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Market Review & Outlook

From the CIO's Desk

Fund Managers Report - December 2020



The benchmark KSE-100 Index, continuing on its upward trajectory from last month, posted a 6.5%MoM return in December 2020 taking CY20 return to 7.4%. Encouraging developments on Covid vaccines and improvement in macroeconomic indicators as manifested by an improved current account position, currency stabilization, rising forex exchange reserves and a rebound in large scale manufacturing acted as catalysts for the market. Moreover, ample domestic liquidity and subdued fixed income yields also supported the positive performance of the equity market during the outgoing month. Foreigners remained net sellers offloading shares amounting to USD96.3mn during the month. Among domestic investors, individuals, corporates and mutual funds were net buyers, mopping up shares worthUSD32.5mn, USD57.2mn and USD11.1mn, respectively.

The headline inflation for December came down to 8.0%YoY from 8.3%YoY last month due to a significant decline in food item prices. In the aftermath of a long overdue contraction in food inflation, monthly inflation finally fell by 0.7% in December after a 7 month hiatus. We expect headline inflation to drop further in January due to high base effect and softer food prices. However, thereafter we expect resurgence in inflationary pressures on account of expected hike in utility tariffs, some additional revenue enhancement measures, uptick in commodity prices and reversal of base effect. For the current fiscal year, we expect inflation to remain in the range of 8.5-9.0%. We are of the view that SBP is likely to maintain status quo in the next monetary policy review meeting before altering its stance in the last quarter of the fiscal year.

Remarkable improvement has been observed in external current account position during FYTD. The current account posted a surplus for the fifth consecutive month in November. The surplus for the month came at USD447mn, taking 5MFY21 current account balance to USD+1.6bn compared to a deficit of USD 1.7bn in the same period last year. The above has been driven by a sustained increase in remittances and other current transfers and sizable fall in services imports. We expect some deterioration in current account position during 2HFY21 on rising imports and a relative slowdown in the remittances trend. For the full fiscal year, we anticipate current account balance to post a deficit of less than 1% of GDP. However, overall balance of payments position for FY21 should be comfortable due to an adequate surplus on financial account.

On the fiscal front, FBR collected PKR 2.20th during 1HFY21, slightly below target of PKR 2.21th. During the second half of the fiscal year, FBR will have to collect nearly Rs2.77th to meet full year target of 4.96th. We find the aforesaid target quite difficult to achieve as it would require 45%YoY growth in tax collection in 2HFY21. We anticipate a sizable revenue collection shortfall in the coming months due to an ambitious revenue collection target for the fiscal year sans innovative budgetary measures to enhance revenues. We expect the government to overshoot its FY21 budget deficit target of 7% of GDP by 0.5-1% due to lower collection and higher expenditure despite decreasing local borrowing cost.

From a fundamental perspective, despite the recent run-up, the equity market still holds a huge potential as corporate earnings are expected to witness a decent growth in CY21 and beyond. Earnings yield differential from 10Y PIB yield is 3.2% (13.2% vs. 10.0%) which is still much higher than the average yield difference of 1.1% over the last 15 years.

We recommend our investors to invest in our equity funds as per their risk appetite and return expectations. For instance, our UBL Asset Allocation Fund (UAAF) offers an appropriate strategy for investors with low to moderate risk tolerance. This fund invests in a diversified portfolio of stocks, bonds, and money market instruments. It has the potential to earn returns well above those on offer in Money Market and Income Funds, while limiting risk by investing no more than 40% of its assets in stocks at any point in time. For those, with higher risk tolerance and return expectations, we have UBL Stock Advantage Fund which offers pure exposure to the domestic equity market.

