

Fund Managers' Report

April 2018

• BEST FUND OVER 3 YEARS • BEST FUND OVER 10 YEARS



THOMSON REUTERS
LIPPER FUND AWARDS

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Market Review & Outlook

Fund Managers Report - April'18



From the CIO's Desk

The benchmark KSE-100 Index finished flat in April giving up all of the gains recorded earlier in the month. Following strong performance in the preceding month (+5.4%), April started off on a strong note with the Index posting a high of 46,638 points on positive budget expectations and announcement of the much-awaited amnesty scheme. However, investor enthusiasm eventually tapered off in the backdrop of weak quarterly results and increasing political noise. Trading activity picked up as average daily traded volumes increased to 104mn shares against 74mn shares in March. Foreign investors remained net-sellers offloading shares worth USD 17.4mn shares, including one large transaction in OGDC, while local institutions mopped up shares worth USD 73mn.

CPI inflation for April came above expectation clocking at 1.8%MoM mainly because of a surprise 3.1% rise in quarterly house rent inflation. Nonetheless, due to base effect, headline inflation rose by just 3.7%YoY. On FYTD basis CPI has averaged 3.8% well within SBP's full year target of 6.0%. However, NFNE core inflation hit a 41 month high of 7.0% in April which may prompt the central bank to increase its policy rate in the upcoming monetary policy review meeting. Further, going forward, we foresee a rise in headline inflation as the impact of high international oil prices and currency depreciation (~10%) becomes fully visible and food prices rise in the month of Ramadan.

The 9MFY18 current account deficit stood at USD 12.0bn against USD 8.0bn for the same period last year. The increase in deficit is largely attributable to higher trade deficit (+20.7%). Besides reserves drawdown, the government is hitherto relying on bilateral loans to fund the aforesaid the deficit. The tax amnesty scheme, if successfully implemented, should provide further balance of payments buffer on expected one-off foreign inflows. However, Pakistan's external woes are structural in nature driven by a weak fiscal position, little exportable surplus and low value addition. To permanently address the issue, the government will have to enact meaningful economic reforms or the economy will continue to remain in the boom and bust cycles.

On the global front, fears of a trade war are expected to keep international markets volatile though rhetoric has toned down of late, while oil prices continue to make new highs on dissipating supply glut, solid global growth outlook, strong compliance with output cuts by OPEC and non-OPEC oil producers and fears that US will not ratify Iran Nuclear deal in the upcoming review. Any sustained rise in global oil prices will be negative for the domestic economy given Pakistan's significant reliance on imports to meet its energy needs.

In the short term, we expect the market to take cue from politics as the incumbent regime will step down towards the end of this month, giving way to an interim set up. Developments on the tax amnesty scheme would also impact market performance as an above-expected response should boost investor sentiment. Over the long-run, tough decisions to address structural issues besetting the economy should lend confidence to the investors.

Currently, PSX trades at an earnings yield of ~10%, offering nearly ~350bps premium over the short-term government paper. Notwithstanding any short-term hiccups in the months to follow, we expect the equity market to deliver superior return vis-à-vis other asset classes over a 1-year time horizon.

We recommend our investors to invest in our equity funds as per their risk appetite and return expectations. For instance, our UBL Asset Allocation Fund (UAAF) offers an appropriate strategy for investors with low to moderate risk tolerance. This fund invests in a diversified portfolio of stocks, bonds, and money market instruments. It has the potential to earn returns well above those on offer in Money Market and Income Funds, while limiting risk by investing no more than 40% of its assets in stocks at any point in time. For those, with higher risk tolerance and return expectations, we have United Stock Advantage Fund which offers pure exposure to the domestic equity market.

We strongly recommend our investors to also invest in our Conventional Voluntary Pension Scheme (UBL Retirement Savings Fund) in order to avail tax benefits, grow their long-term savings and achieve retirement security. For those with a longer investment horizon, we recommend a high exposure to Equity Sub-Fund of the Scheme. We have been following an aggressive investment strategy in this Sub-Fund considering its long time horizon and low liquidity/redemption pressures. The strategy has performed well and the Equity Sub-Fund has generated an absolute return of 609.61% (KSE-100 Index: 342.87% since inception). This translates to an average annualized return of 27.83% p.a. (KSE-100 Index: 20.50% p.a.) - thus outperforming the KSE-100 Index by a significant margin.

Syed Suleman Akhtar, CFA Chief Investment Officer UBL Fund Managers

Market Review & Outlook

Fund Managers Report - April'18



Money Market Review & O	utlook			
Secondary Market Yields 1st-	30th April 2018			
	30-Apr-18	High	Low	Avg
0 -7 Days	6.0%	6.1%	6.0%	6.0%
03 Months	6.0%	6.1%	6.0%	6.1%
06 Months	6.1%	6.1%	6.1%	6.1%
12 Months	6.1%	6.2%	6.1%	6.1%
03 Years	6.2%	6.2%	6.2%	6.2%
05 Years	6.2%	6.3%	6.2%	6.3%
10 Years	6.3%	6.4%	6.3%	6.4%

Inflation - April 2018					
	СРІ	Core Inflation	Inflation		
	CPI _	NFNE Trimmed M			
Year on Year	3.7%	7.0%	5.0%		
12 Monthly Moving Avg	3.9%	5.6%	4.4%		
12 Months High	5.0%	7.0%	5.0%		
12 Months Low	2.9%	5.2%	4.0%		

Treasury Bills Auction 25th April 2018						
Amount in PKR Billions	Accepted	Latest Cut-off	Previous Cut-off			
3 Months	1,407.7	6.26%	6.26%			
6 Months	60.0	6.35%	-			
12 Months	No Bid Received	-	-			
Total	1.467.7					

PIB Auction 18th April 201	.8		
Amount in PKR Billions	Accepted	Latest Cut-off	Previous Cut-off
3 Years	7.45	7.20%	-
5 Years	0.1	8.03%	-
10 Years	25.46	8.50%	-
20 Years	No Bid Received	-	-
Total	33.0		

Analysis

- Headline inflation rose by 3.7%YoY and 1.8%MoM. On FYTD basis CPI has averaged at 3.8% well within SBP's full year target of 6.0%. However, NFNE core inflation hit a 41 month high of 7.0% in April. We expect a rise in headline inflation as the impact of high international oil prices and currency depreciation (~10%) becomes fully visible and food prices rise in the month of Ramadan.
- The 9MFY18 current account deficit stood at USD 12.0bn against USD 8.0bn for the same period last year. The increase in deficit is largely attributable to higher trade deficit (+20.7%). To address this issue, the government will have to ensure meaningful economic reforms or such issues will continue to derail economy.
- SBP in its last monetary policy meeting decided to keep policy rates unchanged at 6.00% citing low inflation along with confidence in recent policy action to address CAD. In the next MPC meeting we expect the central bank to increase its policy rate in the upcoming monetary policy review meeting prompted by increased core inflation.
- FX reserves by the end of Apr'18 stood at USD 17.7bn. The tax amnesty scheme for Overseas Pakistani's should provide further balance of payments buffer on expected one-off foreign inflows providing respite to the ailing external account situation.

Equity Market Review & Outlook					
Performance of 10 stocks with highest weights in KSE-100 index					
Company	Price	% Change			
Habib Bank Ltd.	181.0	-2.2%			
Oil & Gas Development Co. Ltd.	164.9	0.1%			
Pak Petroleum Ltd	211.5	0.3%			
United Bank Ltd.	189.0	-1.6%			
Engro Corporation Ltd.	307.0	-0.2%			
Nestle Pakistan Ltd.	12,600	-2.6%			
MCB Bank Ltd.	204.5	-0.9%			
Lucky Cement Co. Ltd.	654.5	-0.3%			
Pak Oilfields Ltd.	667.5	-0.3%			
Hub Power Co. Ltd.	101.6	0.1%			

Foreign Investors Portfolio Investment (USD Mn)	
Month to date	(17.4)
From 1 July' 17 to Date	(141.3)

Major Commodities		
	Closing Price	% Change
Oil (USD/bbl)	71.0	7.0%
Gold (USD/oz)	1,309.5	-1.9%
Silver (USD/oz)	16.4	-1.6%
Cotton (US¢/lb)	93.3	4.2%

Performance of Stock Market Indexes and Stock Funds managed by UBL Funds				
	FYTD	CYTD		
KSE-100 Index	-2.3%	12.4%		
USF	-3.3%	10.9%		
KMI-30	-2.0%	12.3%		
ASSF	-5.6%	9.2%		

Analysis

- The benchmark KSE-100 Index finished flat in April giving up all of the gains recorded earlier in the month. Trading activity picked up as average daily traded volumes increased to 104mn shares against 74mn shares in March. Foreign investors remained net-sellers offloading shares worth USD 17.4mn shares, including one large transaction in OGDC, while local institutions mopped up shares worth USD 73mn.
- On the global front, fears of a trade war are expected to keep international markets volatile though rhetoric has toned down of late, while oil prices continue to make new highs on dissipating supply glut, solid global growth outlook, strong compliance with output cuts by OPEC and non-OPEC oil producers and fears that US will not ratify Iran Nuclear deal in the upcoming review. Any sustained rise in global oil prices will be negative for the domestic economy given Pakistan's significant reliance on imports to meet its energy needs.
- In the short term, we expect the market to take cue from politics as the incumbent regime will step down towards the end of this month, giving way to an interim set up. Developments on the tax amnesty scheme would also impact market performance as an above-expected response should boost investor sentiment. Over the long-run, tough decisions to address structural issues besetting the economy should lend confidence to the investors.
- Currently, PSX trades at an earnings yield of ~10%, offering nearly ~350bps premium over the short-term government paper. Notwithstanding any short-term hiccups in the months to follow, we expect the equity market to deliver superior return vis-à-vis other asset classes over a 1-year time horizon.

