

# Stay Home & Invest Online



## **Market Review & Outlook**

Fund Managers Report - June'20



#### From the CIO's Desk

The local bourse depicted a flattish trend in June with the benchmark KSE 100 Index inching up by just 1.5% during the month. Uncertainty surrounding Covid-19 and incessant foreign selling overshadowed positive triggers in the form of i) an unannounced 100bps cut in policy rate, 2) significant external financial inflows to shore up foreign exchange reserves, 3) a current account surplus in May & 4) a benign and routine FY21 budget. During the month, foreign investors sold shares worth USD46mn, bringing the net outflow for FY20 to USD285mn. During the last five years, foreign investors have been consistently selling Pakistani equities with cumulative net outflows adding up to a staggering USD1.85bn. However, the market still managed to eke out 1.5% gain in FY20 in contrast to heavy losses witnessed in the last two fiscal years (FY19 and FY18).

The headline inflation for June came in at 8.6% taking FY20 average inflation to 10.8% against 6.8% in FY19. The uptick in FY20 inflation was brought about by higher food prices, partly due to supply and administrative issues, while non-food inflation remained relatively controlled owing to lower fuel prices, subdued increase in house rents and weak domestic demand. We expect headline inflation numbers to remain muted during the next 6-7 months on account of subdued commodity prices, gradual and back-loaded increase in utility tariffs, few new taxation measures in the budget and high base effect of last year. In view of subdued inflation outlook, a manageable external account position and weak domestic economic activity, SBP further cut its policy rate by 100bp to 7.0% in an unscheduled monetary policy review meeting during the month. We think the current easing cycle is nearing an end as risks to growth, inflation and macroeconomic stability look more balanced now. A normalizing yield curve corroborates our view.

On the external front, current account posted a surplus of USD13mn in May 2020 relative to a deficit of USD1.0bn in May 2020 and USD572mn in the preceding month. The above was mainly driven by 36%YoY decline in imports and a hefty 88%YoY fall in services deficit. However, partly offsetting the above, exports and remittances also declined by 45%YoY and 19%YoY, respectively. Going forward, we expect current account deficit to remain contained as subdued commodity prices and services imports neutralize the impact of lower exports and remittances. Further, planned inflows along with deferment of debt repayments should allow the government to achieve external sector stability over the next 12 months.

On the fiscal side, we expect FY20 to close with a deficit of 9-10% on account of weak collections & higher expenditure in 4QFY20 due to covid19 related developments. For FY21, the government is targeting a fiscal deficit of ~7% of GDP. However, we expect the government to overshoot the aforementioned number by 1-2% on account of lower collections & higher expenditure despite decreasing local borrowing cost.

Going forward, with recent rate cuts, we believe the focus of central bank has shifted toward economic growth and employment which should keep equities in the limelight. From valuation perspective, we hold a sanguine view on equities as despite markdowns in earnings due to Covid-19, earnings yield differential from 10Y PIB yield is over 4.9% (13.5% vs. 8.4%), much higher than the average yield differential of 0.7% over the last 10 years. At current levels, the market is trading at an undemanding P/B of 0.9x vs. historical average of 1.8x, leaving further room for rerating. Furthermore, a dovish monetary policy where real rates are close to zero on a forward looking basis makes equity valuations more attractive.

We recommend our investors to invest in our equity funds as per their risk appetite and return expectations. For instance, our UBL Asset Allocation Fund (UAAF) offers an appropriate strategy for investors with low to moderate risk tolerance. This fund invests in a diversified portfolio of stocks, bonds, and money market instruments. It has the potential to earn returns well above those on offer in Money Market and Income Funds, while limiting risk by investing no more than 40% of its assets in stocks at any point in time. For those, with higher risk tolerance and return expectations, we have UBL Stock Advantage Fund which offers pure exposure to the domestic equity market.

