# Fund Managers' Report May 2022



# **USSP-IX**

Why should you invest in UBL Special Savings Plan-IX (USSP-IX)?

- V Low risk (only Govt. Securities/Min. AA- bank deposits)
- V Capital protection\*
- V Competitive Regular Returns
- ✓ Tax efficiency\*\*

\*12 months from commencement of plan life & beyond \*\*Tax credit subject to Income Tax Ordinance, 2001 and lower tax (CGT) than traditional fixed income options

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Risk profile: Low / Low risk of principal erosion Fund type/Category: Open end/Capital Protected Fund Benchmark: Average of 6 Months PKRV Rates

**Disclaimer:** All investments in mutual funds are subject to market risks. The NAV of units may go up or down based on market conditions. Past performance is not necessarily indicative of future results. Investors are advised in their own interest to carefully read the contents of the consolidated Offering Document of USSF-II, in particular the investment policies mentioned in Clause 2.2.1 3, risk factors mentioned in Clause 2.7, Taxation policies mentioned in Clause 8 and warning in Clause 10, before making any investment decision. Capital Preservation is for units held till twelve (12) month & beyond from commencement of Life of Plan.

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## **Market Review & Outlook**

From the CIO's Desk Fund Managers Report - May 2022



With politics taking precedence over economics, the new government initially dithered on undertaking urgent policy measures to stabilize the economy, creating doubts on country's return to the pivotal IMF program in the near term. The above unnerved equity investors, causing the local bourse to decline by over 7.0% at one point before recovering in the last few trading sessions when the government announced first hike (Rs30/liter) in retail fuel prices. Overall, the benchmark KSE 100 Index fell 4.8% during May. Trading activity also declined with daily turnover averaging USD27.8mn as compared to USD31.6mn last month. Moreover, foreign selling continued amounting to USD 8.1mn during the month, while Banks/DFI mopped up shares worth USD 31.7mn.

Inflation for May arrived at 13.8%Y/Y and 0.4%M/M, below market expectations mainly due to 15.5%M/M decline in administered electricity prices and sharp fall in perishable food item prices. NCPI for 11MFY22 stood at 11.3% as compared to 8.8% in SPLY. Going forward, we foresee a sharp increase in inflationary pressures over the next few months driven by a roll back of subsidy on retail fuel prices, considerable hike in electricity and gas tariffs and their second round impact. To moderate demand to a more sustainable pace while keeping inflation expectations anchored and containing risks to external stability, SBP in its latest monetary policy review meeting decided to raise policy rate by 150bps to 13.75%. Notwithstanding the expected uptick in headline inflation in the next few months and recent rise in money market yields, we believe interest rates have nearly peaked. We expect a tight fiscal policy to pick up the slack from here to address macroeconomic imbalances.

The current account deficit for April arrived at USD 623mn, roughly around 2/3rd of March's current account deficit due to improved remittance flows (M/M: +USD 315mn) and 10.4%M/M decline in goods trade deficit. On an aggregate basis, the current account deficit totals USD13.8bn in 10MFY22 as compared to USD 543mn in SPLY. This is mainly due to increase in trade deficit by USD 12.4bn on account of strong domestic demand and elevated international commodity prices. Going forward, we expect current account deficit to decline in FY23 due to moderation in domestic demand. However, overall balance of payments position could remain under pressure due to heavy foreign debt repayments over the next 12 months.

FBR provisionally collected net revenue of PKR 5,349bn during 11MFY22 against the assigned target of PKR 5,130bn. However, the monthly tax collection for May stood at PKR 490bn against the target of PKR 511bn, reflecting a shortfall of PKR21bn. We think it will be a tall order for FBR to collect Rs751bn in June to achieve full year tax collection target of Rs6100bn. Further, due to higher subsidies, we expect fiscal deficit to come around 7.5-8.0% of GDP (revised) for the current fiscal year. Pakistan's economy has been beset by fiscal issues for the last many years. The main concerns are a narrow revenue base, lopsided distribution of revenues and expenditures among federating units and a bloated public sector. In our opinion, the country cannot achieve a sustained high GDP growth rate without addressing its fiscal problems.