Sr.				Incention Mar			Return (net of all expenses including Management Fee)			
sr. No.	Fund Category	Fund Name	Symbol		*				nception iR (%)	
						Fund I	Benchmark	Fund	Benchmark	
1	Money Market	UBL Liquidity Plus Fund	ULPF	13,801	21-Jun-09	5.67%	5.40%	8.54%	7.87%	
2	Money Market	UBL Money Market Fund	UMMF	1,052	14-Oct-10	5.57%	5.40%	7.99%	8.63%	
3	Income	UBL Government Securities Fund	UGSF	1,974	27-Jul-11	4.90%	6.28%	9.18%	7.77%	
4	Income	UBL Income Opportunity Fund	UIOF	639	29-Mar-13	5.75%	6.29%	7.07%	7.30%	
5	Aggressive Income	UBL Growth and Income Fund	UGIF	1,485	2-Mar-06	6.66%	6.51%	6.29%	10.05%	
6	Asset Allocation	UBL Asset Allocation Fund	UAAF	2,291	19-Aug-13	5.68%	6.03%	13.64%	11.38%	
7	Equity	UBL Stock Advantage Fund	USF	7,515	4-Aug-06	10.89%	12.40%	15.53%	11.68%	
8	Equity	UBL Financial Sector Fund	UFSF	189	6-Apr-18	-1.84%	-2.30%	-1.84%	-2.30%	
9	Capital Protected	UBL Capital Protected Fund III	UCPF III	415	26-Jan-17	2.06%	2.21%	2.15%	2.19%	
10	Fund of Funds	UBL Financial Planning Fund UBL Conservative Allocation Plan	UFPF UCONAP	1,001	28-Sep-17	5.41%	4.33%	5.20%	4.27%	
11	Fund of Funds	UBL Financial Planning Fund UBL Active Principal Preservation Plan-I	UFPF UAPPP I	174	21-Feb-18	1.45%	1.60%	1.45%	1.60%	
	All Net Assets / Fun	id Size as appearing in respective Fund Manaរុ	ger Reports ar	e exclusive o	of Fund of Fun	ds (FoF)				
		UBL Retirement Savings Fund	URSF		19-May-10					
	Voluntary Pension	Equity Sub Fund	-	1,469	-	11.74%	N.A	27.83%	N.A	
12	Scheme	Debt Sub Fund	-	726	-	4.64%	N.A	9.98%	N.A	
		Money Market Sub Fund	-	665	-	4.47%	N.A	7.20%	N.A	
		Commodity Sub Fund	-	6	-	0.73%	N.A	4.23%	N.A	



UBL Liquidity Plus Fund

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Investment Objective

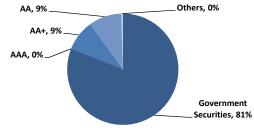
ULPF is an open-end Money Market Fund, investing in a diversified portfolio of low risk assets. The Fund seeks to provide attractive daily returns while maintaining comparatively high liquidity.

Fund Performance			
	ULPF ¹	ULPF ²	Benchmark
FY-YTD (p.a.)	5.51%	5.53%	5.27%
April 2018 (p.a.)	5.61%	5.76%	5.54%
Since Inception (CAGR)		8.54%	7.87%
Standard Deviation*		0.08%	0.12%
Sharpe Ratio**		(6.12)	(6.25)
Weighted Avg Time to Maturity		60.77 Days	
Expense Ratio ³		0.84%	
	Mar'18	Apr'18	%∆
Fund Size (PKR Mn)	11,416	14,875	30.30%
Fund Size excluding FoFs (PKR Mn)	10,353	13,801	33.30%
NAV (PKR)	104.8182	105.3017	0.46%
¹ Simple Annualized Return ² Morning Star Return			

¹ Simple Annualized Return | ² Morning Star Return

Note: Benchmark has been changed effective from October 2016; Previously 50% 3M PKRV + 50% 3M TDR (with AA orbetter banks)

Portfolio Quality (% of Total Assets)



Key Interest Rates			
KIBOR (1M, 6M, 1Y)*	6.23%	6.38%	6.66%
T-Bill Cut-Off (3M, 6M, 12M)	6.26%	6.35%	-
PIB Cut-Off (3Yr, 5Yr, 10Yr)	7.20%	8.03%	8.50%
Discount Rate			6.50%
CPI(Apr) Y-o-Y Basis			3.68%
* Average during month			

Fund Information	
Fund Type	Open-end
Fund Categorization	Money Market
Risk Profile	Low
Launch Date	21-Jun-09
Benchmark	70% Average of 3M PKRV rates + 30% 3M
	average deposit rate of three 3 AA rated
	scheduled Banks as selected by MUFAP
Listing	Pakistan Stock Exchange (PSX)
Trustee	Central Depository Company (CDC)
Auditor	BDO Ebrahim & Co
Management Co.Rating	AM1 (JCR-VIS)
Fund Stability Rating	AA (f) (JCR-VIS)
Minimum Investment	Rs. 500
Load	Nil (Front-end)
Dealing Days	Monday to Friday
Cut off times	Issuance: 4:00 PM Redemption: 9:30 AM
Pricing Mechanism	Backward
Management Fee*	7.5% of gross earnings (with min. fee of 0.25%
	p.a. & max fee of 1% p.a.)
Fund Manager	Usama Bin Razi
Investment Committee	Yasir Qadri Syed Suleman Akhtar, CFA
Members	Head of Risk Farhan Bashir Usama Bin Razi

*Actual Management Fees charged for the month is 0.49% based on average net assets (annualized).

Asset Allocation (% of Total Assets)	Feb'18	Mar'18	Apr'18
Placements with Banks	9%	8%	0%
Placements with DFIs	12%	0%	9%
Placements with NBFCs	0%	0%	0%
Reverse Repo	0%	0%	0%
T-Bills	56%	0%	81%
PIBs	0%	0%	0%
Cash	22%	91%	10%
Others	0%	1%	0%
Leverage	0%	0%	0%

Total Amount Invested by FoFs is PKR 1,073.89 Mn

* Head of Risk - non voting observer

	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception
ULPF (p.a)	5.67%	5.62%	5.53%	5.93%	6.85%	8.54%
Benchmark	5.47%	5.34%	5.26%	5.34%	6.45%	7.87%

Returns are annualized using the Morningstar Methodology

Value	of 100 Rupees invested 12 months ago
106 -	
104 -	
102 -	
100 -	
30.AQ1.1	31-Mayer 30-Merel 31-Merel 31-Added 31-Septer 31-Octor 31-Mayer 31-Decel 31-Mayer 31

Disclosures regarding Sindh Workers Welfare Fund

The Fund/Scheme has maintained provisions against Sindh Workers' Welfare Fund liability to the tune of Rs. 10,799,819, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 0.08/0.08%.

Monthly Yield*	May'17	Jun'17	Jul'17	Aug'17	Sep'17	Oct'17	Nov'17	Dec'17	Jan'18	Feb'18	Mar'18	Apr'18	CYTD
ULPF	5.14%	5.96%	5.52%	5.27%	5.34%	5.47%	5.29%	5.77%	5.64%	5.51%	5.74%	5.76%	5.67%
Benchmark	5.23%	5.22%	5.19%	5.17%	5.17%	5.16%	5.19%	5.22%	5.22%	5.38%	5.48%	5.54%	5.40%

^{*}Returns are annualized using the Morningstar Methodology | For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR

Disclaimer: This publication is for informational purpose only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependent on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results. All returns are calculated assuming reinvested dividends. The calculation of performance does not include cost of sales load.

^{* 12}m Trailing | ** 12m Trailing, 3M PKRV yield is used as a risk-free rate

³ This includes 0.22% representing government levy, Worker's Welfare Fund and SECP fee.

UBL Money Market Fund

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Investment Objective

The objective of UBL Money Market Fund is to generate competitive returns within a low risk portfolio to provide a regular stream of income and easy liquidity to its investors by investing a major chunk of the portfolio in short term government securities.

