# **Fund Managers' Report**

May 2020



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Disclaimer: All investments in mutual and pension funds are subject to market risk. Past performance is not necessarily indicative of the future results. Please read the offering document to understand the investment policies and the risks involved.. As per section 62 of Income Tax Ordinance 2001, an individual investor of open end mutual fund (unit trust schemes) can claim tax credit on investment maximum up to Rs. 2,000,000/- or 20% of individual's taxable income (whichever is lower) on an investment made in Mutual Funds at average rate of tax.between July 1st and June 30th. To avail tax rebate on mutual funds, a minimum investment holding period of two years from the date of investment is required. As per Section 63 of Income Tax Ordinance, 2001, An eligible person shall be allowed tax rebate on premium/contribution, maximum upto 20% of taxable income at average rate of tax. Withdrawal from pension fund before retirement shall have tax implications pre-mature withdrawal from Pension funds is subject to tax. Lump sum withdrawal in excess of 50% at or after retirement age will be subject to tax. Note: Consult your tax advisor for more information.

### **Market Review & Outlook**

Fund Managers Report - May'20



#### From the CIO's Desk

After witnessing double digit return in April, the local bourse remained flat during May with the benchmark KSE100 Index closing 0.5% down for the month. The lackluster performance of the market could be attributed to incessant foreign selling, a lackluster earnings season and heightened uncertainty which neutralized the positive triggers including a 100bps rate cut in policy rate and government decision to ease lockdown conditions. The overall trading activity took a breather with average daily value traded & volume declining by 19% and 16%MoM, respectively. In line with the previous trend, foreign investors offloaded shares worth USD39.9mn, which were mopped up by retail investors (+USD41.2mn).

On the macroeconomic front, Pakistan Bureau of Statistics recently published estimates of FY20 GDP based on nine months data and incorporating the impact of Covid for the final quarter. The provisional estimates show that Pakistan's economy contracted by 0.4% during FY20 with industrial and services sectors depicting negative growth of 2.64% and 0.59% respectively. The agriculture sector performed relatively better posting 2.67% growth for the year. Going forward, we expect economic activity to gradually pick up pace as global/local economy opens up and impact of Covid starts dissipating.

The headline inflation reading for May came in at 8.23% vs. 8.53% last month. The lower inflation reading was mainly driven by sizable decline in the transport Index (-6.5%MoM) on account of reduction in prices of petroleum products, fall in perishable food item prices (-2.2%MoM) despite Ramadan and muted uptick in other item prices. We expect headline inflation to remain soft during the rest of CY20 due to low commodity prices, subdued demand and high base effect of last year.

On the external front, current account deficit for April expanded to USD572mn significantly higher relative to USD9mn recorded in the previous month. Expansion in CAD was attributed to 21%MoM decline in exports, a muted 4%MoM decrease in imports and 5%MoM fall in worker remittances as the impact of Covid started manifesting itself. Going forward, we expect current account deficit to remain contained as subdued commodity prices and services imports neutralize the impact of lower exports and remittances. However, given heavy foreign debt repayments over the next 12 months, achieving balance of payments stability would be a key challenge for the government.

On the fiscal front, we expect budget deficit to remain elevated in the range of 9-10% of GDP during FY20 because of weak revenue collection and high current expenditures in the 4QFY20. Furthermore, as per the news flows, government is unlikely to impose any new taxes in the next year budget while doing away with a plethora of levies to bolster growth. This would cause fiscal deficit to remain elevated in FY21 as well (6-7% of GDP) despite significantly lower domestic financing cost.

In the coming weeks, the market will take direction from news flow on upcoming budget, foreign investor activity and Covid-related developments. However, based on attractive valuations, we hold a sanguine view on domestic equity market. Even after downgrading our earnings due to Covid-related slowdown and lower oil prices, earnings yield differential from 10Y PIB yield is over 5.6% (14.1% vs 8.5%), much higher than the average yield differential of 0.7% over the last 10 years. At current levels, the market is trading at an undemanding PE of 7.1x against historical average of ~8.0x and a P/B of 0.8x vs. historical average of 1.8x leaving further room for rerating.

