



TERM SHEET

Why invest in an Exchange Traded Fund

- 1. Ease of transaction: Investors can easily buy and sell on the stock exchange.
- 2. Diversification: Investors obtain exposure to a basket of stocks by purchasing an ETF unit.
- 3. Ease of Liquidity: Investors can transact anytime during market hours .

UBL Pakistan Enterprise Exchange Traded Fund

Investment Objective

UBL Pakistan Enterprise Exchange Traded Fund (UBLP-ETF) aims to track the performance of the benchmark index in order to provide long-term capital appreciation and dividend yields to its investors.

Benefits of investing in UBL Pakistan Enterprise Exchange Traded Fund

- 1. Aims to track the benchmark index (without taking any exposure to the Oil and Gas sector).
- 2. Constituents of the fund are transparent and are public information.
- 3. The fund is traded on the Pakistan Stock Exchange and can be easily bought or sold during market hours.
- 4. Authorised participants (AP) can buy creation units directly from UBL Fund Managers.
- 5. It has a lower expense ratio relative to equity mutual funds.
- 6. The indicative NAV (iNAV) is updated every 15 seconds.

Methodology

- 1. Top 25 companies are selected based on free float market cap and top traded value of the last 2 years.
- 2.9 stocks are then short listed to be a part of the benchmark index.
- 3. The benchmark index is re-balanced on a quarterly basis, whereas it is re-constituted on semi-annual basis.
- 4 Oil and Gas sector is excluded

About UBL Funds

UBL Fund Managers is Pakistan's leading Asset Management Company with a management quality rating of "AM1" awarded by JCR-VIS. We have been successfully serving our clients with new and innovative mutual funds, pension schemes and investment advisory solutions since 2001. UBL Funds are pioneers in providing Pakistan's first CPPI based product line, Pakistan's first Active Allocation series and now Pakistan's first private sector Exchange Traded Fund.

| Key Fund Facts | UBL Funds Other Achievements | Risk Profile |
|--|---|---|
| Launch Date: 24 March 2020 Benchmark: | 3 Time Winner of MAP Award for Corporate Excellence | |
| UBL PSX Pakistan Enterprise Index Category : Exchange Traded Fund Type: Open-end | Islamic Instrument IPO Award – 2014 & Maximum Mutual Fund IPOs Award – 2014 by South Asian Federation of Exchanges Pakistan (SAFE) | |
| Listing: Pakistan Stock Exchange (PSX) | 2018 Thomson Reuters Lipper Fund Award | |
| Symbol: UBLP-ETF Number of Holdings: | Highest level of operational & strategic excellence in IT by CIO 100 | Very Low High Risk of Principal erosion " Principal at High Risk " |
| 9 Exchange : Pakistan Stock Exchange (PSX) Rebalancing: | Most customer centric asset manager in Pakistan by The European Global Banking and Finance Awards 2016 | Other information Auditor: Ernst & Young Ford Rhodes Sidat |
| Quarterly Reconstitution: | and findince Awards 2016 | Hyder & Co. |
| Semi-Annual Expense Ratio: 1.5% | First AMC in Pakistan to receive two Awards at P@SHA ICT Awards | Regulator : Securities & Exchange Commision of Pakistan (SECP) |
| Management Fee : 0.65% | First AMC in Pakistan to voluntarily adapt | Dealing Days : As per PSX |
| Trustee & Registrar: Central Depository Company | GIPS complaince | Cut off Timing : As per Market Hours |

Disclaimer : All investments in mutual fund are subject to market risks. There are no fixed or guaranteed returns and there is not guarantee of principal protection. The investors are advised in their own interest to carefully read the contents of offering document in particular the Investment Policies mentioned in clause 2.2, Risk Factors mentioned in clause 2.8 and Warnings in clause 9, before marking any investment decision. "Indicative NAV" (INAV), is disseminated every 15 seconds throughout each tracking day by PXX. The INAV is based on the current market prices of the securities or other assets and/or cash required to be deposited for a Creation Unit. PSX computes inNAV as per the agreed mechanism using the underlying securities provided by the ETF Fund Manager and should not be viewed as a precise real-lime update of current profiloi. In doing so, there is no representation or warranty as to similarity of INAV with the day end NAV or real-lime indicative NAV. At the time of rebalancing of the ETF, the underlying fund securities or their respective weights may differ from the constituents used for computation and dissemination of iNAV. This may further result in deviation of INAV from the actual NAV of the ETF based on the volatility of underlying constituents. The iNAV for creation units may also differ based on the changes in the underlying constituents during rebalancing. PSX may discontinue INAV dissemination during the rebalancing/re-composition of ETF under instruction of ETF fund manager within one hour of this notice.

Warnings/Risks

- 1. Investment of UBI P-FTF may be concentrated in securities of a single issuer or several issuer

Investment of UBLP-EIF may be concentrated in securities of a single issuer or several issuer
There is no guarantee or assurance of exact or identical replication at any time of performance of benchmark index
There may be circumstances leading to tracking errors
Abenchmark index composition may change and underlying securities may become delisted.
SLack of discretion to dapt to market changes due to inherent investment nature of UBLP-EIF. Moreover, falls in the benchmark index may result in corresponding fall in the value of EIF unit
PSX and UBL Funds are independent of each other.