Fund Performance			
	UMMF ¹		Benchmark
FY-YTD (p.a.)	5.07%	5.09%	5.27%
April 2018 (p.a.)	5.50%	5.65%	5.54%
Since Inception (CAGR)		7.99%	8.63%
Standard Deviation*		0.14%	0.12%
Sharpe Ratio**		(6.79)	(6.26)
Weighted Avg Time to Maturity		65.14 Da	iys
Expense Ratio ³		1.17%	
	Mar'18	Apr'18	%∆
Fund Size (PKR Mn)	1,220	1,124	-7.92%
Fund Size excluding FoFs (PKR Mn)	1,146	1,052	-8.20%
NAV (PKR)	104.2370	104.7086	0.45%

 $^{^{1}}$ Simple Annualized Return \mid 2 Morning Star Return

Note: Benchmark has been changed effective from October 2016; Previously 75% 3M PKRV + 25% 3M TDR (with AA or better banks)

Portfolio Quality (% of Total Assets) AA, 1% AAA, 10% AAA, 0% Government Securities , 88%



Fund Information	
Fund Type	Open-end
Fund Categorization	Money Market
Risk Profile	Low
Launch Date	14-Oct-10
Benchmark	70% Average of 3M PKRV rates + 30% 3M
	average deposit rate of three 3 AA rated
	scheduled Banks as selected by MUFAP
Listing	Pakistan Stock Exchange (PSX)
Trustee	Central Depository Company (CDC)
Auditor	KPMG – Taseer Hadi & Co
Management Co.Rating	AM1 (JCR-VIS)
Fund Stability Rating	AA (f) (JCR-VIS)
Minimum Investment	Rs. 500
Load	1% (Front-end)
Dealing Days	Monday to Friday
Cut off times	Issuance: 4:00 PM (Mon-Fri)
	Redemption: 9:30 AM (Mon-Fri)
Pricing Mechanism	Backward
Management Fee	7.5% of gross earnings (with min. fee of 0.25%
	p.a. & max fee of 1% p.a.)
Fund Manager	Syed Sheeraz Ali
Investment Committee	Yasir Qadri Syed Suleman Akhtar, CFA
Members	Head of Risk Farhan Bashir Syed Sheeraz Ali
* Hood of Rick non-voting observer	

* He	ad of	Risk	- non	voting	observe	r

Asset Allocation (% of Total Assets)	Feb'18	Mar'18	Apr'18
Placements with Banks	3%	8%	0%
Placements with DFIs	5%	0%	10%
PIB	0%	0%	0%
GOP Ijarah Sukuk	0%	0%	0%
T-Bills	69%	0%	88%
Cash	22%	91%	1%
Others	0%	1%	1%
Leverage	Nil	Nil	Nil

Total amount invested by FoFs is PKR 71.63 Mn

	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception
UMMF (p.a)	5.60%	5.30%	5.07%	5.28%	6.38%	7.99%
Benchmark	5.47%	5.34%	5.26%	5.56%	7.00%	8.63%

Returns are annualized using the Morningstar Methodology

Disclosures regarding Sindh Workers Welfare Fund

The Fund/Scheme has maintained provisions against Sindh Workers' Welfare Fund liability to the tune of Rs. 2,250,457, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 0.21/0.20%.

Monthly Yield*	May'17	Jun'17	Jul'17	Aug'17	Sep'17	Oct'17	Nov'17	Dec'17	Jan'18	Feb'18	Mar'18	Apr'18	CYTD
UMMF	4.22%	5.68%	4.62%	4.74%	4.77%	5.04%	4.74%	4.78%	5.47%	5.48%	5.67%	5.65%	5.57%
Benchmark	5.23%	5.22%	5.19%	5.17%	5.17%	5.16%	5.19%	5.22%	5.22%	5.38%	5.48%	5.54%	5.40%

^{*}Returns are annualized using the Morningstar Methodology | For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR

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^{* 12}m Trailing | ** 12m Trailing, 3M PKRV yield is used as a risk-free rate

³ This includes 0.24% representing government levy, Worker's Welfare Fund and SECP fee.

^{*}Actual Management Fees charged for the month is 0.50% based on average net assets (annualized).

UBL Government Securities Fund

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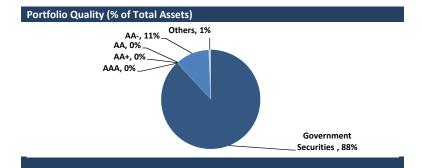
Investment Objective

The objective of the fund is to generate a competitive return with minimum risk, by investing primarily in Government Securities.

Fund Performance			
	UGSF ¹	UGSF ²	Benchmark
FY-YTD (p.a.)	4.57%	4.59%	6.11%
April 2017 (p.a.)	5.33%	5.46%	6.36%
Since Inception (CAGR)		9.18%	7.77%
Standard Deviation*		0.23%	0.16%
Sharpe Ratio**		(5.50)	0.33
Weighted Avg Time to Maturity		0.24 Ye	ars
Expense Ratio ³		1.31%	
	Mar'18	Apr'18	%Δ
Fund Size (PKR Mn)	2,331	1,974	-15.31%
NAV (PKR)	109.1387	109.6169	0.44%

¹Simple Annualized Return | ² Morning Star Return

Note: Benchmark has been changed effective from October 2016; Previously 70% 6M PKRV rate + 30% average of 3M Deposit rates of AA- and above rated bank





Fund Type	Open-end
Fund Categorization	Income
Risk Profile	Low
Launch Date	27-Jul-11
Benchmark	Average of 6M PKRV rates.
Listing	Pakistan Stock Exchange (PSX)
Trustee	Central Depository Company (CDC)
Auditor	BDO Ebrahim & Co
Management Co.Rating	AM1 (JCR-VIS)
Fund Stability Rating	A+ (f) (JCR-VIS)
Minimum Investment	Rs. 500
Load	1.00% (Front-end), Nil (Back-end)
Dealing Days	Monday to Friday
Cut off times	4:00 PM

Pricing MechanismForwardManagement Fee10% of all gross earnings (with min. fee of 1%

p.a. & max. fee of 1.25% p.a.)

 Fund Manager
 Usama Bin Razi

 Investment Committee
 Yasir Qadri | Syed Suleman Akhtar, CFA

 Members
 Head of Risk | Farhan Bashir | Usama Bin Razi

Fund Information

Asset Allocation (% of Total Assets)	Feb'18	Mar'18	Apr'18
Placements with banks	0%	0%	0%
PIB	1%	2%	6%
GOP Ijarah Sukuk	0%	0%	0%
Reverse Repo	0%	0%	0%
T-Bills	98%	0%	82%
Cash	1%	97%	11%
Others	0%	1%	1%
Leverage	Nil	Nil	Nil

	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception
UGSF (p.a)	5.03%	4.82%	4.78%	5.68%	8.48%	9.18%
Benchmark	6.36%	6.19%	6.10%	5.92%	7.01%	7.77%

Returns are annualized using the Morningstar Methodology

Disclosures regarding Sindh Workers Welfare Fund

The Fund/Scheme has maintained provisions against Sindh Workers' Welfare Fund liability to the tune of Rs. 16,676,683, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 0.93/0.85%.

Monthly Yield*	May'17	Jun'17	Jul'17	Aug'17	Sep'17	Oct'17	Nov'17	Dec'17	Jan'18	Feb'18	Mar'18	Apr'18	CYTD
UGSF	5.12%	6.37%	3.40%	3.87%	4.99%	4.77%	4.68%	4.67%	4.54%	4.94%	4.68%	5.46%	4.90%
Benchmark	6.00%	6.01%	6.00%	6.00%	6.01%	6.01%	6.01%	6.02%	6.03%	6.24%	6.47%	6.36%	6.28%

^{*}Returns are annualized using the Morningstar Methodology | For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR

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^{* 12}m Trailing | ** 12m Trailing, 3M PKRV yield is used as a risk-free rate

 $^{^{\}rm 3}$ This includes 0.26% representing government levy, Worker's Welfare Fund and SECP fee.

^{*} Head of Risk - non voting observer

UBL Income Opportunity Fund

Fund Managers Report - April'18

Fund Managers Savings | Mutual Funds | Advisory

Investment Objective

The Objective of UBL Income Opportunity Fund is to provide a competitive rate of return to its investors by investing in quality TFCs / Sukuk, Government Securities, Bank Deposits, and short and long term debt instruments.

0.49%

Fund Performance			
	UIOF ¹	UIOF ²	Benchmark
FY-YTD (p.a.)	4.09%	4.10%	6.14%
April 2018 (p.a.)	5.96%	6.12%	6.38%
Since Inception (CAGR)		7.07%	7.30%
Standard Deviation*		0.23%	0.14%
Sharpe Ratio**		(8.54)	0.57
Weighted Avg Time to Maturity		0.66 Year	
Expense Ratio ³		1.70%	
	Mar'18	Apr'18	%∆
Fund Size (PKR Mn)	734	639	-12.85%

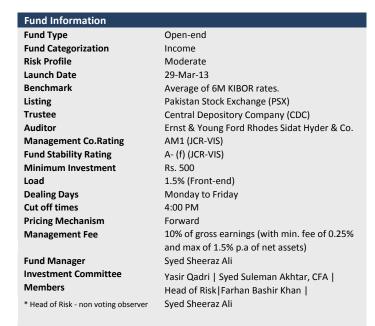
¹ Simple Annualized Return | ² Morning Star Return

NAV (PKR)

Note: Benchmark has been changed effective from October 2016; Previously 75% 6M Rolling average of 6M KIBOR & 25% average of 6M deposit rate of 3 banks rated A and above

113.1639 113.7180

Top Ten Holdings (% of Total Ass	ets)	Portfolio Quality (% of Tota	Assets)
TFC/SUKUK-Habib Bank Limited (19-FEB-	1.85%		Govern
TFC/SUKUK-Bank AI Habib Limited (17-M	1.53%		ment
		Others,	Securiti
		40%_	es, 31%
			AAA, 2%
			AA+, 1%
		A+, 23% J	AA, 2% AA-, 2%



*Actual Management Fees charged for the month is 0.73% based on average net assets (annualized).