Going forward, the market will take direction from any economic stabilization measures undertaken by the incumbent government, progress on IMF program, Federal Budget FY23 related news flow and movement in international commodity prices. From a fundamental perspective, we maintain a positive outlook on equities as the local bourse is currently trading at much discounted forward PE multiple of 4.3x as compared to historical PE of 8.0x. Also, market's current earnings yield differential with 10Y PIB yield is 10.6% (23.3% vs. 12.7%) which is much higher than the average yield gap of 1.1% over the last 15 years.

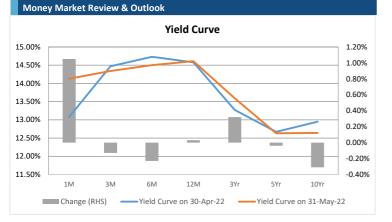
We recommend our investors to invest in our equity funds as per their risk appetite and return expectations. For instance, our UBL Asset Allocation Fund (UAAF) offers an appropriate strategy for investors with low to moderate risk tolerance. This fund invests in a diversified portfolio of stocks, bonds, and money market instruments. It has the potential to earn returns well above those on offer in Money Market and Income Funds, while limiting risk by investing no more than 40% of its assets in stocks at any point in time. For those, with higher risk tolerance and return expectations, we have UBL Stock Advantage Fund which offers pure exposure to the domestic equity market.

We strongly recommend our investors to also invest in our Voluntary Pension Scheme (UBL Retirement Savings Fund) in order to avail tax benefits, grow their longterm savings and achieve retirement security. For those with a longer investment horizon, we recommend a high exposure to Equity Sub-Fund of the Scheme. We have been following an aggressive investment strategy in this Sub-Fund considering its long time horizon and low liquidity/redemption pressures. The strategy has performed well and the Equity Sub-Fund has generated an absolute return of 656.63% (KSE100 Index: 319.40% since inception). This translates to an average annualized return of 18.26% p.a. (KSE-100 Index: 12.61% p.a.) - thus outperforming the KSE-100 Index by a significant margin.

Syed Suleman Akhtar, CFA | Chief Investment Officer | UBL Fund Managers

## **Market Review & Outlook**

Fund Managers Report - May 2022



Inflation for May arrived at 13.8%Y/Y and 0.4%M/M, below market expectations mainly due to 15.5%M/M decline in administered electricity prices and sharp fall in perishable food item prices. NCPI for 11MFY22 stood at 11.3% as compared to 8.8% in SPLY. Going forward, we foresee a sharp increase in inflationary pressures over the next few months driven by a roll back of subsidy on retail fuel prices, considerable hike in electricity and gas tariffs and their second round impact. To moderate demand to a more sustainable pace while keeping inflation expectations anchored and containing risks to external stability, SBP in its latest monetary policy review meeting decided to raise policy rate by 150bps to 13.75%. Notwithstanding the expected uptick in headline inflation in the next few months and recent rise in money market yields, we believe interest rates have nearly peaked. We expect a tight fiscal policy to pick up the slack from here to address macroeconomic imbalances.

#### Equity Market Review & Outlook



With politics taking precedence over economics, the new government initially dithered on undertaking urgent policy measures to stabilize the economy, creating doubts on country's return to the pivotal IMF program in the near term. The above unnerved equity investors, causing the local bourse to decline by over 7.0% at one point before recovering in the last few trading sessions when the government announced first hike (Rs30/liter) in retail fuel prices. Overall, the benchmark KSE 100 Index fell 4.8% during May. Trading activity also declined with daily turnover averaging USD27.8mn as compared to USD31.6mn last month. Moreover, foreign selling continued amounting to USD 8.1mn during the month, while Banks/DFI mopped up shares worth USD 31.7mn.

Going forward, the market will take direction from any economic stabilization measures undertaken by the incumbent government, progress on IMF program, Federal Budget FY23 related news flow and movement in international commodity prices. From a fundamental perspective, we maintain a positive outlook on equities as the local bourse is currently trading at much discounted forward PE multiple of 4.3x as compared to historical PE of 8.0x. Also, market's current earnings yield differential with 10Y PIB yield is 10.6% (23.3% vs. 12.7%) which is much higher than the average yield gap of 1.1% over the last 15 years.