We recommend our investors to invest in our equity funds as per their risk appetite and return expectations. For instance, our UBL Asset Allocation Fund (UAAF) offers an appropriate strategy for investors with low to moderate risk tolerance. This fund invests in a diversified portfolio of stocks, bonds, and money market instruments. It has the potential to earn returns well above those on offer in Money Market and Income Funds, while limiting risk by investing no more than 40% of its assets in stocks at any point in time. For those, with higher risk tolerance and return expectations, we have UBL Stock Advantage Fund which offers pure exposure to the domestic equity market.

We strongly recommend our investors to also invest in our Voluntary Pension Scheme (UBL Retirement Savings Fund) in order to avail tax benefits, grow their long-term savings and achieve retirement security. For those with a longer investment horizon, we recommend a high exposure to Equity Sub-Fund of the Scheme. We have been following an aggressive investment strategy in this Sub-Fund considering its long time horizon and low liquidity/redemption pressures. The strategy has performed well and the Equity Sub-Fund has generated an absolute return of 480.85% (KSE- 100 Index: 236.55% since inception). This translates to an average annualized return of 19.09% p.a. (KSE-100 Index: 12.85% p.a.) - thus outperforming the KSE-100 Index by a significant margin.

Syed Suleman Akhtar, CFA Chief Investment Officer UBL Fund Managers

### **Market Review & Outlook**

Fund Managers Report - May'20



Money Market Review & Outlook				
Secondary Market Yields 1st-31st May'2020				
	31-May-20	High	Low	Avg
0 -7 Days	8.03%	9.07%	7.84%	8.51%
03 Months	7.98%	8.38%	7.90%	8.11%
06 Months	7.74%	8.20%	7.50%	7.82%
12 Months	7.65%	7.90%	7.10%	7.59%
03 Years	7.57%	7.67%	7.21%	7.49%
05 Years	7.91%	7.91%	7.60%	7.78%
10 Years	8.51%	8.51%	8.10%	8.29%

Inflation -31st May'2020						
	СРІ	Core Inflation			Core Inflation	Inflation
	CP1	NFNE	Trimmed Mean			
Year on Year	8.2%	7.1%	7.6%			
12 Monthly Moving Avg	10.9%	7.9%	9.1%			
12 Months High	14.6%	8.6%	11.3%			
12 Months Low	8.2%	7.1%	7.3%			

Treasury Bills Auction 20th May 2020				
Amount in PKR Millions	Accepted	Latest Cut-off	Previous Cut-off	
3 Months	77,011	8.15%	8.40%	
6 Months	52,701	7.81%	8.00%	
12 Months	85,526	7.75%	7.48%	
Total	215,237			

PIB Auction 29th May 2020			
Amount in PKR Millions	Accepted	Latest Cut-off	Previous Cut-off
3 Years	82,691	7.64%	8.56%
5 Years	59,547	8.05%	8.83%
10 Years	27,088	8.69%	9.00%
15 Years	2,525	9.97%	10.49%
20 Years	0	0.00%	10.70%
Total	171,850		

#### Analysis

- The headline inflation reading for May'20 came in at 8.23% vs 8.53% in April'20 and 8.40% in May'19, respectively. The lower inflation reading was mainly driven by decline in the transport index (-6.5%/-7.5% MoM and YoY) on account of reduction in petroleum product prices, decline in perishable food items (-2.2% MoM) and muted uptick in other items.
- On external front, with no exception the lethal impact of Covid-19 pandemic has come in effect as the current account deficit for April'20 came at USD 572mn significantly higher than USD 9mn in previous month mainly led by 21% MoM decline in exports from USD 2.3bn to USD 1.8bn assisted by~6.0% MoM decline in worker remittances.
- The SBP in its recent MPS meeting further cut the policy rate by 100bps taking cumulative rate cut since March'20 to 525bps.
- On the macroeconomic front, Pakistan Bureau of Statistics recently published estimates of FY20 GDP based on nine months data and incorporating the impact of Covid for the final quarter. The provisional estimates show that Pakistan's economy contracted by 0.4% during FY20 with industrial and services sectors depicting negative growth of 2.64% and 0.59% respectively. The agriculture sector performed relatively better posting 2.67% growth for the year.