Asset Allocation (% of Total Assets)	Feb'18	Mar'18	Apr'18
Term Finance Certificates / Sukuks	4%	3%	3%
Placements with Banks	0%	0%	0%
Placements with NBFCs	0%	0%	0%
PIBs	0%	0%	23%
GOP Ijarah Sukuk	0%	0%	0%
T-Bills	5%	7%	8%
Cash	90%	56%	26%
Others	1%	1%	3%
MTS Exposure	0%	34%	36%

	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception
UIOF (p.a)	5.62%	4.84%	4.05%	5.60%	7.05%	7.07%
Benchmark	6.36%	6.22%	6.12%	6.31%	7.27%	7.30%

Returns are annualized using the Morningstar Methodology

Disclosures regarding Sindh Workers Welfare Fund

The Fund/Scheme has maintained provisions against Sindh Workers' Welfare Fund liability to the tune of Rs. 585,842, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 0.10/0.09%.



Monthly Yield*	May'17	Jun'17	Jul'17	Aug'17	Sep'17	Oct'17	Nov'17	Dec'17	Jan'18	Feb'18	Mar'18	Apr'18	CYTD
UIOF	3.48%	4.08%	4.76%	1.91%	2.07%	3.36%	3.23%	2.88%	6.15%	4.93%	5.75%	6.12%	5.75%
Benchmark	6.03%	6.03%	6.02%	6.03%	6.03%	6.04%	6.05%	6.08%	6.10%	6.31%	6.38%	6.38%	6.29%

^{*}Returns are annualized using the Morningstar Methodology | For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR

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^{* 12}m Trailing | ** 12m Trailing, 3M PKRV yield is used as a risk-free rate

³ This includes 0.26% representing government levy, Worker's Welfare Fund and SECP fee. ⁴ This includes 0.11% of expenses related to MTS only.

UBL Growth and Income Fund

Fund Managers Report - April'18



Investment Objective

UGIF is an open-end Aggressive Fixed Income Fund, investing in medium to long-term fixed income instruments as well as short-tenor money market instruments and seeks to generate superior, long-term, risk-adjusted returns while preserving capital over the long-term.

Fund Performance			
	UGIF ¹	UGIF ²	Benchmark
FY-YTD (p.a.)	4.78%	4.80%	6.33%
April 2018 (p.a.)	10.58%	11.11%	6.66%
Since Inception (CAGR)		6.29%	10.05%
Standard Deviation*		0.90%	0.17%
Sharpe Ratio**		(0.80)	1.63
Weighted Avg Time to Maturity		1.92	Years
Expense Ratio ^{3 4}		1.87%	
	Mar'18	Apr'18	%∆
Fund Size (PKR Mn)	1,422	1,485	4.42%
NAV (PKR)	87.5116	88.2728	0.87%
1			

¹ Simple Annualized Return | ² Morning Star Return | *12M Trailing, **12M Trailing & 3M PKRV yield is used as a riskfree rate | 3 This includes 0.31% representing government levy, Worker's Welfare Fund and SECP fee | 4 This includes 0.07% of expenses related to MTS and Spread Transactions.

Portfolio Quality (% of Total Assets) Top Ten Holdings (% of Total Assets)

J. (1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1				/
TFC/SUKUK-Jahangir Siddiqui & Company Ltd. (18-JU	JL-110.0%	UnRated,	Government	Government
TFC/SUKUK-JS BANK LIMITED TFC 2 (29-DEC-17)	6.5%	4%	Securities,	backed
TFC/SUKUK-Habib Bank Limited (19-FEB-16)	3.7%	A-, 1%	10/03	Securities ,
TFC/SUKUK- MCB (FRMRLY NIB) BANK LTD (19-JUN-	14) 3.7%			AAA, 0%
TFC/SUKUK-WAPDA. (27-SEP-13)	3.3%			Craayon
TFC/SUKUK-JS Bank Limited (14-DEC-16)	2.9%			AA+, 14
TFC/SUKUK-DAWOOD HERCULES CORPORATION LIN	/ITE 1.2%			AA, 1%
TFC/SUKUK-Soneri Bank Limited (08-JUL-15)	0.7%	A+, 58%		CAA, 170
TFC/SUKUK-Engro Fertilizer Ltd. (09-JUL-14)	0.6%			AA-, 9%
TFC/SUKUK-GHANI GASES LIMITED (03-FEB-17)	0.5%			_,,,,,,,

Disclosure of Non-Compliant Investments as at April 30, 2018								
Name of Investment	Туре	Value Before Provision	Provision held (if any)	Value after Provision	% of Net Assets	% of Gross Assets		
Azgard Nine	Pref. Shares	850,000	850,000	-	0.00%	0.00%		

Disclosure of Excess Exposure (Per Issue) as at April 30, 2018											
Name of Investment	Exposure Type	% of Issue	Limit	Excess							
Trust Investment Bank Ltd-TFC (04-07-08)	Per Issue	20%	10%	10%							
Agritech Ltd-TFC (30-11-07)	Per Issue	19%	10%	9%							
New Allied Electronics (15-05-07)	Per Issue	17%	10%	7%							
Security Leasing Sukuk - (19-09-07)	Per Issue	13%	10%	3%							
Agritech Ltd-TFC (14-01-08)	Per Issue	11%	10%	1%							

The UGIF scheme holds certain non-compliant investments. Before making any investment decision, investor should review the latest monthly Fund Manager Report and Financial Statements.



Fund Information	
Fund Type	Open-end
Fund Categorization	Aggressive Fixed Income
Risk Profile	Moderate
Launch Date	2-Mar-06
Benchmark	Average of 1 year KIBOR rates.
Listing	Pakistan Stock Exchange (PSX)
Trustee	Central Depository Company (CDC)
Auditor	Ernst & Young Ford Rhodes Sidat Hyder & Co.
Management Co.Rating	AM1 (JCR-VIS)
Fund Stability Rating	A (f) (JCR-VIS)
Minimum Investment	Rs. 500
Load (Income Units)	1.5% (Front-end)
Load (Growth Units)	Stepped-down structure (Back-end)
Dealing Days	Monday to Friday
Cut off times	4:00 PM
Pricing Mechanism	Forward
Management Fee	1.5% p.a.
Fund Manager	Usama Bin Razi
Investment Committee	Yasir Qadri Syed Suleman Akhtar, CFA
Members	Head of Rick Farhan Rashir I Isama Rin Razi

Members Head of Risk|Farhan Bashir|Usama Bin Razi * Head of Risk - non voting observer

Note: Benchmark has been changed effective from October 2016; Previously 6 Month Rolling

Asset Allocation (% of Total Assets)	Feb'18	Mar'18	Apr'18
Term Finance Certificates/ Sukuks	48%	36%	33%
Commercial Paper	0%	0%	0%
Placements with DFIs	0%	0%	0%
Placements with Banks	0%	0%	0%
Cash	48%	60%	54%
T-Bills	0%	0%	0%
PIBs	0%	0%	10%
GOP Ijarah Sukuk	0%	0%	0%
Spread Transaction	0%	0%	0%
MTS Exposure	1%	0%	0%
Others	4%	4%	4%
Leverage	Nil	Nil	Nil

	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception
UGIF (p.a)	6.94%	5.48%	5.32%	7.40%	11.01%	6.29%
Benchmark	6.59%	6.41%	6.31%	6.52%	7.76%	10.05%

Returns are annualized using the Morningstar Methodology

Disclosure of Excess Exposure (Per Entity) as at April 30, 2018										
Name of Investment	Exposure Type	% of NA	Limit	Excess/ (Less)						
JSCL / TFC	Per Entity	10.25%	10%	0.25%						

Disclosures regarding Sindh Workers Welfare Fund

The Fund/Scheme has maintained provisions against Sindh Workers' Welfare Fund liability to the tune of Rs. 9,712,258, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 0.58/0.66%.

Monthly Yield*	May'17	Jun'17	Jul'17	Aug'17	Sep'17	Oct'17	Nov'17	Dec'17	Jan'18	Feb'18	Mar'18	Apr'18	CYTD
UGIF	9.88%	6.05%	5.34%	1.00%	5.88%	3.17%	3.64%	2.74%	5.85%	3.77%	5.91%	11.11%	6.66%
Benchmark	6.20%	6.21%	6.21%	6.21%	6.22%	6.22%	6.22%	6.24%	6.27%	6.49%	6.61%	6.66%	6.51%

^{*}Returns are annualized using the Morningstar Methodology | For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR

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Page - 9 MUFAP's Recommended Format

UBL Asset Allocation Fund

Fund Managers Report - April'18

Investment Objective

The investment objective of the Fund is to earn competitive return by investing in various asset classes/instruments based on the market outlook.



Fund Performance			
		UAAF	Benchmark
FY-YTD		1.84%	10.66%
Apr-18		0.36%	0.17%
Since Inception (CAGR)***		13.64%	11.38%
Standard Deviation*		7.39%	0.17%
Sharpe Ratio**		(0.72)	36.32
Expense Ratio ¹		1.74%	
	Mar'18	Apr'18	%∆
Fund Size (PKR Mn)	2,344	2,291	-2.28%
NAV (PKR)	136.7559	137.2537	0.36%

^{*12}M Trailing. **12M Trailing, 3M PKRV yield used as Risk-Free rate.

