$ 

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# Al-Ameen Islamic Sovereign Fund

Fund Managers Report - December 19





#### **Investment Objective**

AISF is an open-end Shariah Compliant Income Fund which aims to generate a competitive return with minimum risk, by investing primarily in Shariah Compliant Government Securities.

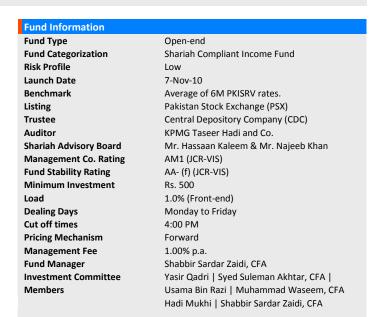
Fund Performance			
	AISF <sup>1</sup>	AISF <sup>2</sup>	Benchmark
FY-YTD (p.a.)	11.03%	11.34%	9.32%
December 2019 (p.a.)	10.91%	11.47%	7.17%
Since Inception (CAGR)		7.39%	6.63%
Standard Deviation*		0.09%	2.52%
Sharpe Ratio**		(22.11)	(1.77)
Weighted Avg Time to Maturity		1	Day
Expense Ratio <sup>3, 4</sup>		1.79%	
	Nov'19	Dec'19	%∆
Fund Size (PKR Mn)	4,241	3,751	-11.54%
Fund Size excluding FoFs (PKR Mn)	1,620	1,680	3.69%
NAV (PKR)	105.6887	106.6677	0.93%
<sup>1</sup> Simple Annualized Return   <sup>2</sup> Morning Star Return			

Note: Benchmark has been changed effective from October 2016; Previously Average of 6 Months Deposit Rates of 3 Islamic Banks (with AA- or better banks)

# Portfolio Quality (% of Total Assets) Others, 1% AA-. 17% AA, 12%

Key Interest Rates			
KIBOR (1M, 6M, 1Y)*	13.40%	13.37%	13.18%
Discount Rate			13.75%
CPI (Dec) Y-o-Y Basis			12.6%

<sup>\*</sup> Average during month



Asset Allocation (% of Total Assets)	Oct'19	Nov'19	Dec'19
GoP Ijara Sukuks	0%	0%	0%
Cash	99%	99%	99%
Others	1%	1%	1%
Placements with banks	0%	0%	0%
Leverage	Nil	Nil	Nil

Total Amount Invested by FoFs is PKR 2,071.61 Mn

	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception
AISF (p.a)	11.44%	11.34%	10.23%	5.85%	5.83%	7.39%
Benchmark	8.00%	9.32%	7.83%	6.25%	5.99%	6.63%

The Fund/Scheme has maintained provisions against Sindh Workers' Welfare Fund

liability to the tune of Rs. 21,382,099, if the same were not made the NAV per unit/return

Returns are annualized using the Morningstar Methodology

Disclosures regarding Sindh Workers Welfare Fund

of the Scheme would be higher by Rs. 0.61/0.57%.



Monthly Yield*	Jan'19	Feb'19	Mar'19	Apr'19	May'19	Jun'19	Jul'19	Aug'19	Sep'19	Oct'19	Nov'19	Dec'19	CYTD
AISF	7.66%	8.43%	8.88%	9.15%	9.08%	11.53%	10.78%	11.24%	11.71%	11.56%	11.29%	11.47%	10.23%
Benchmark	5.70%	3.91%	6.25%	6.92%	7.11%	7.87%	10.48%	11.55%	9.86%	9.06%	7.77%	7.17%	7.83%

<sup>\*</sup>Returns are annualized using the Morningstar Methodology | For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR

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<sup>\* 12</sup>m Trailing | \*\* 12m Trailing, 3M PKRV yield is used as a risk-free rate

 $<sup>^3</sup>$  This includes 0.38% representing government levy, Worker's Welfare Fund and SECP fee. Selling and Mkt Expenses amounting to Rs 5.45mn | <sup>4</sup> Annualized

## Al-Ameen Shariah Stock Fund

Fund Managers Report - December'19



Managed by:



#### **Investment Objective**

ASSF is an open-end Equity Fund, investing primarily in Shariah compliant equities. The Fund seeks to maximize total returns and outperform its benchmark by investing in a combination of securities offering long term capital gains and dividend yield potential.

Fund Performance			
		ASSF	Benchmark
FY-YTD		22.85%	22.01%
Dec-19		4.49%	5.29%
Since Inception (CAGR)***		13.86%	13.35%
Standard Deviation*		20.40%	23.50%
Sharpe Ratio**		(0.14)	(0.19)
Beta*		0.83	1.00
Alpha*^		1.53%	
R-Square^^		92%	
Price-to-Earning Ratio ^^^		7.04x	8.10x
Dividend Yield ^^^		4.81%	5.14%
Value at Risk		-1.31%	-1.52%
Expense Ratio <sup>1</sup>		2.10%	
	Nov'19	Dec'19	%∆
Fund Size (PKR Mn)	6,402	6,793	6.12%
NAV (PKR)	128.75	134.53	4.49%

\*12M Trailing. \*\*12M Trailing, 3M PKRV yield used as Risk-Free rate. \*^ Alpha measures the risk adjusted performance of the fund vs. the benchmark.^^ R-Square measures the correlation between the benchmark and the fund. ^^ Benchmark figures are for KMI-30 Index only. ^^^ NAV based. \*\*\*Returns have been annualized using Morningstar Methodology. ¹ This includes 0.59% representing government levy, Worker's Welfare Fund and SECP fee. Selling & Marketing Expense PKR 13.44 million.