# UBL Money Market Fund



#### estment Objective

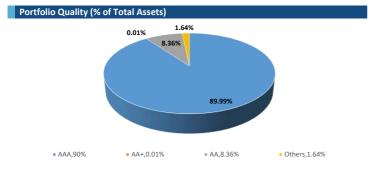
The objective of UBL Money Market Fund is to generate competitive returns within a low risk portfolio to provide a regular stream of income and easy liquidity to its investors by investing a major chunk of the portfolio in short term government securities.

Fund Performance			
	UMMF <sup>1</sup>	UMMF <sup>2</sup>	Benchmark
FY-YTD (p.a.)	8.86%	8.89%	8.91%
May 2022 (p.a.)	11.44%	12.05%	12.94%
Since Inception (CAGR)		8.28%	8.71%
Standard Deviation*		0.74%	2.01%
Sharpe Ratio**		-1.23	-0.45
Weighted Avg Time to Maturity		8 Days	
Expense Ratio <sup>3   4</sup>		1.48%	
	Apr'22	May'22	%
Fund Size (PKR Mn)	3,057	3,236	5.86%
· ·		·	
Fund Size excluding FoFs (PKR Mn)	3,057	3,236	5.86%
NAV (PKR)	107.8234	108.8706	0.97%

1 Simple Annualized Return | 2 Morning Star Return \* 12m Trailing | \*\* 12m Trailing, 3M PKRV yield is used as a risk-free rate 3 This includes 0.09% representing government levy, SECP fee.

Selling & Marketing Expense PKR 13.40 mn. | 4 Annualized.

Note: Benchmark has been changed effective from October 2016; Previously 75% 3M PKRV + 25% 3M TDR (with AA or better banks)



#### Disclosures regarding Sindh Workers Welfare Fund

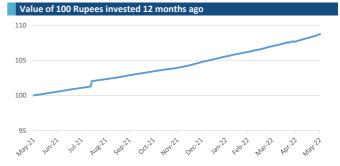
During the month of August 2021, provisioning against Sindh Workers Welfare Fund by UMMF amounting to Rs. 20.08 million had been reversed on the basis of clarification received from Sindh Revenue Board vide letter No. SRB/TP/70/2013/8772 dated August 12, 2021 addressed to Mutual Funds Association of Pakistan, received on August 13, 2021. This reversal of provision has contributed towards an unusual increase in NAV of the UMMF 0.72%. This is one-off event and is not likely to be repeated in the future.

Asset Allocation (% of Total Assets)			
	Mar'22	Apr'22	May'22
Cash	97.89%	28.64%	94.07%
T-Bills	0.00%	69.35%	0.00%
Commercial Paper	0.00%	0.00%	4.29%
Others	2.11%	2.01%	1.64%
Leverage	Nil	Nil	Nil

Total Amount Invested by FoFs is PKR 0.00 Mn.

Fund Information	
Fund Type	Open End Fund
Fund Categorization	Money Market
Risk Profile	Low
Launch Date	14-Oct-2010
Benchmark	70% Average of 3M PKRV rates + 30% 3M average
	deposit rate of three 3 AA rated scheduled Banks
	as selected by MUFAP
Listing	Pakistan Stock Exchange (PSX)
Trustee	Central Depository Company Pakistan Limited
Auditor	A.F. Ferguson & Company
Management Co.Rating	AM1 (VIS) (31-Dec-2021)
Fund Stability Rating	AA+ (f) (VIS) (13-Jan-2022)
Minimum Investment	Rs. 500/- Initial   Subsequent
Load	Upto 1% (Front-end)   Nil (Back-end)
Dealing Days	Monday to Friday
Cut off times	3:00 PM   4:00 PM (Fri)   9:30 AM (Same Day
	Redemption)
Pricing Mechanism	Backward
Management Fee*	5% of gross earnings (with min. fee of 0.15%
	p.a.)
Fund Manager	Syed Sheeraz Ali (Fixed Income Specialist)
Investment Committee	Yasir Qadri   Syed Suleman Akhtar, CFA   Hadi
	Mukhi   Muhammad Imran   Muhammad Ahmed,
	CFA   Syed Sheeraz Ali

\* Actual Management Fees charged for the month is 0.66% based on average net assets (annualized).