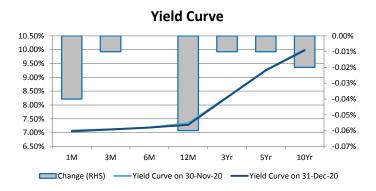
We strongly recommend our investors to also invest in our Voluntary Pension Scheme (UBL Retirement Savings Fund) in order to avail tax benefits, grow their long-term savings and achieve retirement security. For those with a longer investment horizon, we recommend a high exposure to Equity Sub-Fund of the Scheme. We have been following an aggressive investment strategy in this Sub-Fund considering its long time horizon and low liquidity/redemption pressures. The strategy has performed well and the Equity Sub-Fund has generated an absolute return of 644.30% (KSE100 Index: 325.99% since inception). This translates to an average annualized return of 20.73% p.a. (KSE-100 Index: 14.57% p.a.) - thus outperforming the KSE-100 Index by a significant margin.

Market Review & Outlook

Fund Managers Report - December 2020



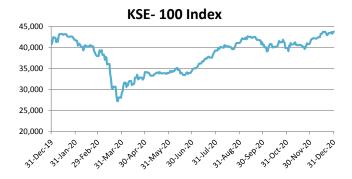
Money Market Review & Outlook



The headline inflation for December came in at 8.0%YoY. The dip in inflation was mainly driven by lower food prices (35% weight) owing to high base effect.

We expect policy rate to remain at current level in the upcoming MPS meeting, as 7.0% is appropriate to support domestic economic activities and maintain financial stability. On the external front, current account sustained its robust position for the fifth consecutive month, recording a surplus of USD 447mn in November, taking 5MFY21 surplus to USD 1,640mn against deficit of USD 1,740mn in SPLY. The aforesaid notable FYTD performance was brought about primarily by growth in worker remittances and rise in other current transfers. For FY21, we expect current account deficit to be around 1% of GDP.

Equity Market Review & Outlook



Continuing on the performance from last month, KSE-100 index posted a 6.54% MoM return in Dec '20. The drop in corona virus cases and improvement in macroeconomic indicators demonstrated by an improved current account position, currency stabilization and rising forex reserves acted as catalysts for the market. Sufficient liquidity and declining fixed income yields also supported the positive performance of the equity market during the outgoing month. Foreigners remained net sellers offloading shares amounting to USD96.3mn during the month. Among domestic investors, individuals, corporates and Mutual Funds were net buyers, mopping up shares worthUSD32.5mn, USD57.2mn and USD11.1mn, respectively. Besides a lower inflation reading for the month, healthy economic indicators (positive current account surplus and growing worker remittances) also reinforced the market's positive momentum.

We hold an optimistic view on equities on the back of major developments on the Covid19 vaccine, encouraging domestic economic indicators and attractive valuations especially for blue chip companies. Compared to fixed income avenues, market's current yield differential from 10Y PIB yield is 3.17% (13.15% vs 9.98%) which is still much higher than the average yield difference of 1.1% over the last 15 years. Moreover, there is ample liquidity available that we think may enter in equity market due to waning investor interest in alternative avenues, thus signifying a strong performance expectation of the asset class.

UBL Liquidity Plus Fund





Investment Objectiove

ULPF is an open-end Money Market Fund, investing in a diversified portfolio of low risk assets. The Fund seeks to provide attractive daily returns while maintaining comparatively high liquidity.

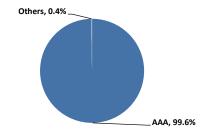
Fund Performance			
	ULPF ¹	ULPF ²	Benchmark
FY-YTD (p.a.)	6.66%	6.77%	6.68%
December 2020 (p.a.)	6.82%	7.03%	6.62%
Since Inception (CAGR)		8.77%	8.19%
Standard Deviation*		0.37%	2.43%
Sharpe Ratio**		1.55	(0.10)
Weighted Avg Time to Maturity		1.00 Days	
Expense Ratio 3 4		0.58%	
	Nov'20	Dec'20	%
Fund Size (PKR Mn)	20,593	24,111	17.09%
Fund Size excluding FoFs (PKR Mn)	20,593	24,111	17.09%
NAV (PKR)	101.1226	101.1941	0.58%
1 Simple Annualized Return 2 Morning Star Return			