Equity Market Review & Outlook			
Performance of 10 stocks with highest weights in KSE-100 index			
Company	Price	% Change	
Engro Corporation Limited.	291.7	-5%	
Fauji Fertilizer Co. Ltd.	109.5	-2%	
Hub Power Company Limited.	78.2	-7%	
Oil & Gas Development Company Ltd.	114.6	9%	
Habib Bank Limited.	96.3	-4%	
Pakistan Petroleum Limited.	93.7	3%	
MCB Bank Limited.	146.6	-10%	
Lucky Cement Limited.	460.3	-2%	
United Bank Ltd.	96.0	-10%	
Pakistan Oilfields Limited.	317.0	0%	

Foreign Investors Portfolio Investment (USD Mn)	
Month to date	(40)
FY20 till date	(239)

Major Commodities		
	Closing Price	% Change
Oil (USD/bbl)	37.8	42.9%
Gold (USD/oz)	1,739.3	3.2%
Silver (USD/oz)	18.0	20.6%
Cotton (US¢/lb)	54.8	1.3%

Performance of Stock Market Indexes and Stock Funds managed by UBL Funds				
	FYTD	CYTD		
KSE-100 Index	0.1%	-16.7%		
USF	3.5%	-14.1%		
KMI-30 Index	1.9%	-16.4%		
ASSF	9.8%	-10.7%		

#### Analysis

- After recording double digit returns in previous month, the benchmark KSE-100 index remained flat (-0.5% MoM) during the month. The lackluster performance of the market was mainly driven by short trading hours during the month of Ramadan as even the positive trigger including 1) 100bps further cut in policy rates and 2) government decision to ease lockdown conditions could not support the market
- The overall trading activity also took a breather with overall trading value and volume declining by 19% and 16%MoM, respectively.
- we hold a sanguine view on domestic equity market in view of attractive valuations. Even after incorporating demand destruction, dreary impact of Covid-19 pandemic and lower oil prices, earnings yields differential from 10Y PIB yield is over 5.6% (14.1% vs 8.5%) which is much higher than the average yield differential of 0.7% over the last 10 years.
- At current levels, the market is trading at a low PE of 7.1x against historical average of ~8.0x and lower P/B of 0.8x vs historical average of 1.8x leaving ample room for rerating.

# **UBL Money Market Fund**

Fund Managers Report - May'20





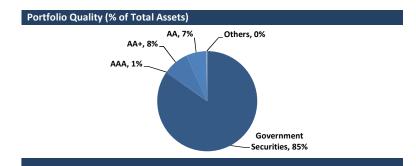
#### **Investment Objective**

The objective of UBL Money Market Fund is to generate competitive returns within a low risk portfolio to provide a regular stream of income and easy liquidity to its investors by investing a major chunk of the portfolio in short term government securities.

Fund Performance			
	UMMF <sup>1</sup>	UMMF <sup>2</sup>	Benchmark
FY-YTD (p.a.)	12.50%	12.55%	11.99%
May 2020 (p.a.)	6.44%	6.64%	8.57%
Since Inception (CAGR)		8.43%	8.91%
Standard Deviation*		0.32%	1.36%
Sharpe Ratio**		0.03	(0.41)
Weighted Avg Time to Maturity		63.24 Days	
Expense Ratio <sup>3, 4</sup>		1.52%	
	Apr'20	May'20	%∆
Fund Size (PKR Mn)	4,790	5,168	7.90%
Fund Size excluding FoFs (PKR Mn)	4,502	4,880	8.39%
• • • • • • • • • • • • • • • • • • • •	,	•	
NAV (PKR) <sup>1</sup> Simple Annualized Return   <sup>2</sup> Morning Star Return	111.6459	112.2568	0.55%

Note: Benchmark has been changed effective from October 2016; Previously 75% 3M PKRV + 25% 3M TDR (with AA or better banks)

<sup>\*</sup>Actual Management Fees charged for the month is 0.39% based on average net assets (annualized).