We strongly recommend our investors to also invest in our Voluntary Pension Scheme (UBL Retirement Savings Fund) in order to avail tax benefits, grow their long-term savings and achieve retirement security. For those with a longer investment horizon, we recommend a high exposure to Equity Sub-Fund of the Scheme. We have been following an aggressive investment strategy in this Sub-Fund considering its long time horizon and low liquidity/redemption pressures. The strategy has performed well and the Equity Sub-Fund has generated an absolute return of 487.40% (KSE-100 Index: 235.12% since inception). This translates to an average annualized return of 19.06% p.a. (KSE-100 Index: 12.65% p.a.) - thus outperforming the KSE-100 Index by a significant margin.

Syed Suleman Akhtar, CFA Chief Investment Officer UBL Fund Managers

### **Market Review & Outlook**

Fund Managers Report - June'20



Money Market Review & Outlook		_	_	_
Secondary Market Yields 1st-30th Ju	ne 20			
	30-Jun-20	High	Low	Avg
0 -7 Days	7.15%	8.14%	7.03%	7.90%
03 Months	7.09%	8.05%	7.09%	7.81%
06 Months	7.05%	7.90%	7.05%	7.64%
12 Months	7.05%	7.86%	7.02%	7.46%
03 Years	7.53%	7.82%	7.41%	7.65%
05 Years	8.11%	8.32%	7.91%	8.08%
10 Years	8.69%	8.84%	8.50%	8.61%

Inflation - 30th June'20				
	СРІ	Core Inflation		
	(7)	NFNE Trimme		
Year on Year	8.6%	7.4%	8.4%	
12 Monthly Moving Avg	10.9%	7.9%	9.2%	
12 Months High	14.6%	8.6%	11.3%	
12 Months Low	8.2%	7.1%	7.6%	

Treasury Bills Auction 30th June 20					
Amount in PKR Millions	Accepted	Latest Cut-off	Previous Cut-off		
3 Months	32,441	6.85%	8.15%		
6 Months	4,615	6.66%	7.81%		
12 Months	15,115	6.85%	7.75%		
Total	52,170				

PIB Auction 25th June 20			
Amount in PKR Millions	Accepted	Latest Cut-off	Previous Cut-off
3 Years	72,685	7.97%	7.64%
5 Years	21,962	8.44%	8.05%
10 Years	16,198	8.99%	8.69%
15 Years	4,000	9.90%	9.97%
20 Years	100	10.51%	0.00%
Total	114,944		

#### **Analysis**

- The headline inflation for June came in at 8.59% vs. 8.23% last month. This took the FY20 average inflation to 10.77% against 6.80% in FY19. Sequential uptick in inflation was mainly on account of Food inflation (+2.1% MoM), Clothing & Footwear index (+0.8% MoM) & and Miscellaneous (+0.8% MoM). However decline in petroleum product prices during the month kept a lid on inflation.
- On the external front, a positive CAD of USD13mn during May'20 was a refreshing surprise relative to a deficit of USD1,004mn in May'19 & USD572mn in the preceding month (Apr'20). The primary reason for a surplus was a significant decline in imports of 36% YoY (down USD 1,578mn) along with hefty decline in services deficit by 88% YoY. However, exports and remittances also declined by 45% YoY (USD 1,051mn) and 19% YoY (USD 429mn), respectively.
- SBP further cut its policy rate by 100bp to 7.0% in an unscheduled monetary policy review meeting during the month. We think the current easing cycle is nearing an end as risks to growth, inflation and macroeconomic stability look more balanced now.