# Others, 23% Commerical Banks, 6% Cement, 8% Power Generation & Distribution, 10% Oil & Gas Exploration Companies, 29% Fertilizer, 14%

Top Ten Equity Holdings (% of Total Assets)										
Mari Petroleum Co. Ltd.	10.2%	Meezan Bank Ltd.	5.5%							
Oil And Gas Development Co. Ltd.	9.4%	Kohat Cement Co. Ltd.	4.8%							
Engro Corporation	7.8%	Fauji Fertilizer Co. Ltd.	4.3%							
Hub Power Co. Ltd.	7.4%	Pak Oilfields Ltd.	3.9%							
Pak Petroleum Ltd.	6.0%	Pakistan State Oils Ltd.	3.5%							



und Type	Open-end
Fund Categorization	Islamic Equity
Risk Profile	High
aunch Date	24-Dec-06
Benchmark	KMI-30 Index
Listing	Pakistan Stock Exchange (PSX)
Trustee	Central Depository Company (CDC)
Auditor	A.F. Ferguson & Company
Management Co.Rating	AM1 (JCR-VIS)
Minimum Investment	Rs. 500
Load	2.5% (Front-end), Nil (Back-end)
Dealing Days	Monday to Friday
Cut off times	4:00 PM
Pricing Mechanism	Forward
Management Fee	2% p.a.
Fund Manager	Asim Wahab Khan, CFA
Investment Committee	Yasir Qadri   Syed Suleman Akhtar, CFA
Members	Hadi Mukhi   Asim Wahab Khan, CFA
	Muhammad Waseem, CFA

*Reconstitution of the Fund on 18th July 2012 from "Islamic Balanced to Islamic Equity"
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Asset Allocation (% of Total Assets)	Oct'19	Nov'19	Dec'19
Equities	90%	90%	90%
Sukuks	0%	0%	0%
GoP Ijarah Sukuks	0%	0%	0%
Cash	9%	9%	9%
Others	1%	1%	0%
Leverage	Nil	Nil	Nil

	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception
ASSF	31.72%	22.85%	9.47%	-9.61%	42.38%	442.49%
Benchmark	29.09%	22.01%	7.94%	-19.27%	30.15%	411.90%

Returns are on absolute basis

#### Disclosures regarding Sindh Workers Welfare Fund

The Fund/Scheme has maintained provisions against Sindh Workers' Welfare Fund liability to the tune of Rs. 86,302,254, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 1.71/1.27%.

Monthly Yield	Jan'19	Feb'19	Mar'19	Apr'19	May'19	Jun'19	Jul'19	Aug'19	Sep'19	Oct'19	Nov'19	Dec'19	CYTD
ASSF	8.54%	-1.71%	-2.80%	-5.60%	-2.85%	-6.29%	-6.52%	-8.58%	9.12%	10.44%	14.15%	4.49%	9.47%
Benchmark	11.60%	-4.04%	-3.35%	-6.48%	-1.65%	-7.07%	-6.56%	-8.59%	10.65%	9.17%	12.31%	5.29%	7.94%

For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR

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### **Historical Performance**

Disclosure as per SECP's SCD Circular No. 16, 2014 Fund Managers Report



The periodic returns for the funds have been presented below as per SECP's SCD Circular No. 16 dated July 03, 2014. The returns presented below are:

- Yearly returns for the last five fiscal years, and
- Absolute returns for every fiscal year since inception

The returns have been annualized for money market, income and aggressive income schemes where the performance evaluation period is less than one year.

#### Last 3 & 5 Fiscal Years

	FY'14	FY'15	FY'16	FY'17	FY'18
<b>UBL Money Market Fund</b>	7.81%	7.98%	5.15%	5.41%	5.12%
Benchmark	10.06%	8.61%	5.91%	5.31%	5.26%
	•				
UBL Stock Advantage Fund	31.48%	22.05%	14.01%	30.15%	-10.13%
Benchmark	38.06%	13.47%	7.56%	22.83%	-10.00%

	FY'14	FY'15	FY'16	FY'17	FY'18
AISF	8.10%	6.15%	4.35%	5.56%	3.03%
Benchmark	7.49%	7.66%	5.39%	4.67%	4.86%
	•		•	•	
ASSF	34.36%	27.07%	14.47%	29.19%	-12.38%
Benchmark	29.89%	20.10%	15.53%	18.80%	-9.59%

#### **Since Inception Absolute returns**

#### UMMF vs Benchmark (Fund return in top row)

FY'10	FY'11	FY'12	FY'13	FY'14	FY'15	FY'16	FY'17	FY'18
-	11.9%	21.6%	32.9%	43.2%	54.7%	62.6%	71.5%	80.2%
-	14.2%	24.5%	37.3%	51.1%	64.1%	69.7%	78.8%	88.4%

#### USF vs Benchmark (Fund return in top row)

FY'10	FY'11	FY'12	FY'13	FY'14	FY'15	FY'16	FY'17	FY'18
0.0%	35.5%	52.4%	136.5%	210.9%	279.5%	333.0%	463.1%	406.1%
-8.9%	16.1%	25.2%	82.7%	152.3%	186.3%	204.9%	274.5%	240.4%

#### AISF vs Benchmark (Fund return in top row)

FY'10	FY'11	FY'12	FY'13	FY'14	FY'15	FY'16	FY'17	FY'18
-	11.8%	19.9%	30.8%	41.3%	50.0%	56.6%	65.3%	70.3%
-	7.9%	13.7%	21.7%	30.8%	40.9%	46.7%	53.6%	61.1%

#### ASSF vs Benchmark (Fund return in top row)

FY'10	FY'11	FY'12	FY'13	FY'14	FY'15	FY'16	FY'17	FY'18
9.9%	39.0%	63.6%	144.8%	228.9%	317.9%	378.4%	518.0%	441.5%
32.0%	67.1%	88.2%	184.6%	269.7%	344.0%	412.9%	509.3%	450.9%

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