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# Al-Ameen Islamic Retirement Savings Fund Quarterly Report September, 2018

#### CORPORATE INFORMATION

as at September 30, 2018

#### **Board of Directors** Azhar Hamid Chairman

Yasir Qadri Chief Executive Officer

Syed Furrukh Zaeem Director

Naz Khan Director

Zia Iiaz \* Director

Sharjeel Shahid \* Director

Mirza Muhammad Sadeed \* Hassan Barlas - Director

#### Audit Committee

Naz Khan Chair

Zia Ijaz Member

Sharjeel Shahid Member

Mirza Muhammad Sadeed Hassan Barlas Member

#### **Risk and Compliance Committee**

Mirza Muhammad Sadeed Barlas Chairman

Syed Furrukh Zaeem Member

Yasir Qadri Member

Azhar Hamid Member

Sharieel Shahid Member

**HR & Compensation Committee** Azhar Hamid

Chairman

Naz Khan Member

Syed Furrukh Zaeem Member

Zia Iiaz Member

Yasir Qadri Member

#### Shariah Advisory Board

Mufti Muhammad Hassaan Kaleem Member

Mufti Muhammad Najeeb Khan Member

**Chief Financial Officer** Umair Ahmed

**Company Secretary** Aly Osman

**Registered Office** 4th Floor, STSM Building, Beaumont Road, Civil Lines, Karachi, Pakistan.

**Operations Office** 4th Floor, STSM Building, Beaumont Road, Civil Lines, Karachi, Pakistan. UAN: (92-21) 111-825-262 Fax: (92-21) 32214930

#### Date of incorporation of the Management Company/ Pension Fund Manager

Incorporated in Pakistan on 3 April 2001 as a Public Limited Company under the Companies Ordinance, 1984

# Management Quality Rating AM1 by JCR-VIS Credit Rating Company

**Funds Under Management** UBL Liquidity Plus Fund Launch Date: 21 June 2009

Launch Date: 27 July 2011

UBL Money Market Fund Launch Date: 14 October 2010

UBL Income Opportunity Fund Launch Date: 29 March 2013

UBL Growth & Income Fund Launch Date: 2 March 2006

UBL Asset Allocation Fund Launch Date: 20 August 2013

UBL Stock Advantage Fund Launch Date: 4 August 2006

Al-Ameen Islamic Sovereign Fund Launch Date: 07 November 2010

Al-Ameen Islamic Aggressive Income Fund Launch Date: 20 October 2007

Al-Ameen Islamic Cash Fund Launch Date: 17 September 2012

Al-Ameen Shariah Stock Fund Launch Date: 24 December 2006

Al-Ameen Islamic Asset Allocation Fund Launch Date: 10 December 2013

Al- Ameen Islamic Financial Planning Fund Launch Date: 23 June 2015

UBL Retirement Savings Fund Launch Date: 10 May 2010

Al-Ameen Islamic Retirement Savings Fund Launch Date: 10 May 2010

Al-Ameen Islamic Dedidcated Equity Fund Launch Date: 05 Jan 2016

Al- Ameen Islamic Financial Planning Fund - II Launch Date: 21 February 2017

UBL Capital Protected Fund - III Launch Date: 26 January 2017

UBL Financial Planning Fund Launch Date: 28 September 2017

Al- Ameen Islamic Financial Planning Fund - III Launch Date: 28 May 2018

UBL Dedicated Equity Fund Launch Date: 29 May 2018

UBL Financial Sector Fund Launch Date: 06 April 2018

Conventional Investment Plans UBL Mahana Munafa Plan

UBL Children Savings Plan

UBL Equity Builder Plan

UBL Wealth Builder Plan

Islamic Investment Plans Al-Ameen Mahana Munafa Plan

Al-Ameen Children Savings Plan

Al-Ameen Equity Builder Plan

Al-Ameen Wealth Builder Plan

Al-Ameen Hajj Savings Plan

\* Directors resigned on October 9, 2018

# UBL Government Securities Fund



# **Directors' Review Report**

The Board of Directors of UBL Fund Managers Limited is pleased to present to you the report of "Al-Ameen Islamic Retirement Savings Fund (AIRSF) for the 1<sup>st</sup> Quarter ended September 30, 2018.

# Economy & Money Market Review – 1QFY19

The 1QFY19 saw a change in regime as Pakistan Tehreek-e-Insaaf stood as the dominant party in the general elections 2018. With a smooth transition of power, apprehensions on the political front finally subsided to great extent. However, concerns on the macroeconomic front remained persistent. In order to address the underlying macroeconomic challenges, the new government announced a set of plans including economic reforms aiming fiscal consolidation along with seeking foreign flows for restoration of the economy.

In line with the above, the new government presented its revised budget for the remaining duration of FY19. The measures were aimed to bring the budget deficit down to 5.1% for FY19 against 6.6% in FY18. While measures points toward fiscal consolidation, the government indicated that these are just preliminary steps taken under a series of reforms. We believe the next logical step would be adjustments under NFC award, which will focus towards curbing allocation of revenues to provinces. Once successfully in place, this will help bridge gap in spending and pave way for a period of fiscal discipline, followed by monetary contraction and alignment of monetary base. We believe fiscal and monetary adjustments will establish foundation for sustainable growth as this will help bridge twin deficits and improve confidence in the economy.

Current account deficit (CAD) for August saw a significant decline amounting to merely USD 600mn. The above was a result of considerable decrease in imports (18.7%MoM) coupled with increase in remittances (5.5%MoM). We believe this contractionary development among non-oil imports is an early sign of recovery in the trade imbalance. However, higher oil prices contribute negatively to trade imbalance, offsetting some of the impact from recent currency adjustment. We believe the current account deficit for the year to settle in the range of 4 to 4.5%, still lower than last year's deficit of 5.8%, which was highly unsustainable.

During the quarter, the SBP raised target policy rates by 200bps to 8.5% putting an end to an accommodative monetary cycle. The major reasons for the rate hike highlighted by SBP included concerns on rising inflation and persistent twin deficit situation along with increased pressures from global developments (high oil prices, capital outflow from EM, and trade war). Furthermore, the hike also reinforced SBP's consolidation efforts made in the previous quarters.

Average inflation during the quarter stood at 5.6% as against 3.4% same period last year while core inflation averaged to 7.8% for 1QFY19, indicating build-up of inflationary pressures in the economy. Based on surge in international oil prices, hike in domestic gas prices, increase in regulatory duties on non-essential imported items and lagged impact of currency devaluation, the SBP revised its projections of inflation to 6.5-7.5% range for FY19. We believe further adjustments in currency may add to inflationary pressures.

At the end of 1QFY19, Pakistan's FX reserves stood at USD 15.5bn down by USD 0.9bn from last quarter. The government has already formally approached IMF for a new program, which might fetch USD 10-12 billion in our foreign exchange reserves. Furthermore, we expect improvements in investment and remittances to continue as investment climate gradually becomes fruitful and flows through formal channels are prioritized.

During 1QFY19, short and long term yields changed in line with SBP's policy rate hike. The yields on 3M, 6M and 12M tenor T-bills increased by 143bps, 136bps and 142bps respectively. Similarly, 3-year and 5-year and 10-year bond yields increased by 98bps, 77bps and 102bps respectively for the quarter under review. During the quarter, the government raised PKR 4.6trn



through T-bills and PKR 15.9bn through PIBs. The market interest remained skewed towards short term paper in line with interest rate hike expectations. Until Nov'18, the government has planned to raise PKR 4.4trn through T-bills auctions and PKR 250bn through PIB auction.

# Stock Market Review – 1QFY19

Pakistan Tehreek-e-Insaf emerged as the leading party in the general elections 2018, securing majority seats in the national assembly. The market reacted positively on this result, as any apprehensions regarding a hung parliament were diffused and a prolonged spell of political-tensions was finally subsided. Nonetheless, this progressive development was met with increasing pressure on economic front, currency and interest rates adjustments, along with a move towards an IMF program. Meanwhile, foreign selling pressure continued for most of the quarter, which was primarily in line with recent sell off in Emerging Markets. This kept the index largely volatile, losing momentum and eventually breaking level of 40,000.

During the quarter, foreign investors off-loaded shares worth USD 189mn which is in line with global capital outflow from the Emerging Markets. Among local participants, insurance sector and individuals remained major buyers, mopping shares worth USD 102mn and USD 97mn, respectively.

On the International front, US-China trade war further intensified with introduction of fresh tariffs on additional items from both sides. During the quarter, the US Federal Reserve raised its benchmark interest rates by 25bps to 2.25% on account of increasing growth momentum in the US economy. Furthermore, escalating tensions in global trade, rising US interest rates, a strong dollar coupled with a slowdown in economic growth among emerging countries has resulted in large capital outflows from the EM.

The International oil prices remained elevated as OPEC and Non-OPEC members remained steadfast on its production cuts agenda. Moreover, sanctions on Iran further tapered the overall supply. As a result, Brent Oil prices went up as high as USD 83/bbl towards the end of the outgoing quarter. While largely negative for the economy, rising oil prices and currency adjustments has unlocked valuations in oil and gas sector, where earnings are linked to dollar based oil prices.

Going forward, market will take direction from developments on governments' agenda to address macroeconomic situation. Moreover, improvement in flows are expected once we formally enter into the new IMF program as this will initiate a much needed reform process and improve confidence in the economy. Fundamentally market is trading at appropriate discount while sectors like banks and oil offer lucrative upside on the back of favorable developments coupled with historic level discounts in relative valuations.

# Fund performance and operational review

Al-Ameen Islamic Retirement Savings Fund

The Fund comprises of three sub funds namely Equity sub-fund, Debt sub-fund and Money Market sub-fund. The Fund as a whole earned a net profit of PKR 2.123 million during the quarter ended September 30,2018 and fund size stood at PKR 2,553.441 million as at September 30, 2018.

| UBL Islamic Retirement Savings Fund       | ESF       | DSF     | MMSF    |
|---|-----------|---------|---------|
| Gross Income/(Loss) (PKR Mn)              | (1.826)   | 9.174   | 6.758   |
| Net Profit/(Loss) (PKR Mn)                | (8.499)   | 6.053   | 4.569   |
| Fund Size as of September 30 '18 (PKR Mn) | 1,521.438 | 606.648 | 425.355 |
| NAV as of September 30 '18 (PKR)          | 628.59    | 165.37  | 159.80  |
| FYTD Return (%)                           | -0.56%    | 4.06%   | 4.38%   |



The table below illustrates the returns an investor would have earned depending on their portfolio allocations. With the rally witnessed in the equity markets during the year, it's not surprising that the high-volatility portfolio has generated the highest return

| Allocations       | ESF | DSF | MMSF |
|-------------------|-----|-----|------|
| High Volatility   | 80% | 20% | 0%   |
| Medium volatility | 50% | 40% | 10%  |
| Low volatility    | 25% | 60% | 15%  |
| Lower volatility  | 0%  | 60% | 40%  |

| Al-Ameen Islamic Retirement Savings Fund | Since Inception | 12 Month Rolling |
|--|-----------------|------------------|
| High Volatility                          | 20.8%           | -2.7%            |
| Medium volatility                        | 15.3%           | -0.3%            |
| Low volatility                           | 10.7%           | 1.8%             |
| Lower volatility                         | 6.0%            | 3.8%             |

# Future Outlook

In recent developments, the government has finally decided to re-enter into the IMF program to bridge its financing gap. We believe going to IMF would yield positive results as this will enable much needed reforms, including monetary and fiscal targets aimed at tightening. Besides providing immediate relief to the dwindling FX reserves, an IMF program will improve country's credibility among global financial community. Moreover, it will pave way for further flows from multilateral agencies such as the World Bank, Asian Development Bank, Islamic Development Bank and facilitate access to the international capital markets.

The government and central bank has already started taking necessary actions with adjustments in interest rates and currency. Going forward, we believe such fiscal and monetary consolidation efforts will bring about a temporary slowdown in the overall economy for the fiscal year 2019. Nonetheless, these steps will remain essential for stabilizing the economy. Furthermore, improved security, better energy situation along with a stable regime will stand pivotal in bringing overall GDP growth back to a sustainable level of over 5% in medium term.

# Acknowledgements

We would like to thank our valued unit holders for their confidence and trust in UBL Fund Managers Limited. In addition, we would like to acknowledge the Securities and Exchange Commission of Pakistan, State Bank of Pakistan, the Shariah Advisory Board and Central Depository Company Limited (Trustee) for their continued support, guidance and cooperation. The Board also likes to take this opportunity to express its appreciation to the employees for their dedication, commitment, enthusiasm and hard work.