Selling & Marketing Expense PKR 0.00 mn. | 4 Annualized

Note: Benchmark has been changed effective from October 2016; Previously 50% 3M PKRV + 50% 3M TDR (with AA $^{\circ}$

Portfolio Quality (% of Total Assets)

Value of 100 Runges invested 12 months ago





Management Co.Rating AM1 (JCR-VIS) **Fund Stability Rating** AA (f) (JCR-VIS)

Minimum Investment Rs. 500/- Initial | Subsequent

Nil (Front-end) **Dealing Days** Monday to Friday

Cut off times 3:00 PM | 4:00 PM (Fri) | 9:30 AM (Same Day

Redemption)

Pricing Mechanism Backward

Upto 5% of gross earnings (with min. fee of Management Fee*

0.15% p.a.) Syed Sheeraz Ali

Yasir Qadri | Syed Suleman Akhtar, CFA | Hadi **Investment Committee**

Mukhi | Muhammad Imran | Muhammad

Waseem, CFA | Syed Sheeraz Ali

^{*} Actual Management Fees charged for the month is 0.23% based on average net assets (annualized).

Asset Allocation (% of Total Assets)						
	Oct'20	Nov'20	Dec'20			
Cash	2.6%	1.7%	99.6%			
T-Bills	87.0%	98.3%	0.0%			
Others	10.4%	0.1%	0.4%			
Leverage	Nil	Nil	Nil			

Total Amount Invested by FoFs is PKR 0.00 Mn

Fund Manager

value of 100 kupees invested 12 months ago
115
110
105
100
95
31,000 31,100 AS FEB 31,100 30,100 31,100 AS FEB 31,100 31,100 AS FEB 31,000 30,100 31,100 AS

Return vs Benchmark								
	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception		
ULPF (p.a)	6.99%	6.77%	9.43%	9.12%	7.81%	8.77%		
Benchmark	6.63%	6.68%	8.63%	8.83%	7.38%	8.19%		
Returns are annualized using the Morningstar Methodology								

Disclosures regarding Sindh Workers Welfare Fund

The Fund/Scheme has maintained provisions against Sindh Workers' Welfare Fund liability to the tune of Rs. 68,003,639, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 0.29/0.29%

Monthly Yield *													
	Jan'20	Feb'20	Mar'20	Apr'20	May'20	Jun'20	Jul'20	Aug'20	Sep'20	Oct'20	Nov'20	Dec'20	CYTD
ULPF (p.a)	12.94%	13.09%	14.68%	17.80%	7.21%	7.92%	6.19%	6.46%	7.00%	7.16%	6.77%	7.03%	9.43%
Benchmark	12.72%	12.72%	12.04%	9.81%	8.57%	7.85%	6.76%	6.71%	6.69%	6.64%	6.63%	6.62%	8.63%

^{*} Returns are annualized using the Morningstar Methodology | For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR

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^{* 12}m Trailing | ** 12m Trailing, 3M PKRV yield is used as a risk-free rate

³ This includes 0.19% representing government levy, Worker's Welfare Fund and SECP fee.

Al-Ameen Islamic Asset Allocation Fund

Fund Managers Report - December 2020





Investment Objective

The investment objective of the Fund is to earn competitive riba free return by investing in various shariah compliant asset classes/instruments based on the market outlook

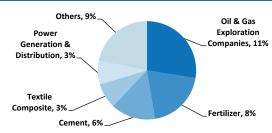
Fund Performance		
	AIAAF	Benchmark
FY-YTD	11.67%	12.89%
December 2020	2.30%	3.14%
Since Inception (CAGR)***	8.69%	7.89%
Standard Deviation*	11.23%	11.58%
Sharpe Ratio**	0.07	0.07
Expense Ratio ¹	1.93%	