Equity Market Review & Outlook				
Performance of 10 stocks with highest weights in KSE-100 index				
Company	Price	% Change		
Engro Corporation Limited.	292.9	0.4%		
Fauji Fertilizer Co. Ltd.	110.0	0.4%		
Habib Bank Limited.	96.9	0.6%		
Hub Power Company Limited.	72.5	-7.2%		
Oil & Gas Development Company Ltd.	109.0	-4.9%		
MCB Bank Limited.	162.1	10.5%		
Lucky Cement Limited.	461.6	0.3%		
Pakistan Petroleum Limited.	86.8	-7.4%		
United Bank Ltd.	103.4	7.6%		
Pakistan Oilfields Limited.	350.6	10.6%		

Foreign Investors Portfolio Investment (USD Mn)	
Month to date	(46)
FY20 till date	(285)

Major Commodities		
	Closing Price	% Change
Oil (USD/bbl)	41.3	7.4%
Gold (USD/oz)	1,784.0	2.4%
Silver (USD/oz)	18.2	-0.8%
Cotton (US¢/lb)	59.0	2.9%

	FYTD	CYTE
KSE-100 Index	0.1%	-16.79
USF	3.5%	-14.19
KMI-30 Index	1.9%	-16.49
ASSF	9.8%	-10.79

#### Analysis

- The benchmark index had a dull outing in Jun-20 inching up 1.5%, closing the fiscal year flat (+1.5%). Uncertainty surrounding Covid-19 overshadowed positive triggers in the form of i) an unannounced 100bps cut in policy rate, 2) significant external inflows to shore up our reserves, 3) a current account surplus in May & 4) lack of new taxes albeit a precarious fiscal situation.
- Overall trading activity showed some respite with volumes & traded value declining 15%/12% MoM respectively. Foreigners continued to remain net sellers offloading shares worth USD45.7mn
- From valuation perspective, we hold our sanguine view on equities as despite markdowns in earnings due to Covid-19 earnings yield differential from 10Y PIB yield is over 4.9% (13.5% vs 8.4%), much higher than the average yield differential of 0.7% over the last 10 years. At current levels, the market is trading at an undemanding P/B of 0.9x vs. historical average of 1.8x leaving further room for rerating, offering attractive dividend yields of 6.4% much higher compared to regional average of ~2.7%.

# **UBL Money Market Fund**

Fund Managers Report - June'20





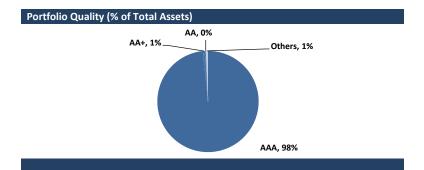
#### **Investment Objective**

The objective of UBL Money Market Fund is to generate competitive returns within a low risk portfolio to provide a regular stream of income and easy liquidity to its investors by investing a major chunk of the portfolio in short term government securities.

Fund Performance			
	UMMF <sup>1</sup>	UMMF <sup>2</sup>	Benchmark
FY-YTD (p.a.)	12.12%	12.12%	11.65%
June 2020 (p.a.)	7.15%	7.39%	7.85%
Since Inception (CAGR)		8.42%	8.90%
Standard Deviation*		0.33%	1.77%
Sharpe Ratio**		0.02	(0.26)
Weighted Avg Time to Maturity		1.00 Day	
Expense Ratio <sup>3, 4</sup>		1.48%	
	May'20	Jun'20	%Δ
Fund Sine (DVD Mm)	•		· <del>-</del>
Fund Size (PKR Mn)	5,168	5,050	-2.28%
Fund Size excluding FoFs (PKR Mn)	4,880	4,645	-4.81%
NAV (PKR)	112.2568	100.7142	0.59%
<sup>1</sup> Simple Annualized Return   <sup>2</sup> Morning Star Return			

Note: Benchmark has been changed effective from October 2016; Previously 75% 3M PKRV + 25% 3M TDR (with AA or better banks)

<sup>\*</sup>Actual Management Fees charged for the month is 0.42% based on average net assets (annualized).