FOR & ON BEHALF OF THE BOARD

Yasir Qadri CHIEF EXECUTIVE OFFICER

# دائر یکٹرز کی جائز ہ رپورٹ

یوبی ایل فنڈ منیجرزلمیٹڈ بورڈ آف ڈائر کیٹرز 30 ستمبر 2018 ءکوشتم شدہ پہلی سہ ماہی کیلئے''الامین اسلامک ریٹائر منٹ سیونکز فنڈ''(اے آئی آرایس ایف ) کی رپورٹ آپ کو پیش کرتے ہوئے پڑمسرت ہے۔

معاثی اور بازارز رکاجائزہ ہرائے پہلی سہ ماہی سال 19 مالی سال کی پہلی سہ ماہی نے اقتدار کی تبدیلی کا مشاہدہ کیا کیونکہ پاکستان تحریک انصاف عام انتخابات 2018ء میں ایک اکثریتی جماعت کے طور پراُبھری۔اقتدار کی باآ سانی ننتقل کے ساتھ ، سیاسی محاذ پرخد شات بال آخر کافی حد تک کم ہو گئے۔ تاہم ،اقتصادِ کلی کے محاذ پرتشویش ابھی جاری ہے۔ بنیا دی اقتصاد کلی کے پیلنجز سے نبر داز زما ہونے کی غرض سے نئی حکومت نے منصوبوں کے ایک مجموعے کا اعلان کر دیا ہے جس میں معاشی اصلاحات بھی شامل ہیں جس کا مقصد مالیاتی ایت محکام کے ساتھ معیشت کی بحالی کیلیۓ غیر ملکیوں کی آمدیعی باہر سے سرمایہ کاری کی طلب بھی ہے۔

درج بالا کی موافقت میں، نئی حکومت نے مالی سال 19 کے باقی دورانے کیلئے اس کا تر میم شدہ بجٹ پیش کردیا ہے۔ ان اقدامات کا مقصد مالی سال 18 میں %6.6 کے مقابلے میں مالی سال 19 کیلئے، بجٹ خسار کے کو %5.1 تک نیچ لانا ہے۔ جبکہ اقدامات مالی استحکام کی طرف نشاند ہی کرتے ہیں، حکومت نے اشارہ دیا ہے کہ بیاصلاحات کے سلسلے کر تحت صرف ابتدائی اقدامات ہیں۔ ہم یقین رکھتے ہیں کہ آئندہ کا منطقی قدم این ایف تی ایوارڈ کے تحت اصلاحات ہوگا، جس میں صوبوں نے محصولات کے اختصاص پر قابو کرنے کی جانب تو جبر مرکوز کی جائے گی۔ جب ایک باراسے نافذ کردیا جائے گاتواس سے افراجات میں خلیج کو پُرکرنے میں مدد ملے گی اور اس سے مالیاتی نظم کے دور کی طرف راہ ہموارہو گی جس کی پیروی مالی سکڑن اور مالیاتی اساس کی ترتیب و تنظیم کر ہے گی جب ایک باراسے نافذ کردیا جائے گاتواس سے پائیدار نمو کیلئے بنیا در کھیں گے کیونکہ اس سے معیشت میں اعتراد وی قضان میں میں مدور کو کہ کی پیروی مالی سکڑن اور مالیاتی اساس کی ترتیب و تنظیم کر ہے گی جب ایک باراسے نافذ کردیا جائے گاتواس

اگست کیلئے حسابات جار یہ بے خسارے نے کافی کمی کا مشاہدہ کیا ہے جس کی مالیت 600 ملین امریکی ڈالر ہے۔ درج بالا درآ مدات میں قابل ذکر کمی (18.7% ماہ بدماہ) کا بنیجہ تھا۔ ساتھ ہی تر سیلات زرمیں ہونے والا اضافہ بھی اس کا سب تھا (15.8% ماہ بدماہ) ہم یقین رکھتے ہیں کہ یہ افقباضی یا سکڑائی کی پیش رفت جو تیل سے علاوہ درآ مدات میں واقع ہوئی ہیں تجارتی عدم توازن میں بحالی کی ابتدائی علامت ہے۔ تاہم تیل کی بلند ترقیمتیں تجارتی عدم توازن میں منفی حصد ڈالتی ہی، جس سے حالیہ کرنی ایڈ جسٹمنٹ سے پڑنے والا اخار کی حدک اندر تظہر جائے گا، جواب بھی پچھلے سال کے 15.8% سے کہتر ہے، جو کہ بہت ہی غیر یا تیز ارتک ہوجا تا ہے۔ ہم سیح تین کہ اس کی ایک خسارہ 4.5% میں تحار کی ایک میں تعاد کی میں تعاد کی میں تعاد ہوئی ہیں تعاد تی میں میں کی حدک اندر تظہر جائے گا، جواب بھی پچھلے سال کے 15.8% سے مقارب ہی غیر یا ئیدارتھا۔

پہلے سہ ماہی کے دوران، ایس بی پی نے شرح ہائے پالیسی 200 بی پی ایس سے بڑھاتے ہوئے 8.5% تک کردیا جس سے مصالحق مالیاتی چکر کے خاتمہ ہو گیا ہے۔ ایس بی پی کی جانب سے شرحوں میں اضافے کی وجو ہاتے کوداضح کرتے ہوئے بڑھنے والے دباؤ (بلندتیل کی قیمتوں، ای ایم سے سرمائے کا اخراج اور تجارتی جنگ) کو شامل کیا گیا ہے۔ مزید رید کہ پچھلی سہ ماہیوں میں کی گئی ایس بی پی کے استخکام کی کا دشوں کی تقویت بھی اس اضافے سے ہوجاتی ہے۔

اس سہ ماہی کے دوران اوسط افراطِ زریچھلے سال کے اس عرصے کی 3.4% کے مقابلے میں 5.6% پر دہا جبکہ بنیادی افراطِ زر کا اوسط مالی سال 19 کی پہلی سہ ماہی کیلئے 7.8% تک رہا، جس سے معیشت پر افراطِ زرکے دباؤکے بننے کااشارہ ہوتا ہے۔تیل کی بین الاقوامی قیتوں میں اضافے پر بنی، گھریلوگیس کی قیتوں، غیر ضروری درآ مدی اشیا پر ریگولیٹری ڈیوٹیز میں اضافے اور روپ کی قدر میں کی کے پڑنے والے اثرات کی وجہ سے ایس پی پی نے مالی سال 19 کیلئے افراطِ زرکی اس کی تو قعات کو 6.5 سے 7.0 تک کی حد تک ترمیم کی ہے۔ہم تبحصتے ہیں کہ کرنسی میں مزید رڈ و بدل یا اصلاحات افراطِ زرکے د باؤمیں اضافہ کر سکتا ہے۔

مالی سال 19 کی پہلی سدمانی کے اختتام پر، پاکستان کے غیر ملکی زرمبادلہ کے ذخائر پچھلی سدمانی سے 0.9 ارب ڈالر سے کم ہوکر 15.5 ارب ڈالر پر آ گئے ہیں۔ حکومت نے پہلے ہی باضا بطرطور پر آئی ایم ایف کے سنٹے پر دگرام کیلئے رابطہ کرلیا ہے، جس سے ہمارے غیر ملکی زرمبادلہ کے ذخائر 10 سے 12 ارب ڈالر تک آ سکتے ہیں مزید یہ کہ ہیں سرمایہ کاری اور ترسیلات زرمیں بہتری کی تسلسل کی توقع ہے کیونکہ سرمایہ کاری کا ماحول آ ہستہ آ ہستہ مفید ہوتا جارہا ہے اور بہاؤبذریعہ با ضابطہ ذرائع ترجیح حاصل کر رہا ہے۔

مالی سال 19 کی پہلی سہ ماہی کے دوران ہلیل اورطویل مڈتی آمدن (حاصلات/یافت) ایس بی پی کی شرح پالیسی کے اضافے سے ساتھ ہم آ ہنگ ہوتے ہوئے تبدیل ہوگئی ہے۔ 6،6 اور 12 مہینوں کی مذت والے ٹی بلز پرآ مدن 136،143 اور 142 بی پی ایس علی التر تیب بڑھ گئی ہیں۔اسی طرح، 3 سال، 5 سال اور 10 سالہ بانڈکی آمدن بھی زیر جائزہ سہ ماہی کیلئے 77,98 اور 102 بی پی ایس سے بڑھ گئی ہے۔اس سہ ماہی کے دوران ،حکومت نے ٹی بلز کے ذریعے 4.6 کھرب روپاور پی آئی ہیز کے ذریعے 15.9 اور 10 میں او ہوتے ہوئے تعلیل مڈتی وٹائق (پیرز) کی طرف مرکوز رہی۔ نومبر 18 تک، جکومت نے ٹی بلز آکھ نے 4.0 کھرب روپاؤں کی آئی بی کہ کھی کھی تا ہے۔اسی کی مذکر کے مالی کھی ہیں اور کی میں بی کو بلز آکھی ہے کہ مالی کے میں میں کیلئے 100 میں کی بڑھی کی مذکر ہوئی ہے۔ موتے ہوئے تعلیل مڈتی وٹائق (پیرز) کی طرف مرکوز رہی۔ نومبر 18 تک، جکومت نے ٹی بلز آکٹنز کے ذریعے 4.4 کھرب روپاور پی آئی بی آئی بی آئی ہی آئی ہے 100 اور 20 میں اور کی تک

بازار حص کاجائزہ برائے پلی سہ ماہی مالی سال 19:

عام انتخابات 2018ء میں تحریک انصاف ایک نمایاں جماعت کے طور پر سامنے آئی ہے، جس نے قومی اسمبلی میں اکثریتی ششتیں حاصل کرلی۔ مارکیٹ نے اس نیتیج پر شبت رؤ عمل ظاہر کیا کیونکہ معلّق پارلیمنٹ سے متعلق کوئی بھی شک وشبخلیل ہوگیا اورایک طویل ساسی تلخچاؤ بال آخرکم ہوگیا۔ اس کے باوجود، بتدریج پیش رفت کو معا شی محاذ پر بڑھتے دباؤ کے ساتھ لیا گیا اور کرنی وشرح ہائے سود میں رڈوبدل کے ساتھ ساتھ آئی ایم ایف پروگرام کی جانب پیش قدمی کا سامنا بھی ہے ۔ دریں اثناء، غیر کلی فروخت کا دباؤاس سد ماہی میں بھی زیادہ ترجاری رہا، جو کہ بنیا دی طور پر ایکر جنگ مارکی سے معلّی پر ساتھ کی میں بھی زیادہ تر جاری رہا، جو کہ بنیا دی طور پر ایکر جائی میں تھی روٹر ہے میں تعاوی رہا ہے میں بھی میں بھی زیادہ ترجاری رہا، جو کہ بنیا دی طور پر ای میں رڈوبدل کے ساتھ ساتھ آئی ایم ایف پروگرام کی جانب پیش قدمی کا سامنا بھی ہے ۔ دریں اثناء، غیر کی فروخت کا دباؤاس سہ ماہی میں بھی زیادہ ترجاری رہا، جو کہ بنیا دی طور پر ایم میں صالی فروخت سے مطابقت رکھتا ہے ۔ اس نے انڈیکس کوزیادہ ترغیریفین میں میں اکثر ہو میں میں بھی زیادہ ترجاری رہا،

اس سہ ماہی سے دوران، غیرملکی سرمایہ کاروں نے 189 ملین ڈالرمالیت کے شیئر زفر وخت کردیئے ، جو کہ ایمر جنگ مارکیٹس سے عالمی سرمائے کے اخراج سے ہم آ جنگ ہے۔مقامی شرکاء کے درمیان ،انشورنس سیکٹر اور عام افراد ہی بڑے خریدارر ہے،جنھوں نے 102 ملین ڈالر اور 97 ملین ڈالر مالیت کے شیئر زعلی التر تیب صاف کردیے۔

مین الاقوامی محاذ پر، امریکی چین تجارتی جنگ دونوں اطراف سے مزید اشیا پر تازہ ٹیرف کے آغاز کے ساتھ مزید شدت اختیار کر گئی۔ اس سہ ماہی کے دوران، امریکی فیڈرل ریز رونے اپنی بینچ مارک شرح ہائے سود کو 25 بی پی ایس سے %2.25 تک بڑھادیا جس کی وجدامریکی معیشت میں رفتار نمو کا اضافہ ہے۔ مزید بید کہ مالمی تجارت میں بڑھتی تشویش، بڑھتی ہوئی امریکی شرح ہائے سود، مضبوط ڈالرمع معا شی نمو میں سست روی جوایر جنگ مما لک کے درمیان موجود ہے کے ساتھ ایمر جنگ مارکیٹس سے ایک بڑے سرمائے کے اخراج پر منتی ہوتھ ہوئی اس

تیل کی بین الاقوامی قیمتیں کافی اُٹھی ہوئی ہی رہیں کیونکہ او پیک اورغیر او پیک ممبر ان ان کی پیداوار میں کمی کے ایجنڈ بے پرمتحکم ہیں۔ تاہم ، ایران پر پابندیوں نے مجموعی فراہمی کومزید کم کر دیا ہے۔ نیتجناً ، برینٹ آئل کی قیمتیں 83 ڈالر فی بیرل کی بلندی کوجا پنچی ہیں جواس اختنام پذیر سہ ماہی میں سب سے زیادہ ہے۔ جبکہ معیثت کیلئے بڑی حدتک منفی ، بڑھتی ہوئی تیل کی قیمتوں اور کرنسی ایڈ جسٹمنٹس نے تیل اورگیس میں قیمتوں کو کھول دیا ہے، جہاں تمام تر کما ئیاں ڈالر پر بنی تیل کی قیمتوں سے مر بوط ہوں گی

آگ بڑھتے ہوئے، مارکیٹ اُن پیش رفت سے سمت کانعین کرے گی جواقتصادِ کلی کی صورتحال سے نبر داؔ زما ہونے کے حکومتی ایجنڈ کا حصہ ہوں گی۔مزید بیر کہ بہاؤ میں بہتری کی توقع ہے جب ہم نے آئی ایم ایف پر وگرام میں شمولیت اختیار کرلیں گے کیونکہ اس سے انتہائی درکارریفارم پروسیس (اصلاحی عمل) کا آغاز ہوجائے گا اور معیشت میں اعتماد بڑھ جائے گا۔ بنیا دی طور پر مارکیٹ ایک مناسب رعایت پر تجارت کررہی ہے جبکہ شعبہ جات جیسے بیکس اور آئل ساز گار پیش رفت کی مدد سے اضافتی ونسبتاً قیمتوں میں رعایات کی تاریخی سطح کے ساتھ پر کشش پہلوفرا ہم کرتے ہیں۔

فنڈ کی کارکردگی اورعملی جائزہ: الا مین اسلامک ریٹائر منٹ سیونکز فنڈ : یے فنڈ تین ذیلی فنڈ زیعنی ایو پٹی سب فنڈ ، ڈیبٹ سب فنڈ اور منی مارکیٹ فنڈ پر شتمل ہے۔مجموعی طور پر بیفنڈ 30 ستمبر 2018ءکوختم شدہ سہ ماہی کے دوران 2.123 ملین روپے کی خالص آمدن حاصل کر چکا ہے اور 30 ستمبر 2018ء کے اختدا م پر اس فنڈ کی جسامت 2,553.441 ملین روپے تھی۔

| ایم ایم ایس ایف | ڈ می ایس ایف | ای ایس ایف | الامين اسلامك ريثائر من سيوتكز فنذ              |
|-----------------|--------------|------------|---|
| 6.758           | 9.174        | (1.826)    | کل آمدن/ ( نقصان )(ملین روپ )                   |
| 4.569           | 6.053        | (8.499)    | خالص آمدن/( نقصان )(ملين روپ)                   |
| 425.355         | 606.648      | 1,521.438  | 30 ستمبر 18ء کے برطابق فنڈ کی جسامت (ملین روپے) |
| 159.80          | 165.37       | 628.59     | 30 تتمبر 18ء کے بمطابق این اےوی (روپ)           |
| 4.38%           | 4.06%        | -0.56%     | ایف دائی ٹی ڈی ریٹرن (%)                        |

ینچ دی گئی جدول ایک سر ما بیکار کے حاصل کردہ منافع جات جس کا انحصاران کے پورٹفو لیو کے اختصاص پر ہوگا کی وضاحت کرتی ہے۔اس سال کے دوران ایکویٹی مارکیٹس میں مشاہرہ کردہ ریلی کے ساتھ، یہ پُرتعجب نہیں ہوگا کہ بلندغیریقنی کے حامل پورٹفو لیونے بلندترین منافع جات کی نظلیل کی ہے۔