Note: Benchmark has been changed effective from 6 December 2017; Previously Average of 6M KIBOR rate + 2%

Asset Allocation (% of Total Assets) Spread Transaction, 10% Others, 12% Cash, 38% TFC/ Sukuk, 6%

Top Ten Equity Holdings (% of Total Assets)										
Saif Power Ltd.	3.9%	Engro Fertilizer Ltd.	2.0%							
Allied Bank Ltd.	2.5%	United Bank Ltd.	1.9%							
Pak Oilfields Ltd.	2.4%	Habib Bank Ltd.	1.8%							
Engro Corporation	2.3%	Pak Petroleum Ltd.	1.5%							
Hub Power Co. Ltd.	2.3%	Oil And Gas Development Co. Ltd	1.4%							



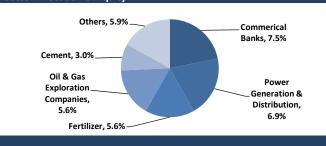
Fund Information	
Fund Type	Open-end
Fund Categorization	Asset Allocation
Risk Profile	Medium
Launch Date	19-Aug-13
Benchmark	Weighted Avg. of (3M PKRV rates + 3M avg. deposit rate of 3 AA rated banks as selected by MUFAP), 6M KIBOR and KSE-100 Index based on actual proportion of the scheme in money market, fixed income and equity securities
Listing	Pakistan Stock Exchange (PSX)
Trustee	Central Depository Company (CDC)
Auditor	KPMG – Taseer Hadi & Co
Management Co.Rating	AM1 (JCR-VIS)
Minimum Investment	Rs. 10,000/- initial & subsequent
Load	1.5% (Front-end)
Dealing Days	Monday to Friday
Cut off times	4:00 PM
Pricing Mechanism	Forward
Management Fee	1% p.a.
Fund Manager	Usama Bin Razi
Investme	Yasir Qadri Syed Suleman Akhtar, CFA
* Head of Risk - non voting observer	Head of Risk Farhan Bashir Khan Usama Bin Razi

Asset Allocation (% of Total Assets)	Feb'18	Mar'18	Apr'18
Equities	37%	34%	35%
T-bills	45%	0%	0%
PIBs	0%	0%	0%
TFC/ Sukuk	8%	7%	6%
Placements with banks	0%	0%	0%
Cash	3%	44%	38%
Others	2%	7%	12%
Spread Transaction	5%	8%	10%
Leverage	Nil	Nil	Nil

	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception
UAAF	2.68%	7.42%	0.75%	29.74%	-	82.33%
Benchmark	2.08%	7.71%	12.16%	32.60%	-	65.91%

Returns are on absolute basis

Sector Allocation of Equity



Disclosures regarding Sindh Workers Welfare Fund

The Fund/Scheme has maintained provisions against Sindh Workers' Welfare Fund liability to the tune of Rs. 10,803,514, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 0.65/0.47%.

Monthly Yield	May'17	Jun'17	Jul'17	Aug'17	Sep'17	Oct'17	Nov'17	Dec'17	Jan'18	Feb'18	Mar'18	Apr'18	CYTD
UAAF	1.56%	-2.59%	-0.58%	-3.92%	1.23%	-1.95%	0.66%	0.98%	2.92%	-0.06%	2.37%	0.36%	5.68%
Benchmark	0.68%	0.66%	0.68%	0.68%	0.66%	0.69%	0.66%	0.92%	3.86%	-0.36%	2.28%	0.17%	6.03%

For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR

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^{***}Returns have been annualized using Morningstar Methodology

¹ This includes 0.20% representing government levy, Worker's Welfare Fund and SECP fee. Selling & Marketting Expense PKR 7.74 million.

UBL Financial Sector Fund

Fund Managers Report - April'18



Investment Objective

The objective is to provide investors long-term capital appreciation by investing primarily in a mix of actively managed portfolio of listed equities that offer capital gains and dividends yield potential preferably in the Financial Sector.

Fund Performance			
		UFSF	Benchmark
FY-YTD		-1.84%	-2.30%
Apr-18		-1.84%	-2.30%
Since Inception		-1.84%	-2.30%
Standard Deviation*		n/a	n/a
Sharpe Ratio**		n/a	n/a
Expense Ratio ¹		0.24%	
	Mar'18	Apr'18	%∆
Fund Size (PKR Mn)	n/a	189	n/a
NAV (PKR)	n/a	98.1614	n/a
¹ This includes 0.03% representing government levy, Worker's W. Selling & Marketting Expense PKR 0.04 million.	elfare Fund an	d SECP fee.	

Fund Type	Open-end
Fund Categorization	Equity
Risk Profile	High
Launch Date	6-Apr-18
Benchmark	KSE-100 Index
Listing	In Process of Listing
Trustee	Central Depository Company (CDC)
Auditor	BDO Ebrahim & Co.
Management Co.Rating	AM1 (JCR-VIS)
Minimum Investment	Rs. 500/- initial & subsequent
Load	3% (Front-end)
Dealing Days	Monday to Friday
Cut off times	4:00 PM
Pricing Mechanism	Forward
Management Fee	2% p.a.
Fund Manager	Mubashir Anis, CFA
Investment Committee	Yasir Qadri Syed Suleman Akhtar, CFA
Members	Head of Risk Farhan Bashir Khan
* Head of Risk - non voting observer	Mubashir Anis, CFA

Equity Sector Allocation (% of Total Assets)	
Insurance,	
	Commerical Banks, 64.21%

Asset Allocation (% of Total Assets)	Feb'18	Mar'18	Apr'18
Equities	0%	0%	75%
T-bills	0%	0%	0%
Cash	0%	0%	24%
Others	0%	0%	1%
Leverage	Nil	Nil	Nil

Top Ten Equity Holdings (% of	Total Asset	ts)	
Habib Bank Ltd	15.2%	Faysal Bank Ltd	4.1%
United Bank Ltd	14.8%	Mcb Bank Ltd	3.0%
Allied Bank Ltd	14.2%		
Bank Alfalah Ltd	12.9%		
Adamjee Insurance Co. Ltd	10.8%		

	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception
UFSF	-	-	-	-	-	-1.84%
Benchmark	-	-	-	-	-	-2.30%
Returns are on al	bsolute basis					

Value of	100 Rupees invested at inception
110	
105	
100	
95	
90 +	
5.Aqr.18	drift shafted tradition to have the tradition of having tradition to have the tradition to have the

Disclosures regarding Sindh Workers Welfare Fund

The Fund/Scheme has maintained provisions against Sindh Workers' Welfare Fund liability to the tune of Rs 0, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 0.00/0.00%.

Monthly Yield	May'17	Jun'17	Jul'17	Aug'17	Sep'17	Oct'17	Nov'17	Dec'17	Jan'18	Feb'18	Mar'18	Apr'18	CYTD
UFSF	-	-	-	-	-	-	-	-	-	-	-	-1.84%	-1.84%
Benchmark	-	-	-	-	-	-	-	-	-	-	-	-2.30%	-2.30%

For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR $\,$

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UBL Stock Advantage Fund

Fund Managers Report - April'18



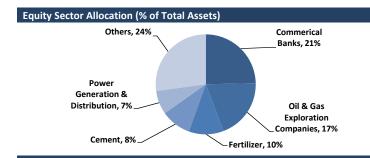


Investment Objective

USF is an open-end Equity Fund, investing primarily in equities listed on the KSE. The Fund seeks to maximize total returns and outperform its benchmark by investing in a combination of securities offering long term capital gains and dividend yield potential.

Fund Performance			
		USF	Benchmark
FY-YTD		-3.31%	-2.31%
Apr-18		-0.53%	-0.16%
Since Inception (CAGR)***		15.53%	11.68%
Standard Deviation*		17.83%	18.22%
Sharpe Ratio**		(0.72)	(0.76)
Beta*		0.96	1.00
Alpha*^		0.97%	
R-Square^^		96%	
Price-to-Earning Ratio ^^^		8.48x	8.50x
Dividend Yield ^^^		4.19%	5.56%
Value at Risk		-1.36%	-1.39%
Expense Ratio ¹		2.62%	
	Mar'18	Apr'18	%∆
Fund Size (PKR Mn)	7,254	7,515	3.61%
NAV (PKR)	74.10	73.71	-0.53%

*12M Trailing. **12M Trailing, 3M PKRV yield used as Risk-Free rate. *^ Alpha measures the risk adjusted performance of the fund vs. the benchmark. ^^ R-Square measures the correlation between the benchmark and the fund; ^^ Benchmark figures are for KSE-100 Index only. ***Returns have been annualized using Morningstar Methodology, ¹ This includes 0.31% representing government levy, Worker's Welfare Fund and SECP fee. Selling & Marketing Expense PKR 22.83 million



Top Ten Equity Holdings (% of Total Assets)						
Habib Bank Ltd	5.6%	Mari Petroleum Co. Ltd	4.8%			
Engro Corporation	5.5%	Bank Alfalah Ltd	4.7%			
Oil And Gas Development Co. Ltd	5.1%	Allied Bank Ltd	4.2%			
United Bank Ltd	5.0%	Pak Petroleum Ltd	4.1%			
Hub Power Co. Ltd	4.8%	Pak Oilfields Ltd	3.0%			

value	of 100 Rupees invested 12 months ago
115	
105	$\mathcal{M}_{\mathbf{h}}$
95	July market
85	and the same
75	
30.AQT.)	A STANGELL SCHOLLE STRIPLE STRINGER SPECIAL STOCKEL STROKEL STRUCKS STRIPLES STRIPLES STRIPLES