Fund Information	
Fund Type	Open-end
Fund Categorization	Money Market
Risk Profile	Very Low
Launch Date	14-Oct-10
Benchmark	70% Avg. of 3M PKRV rates + 30% 3M avg.
	deposit rate of 3 AA rated scheduled Banks as
	selected by MUFAP
Listing	Pakistan Stock Exchange (PSX)
Trustee	Central Depository Company (CDC)
Auditor	KPMG – Taseer Hadi & Co
Management Co.Rating	AM1 (JCR-VIS)
Fund Stability Rating	AA (f) (JCR-VIS)
Minimum Investment	Rs. 500
Load	1% (Front-end)
Dealing Days	Monday to Friday
Cut off times	Issuance: 3:00 PM (Mon-Fri)
	Redemption: 9:30 AM (Mon-Fri)
Pricing Mechanism	Backward
Management Fee	5% of gross earnings (with min. fee of 0.15%
	p.a. )
Fund Manager	Syed Sheeraz Ali
Investment Committee	Yasir Qadri Syed Suleman Akhtar, CFA
Members	Hadi Mukhi   Muhammad Imran
	Muhammad Waseem, CFA Syed Sheeraz Ali

Asset Allocation (% of Total Assets)	Apr'20	May'20	Jun'20
Placements with Banks	0%	0%	0%
Placements with DFIs	0%	8%	0%
PIB	0%	0%	0%
GOP Ijarah Sukuk	0%	0%	0%
T-Bills	79%	85%	0%
Cash	11%	7%	99%
Others	9%	0%	1%
Leverage	Nil	Nil	Nil

Total amount invested by FoFs is PKR 405.02 Mn

	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception
UMMF (p.a)	10.05%	11.54%	12.12%	8.56%	7.23%	8.42%
Benchmark	8.74%	10.61%	11.65%	8.58%	7.39%	8.90%

Returns are annualized using the Morningstar Methodology

#### Disclosures regarding Sindh Workers Welfare Fund

The Fund/Scheme has maintained provisions against Sindh Workers' Welfare Fund liability to the tune of Rs. 15,835,746, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 0.32/0.32%.

Monthly Yield*	Jul'19	Aug'19	Sep'19	Oct'19	Nov'19	Dec'19	Jan'20	Feb'20	Mar'20	Apr'20	May'20	Jun'20	CYTD
UMMF	11.90%	12.56%	13.04%	13.36%	11.86%	13.45%	12.65%	12.45%	14.06%	16.49%	6.64%	7.39%	11.54%
Benchmark	12.19%	12.77%	12.88%	12.74%	12.72%	12.75%	12.72%	12.72%	12.04%	9.81%	8.57%	7.85%	10.61%

<sup>\*</sup>Returns are annualized using the Morningstar Methodology | For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR

Disclaimer: This publication is for informational purpose only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependent on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results. All returns are calculated assuming reinvested dividends. The calculation of performance does not include cost of sales load.

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<sup>\* 12</sup>m Trailing | \*\* 12m Trailing, 3M PKRV yield is used as a risk-free rate

 $<sup>^3</sup>$  This includes 0.35% representing government levy, Worker's Welfare Fund and SECP fee. Selling and Mkt expense PKR

## **UBL Stock Advantage Fund**

Fund Managers Report - June'20





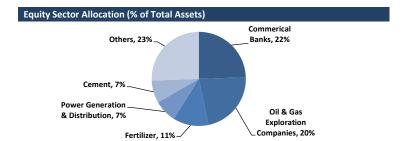
#### **Investment Objective**

USF is an open-end Equity Fund, investing primarily in equities listed on the KSE. The Fund seeks to maximize total returns and outperform its benchmark by investing in a combination of securities offering long term capital gains and dividend yield potential.

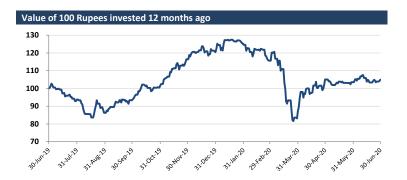
Fund Performance			
		USF	Benchmark
FY-YTD		4.90%	1.53%
Jun-20		1.35%	1.45%
Since Inception (CAGR)***		11.31%	7.67%
Standard Deviation*		26.92%	25.69%
Sharpe Ratio**		(0.27)	(0.41)
Beta*		1.03	1.00
Alpha*^		3.36%	
R-Square^^		97%	
Price-to-Earning Ratio ^^^		6.29x	7.94x
Dividend Yield ^^^		5.39%	5.56%
Value at Risk		-2.14%	-2.28%
Expense Ratio <sup>1</sup>		3.84%	
	May'20	Jun'20	%D
Fund Size (PKR Mn)	5,696	5,759	1.10%
NAV (PKR)	59.37	60.17	1.35%