پورٹفو لیوا میک کیشنز (برائے یوآ رایس) پر نفصیل پنچ جدول میں پیش ہے:

| ايم اليم اليس ايف | ڈی ایس ایف | اى ايس ايف | ايلوكيش           |
|-------------------|------------|------------|-------------------|
| 0%                | 20%        | 80%        | بلندغير يقينى     |
| 10%               | 40%        | 50%        | درمیانی غیریقینی  |
| 15%               | 60%        | 25%        | کم غیر یقینی<br>م |
| 40%               | 60%        | 0%         | کم تر غیر یقینی   |

| 12 مېينون کا پھيرا | آغاز سے اب تک | الامين اسلامك ريثائر منث سيونكز فنذ |
|--------------------|---------------|-------------------------------------|
| -2.7%              | 20.8%         | بلند <i>غير يقي</i> نى              |
| -0.3%              | 15.3%         | درمیانی غیر تقینی                   |
| 1.8%               | 10.7%         | کم غیر یقینی                        |
| 3.8%               | 6.0%          | ڪمتر <u>غير</u> يقيني               |

توقعاتٍ متتقبل:

حالیہ پیش رفت میں، حکومت نے بال آخرآئی ایم ایف پروگرام میں دوبارہ شامل ہونے کا فیصلہ کرلیا ہے تا کہ اس کے مالی شگاف کو پُرکیا جائے۔ ہم سیجھتے ہیں کہ آئی ایم ایف کی طرف جانا مثبت نتائج لائے گا کیونکہ اس سے انتہائی درکا راصلا حات ممکن ہو پائیس گی جس میں مالیاتی اور مالی اہداف شامل ہیں جس کا مقصد شخق ہوگا۔ ڈگرگاتے غیر ملکی ز رِمباد لہ کے ذ خائر کوفوری راحت فرا ہم کرنے کے علاوہ ، آئی ایم ایف پروگرام عالمی مالیاتی برادری میں ملک کی سا کھاور اعتبار کو بہتر بنائے گا۔ اس کے علاوہ ، یہ شیر جیسے دلڈ میں یہ پڑکیا جائے۔ ہم سیجھتے ہیں کہ آئی ایم ایف کی طرف جانا مثبت نتائج لائے گا آئی ایم ایف پروگرام عالمی مالیاتی برادری میں ملک کی سا کھاور اعتبار کو بہتر بنائے گا۔ اس کے علاوہ ، یہ کٹیز چیسے ورلڈ مینیک ، ایشین ڈیو لپہنٹ بینک ، اسلا مک ڈیو لپہنٹ بینک سے مزید مالی براؤ کی راہ ہموار کرے گااور بین الاقوا می کیپٹل مارکیٹس تک رسائی کے حصول میں ہولت بہم پہنچا ہے گا۔

حومت اور مرکزی بینک نے پہلے ہی شرح ہائے سوداور کرنسی میں اصلاحات کے ساتھ ضروری اقدامات کا آغاز کردیا ہے۔ آگے بڑھتے ہوئے، ہم یقین رکھتے ہیں ایسی مالی اور مالیاتی استحکام کی کوششیں مالی سال 2019ء کیلئے مجموعی معیشت میں عارضی ست روی کا سبب بنیں گی۔ اس کے باوجوو، بیا قدامات معیشت کی تقویت اور پائیداری کیلئے ضروری ہول گے۔ مزید بیکر، بہتر امن وامان، بہتر توانائی ک صورتحال کے ساتھ ساتھ مضبوط حکومت شرح نموکو مجموعی طور پرواپس لانے کیلئے مرکزی مقام کا حامل ہو گاتا کہ پائیداری کی شطح کو در میانی مذہب میں ایسی مالی اور مالیاتی استحکام کی کوششیں

اظهارتشكر:

ہم ہمارے قابل قدر یونٹ ہولڈرز کاان کے یو بی ایل فنڈ منیجرز کمیٹڈ پراعتماد اوریقین کیلئے شکر بیادا کرنا چاہیں گے۔علاوہ ازیں، ہم سکیورٹیز اینڈ کیچینچ کمیشن آف پاکستان، اسٹیٹ بینک آف پاکستان، پاکستان مرکنٹاکل ایکیچینچ اورسینٹرل ڈپازٹری کمپنی کمیٹر (ٹرٹی) کی مسلسل اعانت، رہنمائی اور تعاون کا بھی اعتراف کرنا چاہیں گے۔ بورڈ اس موقع کوغنیمت جانتے ہوئے ملاز مین کی گن، عزم، جذبے اور محنت شاقتہ کیلئے اظہار تشکر کرنا چاہے گا۔

برائے ومنجانب بورڈ

ياسرقادرى چيف ايگزيکڻيوآ فيسر

کراچی، مورخه 26 اکتوبر، 2018ء

# AIRSF

# **Al-Ameen Islamic Retirement Savings Fund**

# **INVESTMENT OBJECTIVE**

AIRSF is a Shariah-compliant open-end fund that aims to provide a secure source of savings and regular income after retirement to the Participants. The Participants would contribute to the Fund during their working life and would typically withdraw from the Fund on or after retirement.

| Pension Fund Manager | UBL Fund Managers Limited                        |
|----------------------|--|
|                      | Central Depository Company of Pakistan Limited   |
| Trustee              | 99-B, Block-B, S.M.C.H.S., Main Shahra-e-Faisal, |
|                      | Karachi. Tel: (9221) 111-111-500                 |
|                      | United Bank Limited                              |
| Distribution Company | (for detail of others, please visit our website: |
|                      | www.ublfunds.com.pk)                             |
| Auditors             | Deloitte Yousuf Adil                             |
|                      | Bank Al Baraka Limited                           |
|                      | Bank Alfalah Limited                             |
|                      | Bank Al-Habib Limited                            |
|                      | BankIslami Pakistan Limited                      |
|                      | Faysal Bank Limited- Islamic Banking             |
| Bankers              | Habib Bank Limited                               |
|                      | Habib Metropolitan Bank Limited- Islamic Banking |
|                      | Meezan Bank Limited                              |
|                      | MCB Islamic Bank Limited                         |
|                      | Soneri Bank Limited - Islamic Banking            |
|                      | United Bank Limited                              |
| Management Co.Rating | AM1 (JCR-VIS)                                    |

## AL-AMEEN ISLAMIC RETIREMENT SAVINGS FUND CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES AS AT SEPTEMBER 30, 2018

|   | Note | September 30, 2018<br>(Unaudited) |            |              |             |             | June 30, 2018<br>(Audited) |              |           |  |
|---|------|-----------------------------------|------------|--------------|-------------|-------------|----------------------------|--------------|-----------|--|
|   |      | Equity                            | Debt       | Money Market |             | Equity      | Debt                       | Money Market | I         |  |
|   |      | Sub-Fund                          | Sub-Fund   | Sub-Fund     | Total       | Sub-Fund    | Sub-Fund                   | Sub-Fund     | Total     |  |
|   |      |                                   |            |              | (Rupees     | in ''000')  |                            |              |           |  |
| Assets  |      |                                   |            |              |             |             |                            |              |           |  |
| Bank balances   | 4    | 69,807                            | 434,045    | 308,935      | 812,787     | 81,042      | 454,539                    | 280,788      | 816,369   |  |
| Term deposit musharika                                      | 5    | -                                 | -          | 50,000       | 50,000      | -           | -                          | 72,000       | 72,000    |  |
| Investments   | 6    | 1,452,186                         | 171,759    | 69,776       | 1,693,721   | 1,409,445   | 172,936                    | 70,266       | 1,652,647 |  |
| Advance tax   | 8    | 538                               | 334        | 236          | 1,108       | 510         | 272                        | 192          | 974       |  |
| Dividend and other receivables                              |      | 22,585                            | 6,082      | 3,473        | 32,140      | 25,146      | 16,094                     | 18,463       | 59,703    |  |
| Total assets  |      | 1,545,116                         | 612,220    | 432,420      | 2,589,756   | 1,516,143   | 643,841                    | 441,709      | 2,601,693 |  |
|   |      |                                   |            |              |             |             |                            |              |           |  |
| Liabilities   |      |                                   |            |              |             |             |                            |              |           |  |
| Payable to UBL Fund Managers Limited - Pension Fund Manager |      | 2,319                             | 1,013      | 770          | 4,102       | 2,441       | 1,017                      | 786          | 4,244     |  |
| Payable to Central Depository Company of Pakistan - Trustee |      | 172                               | 68         | 48           | 288         | 170         | 70                         | 44           | 284       |  |
| Annual fee payable to the Securities and Exchange           |      |                                   |            |              |             |             |                            |              |           |  |
| Commission of Pakistan                                      |      | 121                               | 49         | 35           | 205         | 494         | 187                        | 111          | 792       |  |
| Accrued expenses and other liabilities                      | 7    | 21,066                            | 4,442      | 6,212        | 31,720      | 20,752      | 4,110                      | 6,033        | 30,895    |  |
| Total liabilities   |      | 23,678                            | 5,572      | 7,065        | 36,315      | 23,857      | 5,384                      | 6,974        | 36,215    |  |
|   |      |                                   |            |              |             |             |                            |              |           |  |
| Net assets  |      | 1,521,438                         | 606,648    | 425,355      | 2,553,441   | 1,492,286   | 638,457                    | 434,735      | 2,565,478 |  |
|   |      |                                   |            |              |             |             |                            |              |           |  |
| Participants' Sub-Funds (as per statement attached)         |      | 1,521,438                         | 606,648    | 425,355      | 2,553,441   | 1,492,286   | 638,457                    | 434,735      | 2,565,478 |  |
|   |      |                                   |            |              |             |             |                            |              |           |  |
| Contingencies and commitments                               | 12   |                                   |            |              |             |             |                            |              |           |  |
|   |      |                                   |            | (N           | umber of Un | its)        |                            |              |           |  |
|   | 10   |                                   | A ((0.1/2) | a ((1 0=°    |             | 2 2 60 0 15 | 2 000 52                   |              |           |  |
| Number of units in issue                                    | 10   | 2,420,414                         | 3,668,469  | 2,661,850    |             | 2,360,849   | 3,899,731                  | 2,750,091    |           |  |
|   |      |                                   |            |              | <b>A</b>    |             |                            |              |           |  |
|   |      |                                   |            |              | (Rupees)    |             |                            |              |           |  |
| N-4 4 1   |      | (20 50                            | 165.25     | 150.00       |             | 622 10      | 162 72                     | 150.00       |           |  |
| Net asset value per unit                                    |      | 628.59                            | 165.37     | 159.80       |             | 632.10      | 163.72                     | 158.08       |           |  |

The annexed notes 1 to 17 form an integral part of this condensed interim financial information.

For UBL Fund Managers Limited (Pension Fund Manager)

# AL-AMEEN ISLAMIC RETIREMENT SAVINGS FUND CONDENSED INTERIM INCOME STATEMENT (UNAUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2018

| N   | ote         |   | -       | er ended<br>er 30, 2018  |                 |                    | -       | er ended<br>er 30, 2017 |           |
|---|-------------|---|---------|--------------------------|-----------------|--------------------|---------|-------------------------|-----------|
|   | Equ<br>Sub- | •                                       | Debt    | Money Market<br>Sub-Fund | Total           | Equity<br>Sub-Fund | 1       | Money Market            | Total     |
|   |             |   |         |                          | (Rupees         | in ''000')         |         |                         |           |
| INCOME<br>Financial income  |             | 505                                     | 10.251  | 7.249                    | 10 10 4         | 1,265              | 7,916   | 3,849                   | 13,030    |
| Capital gain/(loss) on sale of investments - net                                |             | ,595<br>,211                            | 10,351  | 7,248                    | 19,194<br>1,211 | (18,594)           | 220     | 5,849                   | (18,374)  |
| Dividend income   |             | ,104                                    |         | -                        | 1,211           | 11,814             | -       | _                       | 11,814    |
| Dividend medine   |             | 5,910                                   | 10.351  | 7,248                    | 36,509          | (5,515)            | 8,136   | 3,849                   | 6,470     |
| Unrealised (diminution) on remeasurement of investments                         | 10          | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 10,001  | 7,240                    | 20,207          | (0,010)            | 0,150   | 5,017                   | 0,170     |
| classified as financial assets at fair value through profit or loss - net       | (20         | ,736)                                   | (1,177) | (490)                    | (22,403)        | (175,930)          | (4,996) | (625)                   | (181,551) |
| Total (Loss) / Income   |             | ,826)                                   | 9,174   | 6,758                    | 14,106          | (181,445)          | 3,140   | 3,224                   | (175,081) |
|   | ```         | ,,                                      |         | .,                       | ,               |                    |         |                         |           |
| EXPENSES  |             |   |         |                          |                 |                    |         |                         |           |
| Remuneration to UBL Fund Managers - Pension Fund Manager                        | 5           | 5,717                                   | 2,322   | 1,630                    | 9,669           | 5,944              | 2,141   | 1,069                   | 9,154     |
| Sales tax on Pension Fund Manager's remuneration                                |             | 743                                     | 302     | 212                      | 1,257           | 773                | 278     | 139                     | 1,190     |
| Remuneration to Central Depository Company of Pakistan - Trustee                |             | 517                                     | 211     | 148                      | 876             | 491                | 196     | 106                     | 793       |
| Annual fee of Securities and Exchange Commission of Pakistan                    |             | 126                                     | 51      | 36                       | 213             | 131                | 48      | 24                      | 203       |
| Auditors' remuneration  |             | 20                                      | 37      | 20                       | 77              | 55                 | 32      | 32                      | 119       |
| Securities transaction costs  |             | 701                                     | -       | -                        | 701             | 465                | 69      | -                       | 534       |
| Custody and settlement charges  |             | 239                                     | 2       | -                        | 241             | 155                | 2       | -                       | 157       |
| Bank and other charges  |             | 179                                     | 20      | 21                       | 220             | 59                 | 13      | 14                      | 86        |
| Total expenses  | 8           | 3,242                                   | 2,945   | 2,067                    | 13,254          | 8,073              | 2,779   | 1,384                   | 12,236    |
| Net (loss) / income for the quarter from operating activities                   | (10         | ,068)                                   | 6,229   | 4,691                    | 852             | (189,518)          | 361     | 1,840                   | (187,317) |
| Element of income / (losses) and capital gains / (losses) included in the price |             |   |         |                          |                 |                    |         |                         |           |
| of units issued less those in units redeemed - net                              | 1           | ,569                                    | (54)    | (30)                     | 1,485           | 3,228              | (339)   | (115)                   | 2,774     |
| Provision for Sindh Workers' Welfare Fund                                       |             | -                                       | (122)   | (92)                     | (214)           | -                  | (1)     | (34)                    | (35)      |
| Net $\left( \text{loss} \right)$ / income for the quarter before taxation       | (8          | <b>5,499</b> )                          | 6,053   | 4,569                    | 2,123           | (186,290)          | 21      | 1,691                   | (184,578) |
| Taxation  | 1           | -                                       | -       | -                        |                 | -                  | -       | -                       |           |
| Net (loss) / income for the quarter after taxation                              | (8          | <b>3,499</b> )                          | 6,053   | 4,569                    | 2,123           | (186,290)          | 21      | 1,691                   | (184,578) |
| Earning per unit  | 3           |   |         |                          |                 |                    |         |                         |           |

The annexed notes 1 to 17 form an integral part of this condensed interim financial information.