Return vs Benchmark									
	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception			
UMMF (p.a.)	9.44%	9.22%	8.72%	9.18%	8.12%	8.28%			
Benchmark	11.57%	10.46%	8.73%	9.17%	8.21%	8.71%			
Simple Annualiz	ed Return   Mo	rningstar Return	s for period mo	re than one vear					

Monthly Yield *													
	Jun'21	Jul'21	Aug'21	Sep'21	Oct'21	Nov'21	Dec'21	Jan'22	Feb'22	Mar'22	Apr'22	May'22	CYTD
UMMF (p.a.)	6.55%	6.35%	14.43%	6.49%	6.48%	5.95%	9.09%	9.02%	8.01%	9.00%	7.61%	11.44%	9.18%
Benchmark	6.76%	6.72%	6.71%	6.83%	7.20%	7.88%	9.16%	9.27%	9.55%	10.31%	11.46%	12.94%	10.72%
* Simple Annualized Returns   For periodic r	eturns as per SEC	P SCD Cirular No	o. 16 of 2014, ref	er to the end of	this FMR								

Disclaimer : This publication is for informational purpose only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependent on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results. All returns are calculated assuming reinvested dividends. The calculation of performance does not include cost of sales load

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MUFAP's Recommended Format

## **Al-Ameen Islamic Asset Allocation Fund**

Fund Managers Report - May 2022



**Fund Information** Fund Type

**Fund Categorization** 

الامين فنطر al-ameen funds

#### **Investment Objective**

The investment objective of the Fund is to earn competitive riba free return by investing in various shariah compliant asset classes/instruments based on the market outlook.

Fund Performance			
		AIAAF	Benchmark
FY-YTD		-0.06%	-0.53%
May 2022		-2.66%	-1.82%
Since Inception (CAGR)***		7.78%	7.00%
Standard Deviation*		6.73%	7.15%
Sharpe Ratio**		-1.49	-1.55
Expense Ratio <sup>1</sup>		3.24%	
	Apr'22	May'22	%
Fund Size (PKR Mn)	2,177	1,900	-12.71%
NAV (PKR)	130.0093	126.5472	-2.66%

\* 12m Trailing | \*\* 12m Trailing, 3M PKRV yield is used as a risk-free rate \*\*\*Returns have been annualized using Morningstar Methodology

1 This includes 0.28% representing government levy, SECP fee. Selling & Marketing Expense PKR 16.43 mn.

Note: Benchmark has been changed effective from 6 December 2017; Previously Average of 6M KIBOR rate + 2%

Risk Profile	Medium
Launch Date	10-Dec-2013
Benchmark	Weighted Avg. of 3M deposit rates of 3 AA rated & 6M avg. deposit rates of 3 A rated Islamic Banks or Islamic windows of Conventional Banks as selected by MUFAP and KMI-30 Index based on actual proportion of the scheme
Listing	Pakistan Stock Exchange (PSX)
Trustee	Central Depository Company Pakistan Limited
Auditor	A.F. Ferguson & Co.
Management Co.Rating	AM1 (VIS) (31-Dec-2021)
Minimum Investment	Rs. 10,000/- initial & subsequent
Load	Upto 3% (Front-end)   Nil (Back-end)
Dealing Days	Monday to Friday
Cut off times	3:00 PM   4:00 PM (Fri)
Pricing Mechanism	Forward
Management Fee	2% p.a.
Fund Manager	Muhammad Waseem, CFA (Shariah Compliant Equity Specialist), Syed Sheeraz Ali (Shariah Compliant Fixed Income Specialist)
Investment Committee	Yasir Qadri   Syed Suleman Akhtar, CFA   Hadi Mukhi   Muhammad Imran   Mubashir Anis, CFA   Muhammad Waseem, CFA   Muhammad Ahmed, CFA   Shabih ul Hasnain   Irfan Nepal   Syed Sheeraz Ali

Open End Fund

Islamic Asset Allocation



Equity Sector Allocation (% of Total Assets)