- \*12M Trailing. | \*\*12M Trailing, 3M PKRV yield used as Risk-Free rate.
- \*\*\*Returns have been annualized using Morningstar Methodology
- \*^ Alpha measures the risk adjusted performance of the fund vs. the benchmark.
- ^^ R-Square measures the correlation between the benchmark and the fund.
- ^^^ Benchmark figures are for KSE-100 Index only.
- 1 This includes 0.38% representing government levy, Sindh Workers Welfare Fund and

SECP fee. Selling & Marketing Expense PKR 55.39 million.



Top Ten Equity Holdings (% of Total Assets)									
Mari Petroleum Co. Ltd.	7.4%	United Bank Ltd.	4.3%						
Engro Corporation	6.4%	Allied Bank Ltd.	4.3%						
Oil & Gas Development Co. Ltd.	6.3%	Pak Petroleum Ltd.	4.0%						
Habib Bank Ltd.	5.5%	Bank Al-Habib Ltd.	3.9%						
Hub Power Co. Ltd.	4.9%	Systems Ltd.	3.7%						



Fund Information	
Fund Type	Open End Fund
Fund Categorization	Equity
Risk Profile	High
Launch Date	04-Aug-06
Benchmark	KSE-100 Index
Listing	Pakistan Stock Exchange (PSX)
Trustee	Central Depository Company Pakistan Limited
Auditor	Grant Thornton Anjum Rehman
Management Co.Rating	AM1 (JCR-VIS)
Minimum Investment	Rs. 500/ - initial & subsequent
Load	2.5% (Front-end), Nil (Back-end)
Dealing Days	Monday to Friday
Cut off times	3:00 PM
Pricing Mechanism	Forward
Management Fee	2% p.a.
Fund Manager	Mubashir Anis, CFA
Investment Committee	Yasir Qadri   Sved Suleman Akhtar, CFA   Hadi

Investment Committee Yasir Qadri | Syed Suleman Akhtar, CFA | Hadi
Members Mukhi | Muhammad Waseem, CFA | Mubashir Anis,

CFA

Note: Benchmark has been changed effective from October 2016; Previously 85% of KSE-100 Index + 15% of MSCI-ACW Index

Asset Allocation (% of Total Assets)	Apr'20	May'20	Jun'20
Equities	92%	93%	91%
International Investments	0%	0%	0%
T-bills	0%	0%	0%
Cash	6%	6%	9%
Others	1%	2%	1%
Leverage	Nil	Nil	Nil

	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception		
USF	20.20%	-12.91%	4.90%	-21.07%	17.12%	344.51%		
Benchmark	17.76%	-15.50%	1.53%	-26.08%	-2.33%	179.57%		
Returns are on absolute basis								

# Disclosures regarding Sindh Workers Welfare Fund

The Fund/Scheme has maintained provisions against Sindh Workers' Welfare Fund liability to the tune of Rs. 52,134,293, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 0.54/0.90%.

Monthly Yield	Jul'19	Aug'19	Sep'19	Oct'19	Nov'19	Dec'19	Jan'20	Feb'20	Mar'20	Apr'20	May'20	Jun'20	CYTD
USF	-6.19%	-8.01%	8.22%	8.83%	14.56%	3.44%	3.43%	-7.16%	-24.54%	20.40%	-1.49%	1.35%	-12.91%
Benchmark	-5.79%	-7.10%	8.11%	6.62%	14.86%	3.68%	2.20%	-8.76%	-23.04%	16.69%	-0.53%	1.45%	-15.50%

For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR

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## Al-Ameen Shariah Stock Fund

Fund Managers Report - June'20



Managed by:



#### **Investment Objective**

ASSF is an open-end Equity Fund, investing primarily in Shariah compliant equities. The Fund seeks to maximize total returns and outperform its benchmark by investing in a combination of securities offering long term capital gains and dividend yield potential.