For UBL Fund Managers Limited (Pension Fund Manager)

# AL-AMEEN ISLAMIC RETIREMENT SAVINGS FUND CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2018

|   |      |                    | -                | er ended<br>er 30, 2018 |         |                    | -                | er ended<br>er 30, 2017  |           |
|---|------|--------------------|------------------|-------------------------|---------|--------------------|------------------|--------------------------|-----------|
|   | Note | Equity<br>Sub-Fund | Debt<br>Sub-Fund | Money Marke<br>Sub-Fund | Total   | Equity<br>Sub-Fund | Debt<br>Sub-Fund | Money Market<br>Sub-Fund | Total     |
|   |      |                    |                  |                         | (Rupees | in ''000')         |                  |                          |           |
| Net (loss) / income for the quarter after taxation  |      | (8,499)            | 6,053            | 4,569                   | 2,123   | (186,290)          | 21               | 1,691                    | (184,578) |
| Other comprehensive income for the quarter  |      |                    |                  |                         |         |                    |                  |                          |           |
| Items that will not be classified subsiquently to income statement  |      |                    |                  |                         |         |                    |                  |                          |           |
| Unrealised appreciation on the re-measurement of investments classified as at fair value through other comprehensive income |      | -                  | -                | -                       | -       | 792                | -                | -                        | 792       |
| Amount transferred to retained earnings   | 3.2  | 5,719              | -                | -                       | 5,719   | -                  | -                | -                        | -         |
| Items that will not be classified subsiquently to income statement  |      |                    |                  |                         |         |                    |                  |                          |           |
| Total comprehensive income for the quarter  |      | (2,780)            | 6,053            | 4,569                   | 7,842   | (185,498)          | 21               | 1,691                    | (183,786) |

The annexed notes 1 to 17 form an integral part of this condensed interim financial information.

For UBL Fund Managers Limited (Pension Fund Manager)

SD Chief Executive Officer SD

Chief Financial Officer

SD Director

# AL-AMEEN ISLAMIC RETIREMENT SAVINGS FUND STATEMENT OF MOVEMENT IN PARTICIPANTS' SUB-FUNDS (UNAUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2018

|  |                    | Quarter ended<br>September 30, 2018 |                          |           | Quarter ended<br>September 30, 2017 |                  |                          |           |
|--|--------------------|-------------------------------------|--------------------------|-----------|-------------------------------------|------------------|--------------------------|-----------|
| Not  | Equity<br>Sub-Fund | Debt<br>Sub-<br>Fund                | Money Market<br>Sub-Fund | Total     | Equity<br>Sub-Fund                  | Debt<br>Sub-Fund | Money Market<br>Sub-Fund | Total     |
|  |                    |                                     |                          | (Rupee    | es in ''000')                       |                  |                          |           |
| Net assets at the beginning of the quarter   | 1,492,286          | 638,457                             | 434,735                  | 2,565,478 | 1,716,239                           | 482,324          | 279,738                  | 2,478,301 |
| Amount received on issuance of units   | 138,958            | 72,177                              | 82,679                   | 293,814   | 239,350                             | 190,300          | 52,224                   | 481,874   |
| Effect of reallocation   | 5,068              | (15,982)                            | 10,914                   | -         | (32,709)                            | 24,334           | 8,375                    | -         |
| Amount paid on redemption of units - net   | (104,806)          | (94,111)                            |                          | (306,489) | (186,302)                           | (159,954)        | (75,506)                 | (421,762) |
|  | 39,220             | (37,916)                            | (13,979)                 | (12,675)  | 20,339                              | 54,680           | (14,907)                 | 60,112    |
| Element of (income) / loss and capital (gains) / losses included in the prices<br>of units sold less those of units redeemed - net | (1,569)            | 54                                  | 30                       | (1,485)   | (3,228)                             | 339              | 115                      | (2,774)   |
| Amount transferred to retained earnings 3.2  | (5,719)            | -                                   | -                        | (5,719)   | -                                   | -                | -                        | -         |
| Capital gain/(loss) on sale of investments - net   | 1,211              | -                                   | -                        | 1,211     | (18,594)                            | 220              | -                        | (18,374)  |
| Unrealised diminution on remeasurement of investments<br>classified as financial assets at fair value through profit or loss - net | (20,736)           | (1,177)                             | (490)                    | (22,403)  | (175,930)                           | (4,996)          | (625)                    | (181,551) |
| Unrealised appreciation on the re-measurement of investments classified as at fair value through other comprehensive income        | -                  | -                                   | -                        | -         | 792                                 | -                | -                        | 792       |
| Other net income   | 16,745             | 7,230                               | 5,059                    | 29,034    | 8,234                               | 4,797            | 2,316                    | 15,347    |
|  | (2,780)            | 6,053                               | 4,569                    | 7,842     | (185,498)                           | 21               | 1,691                    | (183,786) |
| Net assets at the end of the quarter   | 1,521,438          | 606,648                             | 425,355                  | 2,553,441 | 1,547,852                           | 537,364          | 266,637                  | 2,351,853 |

The annexed notes 1 to 17 form an integral part of this condensed interim financial information.

For UBL Fund Managers Limited (Pension Fund Manager)

## AL-AMEEN ISLAMIC RETIREMENT SAVINGS FUND STATEMENT OF CASH FLOWS (UNAUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2018

| FOR THE QUARTER ENDED SEPTEMBER 30, 2018   | Quarter ended<br>September 30, 2018    |                                  |                                 |   | Quarter ended<br>September 30, 2017    |                                 |  |   |  |
|--|--|----------------------------------|---------------------------------|---|--|---------------------------------|--|---|--|
|  | Equity<br>Sub-Fund                     | Debt I<br>Sub-Fund               | Money Market<br>Sub-Fund        | Total                                   | Equity<br>Sub-Fund<br>n ''000')        | Sub-Fund                        | Money Market<br>Sub-Fund                   | Total   |  |
| CASH FLOWS FROM OPERATING ACTIVITIES   |  |                                  |                                 | ····· (Kupees I                         | II 000)                                |                                 |  |   |  |
| Net (loss) / income for the quarter before taxation  | (8,499)                                | 6,053                            | 4,569                           | 2,123                                   | (186,290)                              | 21                              | 1,691                                      | (184,578)   |  |
| Adjustments for:<br>Financial income<br>Dividend income<br>Capital loss / (gain) on sale of investments - net<br>Unrealised loss / (gain) on remeasurement of investments classified as  | (1,595)<br>(16,104)<br>(1,211)         | (10,351)                         | (7,248)                         | (19,194)<br>(16,104)<br>(1,211)         | (1,265)<br>(11,814)<br>18,594          | (7,916)<br>-<br>(220)           | (3,849)<br>-<br>-                          | (13,030)<br>(11,814)<br>18,374                        |  |
| financial assets at fair value through profit or loss - net<br>Element of (income) / loss and capital (gains) / losses included in prices<br>of units issued less those in units redeemed - net<br>Provision for Sindh Workers' Welfare Fund<br>Net Cash used in operating activities before working capital changes | 20,736<br>(1,569)<br>-<br>(8,242)      | 1,177<br>54<br>122<br>(2,945)    | 490<br>30<br>92<br>(2,067)      | 22,403<br>(1,485)<br>-<br>(13,468)      | 175,930<br>(3,228)<br>-<br>(8,073)     | 4,996<br>339<br>1<br>(2,779)    | 625<br>115<br>34<br>(1,384)                | 181,551<br>(2,774)<br>-<br>(12,271)                   |  |
| (Increase) / Decrease in assets<br>Investments - net<br>Deposits and other receivables<br>Advance tax  | (62,266)<br>14,037<br>(28)<br>(48,257) | -<br>11,420<br>(62)<br>11,358    | -<br>15,247<br>(44)<br>15,203   | (62,266)<br>40,704<br>(134)<br>(21,696) | (196,659)<br>22,738<br>-<br>(173,921)  | 13,726<br>1,312<br>39<br>15,077 | 19,273<br>2,277<br>-<br>21,550             | (163,660)<br>26,326<br>39<br>(137,295)                |  |
| Increase / (Decrease) in liabilities<br>Payable to UBL Fund Managers Limited - Pension Fund Manager<br>Payable to Central Depository Company of Pakistan - Trustee<br>Annual Fee payable to the Securities and Exchange Commission of Pakistan<br>Accrued expenses and other liabilities                             | (122)<br>2<br>(373)<br>314<br>(179)    | (4)<br>(2)<br>(138)<br>210<br>66 | (16)<br>4<br>(76)<br>85<br>(3)  | (142)<br>4<br>(587)<br>609<br>(116)     | 222<br>(54)<br>(363)<br>6,366<br>6,171 |                                 | (357)<br>(4)<br>(87)<br>(3,544)<br>(3,992) | (35)<br>(59)<br>(589)<br><u>3,728</u><br><u>3,045</u> |  |
| Financial income received during the quarter<br>Dividend income received during the quarter<br>Net cash (used in) / generated from operating activities  | 1,737<br>4,486<br>(50,455)             | 8,943<br><br>17,422              | 6,993<br><br>20,126             | 17,673<br>4,486<br>(12,907)             | 1,242<br>5,030<br>(169,550)            | 7,933<br>-<br>21,097            | 913  | 10,088<br>5,030<br>(131,366)                          |  |
| CASH FLOWS FROM FINANCING ACTIVITIES<br>Net cash received on issuance of units<br>Net cash paid on redemption of units<br>Net cash generated from / (used in) financing activities   | 138,958<br>(99,738)<br>39,220          | 72,177<br>(110,093)<br>(37,916)  | 93,593<br>(107,572)<br>(13,979) | 304,728<br>(317,403)<br>(12,675)        | 239,350<br>(219,011)<br>20,339         | 190,300<br>(135,620)<br>54,680  | 60,599<br>(75,506)<br>(14,907)             | 490,249<br>(430,137)<br>60,112                        |  |
| Net (decrease) / increase in cash and cash equivalents<br>Cash and cash equivalents at beginning of the quarter<br>Cash and cash equivalents at end of the quarter   | (11,235)<br>81,042<br>69,807           | (20,494)<br>454,539<br>434,045   | 6,147<br>352,788<br>358,935     | (25,582)<br>888,369<br>862,787          | (149,211)<br>81,042<br>(68,169)        | 75,777<br>454,539<br>530,316    | 2,180<br>280,788<br>282,968                | (71,254)<br>816,369<br>745,115                        |  |
| CASH AND CASH EQUIVALENTS<br>Bank Balances<br>Term Deposit Musharika   | 69,807<br>                             | 434,045                          | 308,935<br>50,000<br>358,935    | 812,787<br>50,000<br>862,787            | 138,509<br>-<br>138,509                | 308,324<br>66,600<br>374,924    | 109,072<br>100,000<br>209,072              | 555,905<br>166,600<br>722,505                         |  |

The annexed notes 1 to 17 form an integral part of this condensed interim financial information.

For UBL Fund Managers Limited (Pension Fund Manager)

#### AL-AMEEN ISLAMIC RETIREMENT SAVINGS FUND NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UNAUDITED) FOR THE OUARTER ENDED SEPTEMBER 30, 2018

### 1 LEGAL STATUS AND NATURE OF BUSINESS

Al-Ameen Islamic Retirement Savings Fund ("the Fund") has been established under the Voluntary Pension System Rules, 2005 (the VPS Rules) and has been approved as a pension fund by the Securities and Exchange Commission of Pakistan (SECP) on January 29, 2010. It has been constituted under a Trust Deed, dated November 17, 2009, between UBL Fund Managers Limited as the Pension Fund Manager, a company incorporated under the Companies Ordinance, 1984 and the MCB Financial Services Limited as the Trustee. The trusteeship of the Fund was transferred to Central Depository Company Of Pakistan Limited (CDC) (the Trustee) effective from March 31, 2014 through a supplemental trust deed dated February 21, 2014. The registered office of the Pension Fund Manager is situated at 4th Floor, STSM Building, Beaumont Road, Civil Lines, Karachi.

The Fund is an unlisted open end pension scheme and offers units for public subscription on a continuous basis. The units are non-transferable except in the circumstances mentioned in the VPS Rules and can be redeemed by surrendering to the Fund. As per the offering document the Fund cannot distribute any income from the Fund whether in cash or otherwise.

The objective of the Fund is to provide a secure source of savings and regular income after retirement to the participants. The participants would contribute to the Fund during their working life and would typically withdraw from the Fund on or after retirement age. The Fund invests in a Shariah compliant diversified portfolio of securities under the Trust Deed. All the conducts and acts of the Fund are based on Shariah. The Pension Fund Manager has appointed Shariah Advisory Council to ensure that the activities of the Fund are in compliance with the principles of Shariah.

The Fund consists of three sub-funds namely, Al-Ameen Islamic Retirement Savings Fund Equity Sub-Fund ("Equity Sub-Fund"), Al-Ameen Islamic Retirement Savings Fund Debt Sub-Fund ("Debt Sub-Fund") and Al-Ameen Islamic Retirement Savings Fund Money Market Sub-Fund ("Money Market Sub-Fund") (collectively the "Sub-Funds"). The main features of the investment policy for each of the Sub-Funds are as follows:

- The Equity Sub-Fund shall invest primarily in listed equity securities with a minimum investment of 90% of its net asset value in listed shares. The investment in a single company is restricted to lower of 10% of Net Asset Value (NAV) or the paid-up capital of the investee company. The investment in a single stock exchange sector is restricted to the higher of 30% of the NAV or the index weight, subject to a maximum of 35% of the NAV. The remaining assets of the Equity Sub-Fund shall be invested in any government security having less than one year time to maturity, or in a scheduled commercial bank having credit rating of 'A'.
- The Debt Sub-Fund shall invest primarily in tradable debt securities with weighted average duration of the investment portfolio of the Debt Sub-Fund not exceeding five years. At least twenty five percent (25%) of the assets in the Debt Sub-Fund shall be invested in securities issued by the Federal Government and upto twenty five (25%) of the Fund may be deposited with banks having not less than "AA +" rating. Composition of the remaining portion of the investments shall be as defined in the offering document.
- The Money Market Sub-Fund shall invest in short term debt instruments with time to maturity not exceeding six months, and in case of Shariah compliant Government securities, upto three years. The Fund can make investment in Shariah compliant securities issued by the Federal Government and the commercial banks having A+ rating. There are no restrictions placed by the VPS rules on such investments. The Fund can also make investment in securities issued by the provincial government, city government and government or a corporate entity (having credit rating of 'A' or higher) upto 10%, 5% and 5% of net assets of the Money Market Sub-Fund respectively.