Fund Type	Open-end
Fund Categorization	Money Market
Risk Profile	Very Low
Launch Date	14-Oct-10
Benchmark	70% Avg. of 3M PKRV rates + 30% 3M avg.
	deposit rate of 3 AA rated scheduled Banks as
	selected by MUFAP
Listing	Pakistan Stock Exchange (PSX)
Trustee	Central Depository Company (CDC)
Auditor	KPMG – Taseer Hadi & Co
Management Co.Rating	AM1 (JCR-VIS)
Fund Stability Rating	AA (f) (JCR-VIS)
Minimum Investment	Rs. 500
Load	1% (Front-end)
Dealing Days	Monday to Friday
Cut off times	Issuance: 4:00 PM (Mon-Fri)
	Redemption: 9:30 AM (Mon-Fri)
Pricing Mechanism	Backward
Management Fee	5% of gross earnings (with min. fee of 0.15
	p.a. )
Fund Manager	Syed Sheeraz Ali
Investment Committee	Yasir Qadri   Syed Suleman Akhtar, CFA
Members	Hadi Mukhi   Muhammad Imran
	Muhammad Waseem, CFA Syed Sheeraz Ali

Asset Allocation (% of Total Assets)	Mar'20	Apr'20	May'20
Placements with Banks	0%	0%	0%
Placements with DFIs	0%	0%	8%
PIB	0%	0%	0%
GOP Ijarah Sukuk	0%	0%	0%
T-Bills	28%	79%	85%
Cash	71%	11%	7%
Others	1%	9%	0%
Leverage	Nil	Nil	Nil

Total amount invested by FoFs is PKR 288.02 Mn

	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception
UMMF (p.a)	12.27%	12.56%	12.53%	8.51%	7.20%	8.43%
Benchmark	10.14%	11.43%	11.96%	8.50%	7.36%	8.91%

Returns are annualized using the Morningstar Methodology

#### **Disclosures regarding Sindh Workers Welfare Fund**

The Fund/Scheme has maintained provisions against Sindh Workers' Welfare Fund liability to the tune of Rs. 15,207,170, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 0.33/0.29%.

Monthly Yield*	Jun'19	Jul'19	Aug'19	Sep'19	Oct'19	Nov'19	Dec'19	Jan'20	Feb'20	Mar'20	Apr'20	May'20	CYTD
UMMF	12.21%	11.90%	12.56%	13.04%	13.36%	11.86%	13.45%	12.65%	12.45%	14.06%	16.49%	6.64%	12.38%
Benchmark	11.66%	12.19%	12.77%	12.88%	12.74%	12.72%	12.75%	12.72%	12.72%	12.04%	9.81%	8.57%	11.16%

<sup>\*</sup>Returns are annualized using the Morningstar Methodology | For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR

Disclaimer: This publication is for informational purpose only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependent on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results. All returns are calculated assuming reinvested dividends. The calculation of performance does not include cost of sales load.

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<sup>\* 12</sup>m Trailing | \*\* 12m Trailing, 3M PKRV yield is used as a risk-free rate

<sup>&</sup>lt;sup>3</sup> This includes 0.36% representing government levy, Worker's Welfare Fund and SECP fee. Selling and Mkt expense PKR

# **Al-Ameen Islamic Asset Allocation Fund**

Fund Managers Report - May'20



Managed by:



#### **Investment Objective**

The investment objective of the Fund is to earn competitive riba free return by investing in various shariah compliant asset classes/instruments based on the market outlook.