Fund Performance			
		ASSF	Benchmark
FY-YTD		10.36%	1.62%
Jun-20		0.54%	-0.32%
Since Inception (CAGR)***		12.42%	11.32%
Standard Deviation*		28.66%	30.71%
Sharpe Ratio**		(0.06)	(0.34)
Beta*		0.92	1.00
Alpha*^		8.74%	
R-Square^^		96%	
Price-to-Earning Ratio ^^^		7.04x	8.10x
Dividend Yield ^^^		5.48%	5.14%
Value at Risk		-1.31%	-1.52%
Expense Ratio <sup>1</sup>		4.04%	
	May'20	Jun'20	%∆
Fund Size (PKR Mn)	6,263	5,967	-4.72%
NAV (PKR)	120.20	119.56	0.54%

\*12M Trailing. \*\*12M Trailing, 3M PKRV yield used as Risk-Free rate. \*^ Alpha measures the risk adjusted performance of the fund vs. the benchmark.^^ R-Square measures the correlation between the benchmark and the fund. ^^ Benchmark figures are for KMI-30 Index only. ^^^ NAV based. \*\*\*Returns have been annualized using Morningstar Methodology. ¹ This includes 0.46% representing government levy, Worker's Welfare Fund and SECP fee. Selling & Marketing Expense PKR 59.35 million.

# Others, 20% Textile Composite, 5% Power Generation & Distribution, 9% Oil & Gas Exploration Companies, 28% Fertilizer, 16% Cement, 11%

Top Ten Equity Holdings (% of Total Assets)									
Engro Corporation	10.0%	Pak Petroleum Ltd.	5.7%						
Mari Petroleum Co. Ltd.	9.8%	Meezan Bank Ltd.	4.6%						
Oil And Gas Development Co. Ltd.	8.6%	Kohat Cement Co. Ltd.	4.5%						
Hub Power Co. Ltd.	7.2%	Pak Oilfields Ltd.	4.2%						
Lucky Cement Co. Ltd.	6.5%	Engro Fertilizer Ltd.	4.0%						



und Type	Open-end
Fund Categorization	Islamic Equity
Risk Profile	High
Launch Date	24-Dec-06
Benchmark	KMI-30 Index
Listing	Pakistan Stock Exchange (PSX)
Trustee	Central Depository Company (CDC)
Auditor	A.F. Ferguson & Company
Management Co.Rating	AM1 (JCR-VIS)
Minimum Investment	Rs. 500
Load	2.5% (Front-end), Nil (Back-end)
Dealing Days	Monday to Friday
Cut off times	4:00 PM
Pricing Mechanism	Forward
Management Fee	2% p.a.
Fund Manager	Shabbir Sardar Zaidi, CFA
Investment Committee	Yasir Qadri   Syed Suleman Akhtar, CFA
Members	Hadi Mukhi   Muhammad Waseem, CFA
	Shabbir Sardar Zaidi, CFA

Asset Allocation (% of Total Assets)	Apr'20	May'20	Jun'20
Equities	92%	92%	91%
Sukuks	0%	0%	0%
GoP Ijarah Sukuks	0%	0%	0%
Cash	8%	6%	7%
Others	1%	2%	2%
Leverage	Nil	Nil	Nil

\*Reconstitution of the Fund on 18th July 2012 from "Islamic Balanced to Islamic Equity"

	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception
ASSF	25.15%	-10.17%	10.36%	-21.14%	16.61%	387.34%
Benchmark	22.07%	-16.71%	1.62%	-30.03%	-3.97%	326.34%

Returns are on absolute basis

#### Disclosures regarding Sindh Workers Welfare Fund

The Fund/Scheme has maintained provisions against Sindh Workers' Welfare Fund liability to the tune of Rs. 70,857,666, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 1.42/1.19%.