Fund Information	
Fund Type	Open-end
Fund Categorization	Equity
Risk Profile	High
Launch Date	4-Aug-06
Benchmark	KSE-100 Index
Listing	Pakistan Stock Exchange (PSX)
Trustee	Central Depository Company (CDC)
Auditor	Deloitte- M. Yousuf Adil Saleem & Co.
Management Co.Rating	AM1 (JCR-VIS)
Minimum Investment	Rs. 500
Load	2.5% (Front-end)
Dealing Days	Monday to Friday
Cut off times	4:00 PM
Pricing Mechanism	Forward
Management Fee	2% p.a.
Fund Manager	Mubashir Anis, CFA
Investment Committee	Yasir Qadri Syed Suleman Akhtar, CFA
Members	Head of Risk Farhan Bashir Khan

Note: Benchmark has been changed effective from October 2016; Previously 85% of KSE-100 Index + 15% of MSCI-ACW Index

Mubashir Anis, CFA

Asset Allocation (% of Total Assets)	Feb'18	Mar'18	Apr'18
Equities	85%	83%	87%
International Investments	0%	0%	0%
Cash	14%	15%	12%
Others	0%	2%	0%
Leverage	Nil	Nil	Nil

	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception
USF	3.09%	12.78%	-6.77%	45.36%	163.04%	444.92%
Benchmark	3.27%	14.82%	-7.73%	30.69%	119.22%	265.84%

Returns are on absolute basis

* Head of Risk - non voting observer

Disclosures regarding Sindh Workers Welfare Fund

The Fund/Scheme has maintained provisions against Sindh Workers' Welfare Fund liability to the tune of Rs. 49,389,089, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 0.48/0.65%.

Monthly Yield	May'17	Jun'17	Jul'17	Aug'17	Sep'17	Oct'17	Nov'17	Dec'17	Jan'18	Feb'18	Mar'18	Apr'18	CYTD
USF	4.54%	-7.77%	-1.40%	-9.07%	0.88%	-5.19%	0.57%	1.13%	7.57%	-1.80%	5.54%	-0.53%	10.89%
Benchmark	2.62%	-7.96%	-1.19%	-10.44%	2.92%	-6.58%	0.99%	1.15%	8.84%	-1.84%	5.37%	-0.16%	12.40%

For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR $\,$

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UBL Capital Protected Fund - III

Fund Managers Report - April'18



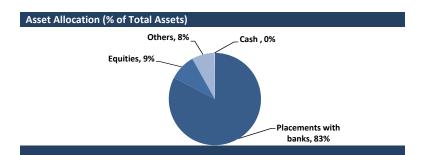
Investment Objective

The investment objective of UBL Capital Protected Fund - III (UCPF-III) is to protect the principal investment of the investors upon maturity by placing a significant portion of the Trust Property as TDR with a minimum AA- rated Bank, and remaining in equity market or any other SECP permitted investments to provide investors with better returns.

Fund Performance		
	UCPF-III	Benchmark
FY-YTD	0.99%	2.20%
Apr-18	0.35%	0.29%
Since Inception (CAGR)***	2.15%	2.19%
Standard Deviation*	2.72%	2.23%
Sharpe Ratio**	(1.80)	(1.84)
Expense Ratio ¹	1.36%	

	Mar'18	Apr'18	%∆
Fund Size (PKR Mn)	417	415	-0.38%
NAV (PKR)	100.8023	101.1549	0.35%

*12M Trailing. **12M Trailing, 3M PKRV yield used as Risk-Free rate.***Returns have been annualized using Morningstar Methodology, ¹ This includes 0.18% representing government levy, Worker's Welfare Fund and SECP fee.



Fund Information	
Fund Type	Open-end
Fund Categorization	Capital Protected
Risk Profile	Moderately Low
Launch Date	26-Jan-17
Benchmark	Weighted Average Daily Return of KSE-100 Index and Three (3) Months Deposit Rate of a Double A minus (AA-) or above rated Bank based on the Fund"s actual Proportion in the Investment Segment and Capital Protection Segment.
Listing	Pakistan Stock Exchange (PSX)
Trustee	Central Depository Company (CDC)
Auditor	BDO Ebrahim and Co.
Management Co.Rating	AM1 (JCR-VIS)
Fund Rating	Not yet rated
Minimum Investment	Rs 10,000/- initial & subsequent
Load	1% (Front-End)
	3% (Contingent Load)**
Dealing Days	Monday to Friday
Cut off times	4:00 PM
Pricing Mechanism	Forward
Management Fee	0.75%
Fund Manager	Usama Bin Razi
Investment Committee	Yasir Qadri Syed Suleman Akhtar, CFA
Members	Head of Risk Farhan Bashir Usama Bin Razi
* Head of Risk - non voting observer ** App	licable on redemptions before maturity of the Fund.

Asset Allocation (% of Total Assets)	Feb'18	Mar'18	Apr'18
Placements with banks	83%	83%	83%
Equities	9%	9%	9%
T-bills	0%	0%	0%
Spread Transactions	0%	0%	0%
Others	7%	8%	8%
Cash	1%	0%	0%
Leverage	Nil	Nil	Nil

Top Ten Equity Holdings (% of Total Assets)							
Mari Petroleum Co. Ltd	1.7% Lucky Cement Co. Ltd	0.8%					
Thal Ltd	1.3% International Steels	0.7%					
Nishat Mills Ltd	1.2% Ici Pakistan Ltd	0.6%					
Honda Atlas Cars (Pakistan) Ltd	1.0% Engro Fertilizer Ltd	0.4%					
Cherat Cement Co. Ltd 1.0% Habib Bank Ltd 0.2%							
Value of 100 Rupees invested 12 months ago							

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	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception
UCPF-III	0.71%	3.08%	1.15%	-	-	2.72%
Benchmark	1.14%	3.00%	1.94%	-	-	2.77%

Returns are on absolute basis

Disclosures regarding Sindh Workers Welfare Fund

The Fund/Scheme has maintained provisions against Sindh Workers' Welfare Fund liability to the tune of Rs. 234,053, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 0.06/0.06%.

Monthly Yield	May'17	Jun'17	Jul'17	Aug'17	Sep'17	Oct'17	Nov'17	Dec'17	Jan'18	Feb'18	Mar'18	Apr'18	CYTD
UCPF-III	0.98%	-0.82%	-0.21%	-1.69%	0.44%	-0.57%	0.57%	0.42%	1.34%	-0.27%	0.64%	0.35%	2.06%
Benchmark	0.65%	-0.89%	0.14%	-1.06%	0.59%	-0.44%	0.39%	0.38%	1.06%	0.08%	0.77%	0.29%	2.21%

For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR $\,$

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UBL Financial Planning Fund

UBL Conservative Allocation Plan Fund Managers Report - April'18

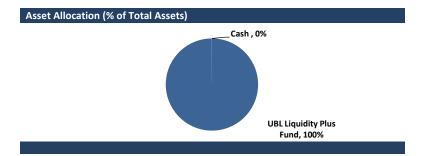
Investment Objective

UBL Financial Planning Fund is an open-end Fund of Funds Scheme that aims to generate returns on Investments as per respective Allocation Plans by investing in Mutual Funds in line with the risk tolerance of the Investor.

Fund Performance			
	UCONAP1	UCONAP ²	Benchmark
FY-YTD	5.14%	5.20%	4.27%
April 2018 (p.a.)	5.46%	5.60%	4.35%
Since Inception (CAGR)		5.20%	4.27%
Standard Deviation*		n/a	n/a
Sharpe Ratio**		n/a	n/a
Expense Ratio ³		0.22%	
	Mar'18	Apr'18	%∆
Fund Size (PKR Mn)	987	1,001	1.42%
NAV (PKR)	100.0146	100.0394	0.45%
1 Simple Annualized Return 2 Morning Star Return			



^{*12}M Trailing. **12M Trailing, 3M PKRV yield used as Risk-Free rate.



Fund Information	
Fund Type	Open-end
Fund Categorization	Fund of Funds
Risk Profile	Low
Launch Date	28-Sep-17
Benchmark	70% 3 months PKRV rates + 30% 3 months average deposit rate of three (3) AA rated scheduled Banks as selected by MUFAP
Listing	Pakistan Stock Exchange (PSX)
Trustee	Central Depository Company (CDC)
Auditor	Ernst & Young Ford Rhodes Sidat Hyder & Co.
Management Co.Rating	AM1 (JCR-VIS)
Fund Rating	Not yet rated
Minimum Investment	Rs 5,000/- initial & 1,000 subsequent
Load	Nil (Front-end) Nil (Back-end)
Dealing Days	Monday to Friday
Cut off times	4:00 PM
Pricing Mechanism	Forward
Management Fee	Nil/ 1% If plan invests in CIS not managed by UBL Fund Managers
Fund Manager	Syed Sheraz Ali
Investment Committee	Yasir Qadri Syed Suleman Akhtar, CFA
Members	Head of Risk Farhan Bashir Syed Sheeraz Ali
* Head of Risk - non voting observer	

Asset Allocation (% of Total Assets)	Feb'18	Mar'18	Apr'18
UBL Liquidity Plus Fund	27%	100%	100%
UBL Money Market Fund	73%	0%	0%
Others	0%	0%	0%
Cash	0%	0%	0%
Leverage	Nil	Nil	Nil

Holdings (% of Total Assets)	
UBL Liquidity Plus Fund	100%
UBL Money Market Fund	0%

Value of 100 Rupees inve	sted at inception
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	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception	
UCONAP	5.30%	5.25%	-	-	-	5.20%	
Benchmark	4.37%	4.28%	-	-	-	4.27%	

Returns are annualized using the Morningstar Methodology

Disclosures regarding Sindh Workers Welfare Fund

The Fund/Scheme has maintained provisions against Sindh Workers' Welfare Fund liability to the tune of Rs. 532,580, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 0.05/0.05%.