Fund Performance		
	AIAAF	Benchmark
FY-YTD	9.17%	7.74%
May-20	-0.50%	0.05%
Since Inception (CAGR)***	7.56%	6.57%
Standard Deviation*	12.19%	12.39%
Sharpe Ratio**	(0.47)	(0.62)
Expense Ratio <sup>1</sup>	3.17%	

	Apr'20	May'20	%∆
Fund Size (PKR Mn)	1,922	1,932	0.48%
NAV (PKR)	123.2624	122.6421	-0.50%

<sup>\*12</sup>M Trailing. \*\*12M Trailing, 3M PKRV yield used as Risk-Free rate.

Note: Benchmark has been changed effective from 2 January 2018; Previously Average of 6M KIBOR + 2%.

# Asset Allocation (% of Total Assets) Others, 2% GoP Ijarah, 9% Equities, 39% Cash, 48%

Top Ten Equity Holdings (% of	Total Assets			
Oil And Gas Development Co. Ltd	l. 4.8%	Lucky Cement Co. Ltd.		2.0%
Mari Petroleum Co. Ltd.	4.6%	Meezan Bank Ltd.		1.9%
Engro Corporation	4.6%	Kohat Cement Co. Ltd.		1.9%
Hub Power Co. Ltd.	3.3%	Pakistan State Oils Ltd.		1.8%
Pak Petroleum Ltd.	2.2%	Pak Oilfields Ltd.		1.6%
Disclosure of Excess/(Short) Exp	oosure as a %a	ge of NA as at May 31, 2	2020	
Name of Investment	Exposure Type	% of NA	Limit	Excess
Listed Equity Exposure	<b>Total Equity</b>	40.08%	40%	0.08%



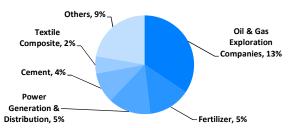
Fund Information	
Fund Type   Categorization	Open-end   Islamic Asset Allocation
Risk Profile	Medium
Launch Date	10-Dec-13
Benchmark	Weighted Avg. of 3M & 6M avg. deposit rates of 3 AA rated Islamic Banks or Islamic windows of Conventional Banks as selected by MUFAP and KMI-30 Index based on actual proportion of the scheme
Listing	Pakistan Stock Exchange (PSX)
Trustee	Central Depository Company (CDC)
Auditor	KPMG, Taseer Hadi and Company
Management Co.Rating	AM1 (JCR-VIS)
Minimum Investment	Rs. 10,000/- initial & subsequent
Load	3% (Front-end)
Dealing Days	Monday to Friday
Cut off times	4:00 pm
Pricing Mechanism	Forward
Management Fee	2% p.a.
Fund Manager	Shabbir Sardar Zaidi, CFA
Investment Committee	Yasir Qadri   Syed Suleman Akhtar, CFA
Members	Muhammad Imran  Shabbir Sardar Zaidi, CFA   Hadi Mukhi  Muhammad Waseem, CFA

Asset Allocation (% of Total Assets)	Mar'20	Apr'20	May'20
Equities	42%	42%	39%
Placements with banks	0%	0%	0%
Sukuk	3%	3%	3%
Cash	53%	45%	48%
GoP Ijarah	0%	9%	9%
Others	1%	1%	2%
Leverage	Nil	Nil	Nil

	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception
AIAAF	-0.71%	-0.23%	6.78%	0.24%	31.78%	60.34%
Benchmark	0.13%	-0.64%	4.86%	7.67%	28.40%	51.01%

Returns are on absolute basis

#### Sector Allocation of Equity



#### isclosures regarding Sindh Workers Welfare Fund

The Fund/Scheme has maintained provisions against Sindh Workers' Welfare Fund liability to the tune of Rs. 29,094,412, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 1.85/1.51%.