As prescribed under the VPS rules, the Fund offers five types of allocation schemes to the contributors of the Fund namely High Volatility, Medium Volatility, Low Volatility, Lower Volatility & Life Cycle Allocation. The contributors have the option to suggest a minimum percentage of allocation to the above allocation schemes (subject to the minimum percentages prescribed in the offering document). Based on the minimum allocation, the Funds are allocated to the above stated Sub-Funds. The allocation to the Sub-Funds has to be done at the date of opening of contributor's pension account and on an anniversary date thereafter. The contribution amount may be paid by the contributor on a periodic basis such as annual, semi annual, quarterly or monthly basis.

#### 2 BASIS OF PREPARATION

#### 2.1 Statement of compliance

2.1.1 This condensed interim financial information has been prepared in accordance with the approved accountingstandards as applicable in Pakistan for interim financial reporting. The approved accounting standards comprise of such International Financial Reporting Standards ("IFRSs") issued by the International Accounting Standards Boardas are notified under the Companies Act 2017, the requirements of the Trust Deed, the NBFC Rules, the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the "NBFC Regulations") and the directives issued by the SECP. Wherever the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP differ with the requirements of the IFRS, the requirements of theTrust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP prevail.

- 2.1.2 The disclosures made in this condensed interim financial information have, however, been limited based on the requirements of International Accounting Standard 34: Interim Financial Reporting'. This condensed interim financial information does not include all the information and disclosures required in a full set of financial statements and should be read in conjunction with the annual published audited financial statements of the Fund for the year ended June 30, 2018.
- 2.1.3 The comparative statement of asset and liabilities presented in this condensed interim financial information has been extracted from the annual audited financial statements of the Fund for the year ended June 30, 2018, whereas the comparative condensed interim income statement, condensed interim statement of comprehensive income, condensed interim distribution statement, condensed interim statement of cash flows, condensed interim statement of movement in unit holders' fund are extracted from the unaudited condensed interim financial statements for the period ended September 30, 2017.
- 2.1.4 This condensed interim financial information is being submitted to the participants as required under Regulation 7(f) of the VPS Rules.

#### 2.2 Basis of measurement

This condensed interim financial information has been prepared under the historical cost convention, except that certain financial assets are stated at fair value.

#### 2.3 Functional and presentation currency

Items included in the condensed interim financial information are measured using the currency of the primary economic environment in which the Fund operates. This condensed interim financial information is presented in Pakistani Rupees which is the Fund's functional and presentation currency.

#### 3 SIGNIFICANT ACCOUNTING AND RISK MANAGEMENT POLICIES, ACCOUNTING ESTIMATES, JUDGEMENT AND

**3.1** The accounting policies applied in the preparation of these condensed interim financial information are the same as those applied in the preparation of the audited financial statements of the Fund for the year ended June 30, 2018 except as disclosed in note 3.2.

The preparation of this condensed interim financial information in conformity with approved accounting standards requires management to make estimates, assumptions and use judgements that affect the application of accounting policies and reported amounts of assets, liabilities, income and expenses. Estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognised prospectively commencing from the period

3.2 Effective from July 01, 2018, the fund has adopted IFRS 9: "Financial Instruments" which has replaced IAS 39: "Financial Instruments: Recognition and Measurement". The standard addresses recognition, classification, measurement and derecognition of financial assets and financial liabilities. The standard has also introduced a new impairment model for financial assets which requires recognition of impairment charge based on 'expected credit losses' (ECL) approach rather than 'incurred credit losses' approach, as previously given under IAS 39. However, the SECP vide its letter dated November 21, 2017, has deferred the applicability of requirements relating to impairment for debt securities on mutual funds till further instructions. Currently, the Asset Management Companies are required to continue to follow the requirements of Circular 33 of 2012 for impairment of debt securities.

IFRS 9 has provided a criteria for debt securities whereby these debt securities are either classified as (a) amortised cost or (b) at fair value through other comprehensive income "(FVOCI)" or (c) at fair value through profit or loss (FVTPL) based on the business model of the entity. However, IFRS 9 also provides an option whereby securities managed as a portfolio or group of assets and whose performance is measured on a fair value basis, to be recognized at FVTPL. Accordingly,the portfolio of investments perviously held under held for trading category was reclassified to fair value through profit or loss (FV&PL)

All equity investments are required to be measured in the "Statement of Financial Position" at fair value, with gains and losses recognized in the "Income Statement", except where an irrevocable election has been made at the time of initial recognition to measure the investment at FVOCI. The dividend income for equity securities classified under FVOCI are to be recognized in the Income Statement. However, any surplus / (deficit) arising as a result of subsequent movement in the fair value of equity securities classified as FVOCI is to be recognized in "other comprehensive income" and is not recycled to the Income Statement (even on disposal).

The fund has not made an irrevocable election upon adoption of IFRS 9 to present in other comprehensive income subsequent changes in the fair value of investments in equity instruments under IFRS 9 and accordingly all investments in equity instruments have been transferred / redesignated as FVTPL. The Fund has adopted modified retrospective restatement for adopting IFRS 9 and accordingly,the fund has transfered unrealised loss on 'available for sale' securities amounting to Rs. 5.7 million cited in other comprehensive income to opening retained earning at the beginning of the current reporting period.

# 4 BANK BALANCES

|   |      |                    |                  | tember 30, 2018<br>naudited) |                   | As at June 30, 2018<br>(Audited)          |                  |                          |                   |
|---|------|--------------------|------------------|------------------------------|-------------------|---|------------------|--------------------------|-------------------|
|   | Note | Equity<br>Sub-Fund | Debt<br>Sub-Fund | Money Market<br>I Sub-Fund   | Total             | Equity<br>Sub-Fund<br><b>5 in ''000')</b> | Debt<br>Sub-Fund | Money Market<br>Sub-Fund | Total             |
| In local currency<br>- Profit and loss sharing accounts<br>- Current accounts | 4.1  | 57,645<br>12,162   | 428,338<br>5,707 | 303,033<br>5,902             | 789,016<br>23,771 | 66,683<br>14,359                          | 452,550<br>1,989 | 280,538<br>250           | 799,771<br>16,598 |
| - Current accounts  |      | 69,807             | 434,045          | 308,935                      | 812,787           | 81,042                                    | 454,539          | 280,788                  | 816,369           |

 $\textbf{4.1} \hspace{0.1 cm} \text{Profit rate on these accounts ranges between 3.7\% to 7.25\% (June 30, 2018: 3.75\% to 6.2\%) per annum}$ 

# 5 TERM DEPOSITS MUSHARIKA

|                        |     |                    | -                | tember 30, 2018<br>naudited) |                 | As at June 30, 2018<br>(Audited)   |                  |                          |        |  |
|------------------------|-----|--------------------|------------------|------------------------------|-----------------|------------------------------------|------------------|--------------------------|--------|--|
|                        |     | Equity<br>Sub-Fund | Debt<br>Sub-Fund | Money Market<br>1 Sub-Fund   | Total<br>(Rupee | Equity<br>Sub-Fund<br>s in ''000') | Debt<br>Sub-Fund | Money Market<br>Sub-Fund | Total  |  |
| Term deposit Musharika | 5.1 |                    | -                | 50,000                       | 50,000          |                                    |                  | 72,000                   | 72,000 |  |
|                        |     | <u> </u>           | -                | 50,000                       | 50,000          | -                                  | -                | 72,000                   | 72,000 |  |

 ${\bf 5.1}$  These carry profit rate 7.30% (June 30, 2018: 6.10%) per anum .

# 6 INVESTMENTS

|  |      |                    |                  | tember 30, 2018<br>naudited) |           | As at June 30, 2018<br>(Audited)         |                  |                          |           |
|--|------|--------------------|------------------|------------------------------|-----------|--|------------------|--------------------------|-----------|
| nvestments by category   | Note | Equity<br>Sub-Fund | Debt<br>Sub-Fund | Money Market<br>Sub-Fund     | Total     | Equity<br>Sub-Fund<br><b>in ''000'</b> ) | Debt<br>Sub-Fund | Money Market<br>Sub-Fund | Total     |
| Designated at fair value through profit or loss                |      |                    |                  |                              |           |  |                  |                          |           |
| Listed equity securities                                       | 6.1  | 1,452,186          | -                | -                            | 1,452,186 | 935,006                                  | -                |                          | 935,006   |
| Letter of rights   | 6.2  | -                  | -                | -                            | -         | 2,553                                    | -                | -                        | 2,553     |
| Government securities - Ijarah Sukuk Certificates              | 6.3  | -                  | 161,469          | 69,776                       | 231,245   | -  | 162,618          | 70,266                   | 232,884   |
| Debt securities - Privately placed Sukuk Certificates          | 6.4  | -                  | 10,290           | -                            | 10,290    | -  | 10,318           | -                        | 10,318    |
|  |      | 1,452,186          | 171,759          | 69,776                       | 1,693,721 | 937,559                                  | 172,936          | 70,266                   | 1,180,761 |
| Designated at fair value through Other<br>Comprehensive income |      |                    |                  |                              |           |  |                  |                          |           |
| Listed equity securities                                       | 6.5  | -                  | -                | -                            | -         | 471,886                                  | -                | -                        | 471,886   |
|  |      | -                  | -                | -                            | -         | 471,886                                  | -                | -                        | 471,886   |
|  |      | 1,452,186          | 171,759          | 69,776                       | 1,693,721 | 1,409,445                                | 172,936          | 70,266                   | 1,652,64  |

# 6.1 Listed equity securities - at fair value through profit or loss

(Ordinary Shares of Rs. 10 each unless indicated otherwise)