Monthly Yield	May'17	Jun'17	Jul'17	Aug'17	Sep'17	Oct'17	Nov'17	Dec'17	Jan'18	Feb'18	Mar'18	Apr'18	CYTD
UCONAP	-	-	-	-	1.60%	5.14%	4.87%	4.97%	5.73%	5.16%	5.14%	5.60%	5.41%
Benchmark	-	-	-	-	4.20%	4.19%	4.19%	4.21%	4.20%	4.33%	4.42%	4.36%	4.33%

^{*}Returns are annualized using the Morningstar Methodology | For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR

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³ This includes 0.11% representing government levy, Worker's Welfare Fund and SECP fee.

UBL Financial Planning Fund

UBL Active Principal Preservation Plan-I Fund Managers Report - April 18

Fund Managers Savings | Mutual Funds | Advisory

Investment Objective

UBL Financial Planning Fund is an open-end Fund of Funds Scheme that aims to generate returns on Investments as per respective Allocation Plans by investing in Mutual Funds in line with the risk tolerance of the Investor.

		UAPPP-I	Benchmark
FY-YTD		1.45%	1.60%
Apr-18		0.35%	0.37%
Since Inception		1.45%	1.60%
Standard Deviation*		n/a	n/a
Sharpe Ratio**		n/a	n/a
Expense Ratio ³		0.11%	
	Mar'18	Apr'18	%/
Fund Size (PKR Mn)	173	174	0.45%
ruliu size (rkk ivili)			

^{*12}M Trailing. **12M Trailing, 3M PKRV yield used as Risk-Free rate.



Holdings (% of Total Assets)							
Al-Ameen Islamic Dedicated Equity Fund		17%					
UBL Liquidity Plus Fund		41%					
UBL Money Market Fund							
UBL Government Securities Fund							
Multiplier							
Multiplier as at 30th Apr 2018	2.50						
Multiplier range during the month of Apr'18	2.00 - 2.50						



Fund Information	
Fund Type	Open-end
Fund Categorization	Fund of Funds
Risk Profile	Low
Launch Date	21-Feb-18
Benchmark	Weighted Avg. of (70% 3M PKRV rates + 30% 3M avg. deposit rates of 3 AA rated Banks as selected by MUFAP), 6M PKRV rates and KSE-100 Index, on the basis of actual investment by the plan.
Listing	Pakistan Stock Exchange (PSX)
Trustee	Central Depository Company (CDC)
Auditor	Ernst & Young Ford Rhodes Sidat Hyder & Co.
Management Co.Rating	AM1 (JCR-VIS)
Fund Rating	Not yet rated
Minimum Investment	Rs 5,000/- initial & 1,000 subsequent
Load	3% (Front-end) 4% (Contingent Load)*
Dealing Days	Monday to Friday
Cut off times	4:00 PM
Pricing Mechanism	Forward
Management Fee	Up to 1% p.a., If plan invests in CIS not managed by UBL Fund Managers
Fund Manager	Syed Sheraz Ali
Investment Committee	Yasir Qadri Syed Suleman Akhtar, CFA
Members	Head of Risk Farhan Bashir Syed Sheeraz Ali
* Head of Risk - non voting observer	

Asset Allocation (% of Total Assets)	Feb'18	Mar'18	Apr'18
Equity Funds	13%	14%	17%
Money Market Funds	84%	85%	82%
Income Funds	0%	0%	0%
Others	0%	0%	0%
Cash	3%	1%	1%
Leverage	Nil	Nil	Nil

* 4% If redeemed within 1 year, 2% if redemeed in within second year and Nil after 2 years

	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception
UAPPP-I	-	-	-	-	-	1.45%
Benchma	rk -	-	-	-	-	1.60%
Benchma	rk -	-	-	-	-	1.60%

Returns are on absolute basis

Disclosures regarding Sindh Workers Welfare Fund

The Fund/Scheme has maintained provisions against Sindh Workers' Welfare Fund liability to the tune of Rs. 49,773, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 0.03/0.03%.

Management Fee Note: up to 1%p.a, if plan invest in CIS not managed by UBL Fund Managers or if net assets of money market component invested in saving accounts and term deposits

Monthly Yield	May'17	Jun'17	Jul'17	Aug'17	Sep'17	Oct'17	Nov'17	Dec'17	Jan'18	Feb'18	Mar'18	Apr'18	CYTD
UAPPP-I	-	-	-	-	-	-	-	-	-	0.14%	0.96%	0.35%	1.45%
Benchmark	-	-	-	-	-	-	-	-	-	0.09%	1.13%	0.37%	1.60%

^{*}Returns are annualized using the Morningstar Methodology | For periodic returns as per SECP's SCD Cirular No. 16 of 2014, refer to the end of this FMR

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³ This includes 0.05% representing government levy, Worker's Welfare Fund and SECP fee.

UBL Retirement Savings Fund

Fund Managers Report - April'18



Investment Objective

URSF is an open-end fund that aims to provide a secure source of savings and regular income after retirement to the Participants. The Participants would contribute to the Fund during their working life and would typically withdraw from the Fund on or after retirement.

Fund Performance				
	Debt	Money Market	Equity	Commodity
FY-YTD	4.50% p.a.	4.26% p.a.	-5.88%	4.60%
Apr-18	5.09% p.a.	4.62% p.a.	0.10%	-0.60%
Simple annualization methodology used	d for Debt and Mone	ey Market Sub-Fund		
	Debt	Money Market	Equity	Commodity
FY-YTD	4.51% p.a.	4.27% p.a.	-5.88%	4.60%
Apr-18	5.21% p.a.	4.72% p.a.	0.10%	-0.60%
Since Inception (CAGR)	9.98% p.a.	7.20% p.a.	27.83% p.a.	4.23% p.a.
Returns have been annualized using Mo	orningstar Methodo	logy		
Fund Size (PKR Mn)	726	665	1,469	6
NAV (PKR)	213.58	174.19	709.61	118.24

URSF Debt (% of Total Assets)	Feb'18	Mar'18	Apr'18
Treasury Bills	51%	29%	33%
TFC/ Sukuks	10%	10%	10%
Placement against TFC	0%	0%	0%
Pakistan Investment Bonds	1%	1%	21%
Cash & Equivalent	20%	41%	35%
Placements with banks	18%	19%	0%
GoP Ijara Sukuk	0%	0%	0%
Others	0%	1%	1%
URSF Money Market (% of Total Assets)	Feb'18	Mar'18	Apr'18
Treasury Bills	80%	21%	57%
Pakistan Investment Bonds	0%	0%	0%
Cash & Equivalent	20%	78%	22%
Placemen	0%	0%	20%
TFC/ Sukuks	0%	0%	0%
Others	0%	0%	0%
URSF Equity (% of Total Assets)	Feb'18	Mar'18	Apr'18
Equities	93%	89%	93%
Cash & Equivalent	7%	10%	7%
Others	1%	1%	1%
URSF Commodity (% of Total Assets)	Feb'18	Mar'18	Apr'18
Gold	75%	70%	66%
T-Bills	0%	0%	0%
Cash	76%	79%	80%
Others*	-52%	-49%	-47%
Leverage	Nil	Nil	Nil

*The negative 'others' position represents liabilities for the futures contracts, and these are fully funded by a combination of t-bills and cash assets of the fund.



Fund Type Open-end

Fund Categorization Voluntary Pension Scheme Risk Profile Investor dependent

Launch Date 19-May-10 Benchmark N/A

Trustee Central Depository Company (CDC)

Auditor Frost & Young Ford Rhodes Sidat Hyd

Auditor Ernst & Young Ford Rhodes Sidat Hyder & Co.

Pension Manager Rating AM1 (JCR-VIS)

Fund Stability Rating Not yet rated

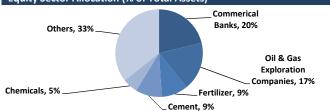
Minimum Investment Rs. 500

Load 3% (Front-end)
Dealing Days Monday to Friday

Cut off times4:00 PMPricing MechanismForwardManagement Fee1.5% p.a.Fund ManagerUsama Bin Razi

Investment Committee Yasir Qadri | Syed Suleman Akhtar |
Members Head of Risk|Farhan Bashir| Usama Bin Razi

Equity Sector Allocation (% of Total Assets)



	3 Months	6 Months	1 Year	3 Years	5 Years	Since Inception	
URSF DSF ¹	4.78%	4.57%	4.66%	6.17%	9.71%	9.98%	
URSF MSF ¹	4.48%	4.38%	4.27%	4.52%	5.68%	7.20%	
URSF ESF ²	3.04%	13.48%	-10.11%	53.27%	243.90%	609.61%	
URSF CSF ²	-2.09%	1.54%	6.24%	18.28%	-	18.24%	

 1 Debt and Money Market Sub-Fund returns have been annualized using Morningstar Methodology \mid 2 Returns are on absolute basis.