	Nov'20	Dec'20	%
Fund Size (PKR Mn)	2,353	2,240	-4.79%
NAV (PKR)	124.1488	127.0064	2.30%

^{* 12}m Trailing | ** 12m Trailing, 3M PKRV yield is used as a risk-free rate

Note: Benchmark has been changed effective from 6 December 2017; Previously Average of 6M KIBOR rate + 2%

Equity Sector Allocation (% of Total Assets)



Top Ten Holdings (% of Total Assets)

Engro Corporation Ltd.	3.84% Pakistan Petroleum Ltd.	2.68%
Mari Petroleum Co. Ltd.	3.53% Fauji Fertilizer Co. Ltd.	2.55%
Oil & Gas Development Co. Ltd.	3.23% Kohinoor Textile Mills Ltd.	2.39%
Kohat Cement Co. Ltd.	2.97% The Hub Power Co. Ltd.	1.98%
Lucky Cement Ltd.	2.83% The Searle Co. Ltd.	1.78%

Value of 100 Rupees invested 12 months ago



Fund Information

·una Type	Open Ena Funa
und Categorization	Islamic Asset Allocation
	N.A. altimos

Risk Profile Medium
Launch Date 10-Dec-13

Benchmark

Weighted Avg. of 3M deposit rates of 3 AA rated
& 6M avg. deposit rates of 3 A rated Islamic
Banks or Islamic windows of Conventional Banks

as selected by MUFAP and KMI-30 Index based on

actual proportion of the scheme
Listing Pakistan Stock Exchange (PSX)

Trustee Central Depository Company Pakistan Limited

Auditor KPMG, Taseer Hadi and Company

Management Co.Rating AM1 (JCR-VIS)

Minimum Investment Rs. 10,000/- initial & subsequent

Load 3% (Front-end)

Dealing Days Monday to Friday

Cut off times 3:00 PM | 4:00 PM (Fri)

Pricing MechanismForwardManagement Fee2% p.a.

Fund Manager Shabbir Sardar Zaidi, CFA

Investment Committee Yasir Qadri | Syed Suleman Akhtar, CFA |
Muhammad Imran | Shabbir Sardar Zaidi, CFA |

Hadi Mukhi| Muhammad Waseem, CFA | Irfan

al *

* Member since March 2019

Asset Allocation (% of Total Assets)			
	Oct'20	Nov'20	Dec'20
Cash	57.9%	57.7%	57.0%
Equities	38.3%	39.1%	39.5%
Term Finance Certificates/ Sukuks	2.5%	2.2%	2.3%
GOP Ijarah Sukuk	0.1%	0.1%	0.1%
Others	1.0%	0.9%	1.1%
Leverage	Nil	Nil	Nil

Return vs Benchmark							
	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception	
AIAAF	4.19%	11.67%	9.70%	20.24%	39.81%	80.09%	
Benchmark	4.93%	12.89%	9.69%	16.28%	41.04%	70.96%	
Returns are or	absolute basis						

Disclosures regarding Sindh Workers Welfare Fund

The Fund/Scheme has maintained provisions against Sindh Workers' Welfare Fund liability to the tune of Rs. 33,922,531, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 1.92/1.51%.

Disclosure of Excess Exposure (% of NA) as at December 31, 2020							
Name of Investment	Exposure Type	% of NA	Limit	Excess			
Listed Equity Exposure	Total Equity Exposure	40.84%	40%	0.84%			

Monthly Yield													
	Jan'20	Feb'20	Mar'20	Apr'20	May'20	Jun'20	Jul'20	Aug'20	Sep'20	Oct'20	Nov'20	Dec'20	CYTD
AIAAF	1.54%	-3.13%	-9.78%	10.61%	-0.50%	0.59%	5.34%	2.24%	-0.49%	-0.03%	1.88%	2.30%	9.70%
Benchmark	1.05%	-4.24%	-9.00%	9.98%	0.08%	0.26%	5.90%	1.87%	-0.27%	-0.38%	2.13%	3.14%	9.69%

For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR $\,$

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^{***}Returns have been annualized using Morningstar Methodology

¹ This includes 0.37% representing government levy, Worker's Welfare Fund and SECP fee. Selling & Marketing Expense PKR 6.78mn.