| Sector and Name of Security  |       | As at<br>July 1,<br>2018                | Purchased /<br>Transfer In /<br>bonus received<br>during the<br>quarter<br>(Ref Note 3.2) | Sold<br>during the<br>quarter        | As at<br>Sept 30, 2018                   | Total<br>carrying value<br>as at<br>Sept 30, 2018 | Total<br>market value<br>as at<br>Sept 30, 2018  | Appreciation /<br>(diminution) as<br>at Sept 30, 2018 | Market<br>value of<br>investment as<br>a percentage<br>of net assets | Market<br>value of<br>investment as a<br>percentage of<br>total<br>investment | Investment<br>as a<br>percentage<br>of investees'<br>paid up<br>capital |
|--|-------|---|---|--------------------------------------|--|---|--|---|--|---|---|
|  | Note  |   | (Number   | of shares)                           |  |   | - (Rupees '000)                                  |   |  | '(%)  |   |
| AUTOMOBILE ASSEMBLER<br>HONDA ATLAS CARS (PAKISTAN) LIMITED<br>MILLAT TRACTORS LIMITED<br>PAK SUZUKI MOTOR COMPANY LIMITED             |       | 42,600<br>15,000<br>150                 | 34,350<br>2,000   | (10,900)<br>(17,000)                 | 66,050<br>-<br>150                       | 20,898<br>  | 16,824<br>-<br>46<br>16,870                      | (4,074)<br>-<br>(13)<br>( <b>4,087</b> )              | 1.11<br>0.00<br>0.00<br><b>1.11</b>                                  | 1.16<br>0.00<br>0.00<br><b>1.16</b>   | 0.05<br>0.00<br>0.00<br>0.05  |
| CEMENT<br>CHERAT CEMENT COMPANY LIMITED<br>D.G.KHAN CEMENT CO. LIMITED<br>FAUI CEMENT CO. LIMITED                                      |       | 233,500<br>72,900                       | 39,500<br>81,000  | (104,500)<br>(96,500)                | 168,500<br>57,400                        | 16,383<br>6,432                                   | 13,573<br>5,878                                  | (2,810)<br>(554)                                      | 0.89<br>0.39   | 0.00<br>0.93<br>0.40  | 0.10<br>0.01  |
| AGUICEMENT COLUMITED<br>LUCKY CEMENT COMPANY LIMITED<br>LUCKY CEMENT COMPANY LIMITED<br>PIONEER CEMENT LIMITED                         | 6.1.1 | 293,000<br>117,000<br>85,450<br>336,400 | 25,000<br>285,600<br>1,500<br>88,900  | (318,000)<br>(4,500)<br>(208,000)    | 402,600<br>82,450<br>217,300             | 49,566<br>41,879<br>10,109<br>124,369             | 50,381<br>42,292<br>9,444<br>121,568             | 815<br>413<br>(665)<br>(2,801)                        | 0.00<br>3.31<br>2.78<br>0.62<br>7.99                                 | 0.00<br>3.47<br>2.91<br>0.65<br>8.37  | 0.00<br>0.26<br>0.03<br>0.10<br>0.50                                    |
| FERTILIZER<br>DAWOOD HERCULES CORPORATION LIMITED<br>ENGRO CORPORATION<br>ENGRO FERTILIZER LIMITED<br>FAUJI FERTILIZER COMPANY LIMITED |       | 197,600<br>734,000                      | 214,400<br>259,600<br>143,000<br>421,000  | (66,300)<br>(119,000)                | 214,400<br>390,900<br>758,000<br>421,000 | 22,941<br>122,693<br>56,782<br>41,239             | 22,844<br>121,816<br>57,221<br>41,106            | (97)<br>(877)<br>439<br>(133)                         | 1.50<br>8.01<br>3.76<br>2.70   | 0.00<br>1.57<br>8.39<br>3.94<br>2.83  | 0.04<br>0.07<br>0.06<br>0.03  |
| POWER GENERATION & DISTRIBUTION<br>HUB POWER COMPANY LIMITED<br>K ELECTRIC LIMITED (RS. 3.5)*<br>SAIF POWER LIMITED                    |       | 709,800<br>1,400,000<br>-               | 675,000<br>1,000,000<br>654,000   | (950,000)                            | 1,384,800<br>1,450,000<br>654,000        | 243,655<br>128,145<br>8,236<br>17,250<br>153,631  | 242,987<br>121,128<br>7,758<br>16,206<br>145,092 | (668)<br>(7,017)<br>(478)<br>(1,044)<br>(8,539)       | 7.96<br>0.51<br>1.07<br><b>9.54</b>                                  | 16.73<br>0.00<br>8.34<br>0.53<br>1.12<br>9.99                                 | 0.12<br>0.01<br>0.17<br>0.30  |
| OIL & GAS EXPLORATION COMPANIES<br>MARI PETROLEUM COMPANY LIMITED<br>OIL AND GAS DEVELOPMENT CO. LIMITED<br>PAK OILFIELDS LIMITED      |       | 52,050<br>403,600<br>21,900             | 21,100<br>402,000<br>79,020   | -                                    | 73,150<br>805,600<br>100,920             | 109,234<br>124,654<br>56,498                      | 113,992<br>123,249<br>55,423                     | 4,758<br>(1,405)<br>(1,075)                           | 7.49<br>8.10<br>3.64   | 0.00<br>7.85<br>8.49<br>3.82  | 0.07<br>0.02<br>0.04  |
| PAK PETROLEUM LIMITED<br>OIL & GAS MARKETING COMPANIES<br>PAKISTAN STATE OILS LIMITED  |       | 322,200<br>25,240                       | 140,000   | - (7,000)                            | 462,200<br>139,940                       | 99,218<br>389,604<br>45,046                       | 98,633<br><b>391,297</b><br>44,618               | (585)<br>1,693<br>-<br>(428)                          | 6.48<br>25.72  | 6.79<br>26.95<br>0.00<br>3.07   | 0.02 0.15 0.04  |
| ATTOCK PETROLEUM LIMITED<br>PHARMACEUTICALS<br>THE SEARLE COMPANY LIMITED  | 6.1.2 | 19,650<br>20,532                        | 1,920   | (10,050)                             | 11,520                                   | 5,664<br>50,710<br>4,255                          | 5,113<br>49,731<br>3,959                         | (551)<br>(979)<br>(296)                               | 0.34 3.27 0.26   | 0.35<br>3.42<br>0.00<br>0.27  | 0.01 0.05 0.01  |
| HIGHNOON LABORATORIES LIMITED  | 0.1.2 | 27,879                                  | -   | (20,000)                             | 7,879                                    | 3,234<br>7,489                                    | 2,797<br>6,756                                   | (437) (733)   | 0.18   | 0.19 0.47   | 0.03  |
| KOHINOOR TEXTILE MILLS LIMITED<br>NISHAT MILLS LIMITED   |       | 301,700                                 | 275,000<br>166,000  | -                                    | 275,000<br>467,700                       | 15,122<br>66,114<br><b>81,236</b>                 | 14,916<br>65,754<br><b>80,670</b>                | (206)<br>(360)<br>(566)                               | 0.98<br>4.32<br>5.30   | 1.03<br>4.53<br>5.56  | 0.09<br>0.13<br>0.22  |
| PAPER & BOARD<br>PACKAGES LIMITED<br>CENTURY PAPER AND BOARD MILLS LIMITED   |       | 16,850<br>292,600                       | 54,000  | (5,000)                              | 11,850<br>346,600                        | 5,803<br>22,196<br><b>27,999</b>                  | 5,300<br>21,659<br><b>26,959</b>                 | (503)<br>(537)<br>(1,040)                             | 0.35<br>1.42<br>1.77   | 0.36<br>1.49<br><b>1.86</b>   | 0.01<br>0.24<br>0.25  |
| ENGINEERING<br>AMRELI STEELS LIMITED<br>INTERNATIONAL STEELS<br>ITTEFAQ IRON INDUSTRIES LIMITED  |       | 88,500<br>185,500<br>1,152,000          | 75,000<br>101,000<br>56,500   | (163,500)<br>(24,000)<br>(1,208,500) | 262,500                                  | 26,378<br>  | 23,880<br>                                       | (2,498)   | 0.00<br>1.57<br>0.00<br><b>1.57</b>                                  | 0.00<br>0.00<br>1.64<br>0.00<br><b>1.64</b>                                   | 0.00<br>0.06<br>0.00<br><b>0.06</b>                                     |
| GLASS & CERAMICS<br>TARIQ GLASS INDUSTRIES LIMITED   |       | 381,000                                 | -   | (148,400)                            | 232,600                                  | 24,925<br>24,925                                  | 22,044<br>22,044                                 | (2,881)<br>(2,881)                                    | 1.45<br>1.45   | 1.52<br>1.52  | 0.32  |
| CHEMICAL<br>ENGRO POLYMER AND CHEMICALS LIMITED<br>ICI PAKISTAN LIMITED<br>SITARA CHEMICALS INDUSTRIES                                 |       | 40,800<br>62,800                        | 1,091,990<br>   | (116,000)<br>-<br>-                  | 975,990<br>40,800<br>85,800              | 30,508<br>32,701<br>31,602<br><b>94,811</b>       | 28,343<br>30,950<br>29,172<br><b>88,465</b>      | (2,165)<br>(1,751)<br>(2,430)<br>(6,346)              | 1.86<br>2.03<br>1.92<br><b>5.81</b>                                  | 1.95<br>2.13<br>2.01<br><b>6.09</b>   | 0.11<br>0.04<br>0.40<br><b>0.55</b>                                     |
| AUTOMOBILE PARTS & ACCESSORIES<br>THAL LIMITED (RS. 5)**<br>GENERAL TYRE AND RUBBER CO. OF PAKISTAN LTD.                               |       | 80,150                                  | 87,300  | (87,300)                             | 80,150                                   | 38,274  | 35,026<br>-<br><b>35,026</b>                     | (3,248)<br>-<br>(3,248)                               | 2.30<br>0.00<br><b>2.30</b>  | 2.41<br>0.00<br>2.41  | 0.10<br>0.00<br><b>0.10</b>   |
| LEATHER & TANNERIES<br>SERVICE INDUSTRIES LIMITED  |       | -                                       | 22,640  |                                      | 22,640                                   | 17,709<br>17,709                                  | 16,663<br><b>16,663</b>                          | -<br>(1,046)<br>( <b>1,046</b> )                      | 1.10<br>1.10   | 0.00<br>1.15<br>1.15  | 0.19<br>0.19  |
| FOOD AND PERSONAL CARE<br>AL-SHAHEER CORPORATION LIMITED<br>SHEZAN INTERNATIONAL LIMITED   |       | 370,500<br>35,300                       | 232,000<br>43,600   | -                                    | 602,500<br>78,900                        | 16,501<br>44,973                                  | 16,569<br>51,285                                 | 68<br>6,312   | 1.09<br>3.37   | 1.14<br>3.53  | 0.42<br>0.99  |
| TECHNOLOGY & COMMUNICATION<br>AVANCEON LIMITED<br>SYSTEMS LIMITED  |       | 35,938<br>-                             | 220,000   | (34,500)                             | 1,438<br>220,000                         | 61,474<br>95<br>22,405                            | 67,854<br>119<br>26,486                          | 6,380<br>   | 0.01<br>1.74   | 4.67<br>0.00<br>0.01<br>1.82  | 0.00 0.20   |
| COMMERCIAL BANKS<br>MEEZAN BANK LIMITED  |       | 439,500                                 | 300,657   | -                                    | 740,157                                  | 22,500<br>56,701<br>56,701                        | 26,605<br>66,007<br>66,007                       | 4,105<br>9,306<br>9,306                               | 4.34<br>4.34   | 1.83<br>0.00<br>4.55<br>4.55  | 0.20  |
| MISCELLANEOUS<br>SYNTHETIC PRODUCTS LTD<br>TRI-PACK FILMS  |       | 484,500                                 | 39,000  | -                                    | 484,500<br>39,000                        | 24,758<br>5,343<br><b>30,101</b>                  | 18,412<br>4,985<br>23,397                        | (6,346)<br>(358)<br>(6,704)                           | 1.21<br>0.33<br>1.54   | 0.00<br>1.27<br>0.34<br>1.61  | 0.57<br>0.10<br>0.67  |
| REFINERY<br>NATIONAL REFINERY LIMITED  |       | -                                       | 900   | -                                    | 900                                      | 30,101<br>399<br>399                              | 315<br>315                                       | (84)  | 0.02   | 0.02  | 0.87  |
| Total Value as at Sept 30, 2018 (Un-Audited)<br>Total Value as at June 30 2018 (Audited)<br>* Ordinary Shares of Rs. 3.5 each          |       |   |   |                                      |  | 1,472,922<br>1,129,590                            | <b>1,452,186</b><br>935,006                      | ( <b>20,736</b> )<br>(194,584)                        |  |   |   |

\* Ordinary Shares of Rs. 3.5 each \*\* Ordinary Shares of Rs. 5 each

- 6.1.1 This includes 0.065 million (June 30, 2018: 0.075 million) shares pledged with National Clearing Company of Pakistan Limited having a market value (in aggregate) amounting to Rs. 10.99 million (June 30, 2018: Rs 8.59 million) for guaranteeing settlement of the Fund's trades in accordance with Circular No. 11 dated October 23, 2007 issued by SECP.
- 6.1.2 The Finance Act, 2014 brought amendments in the Income Tax Ordinance, 2001 whereby the bonus shares received by a shareholder are to be treated as income and a tax at the rate of 5 percent is to be applied on value of bonus shares determined on the basis of day end price on the first day of closure of books. The tax is to be collected at source by the company declaring bonus shares which shall be considered as final discharge of tax liability on such income. The Management Company of the Fund jointly with other asset management companies and Mutual Funds Association of Pakistan, has filed a petition in Honorable Sindh High Court to declare the amendments brought in Income Tax Ordinance, 2001 with reference to tax on bonus shares for collective investment schemes as null and void and not applicable on the mutual funds based on the premise of exemptions available to mutual funds under clause 99 of Part I and clause 47B of Part IV of Second Schedule to the Income Tax Ordinance, 2001. The Honorable Sindh High Court has granted stay order till the final outcome of the case. Certain investee companies of the Fund, in pursuance of aforesaid amendment, withheld shares have not been deposited by the investee companies in CDC account of income tax department. The Fund has included in its investments the withheld shares and recorded them at fair market value at the quarter end. Furthermore, the Finance Act 2018 has brought an amendment in the Income Tax Ordinance 2001, whereby the 5% withholding tax on bonus shares has been withdrawn. Therefore, the bonus shares received during the quarter ended September 30, 2018, are not liable to withholding of Income Tax.

### 6.2 Letter of rights - At fair value through profit or loss

|--|

2.553

289,490

#### CHEMICAL

Engro Polymer & Chemicals 289,490

Total - September 30, 2018 (un-audited)

Total-June 30, 2018 (audited)

# 6.3 Government securities - Ijarah Sukuk Certificates

#### At fair value through profit and loss

The details of investment in Ijarah Sukuk Certificates of Rs. 100,000 each are as follows:

| Paticulars                                | Note        | As at July<br>1, 2018 | Purchased<br>during the<br>quarter | matured | As at<br>September 30,<br>2018 |         | Market<br>value as at<br>September<br>30, 2018 |         | Market<br>Value as a<br>percentage<br>of net assets<br>of the Sub-<br>Fund | Market Value<br>as a<br>percentage of<br>investment of<br>the Sub-Fund |
|---|-------------|-----------------------|------------------------------------|---------|--------------------------------|---------|--|---------|--|--|
|   |             |                       |                                    |         |                                | (Rs in  | ''000')  | •       |  |  |
| Government securities - held by Debt Sub- | Fund        |                       |                                    |         |                                |         |  |         |  |  |
|   |             |                       |                                    |         |                                |         |  |         |  |  |
| Ijarah Sukuk XVI                          |             | 1,565                 | -                                  | -       | 1,565                          | 157,094 | 156,000  | 157,094 | 0.26   | 0.91   |
| Ijarah Sukuk XVII                         |             | 55                    | -                                  | -       | 55                             | 5,524   | 5,469  | 5,524   | 0.01   | 0.03   |
| As at September 30, 2018                  |             |                       |                                    |         |                                | 162,618 | 161,469  | 162,618 | 0.27   | 0.94   |
|   |             |                       |                                    |         |                                |         |  |         |  |  |
| Government securities - held by Money Ma  | arket Sub-F | und                   |                                    |         |                                |         |  |         |  |  |
| Ijarah Sukuk XVI                          |             | 700                   | -                                  | -       | 700                            | 70,266  | 69,776   | 70,266  | 0.16   | 1.00   |
| As at September 30, 2018                  |             |                       |                                    |         |                                | 70,266  | 69,776   | 70,266  | 0.16   | 1.00   |

#### 6.4 Debt securities - Privately placed sukuk certificates - at fair value through profit and loss

| Particulars   | Note | As at July<br>1, 2018 | Purchased<br>during the<br>quarter | Sold/matu<br>red<br>during the<br>quarter | As at<br>September 30 | Carrying<br>value as at<br>September<br>30, 2018 | Market<br>value as at<br>September<br>30, 2018 | ac at lune 30 | nercentage | Market value<br>as a<br>percentage of<br>total<br>investments<br>sub Fund |
|---|------|-----------------------|------------------------------------|---|-----------------------|--|--|---------------|------------|---|
| Held by Debt Sub-Fund   |      | N                     | umber of cer                       | tificates                                 |                       |  | (Rs in 000                                     | )             |            |   |
| SUKUK-WAPDA (Certificates of Rs. 2500 ea<br>SUKUK- FAUJI FERTILIZER | ich) | 1,500                 | -                                  | -   | 1,500                 | 3,917  | 3,945  | 3,917         | 0.01       | 0.02  |
| (Certificates of Rs. 3500 each)                                     |      | 1,800                 | -                                  | -   | 1,800                 | 6,401  | 6,345  | 6,401         | 0.01       | 0.04  |
| As at September 30, 2018  |      |                       |                                    |   |                       | 10,318   | 10,290   | 10,318        | 0.02       | 0.06  |