Monthly Yield	Jul'19	Aug'19	Sep'19	Oct'19	Nov'19	Dec'19	Jan'20	Feb'20	Mar'20	Apr'20	May'20	Jun'20	CYTD
ASSF	-6.52%	-8.58%	9.12%	10.44%	14.15%	4.49%	3.00%	-8.36%	-23.95%	25.58%	-0.88%	0.54%	-10.17%
Benchmark	-6.56%	-8.59%	10.65%	9.17%	12.31%	5.29%	1.58%	-11.39%	-24.20%	23.26%	-0.64%	-0.32%	-16.71%

For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR

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## Al-Ameen Islamic Sovereign Fund

Fund Managers Report - June'20



Managed by: UBL Fund Managers Limited



#### **Investment Objective**

AISF is an open-end Shariah Compliant Income Fund which aims to generate a competitive return with minimum risk, by investing primarily in Shariah Compliant Government Securities.

Fund Performance			
	AISF <sup>1</sup>	AISF <sup>2</sup>	Benchmark
FY-YTD (p.a.)	9.90%	9.90%	7.88%
June 2020 (p.a.)	6.48%	6.67%	6.67%
Since Inception (CAGR)		7.44%	6.62%
Standard Deviation*		0.16%	1.95%
Sharpe Ratio**		(14.30)	(2.17)
Weighted Avg Time to Maturity		3.30	Years
Expense Ratio <sup>3, 4</sup>		1.76%	
	May'20	Jun'20	%∆
Fund Size (PKR Mn)	5,428	4,923	-9.30%
Fund Size excluding FoFs (PKR Mn)	2,757	2,330	-15.47%
NAV (PKR)	110.4883	101.1441	0.53%
<sup>1</sup> Simple Annualized Return   <sup>2</sup> Morning Star Return			

<sup>\* 12</sup>m Trailing | \*\* 12m Trailing, 3M PKRV yield is used as a risk-free rate

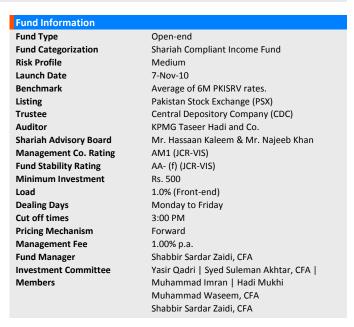
**AAA. 44%** 

**Note:** Benchmark has been changed effective from October 2016; Previously Average of 6 Months Deposit Rates of 3 Islamic Banks (with AA- or better banks)

# Portfolio Quality (% of Total Assets) Others, 4% AA-, 18% AA, 0% AA+, 0%

Key Interest Rates			
KIBOR (1M, 6M, 1Y)*	7.93%	7.63%	7.53%
Discount Rate			8.00%
CPI (Jun) Y-o-Y Basis			8.59%
* Average during month			

Average during month



Asset Allocation (% of Total Assets)	Apr'20	May'20	Jun'20
Sukuk exposure	0%	29%	32%
GoP Ijara Sukuks	4%	3%	2%
Cash	95%	66%	63%
Others	1%	1%	4%
Placements with banks	0%	0%	0%
Leverage	Nil	Nil	Nil

Total Amount Invested by FoFs is PKR 2,592.34 Mn

	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception
AISF (p.a)	5.75%	8.46%	9.90%	6.55%	5.91%	7.44%
Benchmark	5.98%	6.42%	7.88%	6.51%	5.92%	6.62%

Returns are annualized using the Morningstar Methodology

Disclosures regarding Sindh Workers Welfare Fund



# The Fund/Scheme has maintained provisions against Sindh Workers' Welfare Fund liability to the tune of Rs. 25,025,949, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 0.51/0.50%.