Al-Ameen Shariah Stock Fund

Fund Managers Report - December 2020





Investment Objective

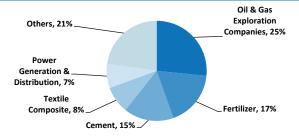
ASSF is an open-end Equity Fund, investing primarily in Shariah compliant equities. The Fund seeks to maximize total returns and utperform its benchmark by investing in a combination of securities offering long term capital gains and dividend yield potential.

Fund Performance			
		ASSF	Benchmark
FY-YTD		27.38%	29.41%
December 2020		5.01%	7.31%
Since Inception (CAGR)***		13.90%	12.94%
Standard Deviation*		26.85%	29.07%
Sharpe Ratio**		0.21	(0.04)
Beta*		0.90	1.00
Alpha*^		6.66%	
R-Square^^		95%	
Price-to-Earning Ratio ^^^		8.35x	10.9x
Dividend Yield ^^^		4.42%	4.97%
Value at Risk		-2.20%	-2.31%
Expense Ratio ¹		2.93%	
	Nov'20	Dec'20	%
Fund Size (PKR Mn)	8,549	9,221	7.87%
NAV (PKR)	145.03	152.30	5.01%

^{*12}M Trailing. | **12M Trailing, 3M PKRV yield used as Risk-Free rate. | *^ Alpha measures the risk adjusted performance of the fund vs. the benchmark. | ^^ R-Square measures the correlation between the benchmark and the fund. | ^^^ Benchmark figures are for KSE-100 Index only. | ***Returns have been annualized using Morningstar Methodology,

Equity Sector Allocation (% of Total Assets)

Value of 100 Rupees invested 12 months ago



Top Ten Holdings (% of Total A	issets)	
Engro Corporation Ltd.	9.18% Pakistan Petroleum Ltd.	6.37%
Mari Petroleum Co. Ltd.	8.87% The Hub Power Co. Ltd.	5.96%
Lucky Cement Ltd.	8.19% Kohinoor Textile Mills Ltd.	5.04%
Kohat Cement Co. Ltd.	6.82% Fauji Fertilizer Co. Ltd.	4.71%
Oil & Gas Development Co. Ltd.	6.44% Meezan Bank Ltd.	4.49%



Fund Information	
Fund Type	Open End Fund
Fund Categorization	Islamic Equity
Risk Profile	High
Launch Date	24-Dec-06
Benchmark	KMI-30
Listing	Pakistan Stock Exchange (PSX)
Trustee	Central Depository Company Pakistan Limited
Auditor	A.F. Ferguson & Company
Shariah Advisory Board	Mr. Hassaan Kaleem & Mr. Najeeb Khan
Management Co.Rating	AM1 (JCR-VIS)
Minimum Investment	Rs. 500 - initial & subsequent
Load	2.5% (Front-end), Nil (Back-end)
Dealing Days	Monday to Friday
Cut off times	3:00 PM 4:00 PM (Fri)
Pricing Mechanism	Forward
Management Fee	2% p.a.
Fund Manager	Shabbir Sardar Zaidi, CFA
Investment Committee	Yasir Qadri Syed Suleman Akhtar, CFA Hadi
	Mukhi Mubashir Anis, CFA Shabbir Sardar

^{*}Reconstitution of the Fund on 18th July 2012 from "Islamic Balanced to Islamic Equity"

Asset Allocation (% of Total Assets)			
	Oct'20	Nov'20	Dec'20
Equities	91.6%	95.0%	92.9%
Cash	7.1%	4.2%	6.1%
Others	1.0%	0.9%	1.0%
Leverage	Nil	Nil	Nil

Zaidi, CFA | Muhammad Waseem, CFA

Return vs Benchmark											
	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception					
ASSF	9.12%	27.38%	14.43%	16.17%	46.03%	520.79%					
Benchmark	9.93%	29.41%	7.78%	3.72%	27.99%	451.71%					

Disclosures regarding Sindh Workers Welfare Fund

Returns are on absolute basis

The Fund/Scheme has maintained provisions against Sindh Workers' Welfare Fund liability to the tune of Rs. 105,854,557, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 1.75/1.15%.