Top Ten Equity Holdings (% c	of Total Ass	sets)	
Habib Bank Ltd	5.4%	Engro Corporation	4.3%
Mari Petroleum Co. Ltd	4.9%	Pak Petroleum Ltd	3.9%
Bank Alfalah Ltd	4.9%	Hub Power Co. Ltd	3.4%
Allied Bank Ltd	4.6%	Pak Oilfields Ltd	3.4%
Oil And Gas Development Co. Ltd	4.5%	Kohat Cement Co. Ltd	3.2%

Disclosure of Excess Exposure (Entity) as at February 28, 2018									
Name of Investment	Exposure Type	% of Net Assets	Limit	Excess/ Less					
Sindh Bank (Cash+TDR)	Per Entity	20.01%	20%	0.01%					
Expensure is in Money Ma	rkat Sub fund								

Disclosures regarding Sindh Workers Welfare Fund

The Fund/Scheme has maintained provisions against Sindh Workers' Welfare Fund liability to the tune of Rs. 13,128,876 (URSF-ESF), Rs. 3,033,407 (URSF-DSF), Rs. 1,347,498 (URSF-MSF) and Rs. 100,938 (URSF-CSF), if the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 6.34/0.89% (URSF-ESF), Rs. 0.89/0.42% (URSF-DSF), Rs. 0.35/0.20% (URSF-MSF) and Rs. 1.86/1.57% (URSF-CSF).

Monthly Yield	May'17	Jun'17	Jul'17	Aug'17	Sep'17	Oct'17	Nov'17	Dec'17	Jan'18	Feb'18	Mar'18	Apr'18	CYTD
URSF Debt (p.a) ¹	4.96%	5.89%	2.88%	3.58%	6.31%	5.04%	4.32%	4.54%	4.23%	4.24%	4.86%	5.21%	4.64%
URSF Money Market (p.a) ¹	4.24%	4.24%	4.11%	4.27%	4.29%	3.81%	4.33%	4.08%	4.43%	4.31%	4.41%	4.72%	4.47%
URSF Equity	3.50%	-7.72%	-2.28%	-10.88%	1.87%	-6.51%	0.45%	1.09%	8.45%	-2.40%	5.46%	0.10%	11.74%
URSF Commodity	3.36%	-1.74%	3.42%	2.94%	-2.49%	-0.77%	-0.44%	1.24%	2.89%	-1.71%	0.20%	-0.60%	0.73%
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Fund Information
Fund Type
Fund Categorization

^{*} Head of Risk - non voting observer

Historical Performance

Disclosure as per SECP's SCD Circular No. 16, 2014 Fund Managers Report



The periodic returns for the funds have been presented below as per SECP's SCD Circular No. 16 dated July 03, 2014. The returns presented below are:

- Yearly returns for the last five fiscal years, and
- Absolute returns for every fiscal year since inception

The returns have been annualized for money market, income and aggressive income schemes where the performance evaluation period is less than one year.

Last 3 & 5 Fiscal Years

	FY'13	FY'14	FY'15	FY'16	FY'17
UBL Liquidity Plus Fund	8.94%	8.02%	8.56%	5.53%	6.22%
Benchmark	8.50%	8.56%	7.97%	5.43%	5.20%
UBL Money Market Fund	9.31%	7.81%	7.98%	5.15%	5.41%
Benchmark	10.27%	10.06%	8.61%	5.91%	5.31%
UBL Government Securities Fund	9.90%	8.26%	15.47%	8.95%	4.81%
Benchmark	9.25%	9.23%	8.44%	5.79%	5.81%
UBL Income Opportunity Fund	9.23%	6.99%	10.86%	7.69%	4.73%
Benchmark	8.71%	9.06%	9.06%	6.55%	5.91%
UBL Growth & Income Fund	10.71%	18.35%	11.92%	12.09%	6.77%
Benchmark	11.00%	9.96%	10.03%	6.73%	6.16%
					•
UBL Gold Fund	-17.14%	12.88%	-6.02%	13.56%	-2.63%
Benchmark	-18.94%	6.43%	-5.58%	14.29%	-2.66%

	FY'13	FY'14	FY'15	FY'16	FY'17
	1113	1114	1113	1110	11 17
UBL Asset Allocation Fund	-	13.47%	22.70%	12.31%	14.51%
Benchmark	-	13.82%	11.50%	7.80%	9.59%
UBL Stock Advantage Fund	55.20%	31.48%	22.05%	14.01%	30.15%
Benchmark	45.98%	38.06%	13.47%	7.56%	22.83%
UBL Capital Protected Fund - III	-	-	-	-	1.71%
Benchmark	-	-	-	-	0.56%

UBL Retirement Savings Fund	FY'13	FY'14	FY'15	FY'16	FY'17
Debt Sub Fund	9.90%	7.80%	19.42%	12.29%	4.36%
Money Market Sub Fund	8.52%	7.19%	7.27%	4.60%	4.55%
Equity Sub Fund	66.42%	39.90%	47.71%	20.33%	30.10%
Commodity Sub Fund	-	3.33%	-2.83%	13.77%	-1.05%

Since Inception Absolute returns

ULPF vs Benchmark (Fund return in top row)

	FY'09	FY'10	FY'11	FY'12	FY'13	FY'14	FY'15	FY'16	FY'17
I	8.7%	10.8%	23.9%	38.0%	50.3%	62.4%	76.3%	86.0%	97.6%
ſ	10.6%	11.1%	23.1%	35.9%	47.5%	60.1%	72.9%	78.1%	87.5%

UMMF vs Benchmark (Fund return in top row)

FY'09	FY'10	FY'11	FY'12	FY'13	FY'14	FY'15	FY'16	FY'17
-	-	11.9%	21.6%	32.9%	43.2%	54.7%	62.6%	71.5%
-	-	14.2%	24.5%	37.3%	51.1%	64.1%	69.7%	78.8%

UGSF vs Benchmark (Fund return in top row)

FY'09	FY'10	FY'11	FY'12	FY'13	FY'14	FY'15	FY'16	FY'17
-	-	-	12.1%	22.3%	32.4%	52.8%	66.5%	74.6%
-	-	-	11.4%	20.9%	32.0%	43.2%	49.2%	57.9%

UIOF vs Benchmark (Fund return in top row)

FY'09	FY'10	FY'11	FY'12	FY'13	FY'14	FY'15	FY'16	FY'17
-	-	-	-	9.2%	9.5%	21.4%	30.8%	37.0%
-	-	-	-	8.7%	11.5%	21.6%	28.5%	36.2%

UGIF vs Benchmark (Fund return in top row)

	FY'09	FY'10	FY'11	FY'12	FY'13	FY'14	FY'15	FY'16	FY'17
ſ	34.0%	46.5%	31.2%	15.1%	27.4%	50.8%	68.8%	89.2%	114.2%
I	44.1%	63.3%	85.8%	111.0%	134.2%	157.5%	183.4%	186.8%	204.7%

UGF vs Benchmark (Fund return in top row)

FY'09	FY'10	FY'11	FY'12	FY'13	FY'14	FY'15	FY'16	FY'17
-	-	-	-	-17.1%	-6.5%	-12.1%	-0.2%	-2.8%
-	-	-	-	-18.9%	-13.7%	-18.6%	-6.9%	-35.0%

UAAF vs Benchmark (Fund return in top row)

FY'09	FY'10	FY'11	FY'12	FY'13	FY'14	FY'15	FY'16	FY'17
-	-	-	-	-	13.5%	39.2%	56.4%	79.0%
-	-	-	-	-	13.8%	26.9%	36.8%	49.9%

USF vs Benchmark (Fund return in top row)

FY'09	FY'10	FY'11	FY'12	FY'13	FY'14	FY'15	FY'16	FY'17
-19.5%	0.0%	35.5%	52.4%	136.5%	210.9%	279.5%	333.0%	463.1%
-32.9%	-8.9%	16.1%	25.2%	82.7%	152.3%	186.3%	204.9%	274.5%

UCPF-III vs Benchmark (Fund return in top row)

FY'09	FY'10	FY'11	FY'12	FY'13	FY'14	FY'15	FY'16	FY'17
-	-	-	-	-	-	-	-	1.7%
-	-	-	-	-	-	-	-	0.6%

URSF

FY'09	FY'10	FY'11	FY'12	FY'13	FY'14	FY'15	FY'16	FY'17
DSF								
4.5%	12.0%	24.1%	36.4%	47.1%	75.6%	75.6%	96.7%	105.9%
MSF								
5.4%	11.7%	23.3%	33.8%	43.4%	53.8%	53.8%	60.5%	68.2%
ESF								
-0.8%	25.5%	40.0%	133.1%	226.0%	381.6%	381.6%	479.5%	654.0%
CSF								
-	-	-	-	3.3%	0.4%	0.4%	6.2%	13.0%

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