Monthly Yield*	Jul'19	Aug'19	Sep'19	Oct'19	Nov'19	Dec'19	Jan'20	Feb'20	Mar'20	Apr'20	May'20	Jun'20	CYTD
AISF	10.78%	11.24%	11.71%	11.56%	11.29%	11.47%	11.07%	11.33%	11.33%	6.61%	4.05%	6.67%	8.46%
Benchmark	10.48%	11.55%	9.86%	9.06%	7.77%	7.17%	7.48%	6.91%	6.20%	5.32%	5.95%	6.67%	6.42%

<sup>\*</sup>Returns are annualized using the Morningstar Methodology | For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR

**Disclaimer:** This publication is for informational purpose only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependent on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results. All returns are calculated assuming reinvested dividends. The calculation of performance does not include cost of sales load.

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<sup>&</sup>lt;sup>3</sup> This includes 0.35% representing government levy, Worker's Welfare Fund and SECP fee. Selling and Mkt Expenses amounting to Rs 10.09 mn | <sup>4</sup> Annualized

### **Historical Performance**

Disclosure as per SECP's SCD Circular No. 16, 2014 Fund Managers Report



The periodic returns for the funds have been presented below as per SECP's SCD Circular No. 16 dated July 03, 2014. The returns presented below are:

- Yearly returns for the last five fiscal years, and
- Absolute returns for every fiscal year since inception

The returns have been annualized for money market, income and aggressive income schemes where the performance evaluation period is less than one year.

#### Last 3 & 5 Fiscal Years

	FY'14	FY'15	FY'16	FY'17	FY'18
<b>UBL Money Market Fund</b>	7.81%	7.98%	5.15%	5.41%	5.12%
Benchmark	10.06%	8.61%	5.91%	5.31%	5.26%
	•				
UBL Stock Advantage Fund	31.48%	22.05%	14.01%	30.15%	-10.13%
Benchmark	38.06%	13.47%	7.56%	22.83%	-10.00%

	FY'14	FY'15	FY'16	FY'17	FY'18
AISF	8.10%	6.15%	4.35%	5.56%	3.03%
Benchmark	7.49%	7.66%	5.39%	4.67%	4.86%
	•		•		
ASSF	34.36%	27.07%	14.47%	29.19%	-12.38%
Benchmark	29.89%	20.10%	15.53%	18.80%	-9.59%

#### **Since Inception Absolute returns**

#### UMMF vs Benchmark (Fund return in top row)

FY'10	FY'11	FY'12	FY'13	FY'14	FY'15	FY'16	FY'17	FY'18
-	11.9%	21.6%	32.9%	43.2%	54.7%	62.6%	71.5%	80.2%
-	14.2%	24.5%	37.3%	51.1%	64.1%	69.7%	78.8%	88.4%

#### USF vs Benchmark (Fund return in top row)

FY'10	FY'11	FY'12	FY'13	FY'14	FY'15	FY'16	FY'17	FY'18
0.0%	35.5%	52.4%	136.5%	210.9%	279.5%	333.0%	463.1%	406.1%
-8.9%	16.1%	25.2%	82.7%	152.3%	186.3%	204.9%	274.5%	240.4%

#### AISF vs Benchmark (Fund return in top row)

FY'10	FY'11	FY'12	FY'13	FY'14	FY'15	FY'16	FY'17	FY'18
í	11.8%	19.9%	30.8%	41.3%	50.0%	56.6%	65.3%	70.3%
	7.9%	13.7%	21.7%	30.8%	40.9%	46.7%	53.6%	61.1%

#### ASSF vs Benchmark (Fund return in top row)

FY'10	FY'11	FY'12	FY'13	FY'14	FY'15	FY'16	FY'17	FY'18
9.9%	39.0%	63.6%	144.8%	228.9%	317.9%	378.4%	518.0%	441.5%
32.0%	67.1%	88.2%	184.6%	269.7%	344.0%	412.9%	509.3%	450.9%

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