### 6.5 Quoted equity securities - At fair value through other comprehensive income

(Ordinary Shares of Rs. 10 each unless indicated otherwise)

| Name of Investee Company  | As at<br>July 1,<br>2018 | Purchased /<br>bonus<br>received<br>during the<br>quarter | Transfer out<br>during the<br>quarter<br>(Ref Note 3.2) | As at<br>September 30,<br>2018 | Total cost as<br>at<br>September 30,<br>2018 | Total<br>market value<br>as at<br>September 30,<br>2018 | Unrealized<br>gain / (loss) as<br>at September<br>30, 2018 | Market<br>value of<br>investment as<br>a percentage<br>of net assets | Market<br>value of<br>investment as<br>a percentage<br>of total<br>investment | Investment<br>as a<br>percentage<br>of investees<br>paid up<br>capital |
|---|--------------------------|---|---|--------------------------------|--|---|--|--|---|--|
| Quoted Investment   | Note                     | (Numbe  | r of shares)  |                                |  | (Rupees '000) -   |  |  | '(%)  |  |
|   |                          |   |   |                                |  |   |  |  |   |  |
| AUTOMOBILE ASSEMBLER<br>Honda Atlas Cars (Pakistan) Limited           | 34,350                   |   | (34,350)  |                                |  |   |  |  |   |  |
|   | 04,000                   |   | (01,000)  |                                |  |   | •  |  |   |  |
| CEMENT  |                          |   |   |                                |  |   |  |  |   |  |
| Cherat Cement Company Limited<br>ucky Cement Limited                  | 39,500<br>1,500          | -   | (39,500)<br>(1,500)                                     | -                              | -  | -   | -  | -  | -   | -  |
| D.G. Khan Cement Company Limited<br>Pioneer Cement Limited            | 56,300<br>78,900         | -   | (56,300)<br>(78,900)                                    | -                              | -  | -   |  | -  |   | -  |
| Fauji Cement Company Limited<br>Kohat Cement Limited                  | 25,000<br>283,100        | -   | (25,000)<br>(283,100)                                   | -                              |  |   |  |  |   |  |
| FERTILIZER  |                          |   |   |                                |  |   |  |  |   |  |
| Engro Corporation Limited   | 225,600                  | -   | (225,600)   | -                              | -  | -   |  | -  |   |  |
| Fauji Fertilizer Company Limited<br>Engro Fertilizers Limited         | 13,000<br>143,000        |   | (13,000)<br>(143,000)                                   |                                |  |   |  |  |   |  |
| POWER GENERATION & DISTRIBUTION                                       |                          |   |   |                                |  | -   |  | -  | -   |  |
| Hub Power Company Limited   | 413,500                  | :   | (413,500)   | -                              |  |   |  |  |   | -  |
| K-Electric Limited (ordinary shares of Rs. 3.5/- each)                | 1,000,000                | -   | (1,000,000)   |                                |  |   |  |  |   | -  |
| DIL & GAS EXPLORATION COMPANIES                                       |                          |   |   |                                |  |   |  |  |   |  |
| Dil and Gas Development Company Limited<br>Pakistan Oilfields Limited | 160,000<br>62,200        | 1   | (160,000)<br>(62,200)                                   | -                              | :  | -   | -  | :  | :   | :  |
| Mari Petroleum Company Limited<br>Pakistan Petroleum Limited          | 6,100<br>85,000          | 1   | (6,100) (85,000)  |                                | -  | -   | :  | 1  |   |  |
|   |                          |   |   |                                |  | -   | -  | -  |   |  |
| DIL & GAS MARKETING COMPANIES   | 94,200                   |   | (94,200)  |                                |  |   |  |  |   |  |
|   | 34,200                   | -   | (34,200)  | -                              |  |   |  |  |   | _  |
| EXTILE COMPOSITE  |                          |   |   |                                |  |   |  |  |   |  |
| Kohinoor Textile Mills Limited<br>Nishat Mills Limited                | 275,000<br>71,000        | -   | (275,000)<br>(71,000)                                   | -                              | -  | -   | -  | -  |   | -  |
| NGINEERING  |                          |   |   |                                |  |   |  |  |   |  |
| Amreli Steels Limited   | 75,000                   |   | (75,000)  |                                |  |   |  |  |   |  |
| nternational Steels Limited<br>Ittefaq Iron industries Limited        | 60,000<br>56,500         |   | (60,000)<br>(56,500)                                    | -                              | -  | -   | :  | -  |   | -  |
|   |                          |   |   |                                |  | -   | -  | -  |   |  |
| CHEMICAL  | 782,500                  |   | (782,500)   |                                |  |   |  |  |   |  |
| Sitara Chemical Industries Limited                                    | 23,000                   | -   | (23,000)  | -                              |  |   |  |  |   | -  |
| AUTOMOBILE PARTS & ACCESSORIES  |                          |   |   |                                |  |   |  |  |   |  |
| General Tyre and Rubber Co. of Pakistan Limited                       | 89,500                   |   | (89,500)  |                                |  |   |  |  | -   |  |
| Millat Tractors Limited   | 2,000                    |   | (2,000)   |                                |  |   |  |  |   | -  |
|   |                          |   |   |                                |  |   |  |  |   |  |
| FOOD AND PERSONAL CARE  |                          |   |   |                                |  |   |  |  |   |  |
| Al-Shaheer Corporation Limited<br>Shezan International Limited        | 202,000<br>43,600        | 1   | (202,000)<br>(43,600)                                   | -                              |  | -   | -  |  |   | -  |
| EATHER & TANNERIES  |                          |   |   |                                |  |   |  | -  |   |  |
| Service Industries Limited  | 16,640                   | -   | (16,640)  | -                              | <u> </u>                                     |   |  |  |   |  |
| REFINERY  |                          |   |   |                                |  |   |  |  |   |  |
| National Refinery Limited   | 900                      |   | (900)   | -                              |  |   |  |  |   | -  |
| TECHNOLOGY & COMMUNICATION  |                          |   |   |                                |  |   |  |  |   |  |
| Systems Limited   | 210,000                  |   | (210,000)   |                                |  |   |  |  |   |  |
|   | -,                       |   | · · ·····   |                                | ·  |   |  |  |   |  |
| COMMERCIAL BANKS  |                          |   |   |                                |  |   |  |  |   |  |
| /leezan Bank Limited  | 26,370                   | -   | (26,370)  | -                              |  | -   | -  | -  | -   | -  |
| MISCELLANEOUS   |                          |   |   |                                |  |   |  |  |   |  |
| Fri-Pack Films Limited  | 39,000                   | -   | (39,000)  | -                              |  |   | -  |  |   | -  |
|   |                          |   |   |                                |  |   |  |  |   |  |
| otal Value as at September 30, 2018 (Un-Audited                       | ))                       |   |   |                                | -  | -   | -  |  |   |  |
| Fotal Value as at June 30 2017 (Audited)                              |                          |   |   |                                | 487,365                                      | 471,886   | (15,479)   |  |   |  |

## 7 ACCRUED EXPENSES AND OTHER LIABILITIES

#### 7.1 Provision For Sindh Workers' Welfare Fund

As disclosed in note 11.2 to the annual financial statements for the year ended June 30, 2018, the Provision for Workers' Welfare Fund (WWF) held in the books of accounts till June 30, 2015 was reversed on January 12, 2017. There is no change in the status of the legal proceeding on this matter, which has been fully disclosed in note 11.2 to the annual audited financial statements for the year ended June 30, 2018.

The Management Company, based on an opinion obtained by MUFAP, believes that Mutual Funds are not liable to pay SWWF under the said law, for the reason that the Mutual Funds are not financial institutions and rather an investment vehicle. However, the Sindh Revenue Board (SRB) has not accepted the said position of MUFAP and as a result, MUFAP has taken up this matter with the Sindh Finance Ministry for resolution. Despite this, MUFAP recommended its members to make provision for SWWF on prudence basis. The Equity sub-fund, Debt sub-fund and Money Market sub-fund has recorded of provision of Rs. 13.389 million, Rs. 0.849 million and Rs. 0.445 million (June 2018: Rs. 13.389 million, Rs. 0.727 million and Rs. 0.353 million) respectively, in respect of SWWF.

Had the provision not been made, it would have resulted in an increase in the net assets value per unit by Rs. 5.53, Re. 0.23 and Re. 0.17 (30 June 2018: Rs. 5.67, Re. 0.19 and Re. 0.13) of Equity sub fund, Debt sub fund and Money Market sub fund, respectively.

### 7.2 Provision of Indirect Taxes and Duties

This includes provision for indirect duties and taxes in Equity Sub-Fund, Debt Sub-Fund and Money Market Sub-Fund amounting to Rs. 4.051 million, Rs. 1.836 million and Rs. 1.097 million respectively. There is no change in the status of the legal proceeding on this matter, which has been fully disclosed in note 11.1 to the annual audited financial statements for the year ended June 30, 2018. As a matter of abundant caution, the Management Company has maintained full provision for FED aggregating to Rs. 6.984 million till June 30, 2016. Had the provision not been retained, the net asset value per unit of the equity sub fund, debt sub fund and money market sub fund would have been higher by Rs. 1.67 per unit, Rs. 0.50 per unit and Rs. 0.41 per unit respectively.

# 8 ADVANCE TAX

The income of the fund is exempt under clause 99 of Part I of the Second schedule of the Income Tax Ordinance 2001 and funds are exempt under clause 47(B) of Income Tax Ordinance 2001 from withholding of tax under section 150, 151 and 233 of Income Tax Ordinance 2001. The Federal Board of Revenue through a circular "C.No.1 (43) DG (WHT)/ 2008-Vol.II- 66417-R" dated 12 May 2015, made it mandatory to obtain exemption certificates under section 159(1) of the Income Tax Ordinance, 2001 from Commissioner Inland Revenue. During the quarter, various withholding agents have deducted advance tax under section 151 and 150 of the Income Tax Ordinance, 2001. The management is confident that the same shall be refunded after filling return for Tax Year 2019.

## 9 CONTRIBUTION TABLE

Contribution (net of front end fee) received during the quarter.

|             |          |                   | Issuance | for the quarter e<br>(Unau | -         | er 30, 2018  |           |             |  |
|-------------|----------|-------------------|----------|----------------------------|-----------|--------------|-----------|-------------|--|
|             | Equity S | ub-Fund           | Debt Su  | b-Fund                     | Money Mar | ket Sub-Fund | Total     |             |  |
|             | Units    | Units Rupees(000) |          | Rupees(000)                | Units     | Rupees(000)  | Units     | Rupees(000) |  |
| From:       |          |                   |          |                            |           |              |           |             |  |
| Individuals | 219,073  | 138,958           | 439,250  | 72,177                     | 520,710   | 82,679       | 1,179,033 | 293,814     |  |
|             |          |                   | Issuance | e for the period en        |           | 30, 2017     |           |             |  |
|             |          |                   |          | (Unau                      | dited)    |              |           |             |  |
|             | Equity S | Sub-Fund          | Debt Su  | ıb-Fund                    | Money Mar | ket Sub-Fund | Te        | otal        |  |
|             | Units    | Rupees(000)       | Units    | Rupees(000)                | Units     | Rupees(000)  | Units     | Rupees(000) |  |
| From:       |          |                   |          |                            |           |              |           |             |  |
| Individuals | 139,811  | 239,350           | 362,298  | 190,300                    | 124,694   | 52,224       | 626,803   | 481,874     |  |

# 10 NUMBER OF UNITS IN ISSUE

| NUMBER OF UNITS IN ISSUE                                | As at               | September 30,<br>(Unaudited)   | 2018                         |             |
|---|---------------------|--------------------------------|------------------------------|-------------|
|   | Equity Sub-<br>Fund | Debt Sub-<br>Fund              | Money<br>Market Sub-<br>Fund | Total       |
|   |                     | -Number of uni                 | ts                           |             |
| Total units outstanding at the beginning of the quarter | 2,360,849           | 3,899,731                      | 2,750,091                    | 9,010,671   |
| Units issued during the quarter                         | 219,073             | 439,250                        | 520,710                      | 1,179,033   |
| Effect of reallocation                                  | 8,136               | (97,588)                       | 69,020                       | (20,432)    |
| Units redeemed during the quarter                       | (167,644)           | (572,924)                      | (677,971)                    | (1,418,539) |
| Total units in issue at the end of the quarter          | 2,420,414           | 3,668,469                      | 2,661,850                    | 8,750,733   |
|   | A                   | s at June 30, 201<br>(Audited) | 8                            |             |
|   | Equity Sub-<br>Fund | Debt Sub-<br>Fund              | Money<br>Market Sub-<br>Fund | Total       |
|   |                     | Number of uni                  | ts                           |             |
| Total units outstanding at the beginning of the year    | 2,333,120           | 3,028,072                      | 1,828,383                    | 7,663,768   |

| Total and southanding at the beginning of the year | 2,000,120   | 2,020,072   | 1,020,000   | 1,000,100   |
|--|-------------|-------------|-------------|-------------|
| Units issued during the year                       | 1,179,423   | 3,339,461   | 2,930,801   | 7,449,685   |
| Effect of reallocation                             | (45,360)    | 152,896     | 54,723      | 162,259     |
| Units redeemed during the year                     | (1,106,334) | (2,620,698) | (2,063,816) | (5,790,848) |
| Total units in issue at the end of the year        | 2,360,849   | 3,899,731   | 2,750,091   | 9,010,671   |

# 11 TAXATION

No provision for taxation has been made for the quarter ended September 30, 2018, in view of the exemption available under clause 57 (3) (viii) of Part-1 of the Second Schedule to the Income Tax Ordinance, 2001.

# 12 CONTINGENCIES AND COMMITMENTS

There were no contingencies and commitments outstanding as at September 30, 2018.

# 13 EARNING PER UNIT

Earnings per unit (EPU) has not been disclosed as in the opinion of the Management Company the determination of the cumulative weighted average number of outstanding units is not practicable.

# 14 TRANSACTIONS WITH CONNECTED PERSONS/RELATED PARTIES

Connected persons / related parties comprise of United Bank Limited (holding Company of Pension Fund Manager), UBL Fund Managers Limited (Management Company), entities under common management or directorships, Central Depository Company of Pakistan Limited (Trustee) and the Directors and Officers of Pension Fund Manager.

Remuneration to the Pension Fund Manager and the trustee is determined in accordance with the provision of Voluntary Pension System Rules, 2005 and the Trust Deed respectively.

Other transactions with the related parties / connected persons have been carried out at arm's length basis.