3.1% 3.0%

Power Generation & Distribution,3.04%
 Fertilizer,3.99%
 Cement,5.24%

Others, 7.64%
Oil & Gas Exploration Companies, 12.96%

Textile Composite,3.08%

#### Asset Allocation (% of Total Assets)

Mar'22	Apr'22	May'22
0.10%	0.11%	0.12%
1.73%	1.74%	1.86%
38.53%	38.82%	35.94%
47.05%	47.57%	58.81%
9.24%	9.85%	0.00%
3.35%	1.90%	3.28%
Nil	Nil	Nil
	0.10% 1.73% 38.53% 47.05% 9.24% 3.35%	0.10%         0.11%           1.73%         1.74%           38.53%         38.82%           47.05%         47.57%           9.24%         9.85%           3.35%         1.90%

Top Ten Equity Holdings (% of Total Assets)									
Mari Petroleum Co. Ltd.	6.06%	Meezan Bank Ltd.	2.78%						
Oil & Gas Development Co. Ltd.	3.41%	Kohat Cement Co. Ltd.	1.97%						
Lucky Cement Ltd.	3.27%	Engro Fertilizers Ltd.	1.96%						
The Hub Power Co. Ltd.	3.04%	Kohinoor Textile Mills Ltd.	1.53%						
Pakistan Petroleum Ltd.	2.99%	Interloop Ltd.	1.03%						

During the month of August 2021, provisioning against Sindh Workers Welfare Fund by AIAAF amounting to Rs. 36.63 million had been reversed on the basis of clarification received from Sindh Revenue Board vide letter No. SRB/TP/70/2013/8772 dated August 12, 2021 addressed to Mutual Funds Association of Pakistan, received on August 13, 2021. This reversal of provision had contributed towards an unusual increase in NAV of the AIAAF 1.40%. This was one-off event and is not likely to be repeated in the future.

Disclosures regarding Sindh Workers Welfare Fund

Top Sukuk Holdings (% of Total Assets)										
TFC/Sukuk	TFC/Sukuk-Javedan Corporation Limited (04-Oct-18) 0.95%									
TFC/Sukuk	TFC/Sukuk-Ghani Gases Limited (03-Feb-17) 0.90%									
Return ve	Return vs Benchmark									
						Since				
	3 Months	6 Months	1 Year	3 Years	5 Years	Inception				
AIAAF	<b>3 Months</b> -2.78%	6 Months	1 Year -0.43%	<b>3 Years</b> 25.67%	5 Years 17.98%					
AIAAF Benchmark		-				Inception				

Monthly Yield													
	Jun'21	Jul'21	Aug'21	Sep'21	Oct'21	Nov'21	Dec'21	Jan'22	Feb'22	Mar'22	Apr'22	May'22	CYTD
AIAAF	-0.37%	0.52%	2.19%	-2.46%	2.21%	-0.02%	-0.79%	0.98%	0.22%	-0.26%	0.14%	-2.66%	-1.61%
Benchmark	-0.90%	0.02%	0.88%	-2.50%	1.46%	-0.46%	-0.49%	1.27%	-0.54%	0.77%	0.96%	-1.82%	0.61%

For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR

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### **Al-Ameen Shariah Stock Fund**

Fund Managers Report - May 2022



#### **Investment Objective**

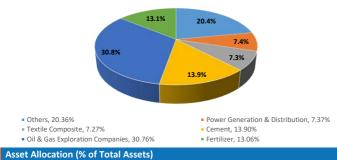
ASSF is an open-end Equity Fund, investing primarily in Shariah compliant equities. The Fund seeks to maximize total returns and outperform its benchmark by investing in a combination of securities offering long term capital gains and dividend yield potential.

Fund Performance			
		ASSF	Benchmark
FY-YTD		-10.61%	-8.58%
May 2022		-7.47%	-5.36%
Since Inception (CAGR)***		12.10%	11.58%
Standard Deviation*		16.39%	18.22%
Sharpe Ratio**		-1.32	-1.13
Beta*		0.86	1.00
Alpha*^		-0.89%	
R-Square^^		91.15%	
Value at Risk		-1.31%	-1.47%
Expense Ratio <sup>1</sup>		4.27%	
Price-to-Earning Ratio^^^		5.23x	6.18x
Dividend Yield^^^		7.05%	7.96%
	Apr'22	May'22	%
Fund Size (PKR Mn)	8,386	7,652	-8.76%
NAV (PKR)	154.2500	142.7300	-7.47%

\*12M Trailing. | \*\*12M Trailing. 3M PKRV yield used as Risk-Free rate. | \*^ Alpha measures the risk adjusted performance of the fund vs. the benchmark. | ^^ Bequare measures the correlation between the benchmark and the fund. | ^^^ Benchmark figures are for KSE-100 Index only. | \*\*\*Returns have been annualized using Morningstar Methodology, 1 This includes 0.38% representing government levy, SECP fee.