Monthly Yield	Jun'19	Jul'19	Aug'19	Sep'19	Oct'19	Nov'19	Dec'19	Jan'20	Feb'20	Mar'20	Apr'20	May'20	CYTD
AIAAF	-2.19%	-2.36%	-3.60%	4.20%	4.79%	6.46%	2.15%	1.54%	-3.13%	-9.78%	10.61%	-0.50%	-2.33%
Benchmark	-2.68%	-2.28%	-2.96%	4.55%	3.98%	5.18%	2.55%	1.05%	-4.24%	-9.00%	9.98%	0.05%	-3.11%

For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR  $\,$ 

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<sup>\*\*\*</sup>Returns have been annualized using Morningstar Methodology

<sup>&</sup>lt;sup>1</sup> This includes 0.47% representing government levy, Worker's Welfare Fund and SECP fee. Selling & Marketting Expense PKR 11.9 million.

## Al-Ameen Shariah Stock Fund

Fund Managers Report - May'20



Managed by:



#### Investment Objective

ASSF is an open-end Equity Fund, investing primarily in Shariah compliant equities. The Fund seeks to maximize total returns and outperform its benchmark by investing in a combination of securities offering long term capital gains and dividend yield potential.

Fund Performance			
		ASSF	Benchmark
FY-YTD		9.76%	1.95%
May-20		-0.88%	-0.64%
Since Inception (CAGR)***		12.46%	11.42%
Standard Deviation*		28.87%	31.08%
Sharpe Ratio**		(0.33)	(0.57)
Beta*		0.91	1.00
Alpha*^		8.12%	
R-Square^^		96%	
Price-to-Earning Ratio ^^^		7.04x	8.10x
Dividend Yield ^^^		5.22%	5.14%
Value at Risk		-1.31%	-1.52%
Expense Ratio <sup>1</sup>		3.60%	
	Apr'20	May'20	%∆
Fund Size (PKR Mn)	6,318	6,263	-0.87%
NAV (PKR)	121.27	120.2	-0.88%

\*12M Trailing. \*\*12M Trailing, 3M PKRV yield used as Risk-Free rate. \*A Alpha measures the risk adjusted performance of the fund vs. the benchmark.^A R-Square measures the correlation between the benchmark and the fund. ^A Benchmark figures are for KMI-30 Index only. ^A NAV Dased. \*\*\*Returns have been annualized using Morningstar Methodology. ¹ This includes 0.42% representing government levy, Worker's Welfare Fund and SECP fee. Selling & Marketing Expense PKR 49.1 million.

# Others, 22% Textile Composite, 5% Power Generation & Distribution, 10% Cement, 11%

Top Ten Equity Holdings (% of To	tal Assets	5)	
Oil And Gas Development Co. Ltd.	10.4%	Pak Petroleum Ltd.	5.9%
Engro Corporation	10.0%	Meezan Bank Ltd.	4.7%
Mari Petroleum Co. Ltd.	9.9%	Pakistan State Oils Ltd.	4.6%
Hub Power Co. Ltd.	7.4%	Kohat Cement Co. Ltd.	4.3%
Lucky Cement Co. Ltd.	6.5%	Pak Oilfields Ltd.	3.9%



und Type	Open-end
Fund Categorization	Islamic Equity
Risk Profile	High
Launch Date	24-Dec-06
Benchmark	KMI-30 Index
Listing	Pakistan Stock Exchange (PSX)
Trustee	Central Depository Company (CDC)
Auditor	A.F. Ferguson & Company
Management Co.Rating	AM1 (JCR-VIS)
Minimum Investment	Rs. 500
Load	2.5% (Front-end), Nil (Back-end)
Dealing Days	Monday to Friday
Cut off times	4:00 PM
Pricing Mechanism	Forward
Management Fee	2% p.a.
Fund Manager	Shabbir Sardar Zaidi, CFA
Investment Committee	Yasir Qadri   Syed Suleman Akhtar, CFA
Members	Hadi Mukhi   Muhammad Waseem, CFA
	Shabbir Sardar Zaidi, CFA