Details of transaction with the related parties and balances with them at the quarter end are as follows;

|                                      | Management<br>Company | Associated<br>Companies | Trustee            | Funds under<br>Common<br>Management | Directors<br>and Key<br>Executives | Other<br>Connected<br>persons |
|--------------------------------------|-----------------------|-------------------------|--------------------|-------------------------------------|------------------------------------|-------------------------------|
| Equity sub fund                      |                       |                         |                    | es in '000)<br>ided 30 Septemb      |                                    |                               |
| Transactions during the quarter      |                       |                         | _                  | -                                   |                                    |                               |
| Profit on savings accounts           | -                     | 686                     | -                  | -                                   | -                                  | -                             |
| Bank and other charges               | -                     | 6                       |                    | -                                   | -                                  | -                             |
| Units issued                         | -                     | -                       | -                  | -                                   | 1,021                              | -                             |
| Units redeemed                       | -                     | -                       | -                  | -                                   | 459                                | -                             |
| Remuneration (inclusive of SST)      | 6,460                 | -                       | 517                | -                                   | -                                  | -                             |
| CDS expense                          | -                     | -                       | 20                 | -                                   | -                                  | -                             |
| Transactions during the quarter      |                       | F                       | For the quarter er | nded 30 Septembe                    | er 2017                            |                               |
| Profit on savings accounts           | -                     | 653                     | -                  | -                                   | -                                  | -                             |
| Bank and other charges               | -                     | 12                      |                    | -                                   | -                                  | -                             |
| Units issued                         | -                     | -                       | -                  | -                                   | 134                                | -                             |
| Units redeemed                       | -                     | -                       | -                  | -                                   | 564                                | -                             |
| Remuneration (inclusive of SST)      | 6,717                 | -                       | 491                | -                                   | -                                  | -                             |
| CDS expense                          | -                     | -                       | 20                 | -                                   | -                                  | -                             |
| Balances held                        |                       |                         | As at 30           | September 2018                      |                                    |                               |
| Units held (number of units in '000) | <u>-</u>              | -                       | -                  | -                                   | 29                                 | -                             |
| Units held (Rupees in '000)          | -                     | -                       | -                  | -                                   | 18,229                             | -                             |
| Bank balances                        | -                     | 6,394                   | -                  | -                                   | -                                  | -                             |
| Deposits                             | -                     | -                       | 94                 | -                                   | -                                  | -                             |
| Remuneration payable                 | 2,132                 | -                       | 172                | -                                   | -                                  | -                             |
| Sales load payable                   | 187                   | 29                      | -                  | -                                   | -                                  | -                             |
| Profit recievable                    | -                     | 220                     | -                  | -                                   | -                                  | -                             |
| Balances held                        |                       |                         | As at 3            | 30 June 2018                        |                                    |                               |
| Units held (number of units in '000) | _                     |                         | _                  |                                     | 28                                 |                               |
| Units held (Rupees in '000)          | -                     | -                       | -                  | -                                   | 28<br>17,699                       | -                             |
| Bank balances                        | -                     | 11,212                  | -                  | -                                   | -                                  | -                             |
| Deposits                             | -                     | -                       | 100                | -                                   | -                                  | -                             |
| Remuneration payable                 | 2,140                 | -                       | 170                | -                                   | -                                  | -                             |
| Sales load payable                   | 301                   | 142                     | -                  | -                                   | -                                  | -                             |
| Profit receivable                    | -                     | 146                     | -                  | -                                   | -                                  | -                             |

|                                      | Management<br>Company                   | Associated<br>Companies | Trustee          | Funds under<br>Common<br>Management | Directors<br>and Key<br>Executives | Other<br>Connected<br>persons |  |  |  |  |
|--------------------------------------|---|-------------------------|------------------|-------------------------------------|------------------------------------|-------------------------------|--|--|--|--|
|                                      | (Rupees in '000)                        |                         |                  |                                     |                                    |                               |  |  |  |  |
| Debt sub fund                        |   | Fe                      | or the quarter o | ended 30 Septem                     | ber 2018                           |                               |  |  |  |  |
| Transactions during the quarter      |   |                         |                  |                                     |                                    |                               |  |  |  |  |
| Profit on savings accounts           | -                                       | 1,482                   | -                | -                                   | -                                  | -                             |  |  |  |  |
| Bank and other charges               | -                                       | 6                       | -                | -                                   | -                                  | -                             |  |  |  |  |
| Units issued                         | -                                       | -                       | -                | -                                   | 133                                | -                             |  |  |  |  |
| Units redeemed                       | -                                       | -                       | -                | -                                   | 600                                | -                             |  |  |  |  |
| Remuneration (inclusive of SST)      | 2,624                                   | -                       | 211              | -                                   | -                                  | -                             |  |  |  |  |
| CDS expense                          | -                                       | 2                       | -                | -                                   | -                                  | -                             |  |  |  |  |
|                                      |   |                         |                  |                                     |                                    |                               |  |  |  |  |
|                                      | For the quarter ended 30 September 2017 |                         |                  |                                     |                                    |                               |  |  |  |  |
| Transactions during the quarter      |   |                         |                  |                                     |                                    |                               |  |  |  |  |
| Profit on savings accounts           | -                                       | 1,112                   | -                | -                                   | -                                  | -                             |  |  |  |  |
| Bank and other charges               | -                                       | 3                       | -                | -                                   | -                                  | -                             |  |  |  |  |
| Units issued                         | -                                       | -                       | -                | -                                   | 371                                | -                             |  |  |  |  |
| Units redeemed                       | -                                       | -                       | -                | -                                   | -                                  | -                             |  |  |  |  |
| Remuneration (inclusive of SST)      | 2,419                                   | -                       | 196              | -                                   | -                                  | -                             |  |  |  |  |
| CDS expense                          | -                                       | 2                       | -                | -                                   | -                                  | -                             |  |  |  |  |
|                                      | For the quarter ended 30 September 2018 |                         |                  |                                     |                                    |                               |  |  |  |  |
| Balances held                        |   |                         | n ine quarter v  | inded 50 Septem                     | lber 2010                          |                               |  |  |  |  |
| Units held (number of units in '000) | _                                       | _                       | _                | -                                   | 51                                 | _                             |  |  |  |  |
| Units held (Rupees in '000)          | _                                       | -                       | _                | -                                   | 8,434                              | _                             |  |  |  |  |
| Bank balances                        | -                                       | 85,731                  | -                | _                                   | -                                  | _                             |  |  |  |  |
| Deposits                             | _                                       | -                       | - 99             | _                                   |                                    | _                             |  |  |  |  |
| Remuneration payable                 | 831                                     | -                       | 68               | -                                   | -                                  | -                             |  |  |  |  |
| Sales load payable and other payable | 182                                     | 41                      | -                | -                                   | -                                  | -                             |  |  |  |  |
| Profit recievable                    | -                                       | 435                     | -                | -                                   | -                                  | -                             |  |  |  |  |
|                                      |   |                         |                  |                                     |                                    |                               |  |  |  |  |
|                                      | As at 30 June 2018                      |                         |                  |                                     |                                    |                               |  |  |  |  |
|                                      |   |                         |                  |                                     |                                    |                               |  |  |  |  |
| Balances held                        |   |                         |                  |                                     |                                    |                               |  |  |  |  |
| Units held (number of units in '000) | -                                       | -                       | -                | -                                   | 54                                 | -                             |  |  |  |  |
| Units held (Rupees in '000)          | -                                       | -                       | -                | -                                   | 8,841                              | -                             |  |  |  |  |
| Bank balances                        | -                                       | 100,605                 | -                | -                                   | -                                  | -                             |  |  |  |  |
| Remuneration payable                 | 867                                     | -                       | 70               | -                                   | -                                  | -                             |  |  |  |  |
| Sales load payable                   | 150                                     | 79                      | -                | -                                   | -                                  | -                             |  |  |  |  |
| Profit receivable                    | -                                       | 457                     | -                | -                                   | -                                  | -                             |  |  |  |  |
| Deposits                             | -                                       | -                       | 100              | -                                   | -                                  | -                             |  |  |  |  |
|                                      |   |                         |                  |                                     |                                    |                               |  |  |  |  |

| Units redeemed20Remuneration (inclusive of SST)1,842-148-Transactions during the quarterFor the quarter ended 30 September 2017-Profit on savings accounts-730  | Connected                               |  |  |  |  |  |  |  |
|---|---|--|--|--|--|--|--|--|
| Money Market sub fund      For the quarter ended 30 September 2018         Transactions during the quarter       -       1,346       -        - |   |  |  |  |  |  |  |  |
| Money Market sub fund      For the quarter ended 30 September 2018         Transactions during the quarter       -       1,346       -        - |   |  |  |  |  |  |  |  |
| Transactions during the quarter         Profit on savings accounts       -       1,346       -       -       -         Bank and other charges       -       8       -       -       -       -         Units issued       -       -       -       -       -       -       -       -         Units redeemed       -       -       -       -       20       -       -       20         Remuneration (inclusive of SST)       1,842       -       148       -       -       -         Transactions during the quarter       -       -       -       -       -       -       -         Profit on savings accounts       -       730       -       -       -       -       -  |   |  |  |  |  |  |  |  |
| Profit on savings accounts-1,346Bank and other charges-8Units issuedUnits redeemed20Remuneration (inclusive of SST)1,842-148-Transactions during the quarterFor the quarter ended 30 September 2017Profit on savings accounts-730   |   |  |  |  |  |  |  |  |
| Bank and other charges     -     8     -     -     -       Units issued     -     -     -     -     -       Units redeemed     -     -     -     -     20       Remuneration (inclusive of SST)     1,842     -     148     -     -       Transactions during the quarter     -     -     For the quarter ended 30 September 2017     -       Profit on savings accounts     -     730     -     -     -  |   |  |  |  |  |  |  |  |
| Bank and other charges     -     8     -     -     -       Units issued     -     -     -     -     -       Units redeemed     -     -     -     -     20       Remuneration (inclusive of SST)     1,842     -     148     -     -       Transactions during the quarter     -     -     For the quarter ended 30 September 2017     -       Profit on savings accounts     -     730     -     -     -  | -                                       |  |  |  |  |  |  |  |
| Units redeemed       -       -       -       20         Remuneration (inclusive of SST)       1,842       -       148       -       -         Transactions during the quarter       -       -       For the quarter ended 30 September 2017       -       -         Profit on savings accounts       -       730       -       -       -       -  | -                                       |  |  |  |  |  |  |  |
| Remuneration (inclusive of SST)     1,842     -     148     -     -       Transactions during the quarter     -     -     For the quarter ended 30 September 2017       Profit on savings accounts     -     730     -     -  | - 34                                    |  |  |  |  |  |  |  |
| Transactions during the quarter      For the quarter ended 30 September 2017         Profit on savings accounts       -       730       -       -   |   |  |  |  |  |  |  |  |
| Profit on savings accounts - 730  | -                                       |  |  |  |  |  |  |  |
|   | For the quarter ended 30 September 2017 |  |  |  |  |  |  |  |
|   |   |  |  |  |  |  |  |  |
| Bank and other charges - 5  | -                                       |  |  |  |  |  |  |  |
|   | 40 -                                    |  |  |  |  |  |  |  |
| Units redeemed 17   | - 71                                    |  |  |  |  |  |  |  |
| Remuneration (inclusive of SST) 1,208 - 106   | -                                       |  |  |  |  |  |  |  |
|   |   |  |  |  |  |  |  |  |
| Balances heldAs at 30 September 2018  | As at 30 September 2018                 |  |  |  |  |  |  |  |
| Units held (number of units in '000) 1  |   |  |  |  |  |  |  |  |
| Units held (Rupees in '000)   |   |  |  |  |  |  |  |  |
| Bank balances - 91,917  |   |  |  |  |  |  |  |  |
| Remuneration payable 584 - 48   | -                                       |  |  |  |  |  |  |  |
| Sales load and other payable 186 16   | -                                       |  |  |  |  |  |  |  |
| Profit recievable - 440   | -                                       |  |  |  |  |  |  |  |
| Balances heldAs at 30 June 2018As at 30 June 2018   | As at 30 June 2018                      |  |  |  |  |  |  |  |
|   |   |  |  |  |  |  |  |  |
| Units held (number of units in '000) 2  | - 20                                    |  |  |  |  |  |  |  |
| Units held (Rupees in '000) 3,16  | - 52                                    |  |  |  |  |  |  |  |
| Bank balances - 83,644  |   |  |  |  |  |  |  |  |
| Remuneration (inclusive of SST) 550 - 44  | -                                       |  |  |  |  |  |  |  |
| Sales load payable 236 15   | -                                       |  |  |  |  |  |  |  |
| Profit receivable - 361   | -<br>-                                  |  |  |  |  |  |  |  |
| Deposits 100  |   |  |  |  |  |  |  |  |

## 15 FAIR VALUE OF FINANCIAL INSTRUMENTS

The Fund uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

- Level 1: Fair value measurements using quoted price (unadjusted) in an active market for identical assets or liabilities traded.
- Level 2: Fair value measurements using inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3: Fair value measurement using inputs for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

The table below analyses financial instruments measured at fair value at the end of the reporting period by the level in the fair value hierarchy into which the fair value measurement is categorised:

|  | As at September 30, 2018<br>Equity Sub-Fund<br>Level 1 Level 2 Level 3 Total<br>Rupees in '000 |                   |   |                   |  |  |  |
|--|--|-------------------|---|-------------------|--|--|--|
| ASSETS   |  |                   |   |                   |  |  |  |
| Equity securities - Fair value through profit or loss  | 1,452,186  | -                 | - | 1,452,186         |  |  |  |
| Equity securities - Fair value through other comprehensive income  | -  | -                 | - | -                 |  |  |  |
|  | 1,452,186  | -                 | - | 1,452,186         |  |  |  |
|  | As at September 30, 2018<br>Debt Sub-Fund  |                   |   |                   |  |  |  |
| At fair value through profit or loss<br>Governement Securities-Ijara Sukuk Certificate<br>Debt securities - privately placed Sukuk | -  | 161,469<br>10,290 | - | 161,469<br>10,290 |  |  |  |
|  | -  | 171,759           | - | 171,759           |  |  |  |
|  | As at September 30, 2018<br>Money Market Sub-Fund  |                   |   |                   |  |  |  |
| At fair value through profit or loss<br>Governement Securities-Ijara Sukuk Certificate   |  | 69,776<br>69,776  | - | 69,776<br>69,776  |  |  |  |
|  | As at June 30, 2018<br>Equity Sub-Fund   |                   |   |                   |  |  |  |
| At fair value through profit or loss<br>Equity Securities  | 1,409,445  | -                 | - | 1,409,445         |  |  |  |
|  | 1,409,445  |                   |   | 1,409,445         |  |  |  |
|  | As at June 30, 2018<br>Debt Sub-Fund   |                   |   |                   |  |  |  |
| At fair value through profit or loss<br>Governement Securities-Ijara Sukuk Certificate   | -  | 162,618           | - | 162,618           |  |  |  |
| Debt securities - privately placed Sukuk   |  | 10,318            | - | 10,318            |  |  |  |
|  | -  | 172,936           | - | 172,936           |  |  |  |
| At fair value through profit or loss   | As at June 30, 2018<br>Money Market Sub-Fund   |                   |   |                   |  |  |  |
| Governement Securities-Ijara Sukuk Certificate   | -  | 70,266            | - | 70,266            |  |  |  |
|  |  | 70,266            | - | 70,266            |  |  |  |
|  |  |                   |   |                   |  |  |  |

There were no transfers between various levels of fair value hierarchy during the quarter.

# 16 GENERAL

- 16.1 These figures have been rounded off to the nearest thousand rupees unless otherwise stated.
- 16.2 Corresponding figures have been rearranged and reclassified, wherever necessary for the purpose of comparison and for better presentation. However, no significant reclassification has been made during the quarter.

# 17 DATE OF AUTHORIZATION FOR ISSUE

17.1 This condensed interim financial information was authorised for issue on October 26, 2018 by the Board of Directors of the Pension Fund Manager.

For UBL Fund Managers Limited (Pension Fund Manager)



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