Selling & Marketing Expense PKR 82.54 mn.

#### Equity Sector Allocation (% of Total Assets)



	Mar'22	Apr'22	May'22
Cash	4.35%	4.21%	5.71%
Equities	94.14%	94.38%	92.73%
Others	1.51%	1.41%	1.56%
Leverage	Nil	Nil	Nil

Top Ten Holdings (% of Total Assets)									
Mari Petroleum Co. Ltd.	13.65%	Meezan Bank Ltd.	6.99%						
Lucky Cement Ltd.	8.38%	Engro Corporation Ltd.	6.89%						
Oil & Gas Development Co. Ltd.	8.20%	Kohat Cement Co. Ltd.	5.01%						
Pakistan Petroleum Ltd.	7.64%	Engro Fertilizers Ltd.	4.01%						
The Hub Power Co. Ltd.	7.37%	Kohinoor Textile Mills Ltd.	3.16%						

Fund Information	
Fund Type	Open End Fund
Fund Categorization	Islamic Equity
Risk Profile	High
Launch Date	24-Dec-2006
Benchmark	KMI-30 Index
Listing	Pakistan Stock Exchange (PSX)
Trustee	Central Depository Company Pakistan Limited
Auditor	A.F. Ferguson & Company
Shariah Advisory Board	Mufti Hassaan Kaleem & Mufti Najeeb Khan
Management Co.Rating	AM1 (VIS) (31-Dec-2021)
Minimum Investment	Rs. 500 - initial & subsequent
Load	Upto 2.5% (Front-end), Nil (Back-end)
Dealing Days	Monday to Friday
Cut off times	3:00 PM   4:00 PM (Fri)
Pricing Mechanism	Forward
Management Fee*	Up to 3% p.a.
Fund Manager	Muhammad Waseem, CFA (Shariah Compliant
	Equity Specialist)
Investment Committee	Yasir Qadri   Syed Suleman Akhtar, CFA   Hadi
	Mukhi   Mubashir Anis, CFA   Muhammad
	Waseem, CFA   Muhammad Ahmed, CFA   Shabih
	ul Hasnain   Irfan Nepal   Syed Sheeraz Ali

\* Actual Management Fees charged for the month is 2.75% based on average net assets (annualized). Reconstitution of the Fund on 18th July 2012 from "Islamic Balanced to Islamic Equity"





#### Disclosures regarding Sindh Workers Welfare Fund

During the month of August 2021, provisioning against Sindh Workers Welfare Fund by ASSF amounting to Rs. 117.71 million had been reversed on the basis of clarification received from Sindh Revenue Board vide letter No. SRB/TP/70/2013/8772 dated August 12, 2021 addressed to Mutual Funds Association of Pakistan, received on August 13, 2021. This reversal of provision had contributed towards an unusual increase in NAV of the ASSF 1.28%. This was one-off event and is not likely to be repeated in the future.

Return vs Benchmark										
	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception				
ASSF	-9.54%	-11.08%	-11.94%	23.84%	-13.45%	483.56%				
Benchmark	-2.92%	-4.32%	-11.05%	20.28%	-19.90%	443.02%				
Returns are on absolute basis										

Monthly Yield													
	Jun'21	Jul'21	Aug'21	Sep'21	Oct'21	Nov'21	Dec'21	Jan'22	Feb'22	Mar'22	Apr'22	May'22	CYTD
ASSF	-1.48%	0.73%	2.69%	-6.48%	4.86%	-0.90%	-2.43%	1.12%	-0.37%	-1.48%	-0.77%	-7.47%	-8.86%
Benchmark	-2.70%	-0.47%	1.81%	-6.86%	3.11%	-1.81%	-2.08%	2.66%	-1.96%	1.06%	1.50%	-5.36%	-2.29%

For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR

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Disclaimer: All investments in mutual and pension funds are subject to market risk. Past performance is not necessarily indicative of the future results. Please read the offering documents to understand the investment policies and the risks involved.