Asset Allocation (% of Total Assets)	Mar'20	Apr'20	May'20
Equities	92%	92%	92%
Sukuks	0%	0%	0%
GoP Ijarah Sukuks	0%	0%	0%
Cash	7%	8%	6%
Others	1%	1%	2%
Leverage	Nil	Nil	Nil

\*Reconstitution of the Fund on 18th July 2012 from "Islamic Balanced to Islamic Equity"

	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception
ASSF	-5.34%	-6.64%	2.86%	-28.11%	23.15%	384.71%
Benchmark	-7.17%	-12.03%	-5.26%	-36.91%	0.92%	327.71%

Returns are on absolute basis

#### Disclosures regarding Sindh Workers Welfare Fund

The Fund/Scheme has maintained provisions against Sindh Workers' Welfare Fund liability to the tune of Rs. 70,339,251, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 1.35/1.12%.

Monthly Yield	Jun'19	Jul'19	Aug'19	Sep'19	Oct'19	Nov'19	Dec'19	Jan'20	Feb'20	Mar'20	Apr'20	May'20	CYTD
ASSF	-6.29%	-6.52%	-8.58%	9.12%	10.44%	14.15%	4.49%	3.00%	-8.36%	-23.95%	25.58%	-0.88%	-10.65%
Benchmark	-7.07%	-6.56%	-8.59%	10.65%	9.17%	12.31%	5.29%	1.58%	-11.39%	-24.20%	23.26%	-0.64%	-16.45%

For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR  $\,$ 

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## **Historical Performance**

Disclosure as per SECP's SCD Circular No. 16, 2014 Fund Managers Report



The periodic returns for the funds have been presented below as per SECP's SCD Circular No. 16 dated July 03, 2014. The returns presented below are:

- Yearly returns for the last five fiscal years, and
- Absolute returns for every fiscal year since inception

The returns have been annualized for money market, income and aggressive income schemes where the performance evaluation period is less than one year.

#### Last 3 & 5 Fiscal Years

	FY'14	FY'15	FY'16	FY'17	FY'18
<b>UBL Money Market Fund</b>	7.81%	7.98%	5.15%	5.41%	5.12%
Benchmark	10.06%	8.61%	5.91%	5.31%	5.26%

	FY'14	FY'15	FY'16	FY'17	FY'18
AIAAF	5.26%	17.98%	9.15%	14.58%	-1.33%
Benchmark	7.32%	11.56%	8.74%	8.45%	6.56%
		•			
ASSF	34.36%	27.07%	14.47%	29.19%	-12.38%
Benchmark	29.89%	20.10%	15.53%	18.80%	-9.59%

#### **Since Inception Absolute returns**

#### UMMF vs Benchmark (Fund return in top row)

FY'10	FY'11	FY'12	FY'13	FY'14	FY'15	FY'16	FY'17	FY'18
1	11.9%	21.6%	32.9%	43.2%	54.7%	62.6%	71.5%	80.2%
1	14.2%	24.5%	37.3%	51.1%	64.1%	69.7%	78.8%	88.4%

#### AIAAF vs Benchmark (Fund return in top row)

FY'10	FY'11	FY'12	FY'13	FY'14	FY'15	FY'16	FY'17	FY'18
-	-	-	-	5.3%	24.2%	35.6%	55.3%	53.2%
-	-	-	-	7.3%	19.7%	30.2%	41.2%	50.5%

#### ASSF vs Benchmark (Fund return in top row)

FY'10	FY'11	FY'12	FY'13	FY'14	FY'15	FY'16	FY'17	FY'18
9.9%	39.0%	63.6%	144.8%	228.9%	317.9%	378.4%	518.0%	441.5%
32.0%	67.1%	88.2%	184.6%	269.7%	344.0%	412.9%	509.3%	450.9%

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