Monthly Yield													
	Jan'20	Feb'20	Mar'20	Apr'20	May'20	Jun'20	Jul'20	Aug'20	Sep'20	Oct'20	Nov'20	Dec'20	CYTD
ASSF	3.00%	-8.36%	-23.95%	25.58%	-0.88%	0.54%	12.86%	4.92%	-1.41%	-0.37%	4.29%	5.01%	14.43%
Benchmark	1.58%	-11.39%	-24.20%	23.26%	-0.64%	-0.32%	14.75%	4.03%	-1.39%	-1.92%	4.44%	7.31%	7.78%

For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR

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¹ This includes 0.60% representing government levy, Worker's Welfare Fund and SECP fee. Selling & Marketing Expense PKR 80.21mn.

Historical Performance

Disclosure as per SECP's SCD Circular No. 16, 2014 Fund Managers Report



The periodic returns for the funds have been presented below as per SECP's SCD Circular No. 16 dated July 03, 2014. The returns presented below are:

- Yearly returns for the last five fiscal years, and
- Absolute returns for every fiscal year since inception

The returns have been annualized for money market, income and aggressive income schemes where the performance evaluation period is less than one year.

Last 3 & 5 Fiscal Years

	FY'16	FY'17	FY'18	FY'19	FY'20
		•		•	
UMMF	5.15%	5.41%	5.12%	8.54%	12.12%
Benchmark	5.91%	5.31%	5.26%	8.72%	11.65%

FY'16	FY'17	FY'18	FY'19	FY'20	
	•	•	•		
9.15%	14.58%	-1.33%	-4.16%	9.81%	
8.74%	8.45%	6.56%	-6.84%	8.05%	
14.47%	29.19%	-12.38%	-18.45%	10.36%	
15.53%	18.80%	-9.59%	-23.84%	1.62%	
	9.15% 8.74% 14.47%	9.15% 14.58% 8.74% 8.45% 14.47% 29.19%	9.15% 14.58% -1.33% 8.74% 8.45% 6.56% 14.47% 29.19% -12.38%	9.15% 14.58% -1.33% -4.16% 8.74% 8.45% 6.56% -6.84% 14.47% 29.19% -12.38% -18.45%	

							Since Ir	iceptio	n Ak	solute	returns							
FY'12	FY'13	FY'14	FY'15	FY'16	FY'17	FY'18	FY'19	FY'20		FY'12	FY'13	FY'14	FY'15	FY'16	FY'17	FY'18	FY'19	FY'20
UMMF vs	Benchmar	k (Fund reti	urn in top ro	ow)						AIAAF vs	Benchmarl	k (Fund retu	rn in top ro	w)				
21.6%	32.9%	43.2%	54.7%	62.6%	71.5%	80.2%	95.6%	119.4%		-	-	5.3%	24.2%	35.6%	55.3%	53.2%	46.9%	61.3%
24.5%	37.3%	51.1%	64.1%	69.7%	78.8%	88.4%	105.0%	129.1%		-	-	7.3%	19.7%	30.2%	41.2%	50.5%	40.2%	51.4%
•																		
										ASSF vs B	enchmark	(Fund retur	n in top row)				
										63.6%	144.8%	228.9%	317.9%	378.4%	518.0%	441.5%	341.6%	387.3%
										88.2%	184.6%	269.7%	344.0%	412.9%	509.3%	450.9%	319.6%	326.3%

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